

MEMORANDUM

To: Mayor Woodward and City Council
From: Frank Gryglewicz, Director of Finance and Administrative Services
Date: August 13, 2008
Subject: July, 2008 Financial Report – For Discussion at the August 18 Study Session

Summary of the July 2008 General Fund Financial Report

REVENUES:

- Through July 2008, the City of Englewood collected **\$24,625,925 or \$1,678,213 (7.3 percent) more** than last year (See chart attached to the full report for details on changes in revenue in past year).
- The City of Englewood collected \$2,863,683 in property tax through July 2008 compared to \$2,448,382 collected in July 2007.
- The City collected \$163,441 in specific ownership tax through the end of July; this is \$13,726 less than last year.
- **Year-to-date sales and use collections were \$14,225,383 or \$1,021,252 (7.7 percent) more than year-to-date 2007**
- Cigarette tax collections were down \$3,869 compared to last year.
- Franchise fee collections were up \$83,246 from July 2007.
- Hotel/Motel taxes collected were about the same as prior year.
- Licenses and permit collections were \$238,574 less than 2007.
- Intergovernmental revenues were \$40,985 less than prior year.
- Charges for services were \$244,332 more than last July.
- Recreation revenues were up \$161,742 from 2007.
- Fines and forfeitures were \$41,893 more than last year.
- Investment income was \$69,972 more than last year.
- Miscellaneous revenues were \$62,433 less than last year.
- The City collected \$374,353 in sales and use tax audit revenue for the year.

OUTSIDE CITY:

- Outside City sales and use taxes were up \$532,576 or 11.1 percent compared to last year.
- Outside City's impact on total revenues and total sales taxes increased this year after declining in the past.
- At this time potential refunds total \$760,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$650,000

CITY CENTER ENGLEWOOD (CCE):

- Sales tax revenues collected in July 2008 was \$1,414,491 compared to \$1,412,125 collected in 2007.

EXPENDITURES:

- Expenditures through July were \$22,189,554 or \$15,405 (less than one percent) less than the \$22,204,959 expended through July 2007.
- The City has refunded \$309,764 in intercity and other sales/use tax claims so far this year.

RESERVES:

- The reserves for 2008 are *budgeted* at \$3,708,071, or 10 percent of estimated revenues. The estimated ending reserves are \$5,540,200 or 14.5 percent of estimated revenues.

TRANSFERS:

- Net transfers in of \$2,352,932 were made this year.

REVENUES OVER/UNDER EXPENDITURES:

- Expenditures are estimated to exceed revenues by \$1,331,216 for 2008. Through July, revenues exceeded expenditures by \$2,436,371.

PUBLIC IMPROVEMENT FUND (PIF):

- The PIF has collected \$1,568,786 in revenues and spent \$5,512,394 year-to-date. Estimated year-end fund balance is \$210,167.

City of Englewood, Colorado

Financial Report

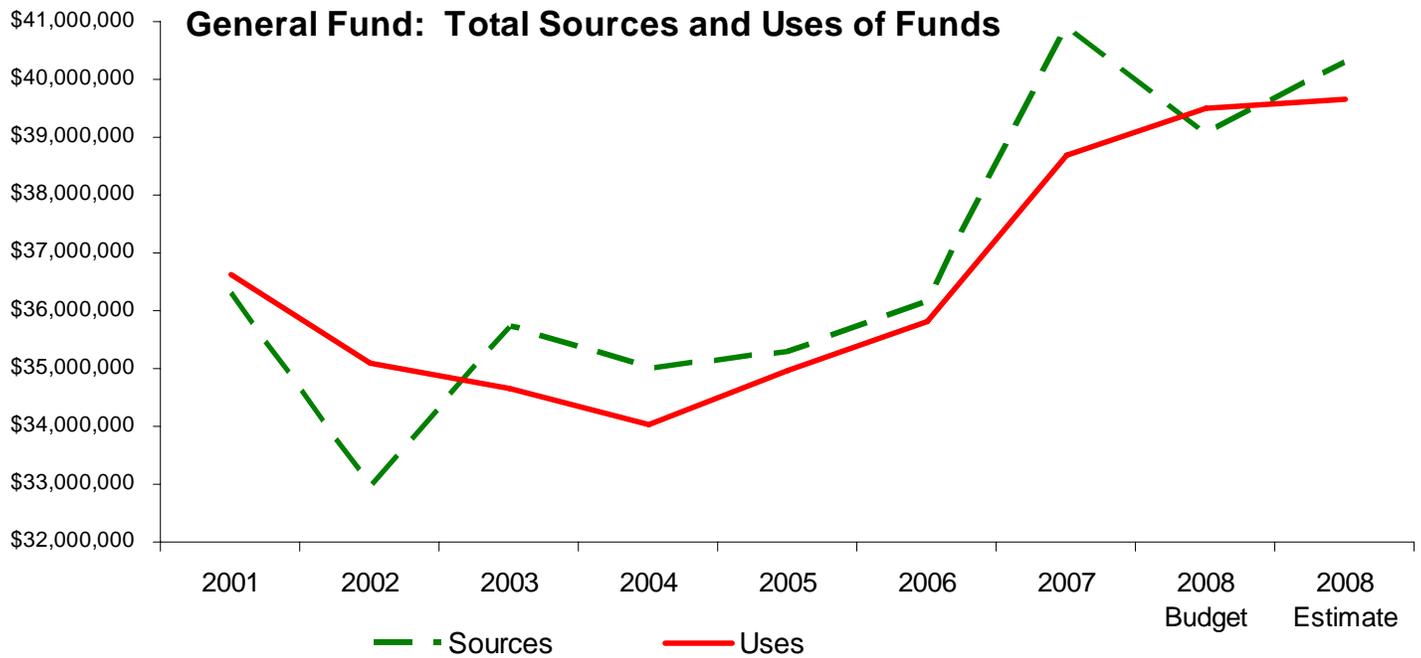
July 2008

GENERAL FUND OVERVIEW AND ANALYSIS

The General Fund accounts for the major “governmental” activities of the City. These activities include “direct” services to the public such as police, fire, public works, parks and recreation, and library services. General government also provides services by the offices of city manager and city attorney; the departments of information technology, finance and administrative services, community development and human resources; the municipal court and legislation. Debt service, lease payments, and other contractual payments are also commitments of the General Fund.

General Fund Surplus and Deficits 2001 to 2008 Estimate

The line graph below depicts the history of revenues and expenditures from 2001 to 2008 Estimate. As illustrated, both surpluses and deficits have occurred in the past. The gap has narrowed over the past few years by reducing expenditures, freezing positions, negotiating lower-cost health benefits, increased revenue collections. Continued efforts will be required to balance revenues and expenditures, especially with persistent upward pressure on expenditures due to increases in the cost of energy, wages and benefits.



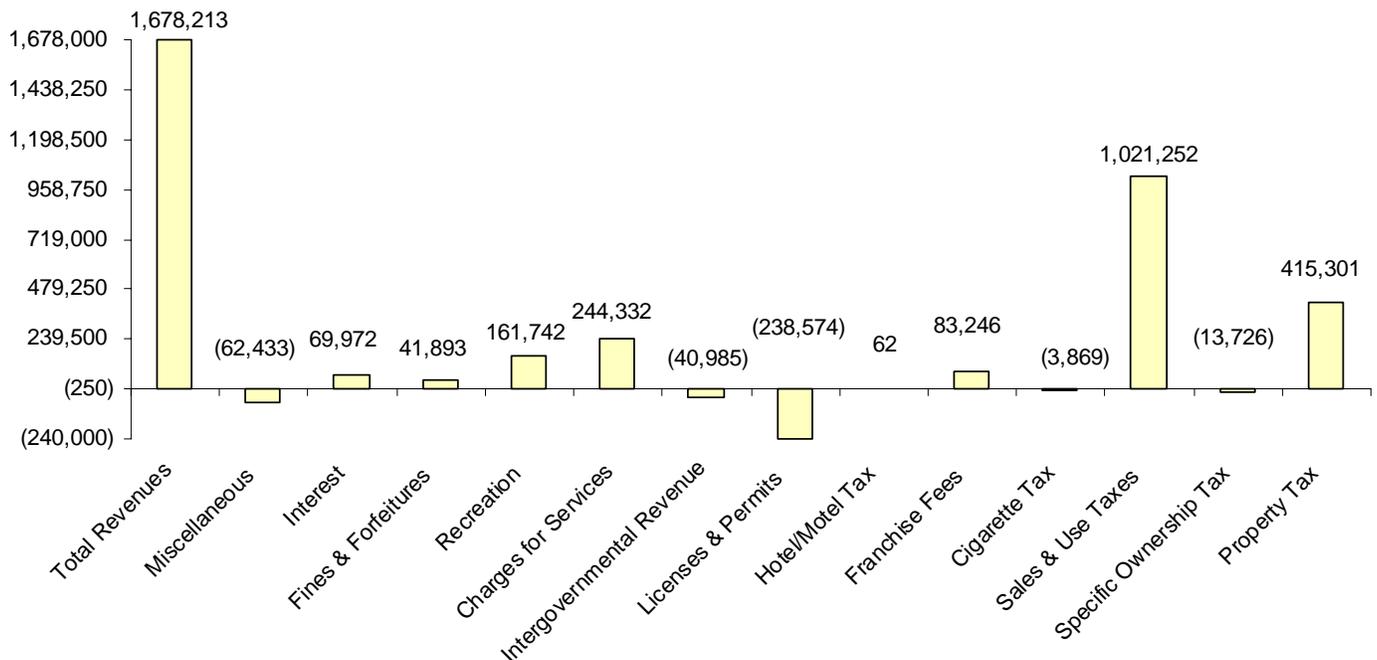
The table below summarizes General Fund Year-To-Date (YTD) Revenues, Expenditures, Sales & Use Tax Revenue and Outside City Sales & Use Tax Revenue for the month ended July 31, 2008. Comparative figures for years 2007 and 2006 are presented as well. The table also highlights the dollar and percentage changes between those periods.

	2008	2008 vs 2007 Increase (Decrease)		2007	2007 vs 2006 Increase (Decrease)		2006
General Fund							
Year-To-Date Revenues	\$ 24,625,925	\$ 1,678,213	7.31%	\$ 22,947,712	\$ 144,534	.63%	\$ 22,803,178
Year-To-Date Expenditures	22,189,554	\$ (15,405)	(.07%)	22,204,959	\$ 1,996,970	9.88%	20,207,989
Net Revenues (Expenditures)	\$ 2,436,371	\$ 1,693,618		\$ 742,753	\$ (1,852,436)		\$ 2,595,189
Estimated Unreserved/ Undesignated Fund Balance	\$ 5,540,200	\$ (433,427)	(7.26%)	\$ 5,973,627	\$ 41,525	.70%	\$ 5,932,102
Sales & Use Tax Revenue YTD	\$ 14,225,383	\$ 1,021,252	7.73%	\$ 13,204,131	\$ (137,899)	(1.03%)	\$ 13,342,030
Outside City Sales & Use Tax YTD	\$ 5,342,445	\$ 532,576	11.07%	\$ 4,809,869	\$ 47,623	1.00%	\$ 4,762,246

General Fund Revenues

The City of Englewood's total budgeted revenue is \$37,092,450. Total revenues collected through July 2008 were \$24,625,925 or \$1,678,213 (7.3 percent) more than was collected in 2007. Below is a chart displaying the change in General Fund revenues for the year compared to last year.

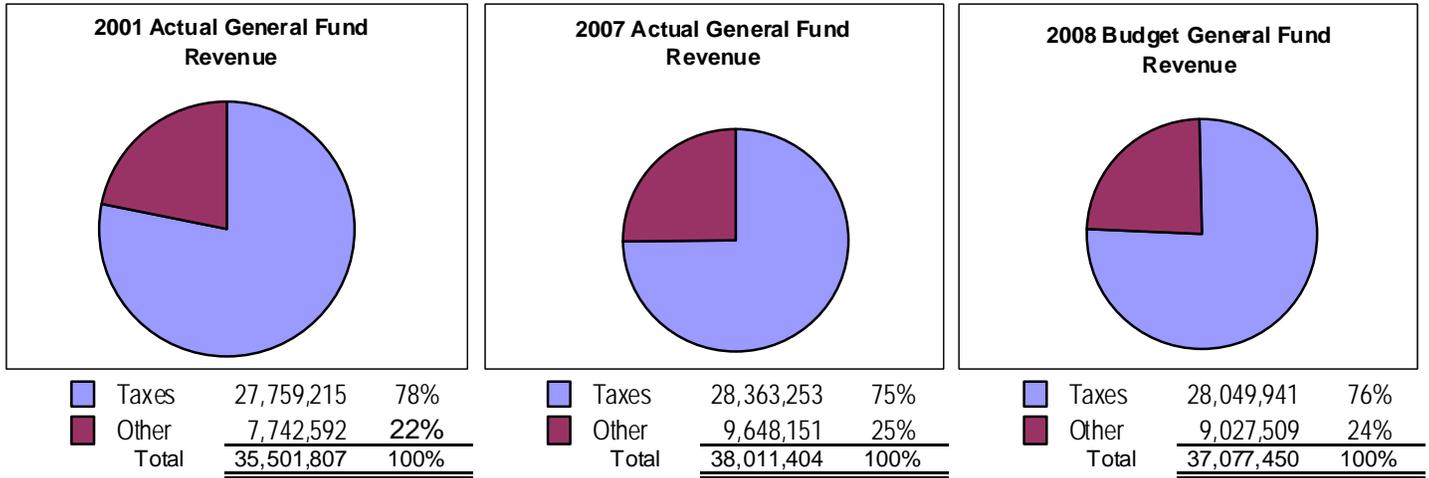
2008 Year-To-Date Change in General Fund Revenue as Compared to Prior Year



General Fund Taxes

The General Fund obtains most of its revenue from taxes. In 2007 total revenues were \$38,011,402 of which \$28,363,253 (74.6 percent) came from tax collections. Taxes include property, sales and use, specific ownership, cigarette, utilities, franchise fees, and hotel/motel. The following pie charts illustrate the contribution of taxes to total revenue for 2000 actual and budgeted 2008. Taxes as a percentage of total revenue have declined slightly as other fees and charges have been increased to help offset rising costs and relatively flat tax revenues.

General Fund Revenues Taxes vs. Other



Property taxes: These taxes are collected based on the assessed value of all the properties in the City and the mill levy assessed against the property. The City's total 2007 mill levy collected in 2008 is 8.173 mills. The 2006 mill levy for general operations collected in 2007 is 5.880 mills. A voter approved additional mill of 2.293 mills is levied for principal and interest payments on the City's general obligation debt (parks and recreation projects). Property tax collections grew from \$2,424,440 in 2003 to \$2,623,118 in 2007. This was an increase of \$198,678 or 8.2 percent. In 2007 the City collected \$2,623,118 or 10.8 percent of 2007 total taxes and 6.9 percent of total revenues from property taxes. The City budgeted \$2,820,000 for 2008; the City has collected \$2,863,683 so far this year.

Specific ownership: These taxes are based on the age and type of motor vehicles, wheeled trailers, semi-trailers, etc. These taxes are collected by the County Treasurer and remitted to the City on the fifteenth day of the month. The City collected \$333,456 in 2003 and \$341,423 in 2007 which is an increase of \$8,405 or 2.5 percent. The City collected \$341,423 in 2007 which is one percent of total revenues and 1.2 percent of total taxes. The City budgeted \$395,993 for 2008; the City of Englewood has collected \$163,441 through July.

Cigarette Taxes: The State of Colorado levies a \$.20 per pack tax on cigarettes. The State distributes 46 percent of the gross tax to cities and towns based on the pro rata share of state sales tax collections in the previous year. These taxes have fallen significantly in the past years. In 2003 the City collected \$366,947, but in 2007 the City collected \$278,785, which is a decrease of \$88,162 or 24 percent. These taxes accounted for one percent of total taxes and less than one percent of total revenues in 2007. The City budgeted \$280,000 for the year and has collected \$149,887 through July 2008, which is \$3,869 less (three percent) than the \$153,756 collected through July 2006.

Franchise Fees: The City collects a number of taxes on various utilities. This includes franchise tax on water, sewer, and public services, as well as occupational taxes on telephone services. The City collected \$2,003,411 in 2003 and \$2,356,385 in 2007, an increase of \$331,118 or 17.6 percent. These taxes accounted for 8.3 percent of taxes and 6.2 percent of total revenues in 2007. The City budgeted \$2,545,448 for the year; collections through July totaled \$1,390,920 compared to \$1,307,674 collected during the same period last year.

Hotel/Motel Tax: This tax is levied at two percent of the rental fee or price of lodging for under 30 days duration. The City budgeted \$8,500 for the year and has collected \$6,110 through July 2008.

Sales and Use Taxes Analysis

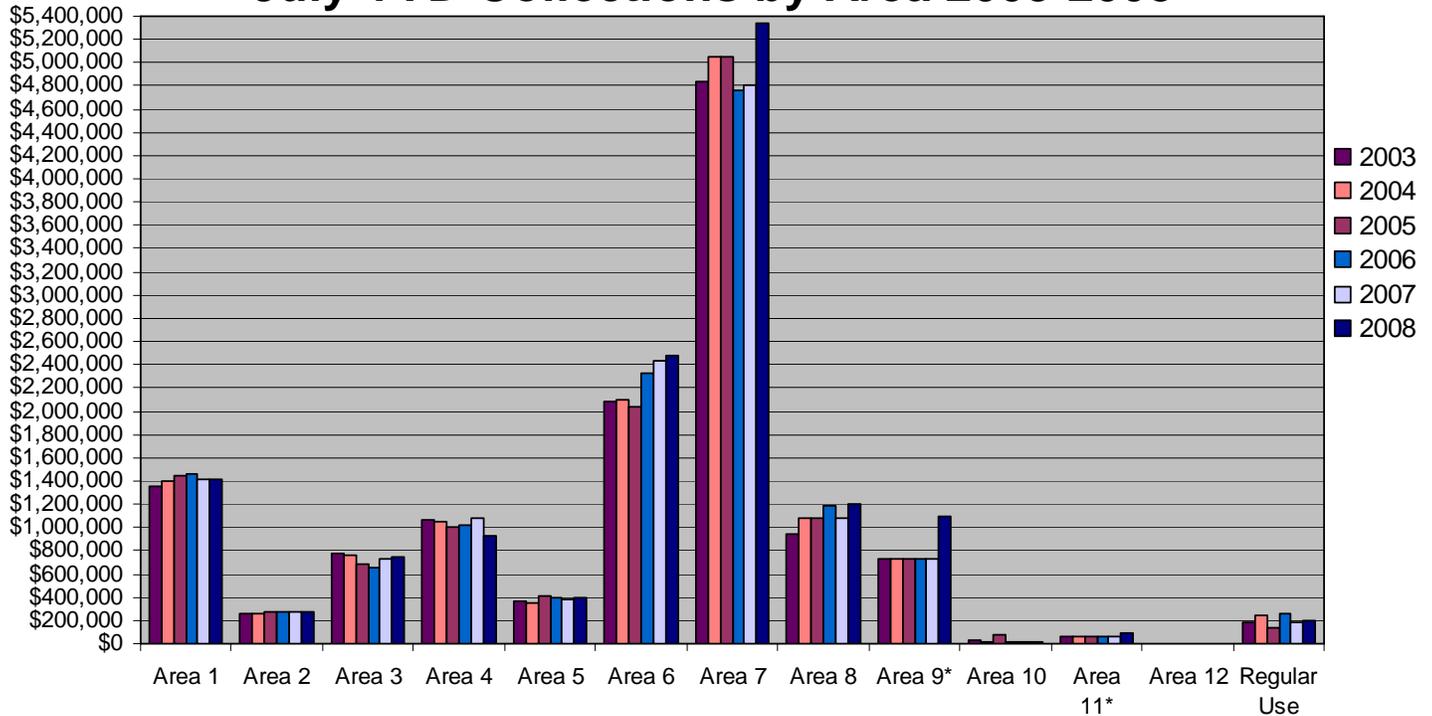
Sales and use taxes are the most important revenue sources for the City. Sales and use taxes generated 80 percent of all taxes and 60 percent of total revenues collected in 2007. This tax is levied on the sale price of taxable goods. Sales tax is calculated by multiplying the sales price of taxable goods times the sales tax rate of 3.5 percent. Vendors receive a .5 percent fee for collecting and remitting the taxes to the City by the due date. Taxes for the current month are due to the City by the 20th day of the following month. The City budgeted \$22,000,000 for 2008. Collections thru July 2008 were \$14,225,383 while

collections for July 2007 were \$13,204,131, an increase of \$1,021,252 or 7.7 percent. Collections for the month of July 2008 were \$2,339,636 compared to \$2,031,867 and \$1,992,064 collected in July 2007 and July 2006 respectively.

Historically the City collects 62 percent of its sales taxes in the first seven months of the year; so there is an additional 38 percent to be collected over the remaining five months. If this holds for 2008, the City can expect to collect \$22,944,166. Also, currently sales tax collections are 107 percent of last year; if this increase in percentage were applied to last year's collections to forecast this year's collections, the amount would be \$24,513,677. The estimate for 2008 has been adjusted to \$23,000,000 to reflect increased collections year-to-date, but this estimate could be reduced or increased if collection patterns change during the remainder of the year.

This revenue source tends to ebb and flow with the economy, growing during economic expansions and contracting during downturns. The bar graph below illustrates the economic areas' collection patterns for 2003 through 2008.

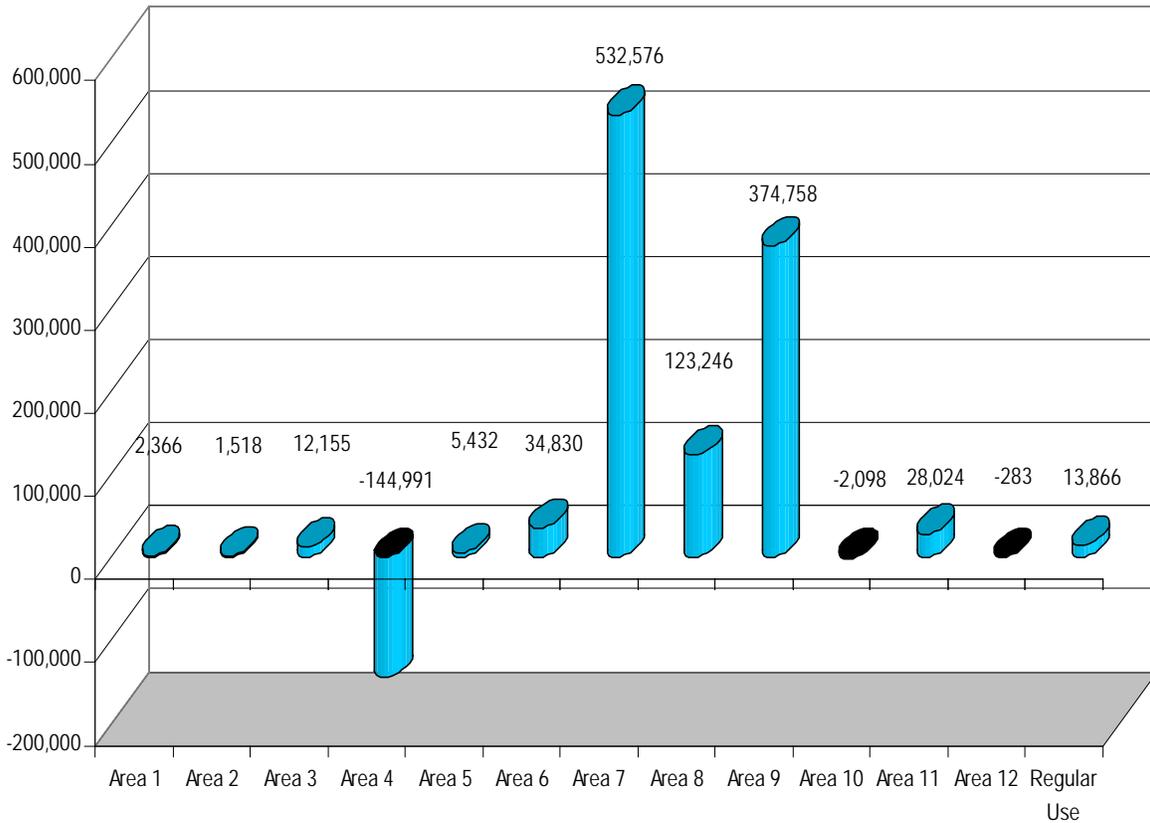
July YTD Collections by Area 2003-2008



It is important to analyze which sales tax geographic areas of the City are growing or declining.

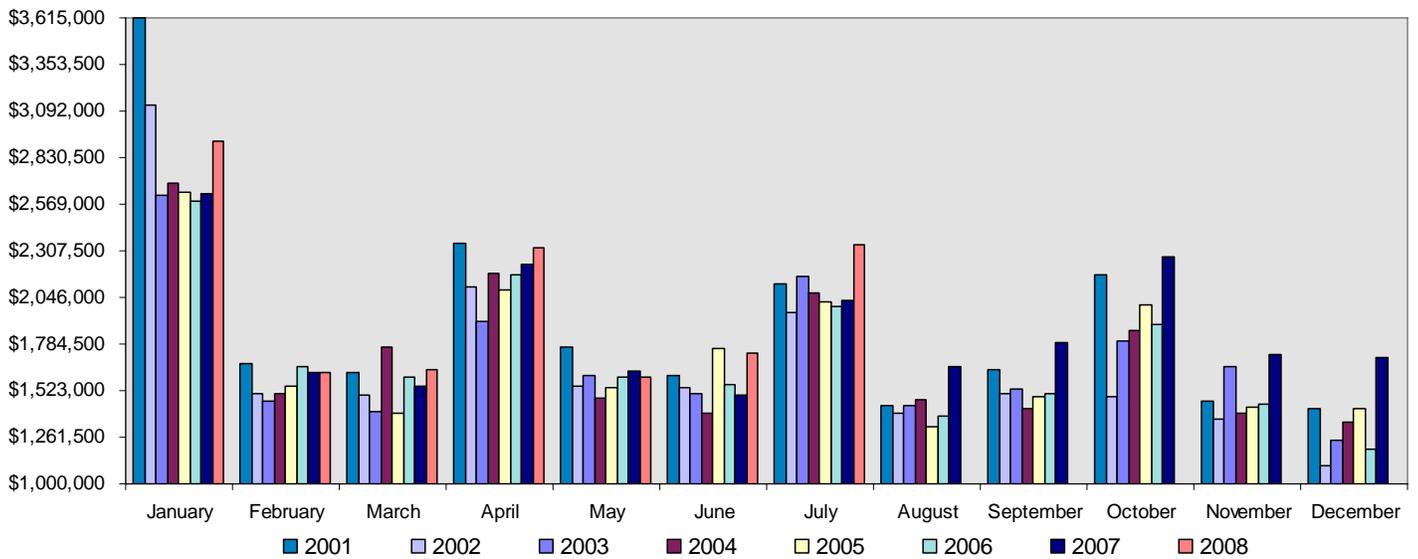
The following chart, "Change in Sales/Use Tax Collections by Area 2008 vs. 2007" indicates that most of the increase in sales tax collections is due to Outside City (Area 7) and Public Utilities (Area 8) sales. Regular use tax is up from last year.

Change in Sales/Use Tax Collections by Area 2008 vs 2007



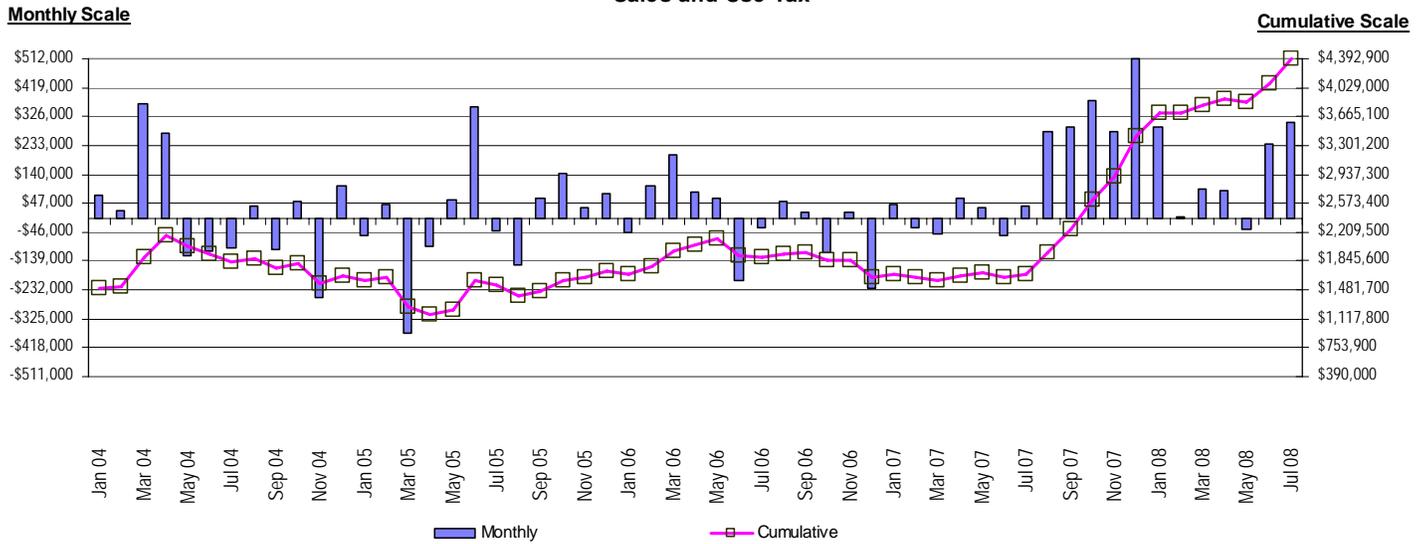
The bar graph below shows a comparison of monthly sales tax collections (cash basis) for 2001 through 2008.

2001-2008 YTD Sales/Use Tax Collections by Month - Cash Basis



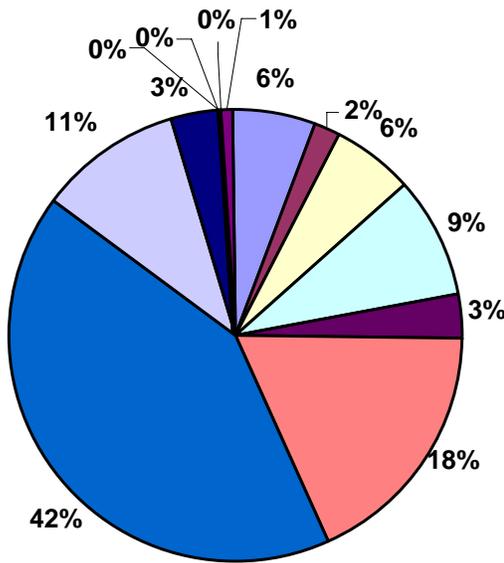
The next chart illustrates sales tax collections (cash basis) by month and total for the year.

2004 - 2008 Monthly Change Sales and Use Tax

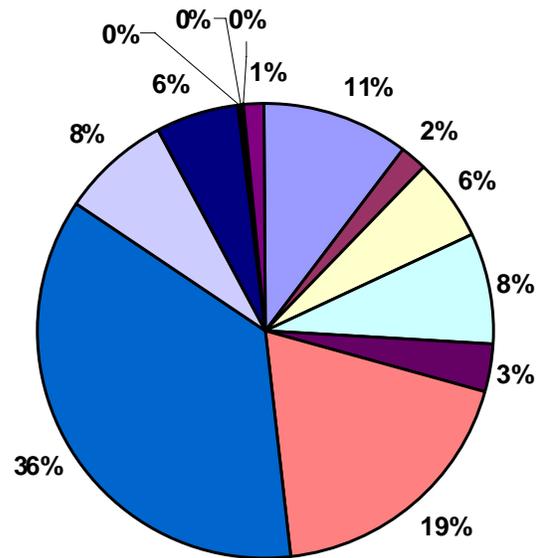


Sales tax collections are reported by various geographic areas as illustrated in the following pie charts. These illustrate the changing collection patterns for 2001 and 2007.

Geographic Sales Tax Collection Areas



2001 Actual Cash Receipts by Area			
Area 1	6%	Area 8	11%
Area 2	2%	Area 9	3%
Area 3	6%	Area 10	0%
Area 4	9%	Area 11	0%
Area 5	3%	Area 12	0%
Area 6	18%	Regular Use	1%
Area 7	42%		



2007 Actual Cash Receipts by Area			
Area 1	11%	Area 8	8%
Area 2	2%	Area 9	6%
Area 3	6%	Area 10	0%
Area 4	8%	Area 11	0%
Area 5	3%	Area 12	0%
Area 6	19%	Regular Use	1%
Area 7	36%		

Economic improvement, judged strictly by sales tax collections, appears to be improving somewhat in most of the geographic areas compared to the same period last year.

A brief description and analysis of the significant geographic areas follows:

Area 1: This geographic area accounts for the sales tax collections from CityCenter Englewood. CityCenter Englewood had collections of \$1,414,491 about the same as was collected last year. Total collections for the year were estimated between \$2.2 and \$2.5 million.

Area 7: This geographic area records the outside city sales tax collections (Outside City). Outside City has been the geographic area responsible for much of the sales tax growth (and decline) in past years. Outside City collections have increased considerably (9.7 percent) from the same period last year. The chart below illustrates this area’s contribution to total sales and use taxes (cash basis) as well as total revenues since 2002 for collections through the month of July. The importance of Outside City declined in 2006 and 2007 as a percentage of sales and use tax collections and total revenues, but has increased in 2007 and 2008. This revenue source has a significant impact on the City’s General Fund as illustrated by the chart following.

	2004	2005	2006	2007	2008
Total Sales and Use Taxes	13,089,098	12,995,043	13,164,415	13,201,013	14,182,413
Outside City Collections	5,047,158	5,052,104	4,762,246	4,809,869	5,342,445
Percentage of Total	38.6%	38.9%	36.2%	36.4%	37.7%
Total General Fund Revenues	19,778,154	20,167,814	22,803,178	22,947,712	24,625,925
Outside City Collections	5,047,158	5,052,104	4,762,246	4,809,869	5,342,445
Percentage of Revenues	25.5%	25.1%	20.9%	21.0%	21.7%

The City records the proceeds of some returns from Outside City into an unearned revenue (liability) account. The criteria staff uses to decide if proceeds should be placed in the unearned account is if a reasonable probability exists for another municipality to claim the revenue. This account currently has a balance of \$650,000 to cover intercity claims. The City paid intercity sales/use tax refunds totaling \$309,764 through July 2008 compared to \$150,876 in July 2007. At this time potential refunds total \$1,529,158 for claims submitted to Englewood but not completed.

Area 8: This geographic area consists of collections from public utilities. Collections through July were up \$123,247 or 11.4 percent over last year. Weather conditions, energy usage, and rising energy prices play an important role in revenue collections. Collections could increase or decrease if the remainder of the year is significantly hotter/colder than normal.

Other Sales Tax and Economic Activity Related Information

Finance and Administrative Services Department collected \$328,127 in sales tax audit revenues through the month of July; this compares to \$259,732 collected in 2007 and \$156,835 collected in 2006.

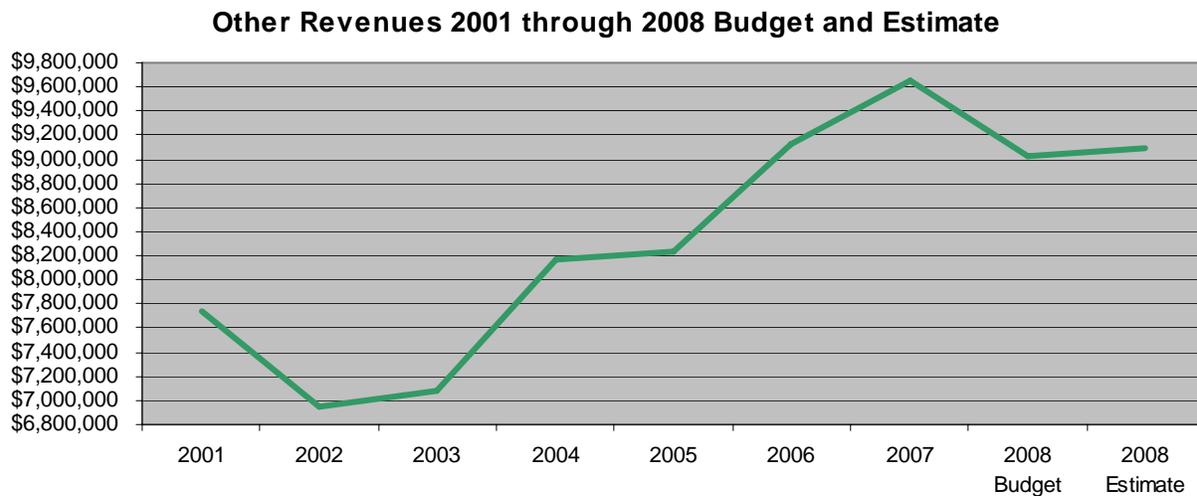
Of 61 sales tax accounts reviewed in the various geographic areas, 35 (57 percent) showed improved collections and 26 (43 percent) showed reduced collections this year compared to the same period last year.

The Department issued 250 new sales tax licenses through July 2008; 288 and 311 were issued through July 2007 and 2006 respectively.

City records indicate that year to date 107 businesses closed (64 of them were outside the physical limits of Englewood) and 250 opened (164 of them were outside the physical limits of Englewood).

General Fund Other Revenue

Other revenues accounted for \$9,648,149 or 25 percent of the total revenues for 2007 and the City budgeted \$9,027,509 for 2008. The following graph illustrates other revenue collections from 2000 through 2008 Budget.



Additional significant revenue sources are listed below:

Licenses and Permits: This revenue category includes business and building licenses and permits. This revenue source generated \$1,168,977 during 2007 or 12.1 percent of total revenue and 3 percent of total other revenue. This revenue source totaled \$702,821 in 2003 and increased to \$1,168,977 in 2007, a 66 percent increase. The City budgeted \$575,425 for 2008 or 6 percent of budgeted total other revenues and year-to-date the City collected \$383,089, \$238,574 (38.4 percent) less than the \$621,663 collected year-to-date July 2007.

Intergovernmental Revenues: This revenue source includes state and federal shared revenues including payments in lieu of taxes. These revenues are budgeted at \$1,107,453 for 2008, this is 11.5 percent of total other revenue. This revenue source totaled \$1,408,450 in 2003 and the City collected \$1,118,916 in 2007, a 20.5 percent *decrease*. The City collected \$540,081 through July 2008 this is \$40,985 (seven percent) less than the \$581,066 collected in same period in 2007.

Charges for Services: This includes general government, public safety, fees for the administration of the utilities funds, court costs, highway and street and other charges. This revenue source is budgeted at \$3,083,574 for 2008 or 32 percent of total other revenue. This revenue source totaled \$2,130,086 in 2003 and increased to \$3,067,997 in 2007, a 44 percent increase. Total collected year-to-date was \$2,014,645 or \$244,332 (13.8 percent) more than the \$1,770,313 collected year-to-date in 2008.

Recreation: This category of revenue includes the fees and charges collected from customers to participate in the various programs offered by the Parks and Recreation Department. This revenue source is budgeted at \$2,266,998 for 2008 or 23.5 percent of total other revenue. This revenue source totaled \$1,150,861 in 2003 and increased to \$2,235,938 in 2007, a 94.3 percent increase. Total collections year-to-date through July 2008 was \$1,669,526 compared to \$1,507,784 collected year-to-date in 2007.

Fines and Forfeitures: This revenue source includes court, library, and other fines. The 2008 budget for this source is \$1,326,730 or .13.8 percent of total other revenue. This revenue source totaled \$1,449,558 in 2003 and decreased to \$1,445,641 in 2007, a .3 percent decrease. Total collected year-to-date was \$891,965 or \$41,893 (4.9 percent) more than the \$850,072 collected in the same time period last year.

Interest: This is the amount earned on the City's cash investments. The 2008 budget for this source is \$355,000 or 3.7 percent of total other revenue. This revenue source totaled \$78,127 in 2003 and increased to \$411,517 in 2007, a 427 percent increase. Earnings were \$248,519 year-to-date compared to \$178,547 for the same period last year.

Miscellaneous: This source includes all revenues that do not fit in another revenue category. The 2008 budget for this source is \$311,829 or 3.2 percent of total other revenue. This revenue source totaled \$223,622 in 2003 and decreased to

\$199,155 in 2007, a 20.4 percent decrease. Total collected year-to-date is \$78,676 (44.2 percent less) compared to the \$141,109 collected last year during the same period.

General Fund Expenditures

Outcome Based Budgeting

In 2006 the City adopted an outcome based budgeting philosophy. City Council and Staff outlined five outcomes to reflect, more appropriately, the services delivered to the citizens of Englewood. The five outcomes identified include:

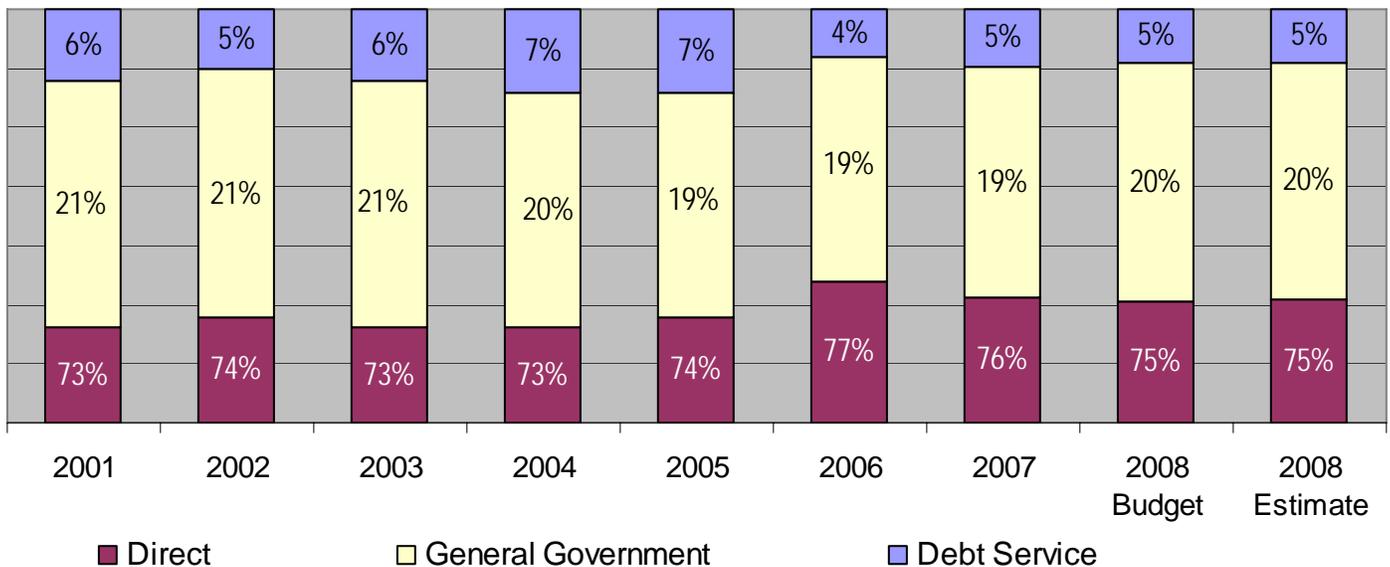
1. A City that provides and maintains quality infrastructure,
2. A safe, clean, healthy, and attractive City,
3. A progressive City that provides responsive and cost efficient services,
4. A City that is business friendly and economically diverse, and
5. A City that provides diverse cultural, recreational, and entertainment opportunities.

Outcome based budgeting is an additional tool the City Council and staff may use to better develop ways to serve our citizens. This type of budgeting is a new concept and will be refined and reviewed on an on-going basis to help us better focus our resources on ways to meet the objectives of our citizens.

The City budgeted total expenditures at \$39,493,551 for 2008, this compares to \$38,120,601 and \$35,822,637 expended in 2007 and 2006 respectively. Budgeted expenditures for 2008 general government totals \$8,036,501 or 20.4 percent of the total. Direct government expenditures are budgeted at \$29,654,594 or 75 percent of the total. Debt service payments are \$1,811,456 or 4.6 percent of the total. Total expenditures through July were \$22,189,554 compared to \$22,204,959 in 2007 and \$20,207,989 in 2006.

The chart below illustrates the breakdown of expenditures into debt service, general and direct government expenditures.

**Direct, General Government and Debt Service
2001 through 2008 Estimate**



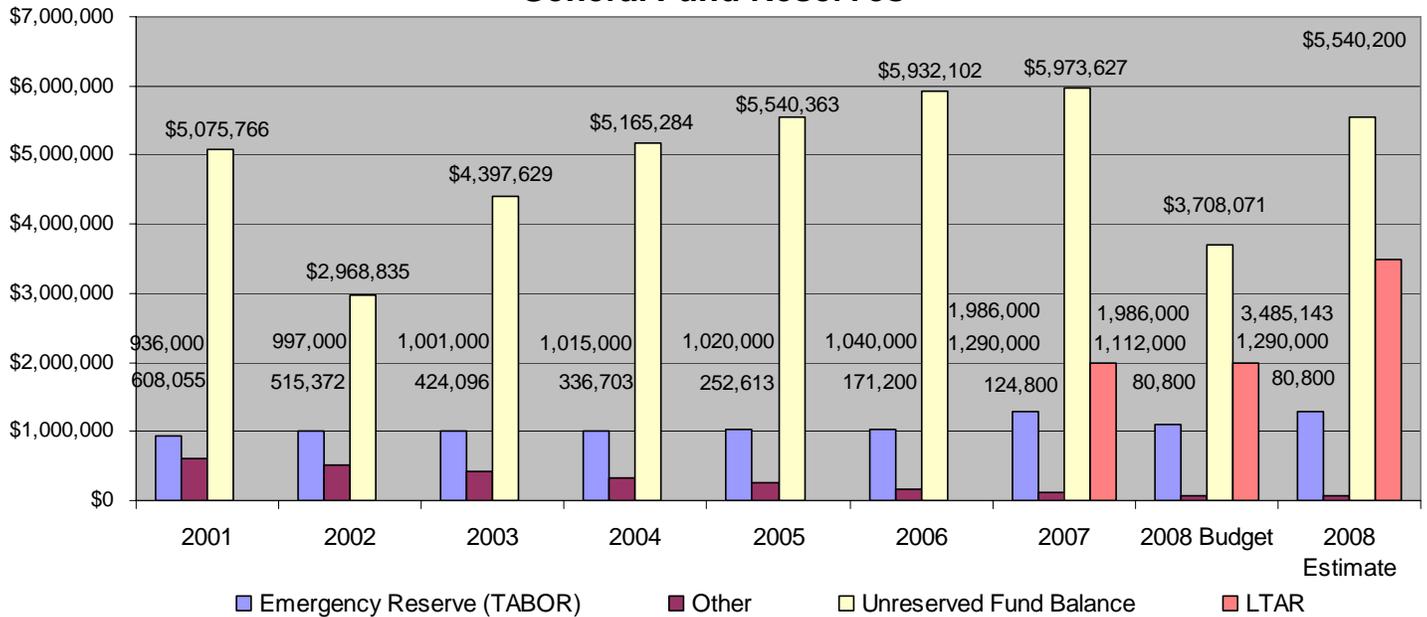
General Fund Reserves

Reserves are those funds the City sets aside for a “rainy day”. The intent is to smooth over unexpected revenue declines and expenditure increases. The fund is normally built up when revenues exceed expenditures. In the past, excess reserves have been transferred out to other funds, usually for capital projects identified in the Multiple Year Capital Plan (MYCP). The reserve balance is not adequate to provide for a transfer from the General Fund to the capital projects funds.

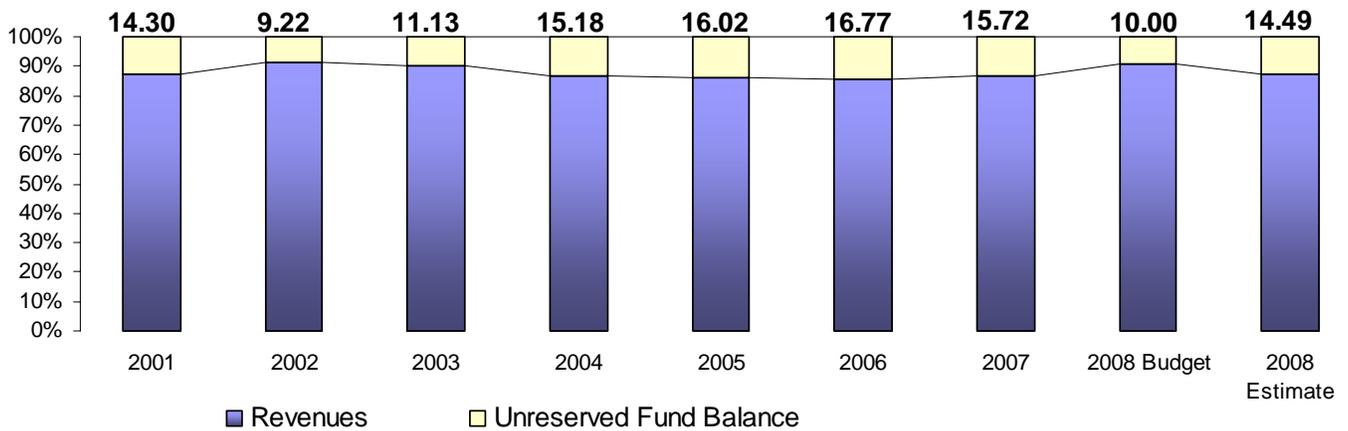
Long Term Asset Reserve (LTAR) At the 2008 Budget workshop held on September 22, 2007, City Council discussed and directed staff to establish a General Fund reserve account to accumulate funds from the sale, lease, or earnings from long-term

assets. It was also determined that these funds should be used in a careful, judicious and strategic manner. The funds restricted in this account may only be expended if the funds are appropriated in the annual budget or by supplemental appropriation. The balance in the account is \$1,986,000. Proceeds of the sale of McLellan property to the Regional Transportation District increased the balance by \$499,142.50 as well as a transfer of \$1,000,000 from General Fund reserves; this brings the total to \$3,485,142.50.

General Fund Reserves



Unreserved Fund Balance As A Percentage of Revenue



The City ended 2007 with an unreserved/undesignated general fund balance of \$5,973,627 or 15.7 percent of projected revenues. The 2008 estimated ending fund balance is \$5,540,200 or 14.5 percent of projected revenues. The \$5,540,200 would allow the City to operate for 54.7 days (using budgeted expenditures) if all other revenues and financing sources ceased. It is more important now than ever to maintain reserves to help the City make up for revenue shortfalls and unexpected expenditure increases given that the one-time transfers made to the General Fund to help maintain reserves are not as readily available as in the past.

PUBLIC IMPROVEMENT FUND OVERVIEW

The Public Improvement Fund (PIF) accounts for the City’s “public-use” capital projects (e.g. roads, bridges, pavement, etc.). The PIF funding is from the collection of vehicle and building use taxes, intergovernmental revenues, interest income, and other miscellaneous sources.

Provided for your information is the table below that illustrates for years 2008 through 2006, the July PIF Year-To-Date (YTD) revenues and expenditures. The dollar and percentage change between each year is also provided. The Estimated Ending Fund Balance is included in order to account for the remaining PIF appropriation as well as the remaining annual revenue anticipated for the fund.

	2008	2008 vs 2007 Increase (Decrease)	2007	2007 vs 2006 Increase (Decrease)	2006
Public Improvement Fund (PIF)					
YTD Revenues	\$ 1,568,786	\$ (761,766) (32.69%)	\$ 2,330,552	\$ 1,026,004 78.65%	\$ 1,304,548
YTD Expenditures	5,512,394	\$ 846,530 18.14%	4,665,864	\$ 2,551,079 120.63%	2,114,785
Net Revenues (Expenditures)	\$ (3,943,608)	\$ (1,608,296)	\$ (2,335,312)	\$ (1,525,075)	\$ (810,237)
Beginning PIF Fund Balance	\$ 3,359,169		\$ 5,773,194		\$ 1,359,568
Ending PIF Fund Balance Before Remaining Annual Revenue and Appropriation	\$ (584,439)		\$ 3,437,882		\$ 549,331
Plus: Remaining Annual Revenue	2,824,862		3,586,752		1,326,311
Less: Remaining Annual Appropriation	(2,030,256)		(3,139,945)		(2,020,774)
Less: Amount to be designated	-		(3,486,066)		-
Estimated Ending Fund Balance	\$ 210,167		\$ 398,623		\$ (145,132)
Unappropriated Fund Balance as of December 31,			\$ 221,946		\$ 3,866,796

2008 Year-To-Date City Funds At-A-Glance

(Please refer to "Funds Glossary" for Brief Description of Funds and Fund Types)

	Beginning Balance	Revenues	Expenditures	Other Sources (Uses)	Reserved Balance	<i>Estimated</i> Ending Balance
Governmental Fund Types						
General Fund	9,374,427	24,624,924	22,189,556	(1,413,653)	4,855,943	5,540,200
Special Revenue Funds						
Conservation Trust	794,841	183,928	152,447	(486,082)	-	340,241
Open Space	1,300,946	192,854	1,114,958	(139,163)	-	239,679
Commercial Revolving Loan	118,366	-	118,366	-	-	-
Donors	237,727	83,564	90,678	-	-	230,613
Community Development	-	89,495	139,698	50,203	-	-
Malley Center Trust	282,087	7,134	-	-	-	289,221
Parks & Recreation Trust	440,641	12,031	6,835	-	-	445,837
Debt Service Fund						
General Obligation Bond	87,630	1,121,444	277,290	-	-	931,784
Capital Projects Funds						
PIF	3,359,169	1,348,786	1,575,707	(2,922,081)	-	210,167
MYCP	1,714,493	121,907	624,018	(925,891)	-	286,491
Proprietary Fund Types						
Enterprise Funds						
Water	4,124,592	4,089,791	4,701,787	280,675	-	3,793,272
Sewer	12,867,928	8,586,810	8,241,798	-	1,000,000	12,212,940
Stormwater Drainage	985,402	239,343	47,280	-	137,818	1,039,647
Golf Course	787,554	1,137,130	1,100,118	-	293,500	531,066
Concrete Utility	504,046	419,901	329,176	-	-	594,771
Housing Rehabilitation	384,420	135,182	307,815	-	-	211,786
Internal Service Funds						
Central Services	247,457	240,011	199,218	(100,000)	-	188,249
ServiCenter	581,661	1,207,079	1,138,724	(60,000)	-	590,017
CERF	1,057,610	424,455	400,737	-	-	1,081,327
Employee Benefits	726,269	2,951,407	3,135,063	-	134,300	408,313
Risk Management	921,116	1,352,277	807,174	-	-	1,466,219

CLOSING

The Finance and Administrative Services Department staff works closely with the City Manager, Deputy City Manager and the various departments to help identify revenue and expenditure threats, trends and opportunities as well as strategies to balance revenues and expenditures. I will continue to provide Council with monthly reports. It is important to frequently monitor the financial condition of the City so City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

I plan to discuss this report with Council at an upcoming study session. If you have any questions regarding this report, I can be reached at **303.762.2401**.

Funds Glossary

Capital Equipment Replacement Fund (CERF) – Accounts for the accumulation of funds for the scheduled replacement of City-owned equipment and vehicles.

Capital Projects Funds account for financial resources to be used for the acquisition and/or construction of major capital facilities (other than those financed by proprietary funds).

Central Services Fund – Accounts for the financing of printing services and for maintaining an inventory of frequently used or essential office supplies provided by Central Services to other departments of the City on a cost reimbursement basis.

Commercial Revolving Loan Fund – Accounts for funds used for making low interest loans to existing businesses in downtown Englewood to promote revitalization of the area.

Community Development Fund – Accounts for grant funds of the Brownfields Pilot Grants Program administered by the United States Environmental Protection Agency and the Art Shuttle Program administered by the Regional Transportation District (RTD).

Concrete Utility Fund – Accounts for revenues and expenses associated with maintaining the City's sidewalks, curbs and gutters.

Conservation Trust Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided primarily from State Lottery funds.

Debt Service Funds account for the accumulation of resources and payment of general obligation bond principal and interest from governmental resources and special assessment bond and loan principal and interest from special assessment levies when the government is obligated in some manner for payment.

Donors' Fund – Accounts for funds donated to the City for various specified activities.

Employee Benefits Fund – Accounts for the administration of providing City employee benefit programs: medical, dental, life, and disability insurance.

Enterprise Funds account for operations that: (a) are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges, or (b) where the City Council has decided that periodic determination of revenue earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management controls, accountability or other purposes.

Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

General Obligation Bond Fund – Accounts for the accumulation of monies for payment of General Obligation Bond principal and interest.

Golf Course Fund – Accounts for revenues and expenses associated with the operations of the Englewood Municipal Golf Course.

Governmental Funds distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). These funds focus on the near-term *inflows and outflows of spendable resources*, as well as on balances of spendable resources available at the end of the year.

Housing Rehabilitation Fund – Accounts for revenues and expenses associated with the City's housing rehabilitation program.

Internal Service Funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City on a cost-reimbursement basis.

Malley Center Trust Fund – Accounts for a trust established by Elsie Malley to be used for the benefit of the Malley Senior Recreation Center.

Multi-Year Capital Projects Fund (MYCP) - Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily with transfers from other City Funds.

Funds Glossary

Parks and Recreation Trust Fund – Accounts for a trust established by the City, financed primarily by donations, to be used exclusively for specific park and recreation projects.

Proprietary Funds account for operations that are financed and operated in a manner similar to private business enterprises. It is the intent that the cost of providing such goods or services will be recovered through user charges.

Public Improvement Fund (PIF) – Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily from building and vehicle use taxes.

Risk Management Fund – Accounts for the administration of maintaining property and liability and workers' compensation insurance.

ServiCenter Fund – Accounts for the financing of automotive repairs and services provided by the ServiCenter to other departments of the City, or to other governmental units, on a cost reimbursement basis.

Sewer Fund – Accounts for revenues and expenses associated with providing wastewater services to the City of Englewood residents and some county residents.

Special Assessment Funds account for and pay special assessment bond principal and interest and/or inter-fund loan principal and interest: Following are funds to account for special assessments: **Paving District No. 35, Paving District No. 38, and Concrete Replacement District 1995.**

Special Revenue Funds account for the proceeds of specific revenue sources that are legally restricted to expenditure for specified purposes.

Storm Drainage Fund – Accounts for revenues and expenses associated with maintaining the City's storm drainage system.

Water Fund – Accounts for revenues and expenses associated with providing water services to City of Englewood residents.

General Fund Comparative Revenue, Expenditure & Fund Balance Report

as of July 31, 2008

Percentage of Year Completed = 58%

Fund Balance January 1	\$ 7,329,183	\$ 9,374,427	\$ 9,374,427	\$ 7,143,302	\$ 7,143,302	\$ 6,812,976	\$ 6,812,976			
Revenues	2008				2007			2006		
	Budget	Jul-08	% Budget	YE Estimate	Dec-07	Jul-07	% YTD	Dec-06	Jul-06	% YTD
Property Tax	2,820,000	2,863,683	101.55%	2,964,000	2,623,118	2,448,382	93.34%	2,559,369	2,471,446	96.56%
Specific Ownership Tax	395,993	163,441	41.27%	350,000	341,423	177,167	51.89%	333,018	172,469	51.79%
Sales & Use Taxes	22,000,000	14,225,383	64.66%	23,000,000	22,753,820	13,204,131	58.03%	20,688,258	13,342,030	64.49%
Cigarette Tax	280,000	149,887	53.53%	263,000	278,785	153,756	55.15%	293,776	166,522	56.68%
Franchise Fees	2,545,448	1,390,920	54.64%	2,545,448	2,356,385	1,307,674	55.49%	2,362,000	1,311,238	55.51%
Hotel/Motel Tax	8,500	6,110	71.88%	8,500	9,722	6,048	62.21%	9,554	5,815	60.86%
Licenses & Permits	575,425	383,089	66.57%	577,157	1,168,977	621,663	53.18%	623,945	317,261	50.85%
Intergovernmental Revenue	1,107,453	540,081	48.77%	1,145,657	1,118,916	581,066	51.93%	1,193,863	603,960	50.59%
Charges for Services	3,083,574	2,014,645	65.33%	3,001,089	3,067,997	1,770,313	57.70%	3,053,106	1,781,215	58.34%
Recreation	2,266,998	1,669,526	73.64%	2,271,883	2,235,938	1,507,784	67.43%	2,099,202	1,453,859	69.26%
Fines & Forfeitures	1,326,730	891,965	67.23%	1,534,349	1,445,641	850,072	58.80%	1,566,922	943,727	60.23%
Interest	355,500	248,519	69.91%	356,446	411,517	178,547	43.39%	353,575	165,021	46.67%
Miscellaneous	326,829	78,676	24.07%	230,000	199,167	141,109	70.85%	229,675	68,615	29.87%
Total Revenues	37,092,450	24,625,925	66.39%	38,247,529	38,011,406	22,947,712	60.37%	35,366,263	22,803,178	64.48%
Expenditures										
Legislation	351,513	189,531	53.92%	360,110	323,964	195,954	60.49%	306,360	177,806	58.04%
City Attorney	762,280	382,062	50.12%	768,405	694,359	398,303	57.36%	586,588	326,464	55.65%
Court	982,006	522,618	53.22%	981,038	890,152	497,763	55.92%	831,859	469,067	56.39%
City Manager	679,806	400,488	58.91%	676,892	673,949	399,003	59.20%	618,649	348,132	56.27%
Human Resources	570,474	305,430	53.54%	585,474	557,855	316,182	56.68%	516,302	277,381	53.72%
Financial Services	1,724,429	912,263	52.90%	1,693,806	1,568,074	893,199	56.96%	1,589,900	885,986	55.73%
Information Technology	1,289,131	693,991	53.83%	1,289,131	1,254,364	701,386	55.92%	1,103,732	597,756	54.16%
Public Works	5,241,300	2,883,440	55.01%	5,219,153	5,421,775	3,260,532	60.14%	5,024,251	2,750,433	54.74%
Fire Department	7,116,823	3,972,616	55.82%	7,169,464	-	-	-	-	-	-
Police Department	10,279,401	5,629,160	54.76%	10,247,767	-	-	-	-	-	-
Safety Services	-	-	-	-	16,497,359	9,417,240	57.08%	15,588,534	8,820,320	56.58%
Community Development	1,576,862	739,134	46.87%	1,532,773	1,412,444	701,768	49.68%	1,366,545	720,636	52.73%
Library	1,294,640	725,224	56.02%	1,334,313	1,259,526	765,405	60.77%	1,265,511	743,363	58.74%
Recreation	5,713,430	3,475,336	60.83%	5,848,963	5,566,093	3,274,049	58.82%	5,534,106	3,319,519	59.98%
Debt Service	1,811,456	1,338,502	73.89%	1,811,456	1,869,762	1,297,756	69.41%	1,259,608	672,039	53.35%
Contingency	100,000	19,759	19.76%	60,000	130,925	86,419	66.01%	230,692	99,087	42.95%
Total Expenditures	39,493,551	22,189,554	56.19%	39,578,745	38,120,601	22,204,959	58.25%	35,822,637	20,207,989	56.41%
Excess revenues over (under) expenditures	(2,401,101)	2,436,371	-101.47%	(1,331,216)	(109,195)	742,753	-	(456,374)	2,595,189	-
Net transfers in (out)	1,973,789	2,352,932	119.21%	2,352,932	2,340,320	(270,970)	-11.58%	786,700	817,744	103.95%
Total Fund Balance	\$ 6,901,871	\$ 14,163,730	205.22%	\$ 10,396,143	\$ 9,374,427	\$ 7,615,085	81.23%	\$ 7,143,302	\$ 10,225,909	143.15%

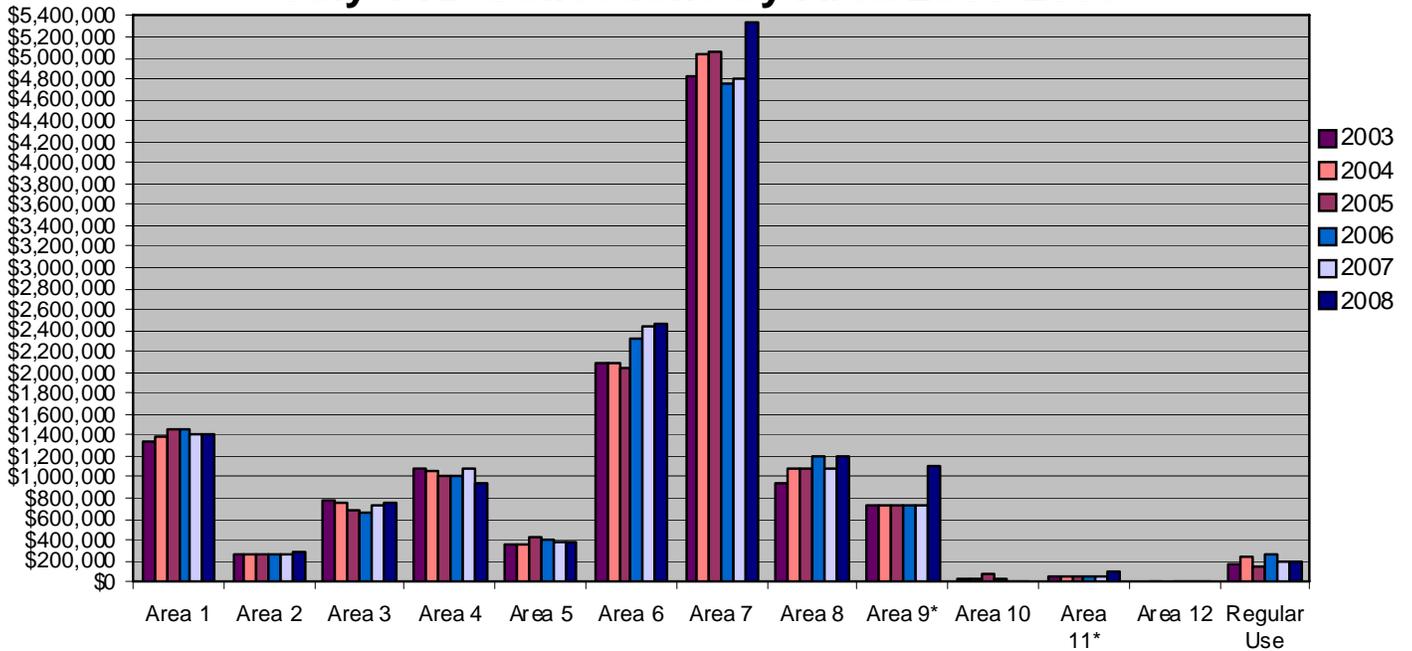
Fund Balance Analysis										
Total Fund Balance	\$ 6,901,871	\$ 10,396,143	\$ 9,374,427	\$ 7,143,302						
Reserves/designations:										
-Emergencies (TABOR)	1,112,000	1,290,000	1,290,000	1,040,000						
-LTAR	1,986,000	3,485,143	1,986,000	-						
-Museum of Outdoor Arts	80,800	80,800	124,800	171,200						
Unreserved/undesignated Fund Balance	\$ 3,723,071	\$ 5,540,200	\$ 5,973,627	\$ 5,932,102						
Potential reserves/designations	-	-	-	-						
Estimated unres/undesig Fund Balance	\$ 3,723,071	\$ 5,540,200	\$ 5,973,627	\$ 5,932,102						
As a percentage of projected revenues	9.73%	14.49%	15.72%	16.77%						
As a percentage of budgeted revenues	10.04%	14.94%								
Target	3,709,245	-	5,563,868							

Sales & Use Tax Collections Year-to-Date Comparison for the month of July 2008

Cash Basis

	2003	% Change	2004	% Change	2005	% Change	2006	% Change	2007	% Change	2008	% Change
Area 1	1,347,356	20.22%	1,395,204	3.55%	1,445,243	3.59%	1,461,433	1.12%	1,412,125	-3.37%	1,414,491	0.17%
Area 2	256,967	-7.38%	262,116	2.00%	269,717	2.90%	269,780	0.02%	271,702	0.71%	273,221	0.56%
Area 3	780,400	-5.09%	754,496	-3.32%	684,751	-9.24%	658,238	-3.87%	735,026	11.67%	747,182	1.65%
Area 4	1,070,800	-13.14%	1,049,245	-2.01%	1,008,761	-3.86%	1,015,493	0.67%	1,080,337	6.39%	935,346	-13.42%
Area 5	360,208	-2.57%	356,049	-1.15%	418,158	17.44%	402,034	-3.86%	382,745	-4.80%	388,177	1.42%
Area 6	2,088,641	-7.07%	2,091,998	0.16%	2,037,644	-2.60%	2,332,748	14.48%	2,437,549	4.49%	2,472,379	1.43%
Area 7	4,829,957	-7.79%	5,047,158	4.50%	5,052,104	0.10%	4,762,246	-5.74%	4,809,869	1.00%	5,342,445	11.07%
Area 8	946,003	-8.49%	1,074,972	13.63%	1,083,530	0.80%	1,190,813	9.90%	1,085,330	-8.86%	1,208,577	11.36%
Area 9*	725,669	0.00%	725,669	0.00%	725,669	0.00%	725,669	0.00%	725,669	0.00%	1,100,427	51.64%
Area 10	29,858	189.49%	20,744	-30.52%	74,225	257.81%	22,676	-69.45%	14,295	-36.96%	12,197	-14.68%
Area 11*	58,239	0.00%	58,239	0.00%	58,239	0.00%	58,239	0.00%	58,239	0.00%	86,263	48.12%
Area 12	876	-47.44%	6,299	619.06%	1,260	-80.00%	2,260	79.37%	2,951	30.58%	2,668	-9.60%
Regular Use	175,130	22.66%	246,909	40.99%	135,742	-45.02%	262,786	93.59%	185,174	-29.53%	199,040	7.49%
Total	12,670,104	-4.60%	13,089,098	3.31%	12,995,043	-0.72%	13,164,415	1.30%	13,201,013	0.28%	14,182,413	7.43%
Refunds	116,610	-27.45%	108,376	-7.06%	81,708	-24.61%	184,556	125.87%	150,876	-18.25%	309,764	105.31%
Audit & Collections												
Revenue*	142,446	656.65%	52,153	-63.39%	525,492	907.60%	261,140	-50.31%	296,018	13.36%	374,353	26.46%
*included Above												
Unearned Sales Tax	1,100,000	-8.33%	988,364	-10.15%	700,000	-29.18%	650,000	-7.14%	650,000	0.00%	650,000	0.00%
Building Use	332,791	-55.41%	283,197	-14.90%	283,197	0.00%	664,408	134.61%	744,127	12.00%	585,345	-21.34%
Vehicle Use	849,146	-10.03%	813,306	-4.22%	813,306	0.00%	682,010	-16.14%	811,644	19.01%	772,550	-4.82%

July YTD Collections by Area 2003-2008



Area Descriptions

Area 1 - CityCenter (Formerly Cinderella City)

Area 2 - S of Yale, N of Kenyon between Bannock & Sherman (excludes EURA 1)

Area 3 - S of Kenyon, N of Chenango between Bannock & Sherman and S of Chenango, N of Bellewood between Logan & Delaware

Area 4 - Brookridge Shopping Center (Between Fox and Sherman and North side of Belleview and to the Southern City Limits)

Area 5 - Centennial Area W of Santa Fe

Area 6 - All other City locations

Area 7 - Outside City limits

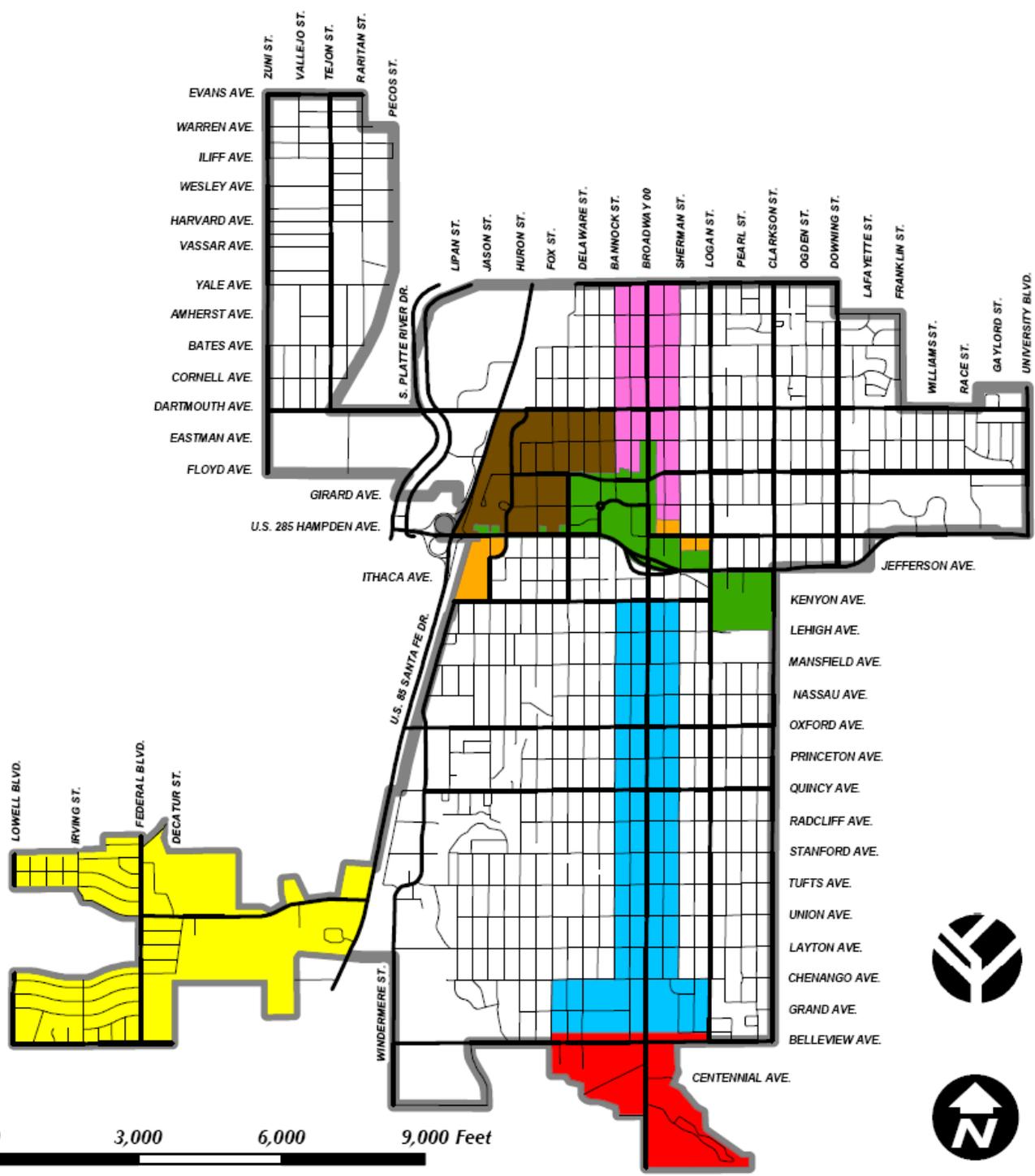
Area 8 - Public Utilities (Xcel Energy, Qwest)

Area 9 - Downtown & Englewood Pkwy

Area 10 - Downtown & Englewood Pkwy Use Tax Only

Area 11 - S of 285, N of Kenyon between Jason and Santa Fe

Area 12 - S of 285, N of Kenyon between Jason and Santa Fe Use Tax Only



City of Englewood, Colorado: Sales Tax Areas

- | | | |
|--------|----------------|--------------------------|
| Area 1 | Area 5 | Arterials and Collectors |
| Area 2 | Area 9 and 10 | Local Streets |
| Area 3 | Area 11 and 12 | Englewood City Limits |
| Area 4 | | |

Areas Not Depicted on Map:
 Area 6 - Other City Locations Area 7 - Outside City Limits Area 8 - Public Utilities

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