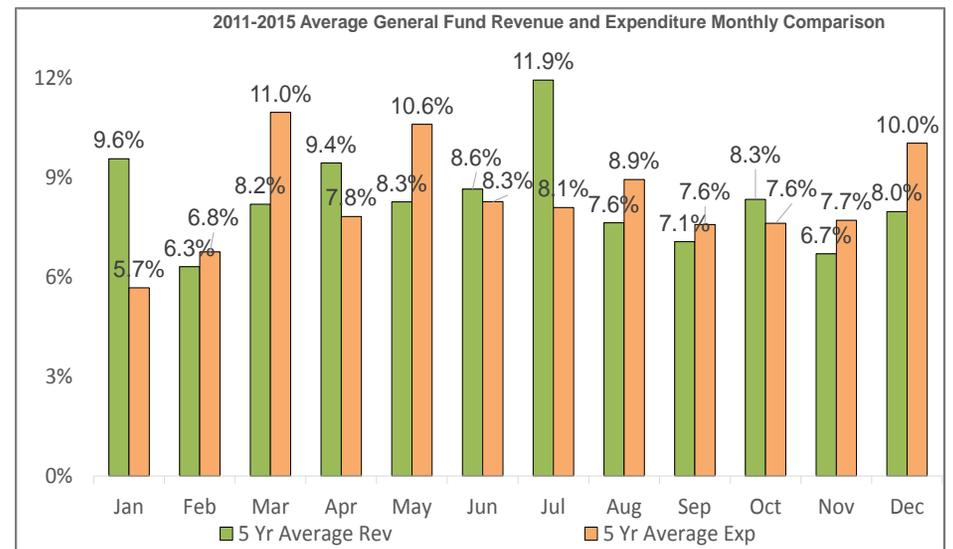
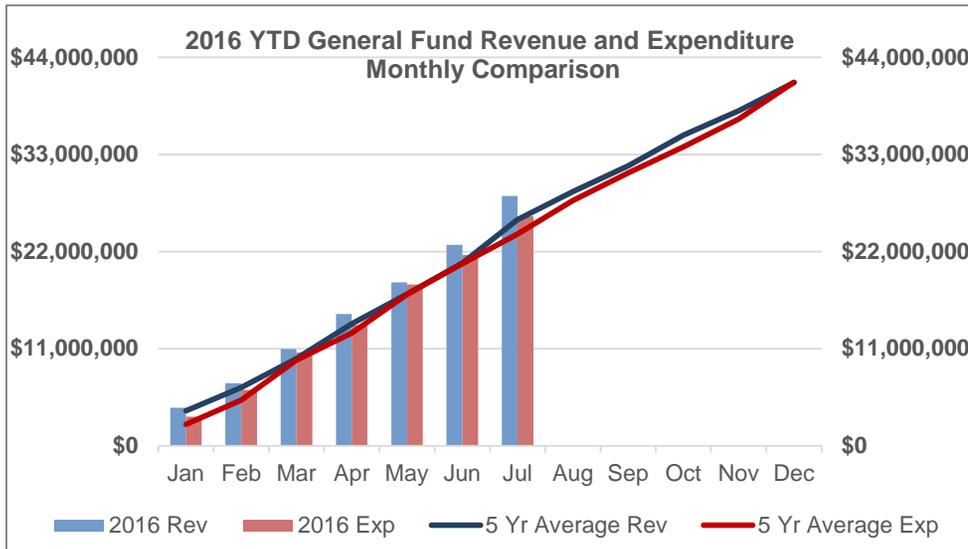


To: Mayor Joe Jefferson and City Council
Through: Eric Keck, City Manager
From: Kathy Rinkel, Finance and Administrative Services Director
Date: August 15, 2016
Subject: July 2016 Quarterly Financial Report (includes updated year-end 2016 estimates)

GENERAL FUND REVENUES OVER/UNDER EXPENDITURES:

YTD revenues exceed expenditures by **\$2,310,465** compared to revenues exceeding expenditures by **\$103,221** in 2015. The 2016 year-end projection is for revenues to exceed expenditures by **\$130,931**.

The following **two graphs** show how closely the revenue and expenditure amounts track year to date. Fund Balance reserves help to stabilize operations for unexpected adverse fluctuations in revenue or expenditure actual amounts.



GENERAL FUND REVENUES: The 2016 calendar is **58.3%** complete. The 2016 YTD revenues received, **\$28,294,628** are **64.5%** of the revenue budget. Based on the 2011-2015 five year average of revenue recorded, approximately **58.1%** is received YTD.

Revenues	2016			2015			2016 vs 2015		Variance comments
	Budget	Jul-16	% Budget	Dec-15	Jul-15	% YTD	\$ Diff	% Diff	
Property Tax	3,349,000	3,237,925	96.7%	2,917,413	2,801,895	96.0%	436,030	15.6%	Higher assessed property valuation in 2016
Specific Ownership Tax	260,000	177,828	68.4%	305,166	155,509	51.0%	22,319	14.4%	
Sales & Use Taxes	26,863,699	16,059,589	59.8%	26,603,384	16,309,298	61.3%	(249,709)	-1.5%	Lower due mainly to outside city filings.
Cigarette Tax	170,050	106,013	62.3%	188,285	101,482	53.9%	4,531	4.5%	
Franchise Fees	3,173,550	1,732,801	54.6%	3,320,046	1,792,310	54.0%	(59,509)	-3.3%	
Hotel/Motel Tax	12,000	7,189	59.9%	12,060	8,844	73.3%	(1,655)	-18.7%	
Licenses & Permits	1,169,222	911,998	78.0%	1,612,118	979,061	60.7%	(67,063)	-6.8%	
Intergovernmental Revenue	1,287,104	1,213,219	94.3%	1,766,019	936,288	53.0%	276,931	29.6%	State and Local Police grants \$298,000 (also see Police expenditures)
Charges for Services	2,587,112	1,463,607	56.6%	2,963,932	1,820,252	61.4%	(356,645)	-19.6%	EMS Services not provided in 2016 \$370,000
Parks and Recreation	2,592,400	1,873,731	72.3%	2,464,613	1,667,199	67.6%	206,532	12.4%	Pirates Cove fee increase and better weather in 2016
Fines & Forfeitures	1,008,350	519,929	51.6%	1,047,268	631,754	60.3%	(111,825)	-17.7%	Change in Court and Police community practices
Interest	86,446	71,800	83.1%	43,866	53,409	121.8%	18,391	34.4%	
EMRF Rents	1,150,000	530,501	46.1%	873,347	511,752	58.6%	18,749	3.7%	
Miscellaneous	174,838	388,498	222.2%	217,408	114,459	52.6%	274,039	239.4%	2016 includes \$215,000 from EURA - Broadway Lofts development
Total Revenues	43,883,771	28,294,628	64.5%	44,334,925	27,883,512	62.9%	411,116	1.5%	

GENERAL FUND EXPENDITURES: 2016 YTD expenditures, **\$25,984,163** are **59.2%** of the budget appropriation. Based on the 2011-2015 five year average of expenditures recorded, approximately **58.2%** is spent YTD.

Expenditures	2016			2015			2016 vs 2015		Variance comments
	Budget	Jul-16	% Budget	Dec-15	Jul-15	% YTD	\$ Diff	% Diff	
Legislation	365,572	213,103	58.3%	341,751	174,118	50.9%	38,985	22.4%	On target to meet budget
City Attorney	810,022	301,055	37.2%	717,683	416,553	58.0%	(115,498)	-27.7%	Lower personnel costs in 2016
Court	1,058,583	558,127	52.7%	986,422	573,040	58.1%	(14,913)	-2.6%	On target to meet budget
City Manager (Including Fire Contract)	6,586,762	4,454,279	67.6%	10,420,801	7,155,936	68.7%	(2,701,657)	-37.8%	2015 includes the final fire payout of \$2,146,000.
Finance and Human Resources	2,483,943	1,394,525	56.1%	2,246,031	1,274,755	56.8%	119,770	9.4%	On target to meet budget
Information Technology	1,481,726	772,982	52.2%	1,387,054	776,698	56.0%	(3,716)	-0.5%	On target to meet budget
Public Works	6,208,706	3,473,950	56.0%	5,707,695	3,216,244	56.3%	257,706	8.0%	On target to meet budget
Police	13,247,547	7,862,042	59.3%	12,448,235	7,425,423	59.7%	436,619	5.9%	State and Local Police grants \$298,000 (also see intergovernmental revenue)
Community Development	2,134,378	1,052,091	49.3%	1,095,440	1,141,820	104.2%	(89,729)	-7.9%	On target to meet budget
Parks, Recreation and Library	7,377,773	4,022,557	54.5%	6,780,438	3,923,399	57.9%	99,158	2.5%	On target to meet budget
Debt Service	1,871,644	1,739,252	92.9%	1,693,760	1,565,136	92.4%	174,116	11.1%	2016 Paid final two yearly Fire Truck lease payments \$236,000
Contingency	250,000	140,200	56.1%	511,879	137,169	26.8%	3,031	2.2%	On target to meet budget
Total Expenditures	43,876,656	25,984,163	59.2%	44,337,189	27,780,291	62.7%	(1,796,128)	-6.5%	General Fund expenditures are on track to meet budgeted amounts

GENERAL FUND TRANSFERS:

Net 2016 transfers-out to date of **\$1,979,335** were made by the end of July 2016 (please refer to page 18).

GENERAL FUND - FUND BALANCE:

The estimated 2016 year-end total fund balance is **\$8,880,842**.

- The estimated 2016 year-end combined unassigned and LTAR fund balance is **\$7,370,842** or **16.9** percent of estimated revenues.
- The Long Term Asset Reserve (LTAR) balance is **\$1,863,099** (please refer to page 18).
- The TABOR Emergency Reserve is **\$1,510,000**.

Sales and Use Tax by Business Area:

Business Area	\$ YTD Variance CY vs PY	% YTD Variance CY vs PY	YTD New Businesses	YTD Closed Businesses	YTD Net New (Closed) Businesses	Comments
Area 1	\$ 80,488	4.0%	8	(12)	(4)	Variance is due primarily to better economic conditions in 2016 versus 2015.
Area 2	(43,309)	-3.8%	16	(8)	8	Lower than expected sales in 2016.
Area 3	86,585	7.9%	12	(5)	7	Variance is due primarily to better economic conditions in 2016 versus 2015.
Area 4	53,213	6.0%	1	-	1	Variance is due primarily to better economic conditions in 2016 versus 2015.
Area 5	4,835	0.9%	8	(3)	5	Variance is due primarily to better economic conditions in 2016 versus 2015.
Area 6	40,682	1.9%	49	(23)	26	Variance is due primarily to better economic conditions in 2016 versus 2015.
Area 7	(592,428)	-11.2%	217	(120)	97	Variance is due primarily to several tax remitters who filed collectively more "one-time taxable sales" in 2015 than in 2016.
Area 8	(89,093)	-9.3%	-	-	-	Variance is due in part to mild temperatures that led to lower energy usage in 2016 versus 2015 and to more customers switching from landlines to cellphones in 2016 as compared to 2015.
Area 13	24,775	12.5%	1	-	1	Variance is due primarily to better economic conditions in 2016 versus 2015.
Regular Use	3,615	0.2%	N/A	N/A	N/A	Use tax revenue fluctuates depending on the timing of when businesses replace large ticket items such as operating machinery and equipment. If items purchased outside of Englewood at a local tax rate less than 3.5%, then the tax payer is liable for the difference between the local tax paid and 3.5% tax due.
Totals	(\$430,637)	-2.6%	312	(171)	141	

Outside City (Business Area 7) Sales Tax:

- Outside City sales tax receipts (cash basis) were down \$592,428 or 11.2 percent compared to last year. The reduction in outside city sales tax is due to several Information Technology and Communication type businesses that had 2015 sales for products that are not typically repurchased annually by consumers.
- At this time potential refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$1,250,000.

City Center Englewood (Business Area 1) Sales Tax:

Sales tax revenue collected through July 2016 was \$2,105,949 or \$80,488 more than last year during the same period of time.

PUBLIC IMPROVEMENT FUND (PIF):

The PIF YTD revenues are \$2,956,295 and YTD expenditures are \$3,306,347. The estimated year-end unappropriated fund balance is \$2,143,001.

City of Englewood, Colorado July, 2016 Financial Report

The annual budget serves as the foundation for the City's financial planning and control, and provides a comprehensive plan to provide high quality services to the Englewood community. Based upon conservative revenue estimates, the budget quantifies in dollars the many services and amenities the citizens of Englewood receive. The City has prepared a balanced budget and it is one where revenues plus beginning fund balance are equal to or exceed expenditures.

The financial report provides on a periodic basis the review of the actual revenues and expenditures as compared to the budget. This point in time analysis compares the current year to the prior year and determines if the revenues and expenditures are on track with the budget. By monitoring the financial condition of the City, City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

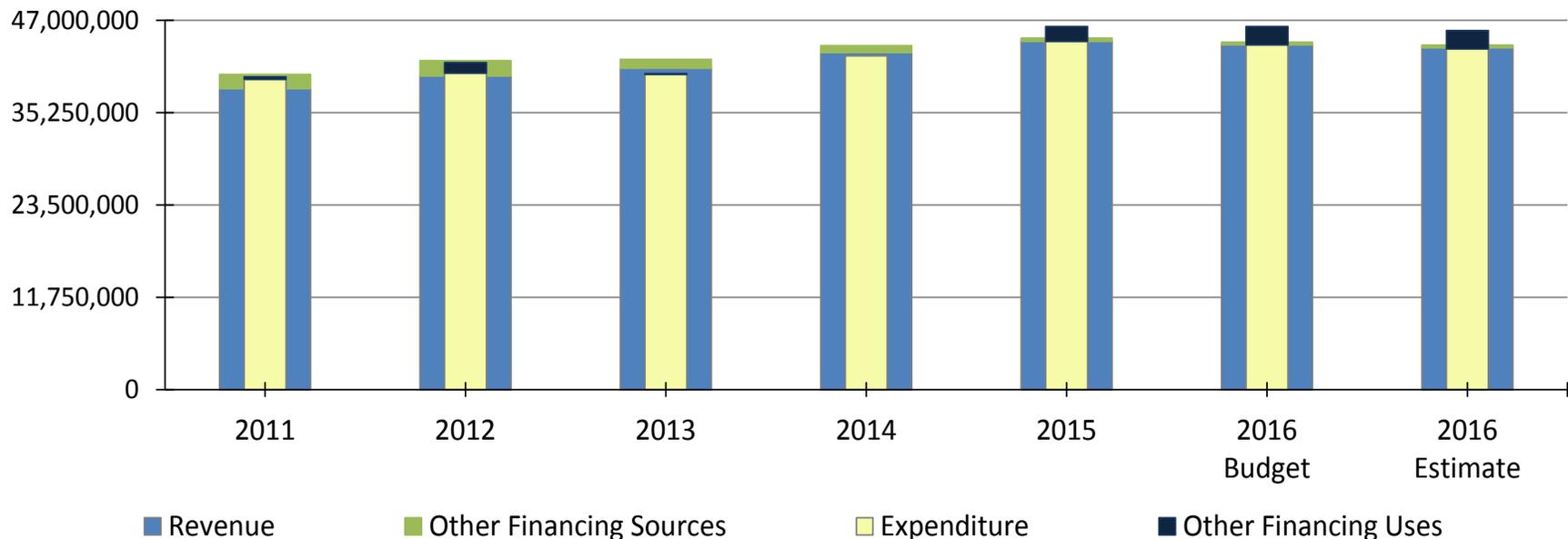
GENERAL FUND OVERVIEW AND ANALYSIS

The General Fund accounts for the major "governmental" activities of the City. These activities include "direct" services to the public such as police, fire, public works, parks and recreation, and library services. General government also provides administrative and oversight services through the offices of city manager and city attorney; the departments of information technology, finance and administrative services, community development, human resources, municipal court and legislation. Debt service, lease payments, and other contractual payments are also commitments of the General Fund.

General Fund - Surplus and Deficit

The graph below depicts the history of sources and uses of funds from 2011 to 2016 Budget. As illustrated, both surpluses and deficits have occurred in the past. The gap has narrowed over the past few years by reducing expenditures, freezing positions, negotiating lower-cost health benefits, increased revenue collections. Continued efforts will be required to balance revenues and expenditures, especially with persistent upward pressure on expenditures due to increases in the cost of energy, wages and benefits.

General Fund: Total Sources and Uses of Funds

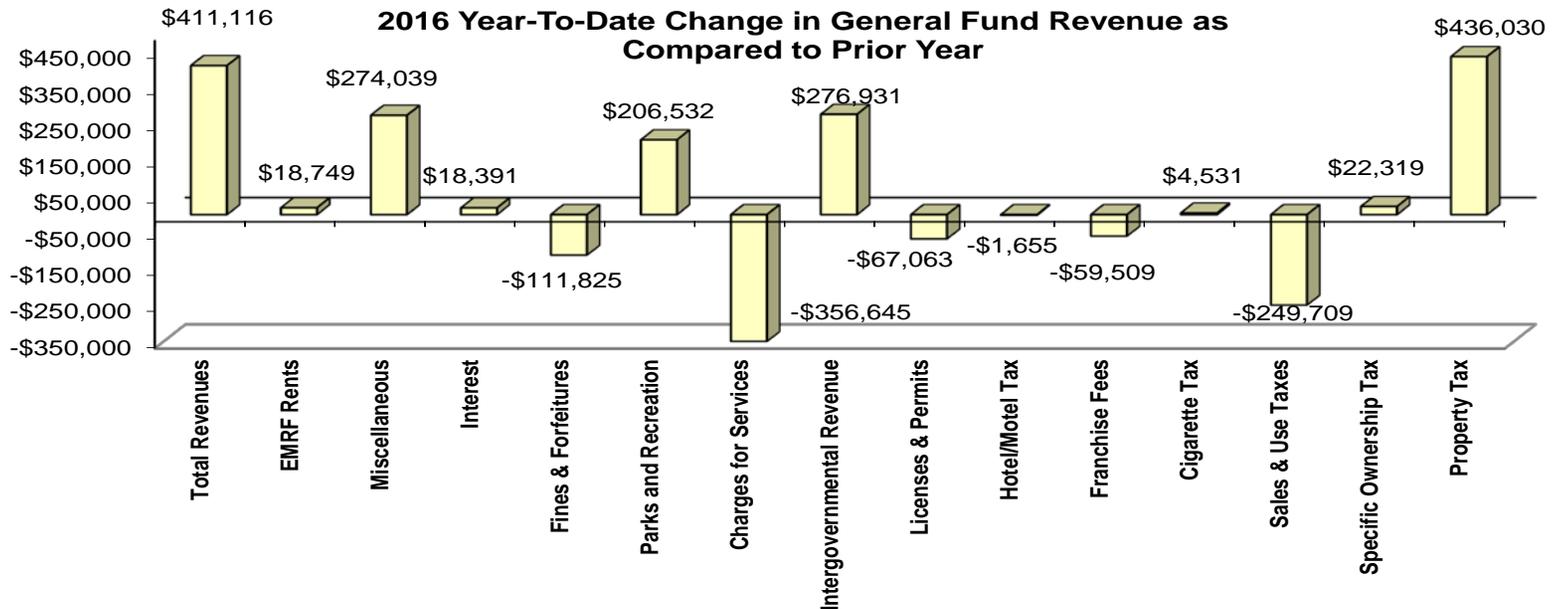


The following table summarizes General Fund Year-To-Date (YTD) Revenue, Expenditure, Sales & Use Tax Revenue and Outside City Sales & Use Tax Revenue for the month ended July, 2016. Comparative figures for years 2015 and 2014 are presented as well. The table also highlights the dollar and percentage changes between those periods.

	2016	2016 vs 2015 Increase (Decrease)		2015	2015 vs 2014 Increase (Decrease)		2014
General Fund							
Year-To-Date Revenue	\$ 28,294,628	\$ 411,116	1.5%	\$ 27,883,512	\$ 1,936,872	7.5%	\$ 25,946,640
Year-To-Date Expenditure	25,984,163	\$ (1,796,128)	-6.5%	27,780,291	\$ 4,454,314	19.1%	23,325,977
Net Revenue (Expenditure)	\$ 2,310,465	\$ 2,207,244		\$ 103,221	\$ (2,517,442)		\$ 2,620,663
Unassigned Fund Balance	\$ 7,687,277	\$ 911,646	13.5%	\$ 6,775,631	\$ (3,648,314)	-35.0%	\$ 10,423,945
Sales & Use Tax Revenue YTD	\$ 16,059,589	\$ (249,709)	-1.5%	\$ 16,309,298	\$ 1,546,922	10.5%	\$ 14,762,376
Outside City Sales Tax YTD	\$ 4,703,327	\$ (592,428)	-11.2%	\$ 5,295,755	\$ 687,762	14.9%	\$ 4,607,993

General Fund Revenues

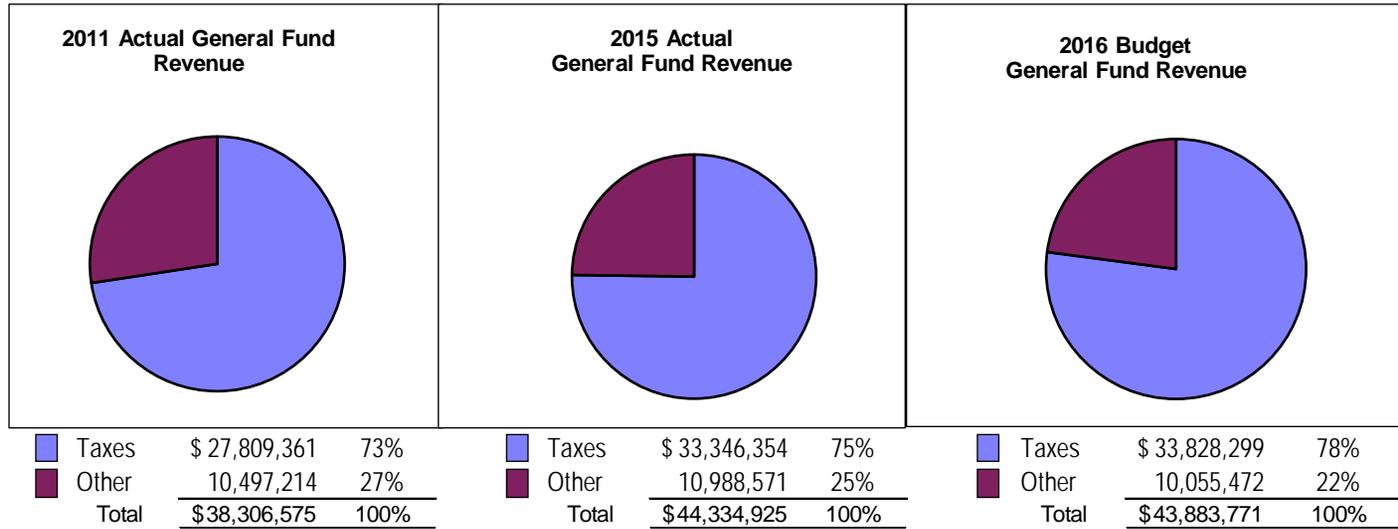
The City of Englewood's total budgeted revenue is \$43,883,771. Total revenue collected through July 2016 was \$28,294,628 or \$411,116 or 1.5% more than was collected in 2015. The chart below illustrates changes in General Fund revenues this year as compared to last year.



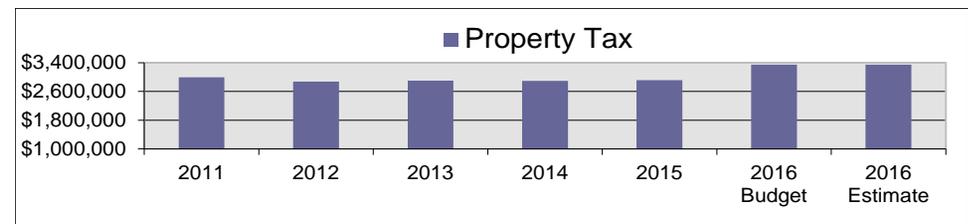
General Fund - Taxes

The General Fund obtains most of its revenue from taxes. In 2015 total revenues were \$44,334,924 of which \$33,346,353 (75.2 percent) came from tax collections. Taxes include property, sales and use, specific ownership, cigarette, utilities, franchise fees, and hotel/motel. The pie charts below illustrate the contribution of taxes to total revenue for 2011, 2015 and 2016 Budget. Taxes as a percentage of total revenue have increased slightly as other fees and charges have been decreased. Other fees and charges help to offset rising costs and relatively flat tax revenues.

General Fund Revenues - Taxes vs. Other



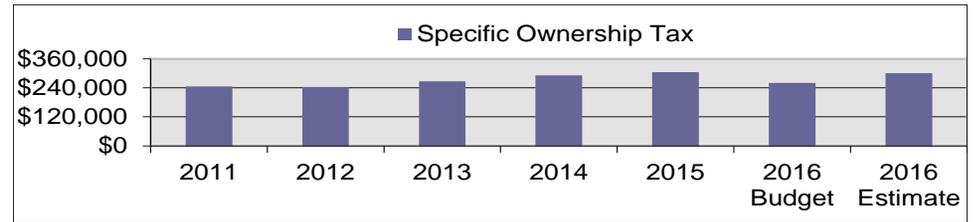
Property taxes: These taxes are collected based on the assessed value of all the properties in the City and the mill levy assessed against the property. The City's total 2015 mill levy collected in 2016 is 7.804 mills. The 2015 mill levy for general operations collected in 2016 is 5.880 mills. Voters approved a separate, dedicated mill levy for principal and interest payments on the City's general obligation debt for the construction of parks and recreation projects. This dedicated general obligation debt mill levy is accounted for in the Debt Service Fund. Property tax collections declined from \$2,994,213 in 2011 to \$2,917,413 in 2015. This was a decrease of \$76,800 or 2.6 percent. In 2015 the City collected \$2,917,413 or 8.8 percent of 2015 total taxes and 6.5 percent of total revenues from property taxes. The City budgeted \$3,349,000 for 2016; and collected \$3,237,925 through July 2016.



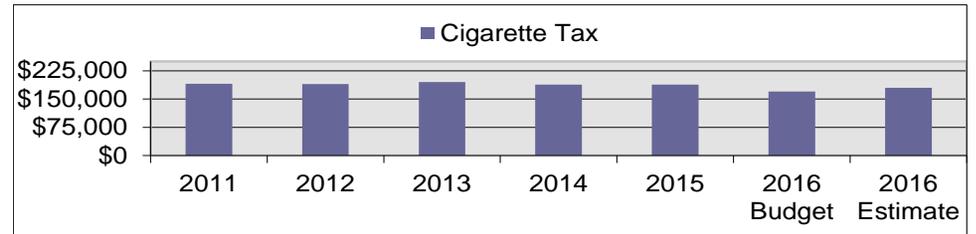
Property Tax Mill Levy	2011	2012	2013	2014	2015	2016 Budget
General Fund	5.880	5.880	5.880	5.880	5.880	5.880
Debt Service Fund	2.130	1.741	1.914	2.244	2.244	1.924
Total Mill Levy	8.010	7.621	7.794	8.124	8.124	7.804



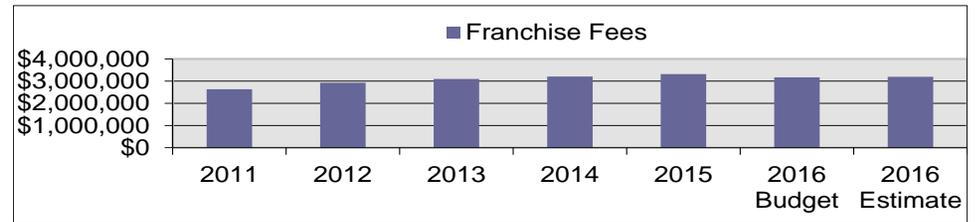
Specific ownership: These taxes are based on the age and type of motor vehicles, wheeled trailers, semi-trailers, etc. These taxes are collected by the County Treasurer and remitted to the City on the fifteenth day of the following month. The City collected \$246,062 in 2011 and \$305,165 in 2015 which is an increase of \$59,103 or 24 percent. The City collected \$305,165 in 2015 which is less than one percent of total revenues and total taxes. The City budgeted \$260,000 for 2016 and collected \$177,828 through July 2016.



Cigarette Taxes: The State of Colorado levies a \$.20 per pack tax on cigarettes. The State distributes 46 percent of the gross tax to cities and towns based on the pro rata share of state sales tax collections in the previous year. These taxes have fallen significantly in the past and continue to fall after the 2009 federal tax increase of approximately \$.62 per pack went into effect. This federal tax increase will fund the State Children’s Health Insurance Program (SCHIP). In 2011 the City collected \$190,763, but in 2015 the City collected \$188,285, which is a decrease of \$2,478 or 1.3 percent. These taxes accounted for less than one percent of total taxes and less than one percent of total revenues in 2015. The City budgeted \$170,050 for the year and collected \$106,013 through July 2016.



Franchise Fees: The City collects a number of taxes on various utilities. This includes franchise tax on water, sewer, and public services, as well as occupational tax on telephone services. The City collected \$2,631,393 in 2011 and \$3,317,390 in 2015, an increase of \$685,997 or 26.1 percent. These taxes accounted for 10 percent of taxes and 7.3 percent of total revenues in 2015. The City budgeted \$3,173,550 for the year; collections through July totaled \$1,732,801 compared to \$1,732,810 collected during the same period last year.

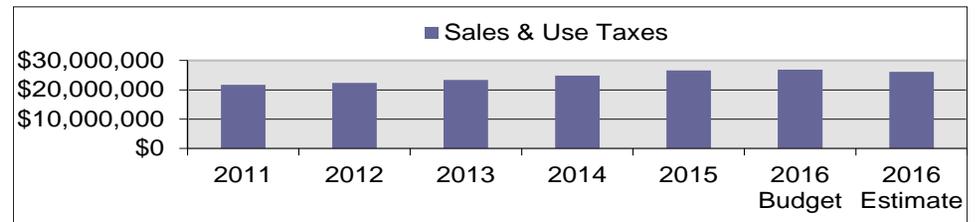


Hotel/Motel Tax: This tax is levied at two percent of the rental fee or price of lodging for *under* 30 days duration. The City budgeted \$12,000 for the year and has collected \$7,189 through July 2016.



Sales and Use Taxes Analysis

Sales and use taxes are the most important (and volatile) revenue sources for the City. Sales and use taxes generated 79.7 percent of all taxes and 58.8 percent of total revenues collected in 2015. In 2011, this tax generated \$21,737,110 for the City of Englewood; in 2015 the City collected \$26,603,384, an increase of \$4,866,274 (22 percent). This tax is levied on the sale price of taxable goods. Sales tax is calculated by multiplying the sales price of taxable goods times the sales tax rate of 3.5 percent. Vendors no longer receive a fee for collecting and remitting their sales/use taxes.



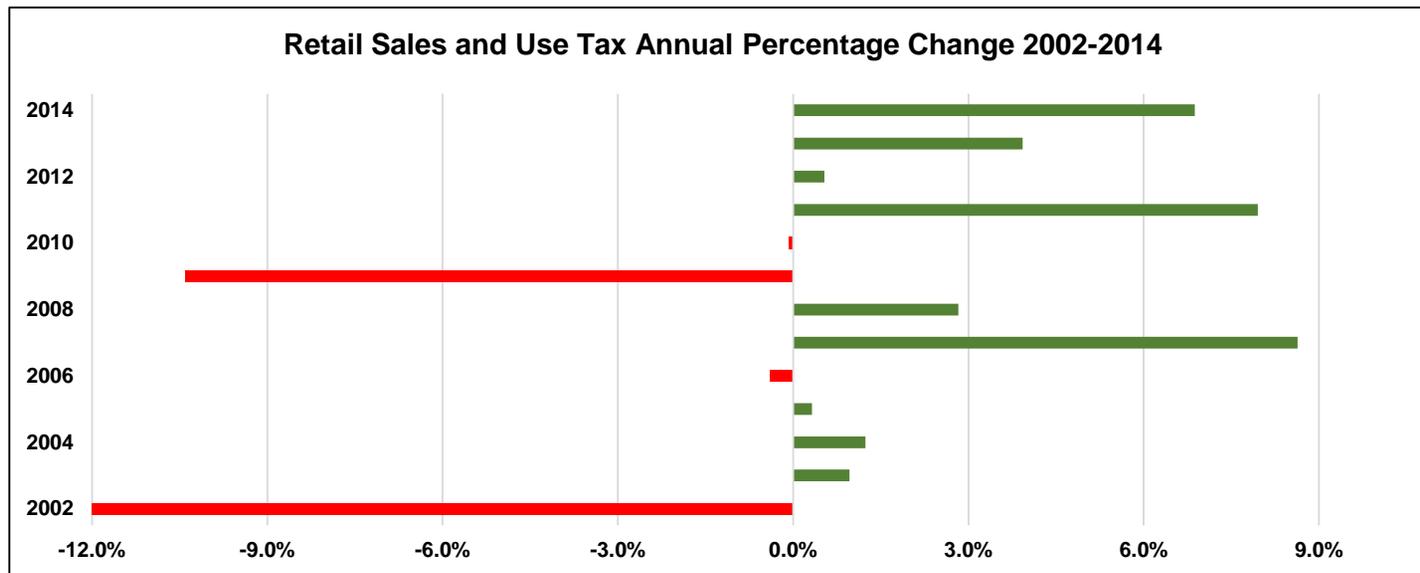
Taxes for the current month are due to the City by the twentieth day of the following month. The City budgeted \$26,863,699 for 2016. Sales and Use Tax revenue (cash basis) through July 2016 was \$15,858,515 while sales tax collected year-to-date for July 2015 was \$16,289,153 a decrease of \$430,637 or 2.6 percent.

In 2013, the City partnered with MUNIRevs to provide the City's business licensing and tax collection system. The system more accurately reports the sales versus use tax collections. In the former system, if an account was coded as a sales tax account, both sales and use tax remitted by the account was reported as sales tax. This was also the case with an account coded as use tax, both use and sales tax remitted by the account was reported as use tax. In total the amount of sales and use tax collections is the same, the allocation between sales and use has changed. This month we have restated 2013 to match the restated 2015 reporting. The revised Sales and Use Tax Collections Year-To-Date Comparison (Cash Basis) report is located on page 25.

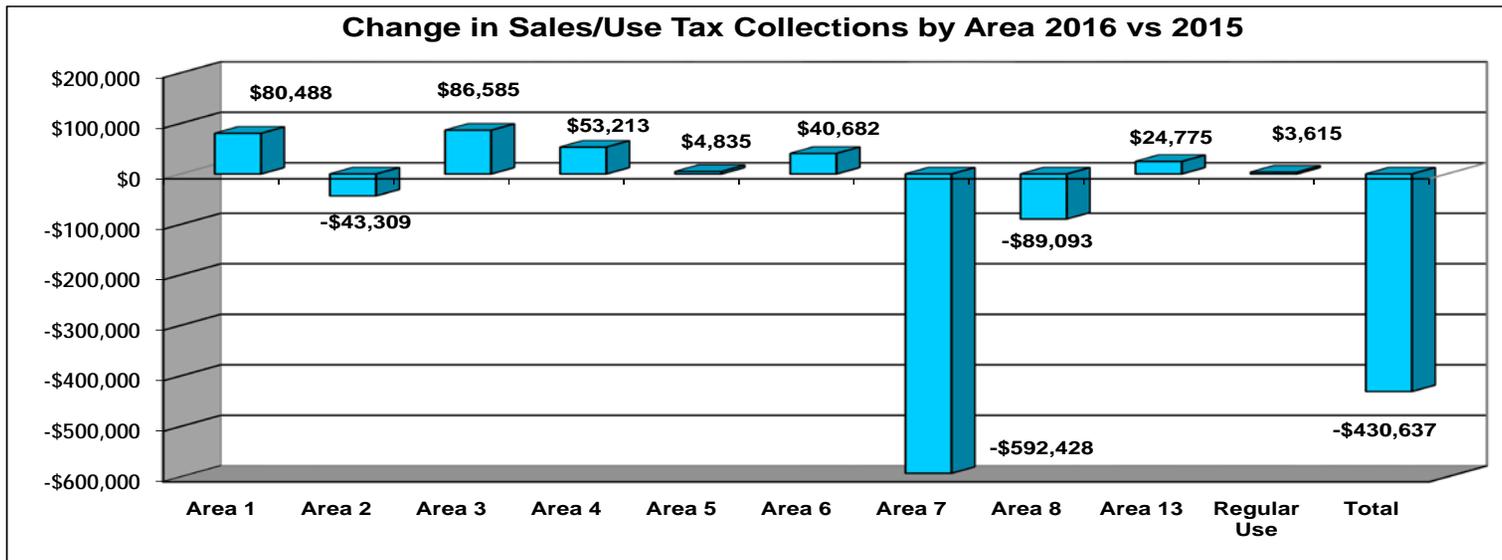
Collections (cash basis) for July 2016 were \$2,535,811 while collections for July 2015 and July 2014 were \$2,676,738 and \$2,502,357 respectively. July 2016 collections were 5.3 percent or \$140,926 less than July 2015 collections and \$33,454 or 1.3 percent more than July 2014 collections.

Based on year-to-date collections, the City collected \$430,637 less than last year for a total of \$15,858,515. Collections through July were 97.4 percent of last YTD July collections.

This revenue source tends to ebb and flow (often dramatically) with the economy, growing during economic expansions and contracting during downturns. The past several years (2002-2014) of sales tax collections have been exceptionally erratic making it extremely difficult to make accurate short or long term forecasts. It is important to continually review and analyze sales and use tax data including trends in the various geographic areas of the City.



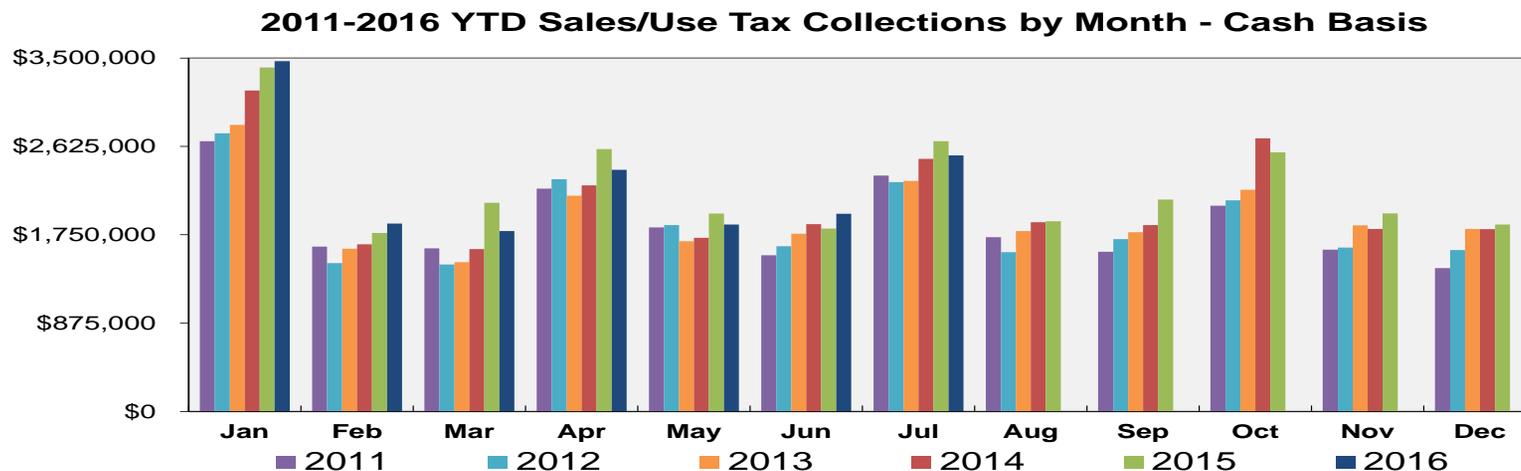
The chart on the next page, "Change in Sales/Use Tax Collections by Area 2016 vs. 2015," provides for the month the annual sales and use tax increases and decreases in the various geographic areas. Economic conditions, judged by sales and use tax collections, appears to be a "mixed bag" with some geographic areas increasing and some decreasing compared to the same period last year.



Please note that the geographic map of the sales tax areas was changed in 2012. EURA Areas 9 & 10 and EURA Areas 11 & 12 were incorporated into Areas 1, 2 and 6. Specific changes include:

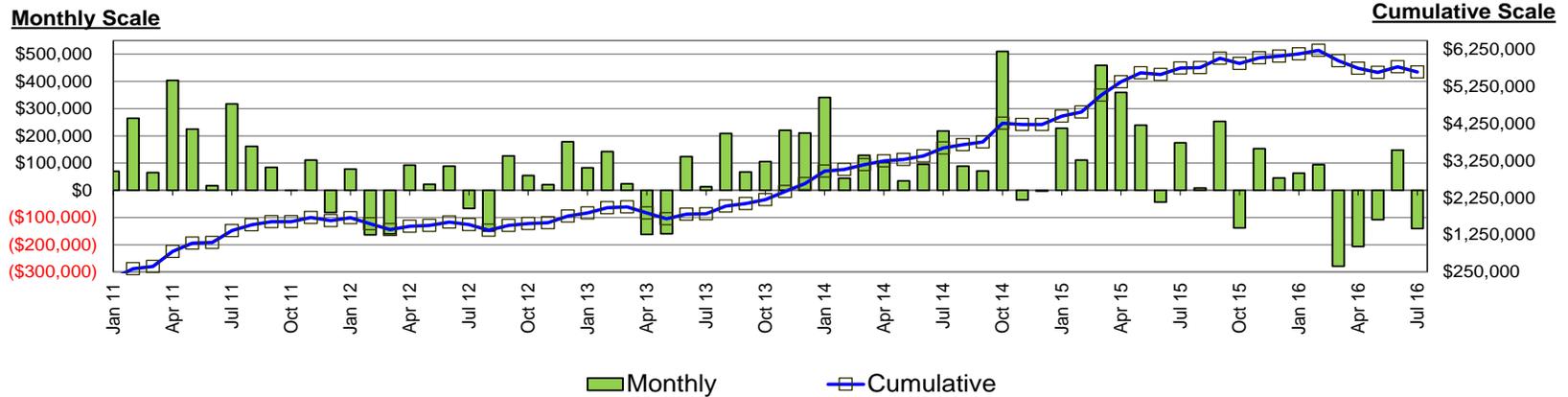
- Area 1 east boundary will change at Bannock St/Englewood Pkwy east to Acoma St south to Jefferson Ave/Hampden Ave/US 285
- Split the address down the middle of the streets for Area 2 and Area 3: Bannock St and Sherman St
- Split the address down the middle of the streets for Area 3 and Area 4: Belleview Ave, Fox St and Logan St
- The north and south side of the street included in Area 1: Jefferson Avenue
- The north and south side of the street included in Area 2: Jefferson Ave/Hampden Ave/US 285

The bar graph below shows a comparison of monthly sales tax collections (cash basis) for 2010 through 2016.

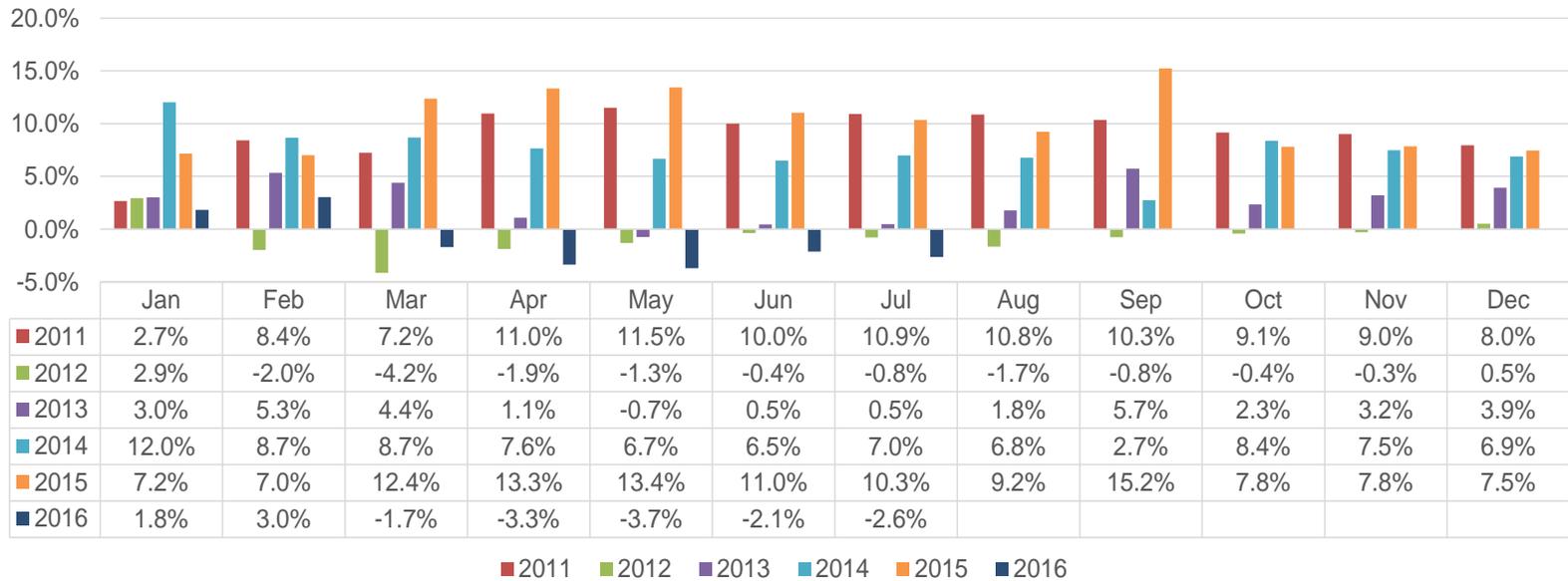


The next chart illustrates sales tax collections (cash basis) by month and cumulative for the years presented. For the period presented, the bar graph depicts the change in collections for a month as compared to the prior year, while the cumulative line graph is based on the beginning period monthly change in sales and use tax collections as adjusted by each consecutive month change.

2011 - 2016 Monthly Change - Sales and Use Tax Receipts

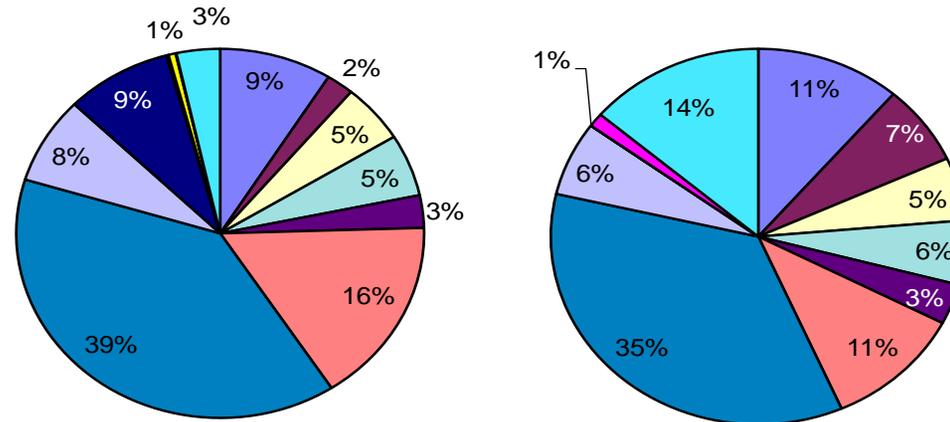


Sales and Use Tax Annual Cumulative Percentage Change By Month



Sales tax collections are reported by various geographic areas as illustrated in the following pie charts. These illustrate the changing collection patterns for 2011 and 2015.

Geographic Sales Tax Collection Areas



2011 Actual Cash Receipts by Area

Area 1	9%	Area 8	8%
Area 2	2%	Area 9 & 10	9%
Area 3	5%	Area 11 & 12	1%
Area 4	5%	Area 13	0%
Area 5	3%	Regular Use	3%
Area 6	16%		
Area 7	39%		

2015 Cash Receipts by Area

Area 1	11%	Area 8	6%
Area 2	7%	Area 9 & 10	0%
Area 3	5%	Area 11 & 12	0%
Area 4	6%	Area 13	1%
Area 5	3%	Regular Use	14%
Area 6	11%		
Area 7	35%		

A brief description and analysis of the significant geographic areas follows:

Area 1: This geographic area accounts for the sales tax collections from CityCenter Englewood. CityCenter Englewood had collections of \$2,105,949 year-to-date or 4.0 percent more than was collected during the same period last year.

Area 5: This area includes the remodeled King Soopers. Year to date collections for July were \$524,222 or .9 (less than one) percent more than last year.

Area 6: This geographic area is up 1.9 percent or \$40,682 from last year.

Area 7: This geographic area records the outside city sales tax collections (Outside City). Outside City has been the geographic area responsible for much of the sales tax growth (and decline) in past years. Outside City collections have decreased 11.2 percent from the same period last year. The chart at the top of the next page illustrates this area's contribution to total sales and use taxes (cash basis) as well as YTD revenues since 2012. The importance of Outside City has declined as a percentage of sales and use tax collections but it continues to remain an important impact on the City's General Fund as illustrated by the following:

	2012	2013	2014	2015	2016
Total Sales and Use Tax Revenue	\$ 13,733,645	\$ 13,797,597	\$ 14,762,376	\$ 16,289,153	\$ 15,858,515
Outside City Collections	4,764,542	4,353,762	4,607,993	5,295,755	4,703,327
Percentage of Total	34.7%	31.6%	31.2%	32.5%	29.7%
Total General Fund Revenues	\$ 24,858,522	\$ 25,296,827	\$ 25,946,640	\$ 27,883,512	\$ 28,294,628
Outside City Collections	4,764,542	4,353,762	4,607,993	5,295,755	4,703,327
Percentage of Revenues	19.2%	17.2%	17.8%	19.0%	16.6%

The City records the proceeds of some returns from Outside City into an unearned revenue (liability) account. The criteria staff uses to decide if proceeds should be placed in the unearned account is if a reasonable probability exists for another municipality to claim the revenue. This account currently has a balance of \$1,250,000 to cover intercity claims. The City paid \$49,487 in sales/use tax claims through July 2016 compared to \$45,678 through July 2015. At this time *potential* refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed.

Area 8: This geographic area consists of collections from public utilities. Collections through July were 9.3 percent less than last year. Weather conditions, energy usage conservation, and rising energy prices play an important role in revenue collections. Collections could increase or decrease if the remainder of the year is significantly hotter/colder than normal.

Area 13: This geographic area encompasses the Kent Place Development. Collections through July were \$222,522 compared to \$197,746 last year.

Other Sales Tax Related Information

Finance and Administrative Services Department collected \$79,449 in sales and use tax audit revenues and general collections of balances on account through the month of July 2016, this compares to \$154,747 collected in 2015 and \$140,750 collected in 2014.

Of the 80 sales tax accounts reviewed in the various geographic areas, 49 (61 percent) showed improved collections and 31 (39 percent) showed reduced collections this year compared to the same period last year.

The Department issued 312 new sales tax licenses through July 2016; 287 and 294 were issued through July 2015 and 2014 respectively.

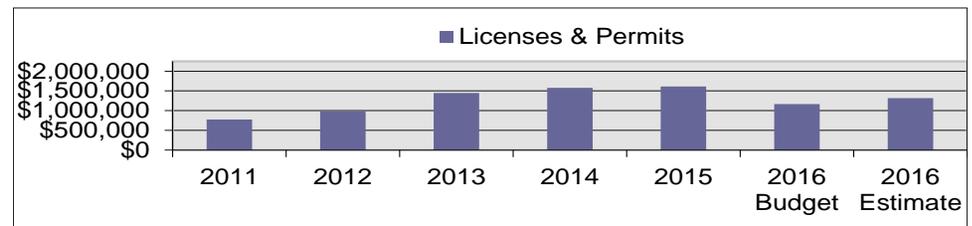
City records indicate that year-to-date 171 businesses closed (120 were outside the physical limits of Englewood) and 312 opened (217 of them were outside the physical limits of Englewood).

General Fund - Other Revenue

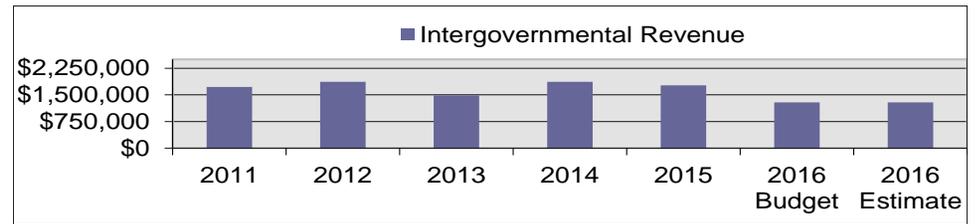
Other revenues (including McLellan rent) accounted for \$10,988,571 or 24.8 percent of the total revenues for 2015. The City budgeted \$10,055,472 for 2016.

Significant revenue sources of the General Fund are detailed below:

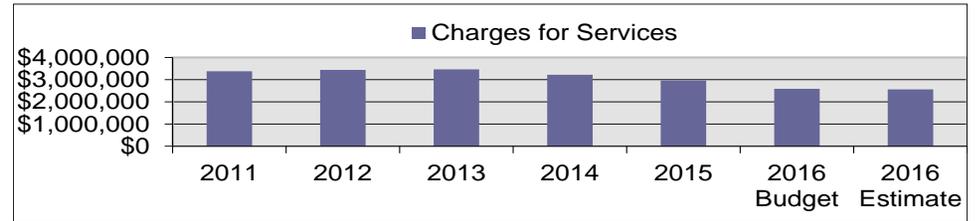
Licenses and Permits: This category includes fees from business and building licenses and permits. This revenue source generated \$1,611,274 during 2015 or 3.6 percent of total revenue and 13.6 percent of total other revenue. This revenue source totaled \$778,536 in 2011 and increased to \$1,611,274 in 2015, a 107 percent increase. The City budgeted \$1,169,222 for 2016 and year-to-date collected \$911,998 or \$67,063 (6.9 percent) less than the \$979,061 collected through July 2015.



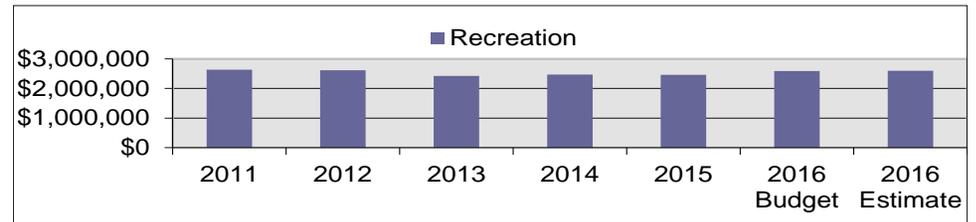
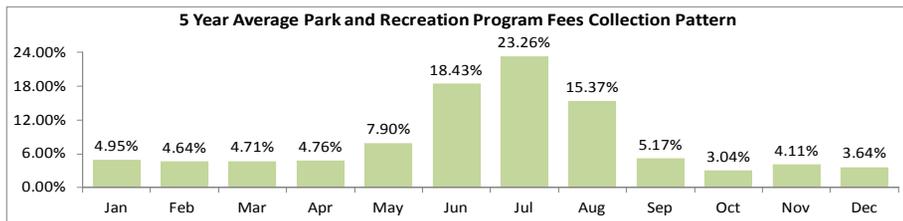
Intergovernmental Revenues: This revenue source includes state and federal shared revenues including payments in lieu of taxes. These revenues are budgeted at \$1,287,104 for 2016. This revenue source totaled \$1,724,807 in 2011 and the City collected \$1,766,019 in 2015, a 2.4 percent increase. The City collected \$1,213,219 through July 2016 this is \$276,931 more than the \$936,288 collected in the same period last year.



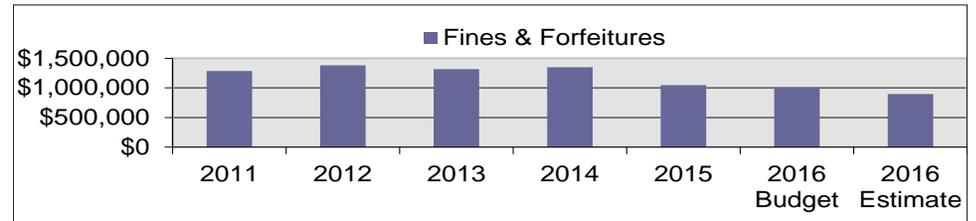
Charges for Services: This includes general government, public safety, fees for the administration of the utilities funds, court costs, highway and street and other charges. This revenue source is budgeted at \$2,587,112 for 2016. This revenue source totaled \$3,384,318 in 2011 and decreased to \$2,933,932 in 2015, a 13.3 percent decrease. Total collected year-to-date was \$1,463,607 or \$356,645 (19.6 percent) less than the \$1,820,252 collected year-to-date last year.



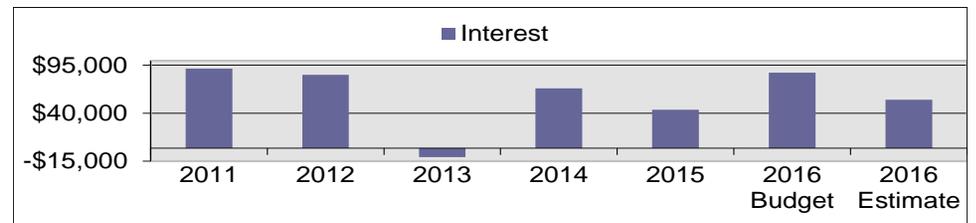
Recreation: This category of revenue includes the fees and charges collected from customers to participate in the various programs offered by the Parks and Recreation Department. This revenue source is budgeted at \$2,592,400 for 2016. This revenue source totaled \$2,635,221 in 2011 and decreased to \$2,464,612 in 2015, a 6.5 percent decrease. Total collections through July 2016 were \$1,873,731 compared to \$1,667,199 collected year-to-date last year.



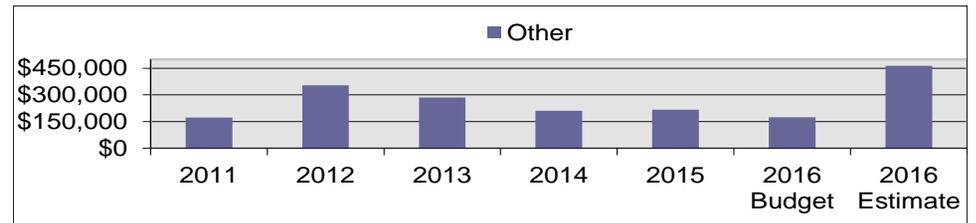
Fines and Forfeitures: This revenue source includes court, library, and other fines. The 2016 budget for this source is \$1,008,350. This revenue source totaled \$1,284,758 in 2011 and decreased to \$1,047,268 in 2015, a 16.9 percent decrease. Total collected year-to-date was \$519,929 or \$111,825 (17.7 percent) less than the \$631,754 collected in the same time period last year.



Interest: This is the amount earned on the City's cash investments. The 2016 budget for this source is \$88,164. This revenue source totaled \$91,034 in 2011 and decreased to \$43,865 in 2015, a 51.8 percent decrease. The City earned \$71,800 through July 2016; compared to \$53,409 through the same period last year.



Other: This source includes all revenues that do not fit in another revenue category. The 2016 budget for this source is \$174,838. This revenue source totaled \$173,381 in 2011 and increased to \$217,408 in 2015, a 25.4 percent increase. Total collected year-to-date is \$388,498 or (239 percent) more than the \$114,459 collected last year during the same period.



Economic Incentives

The City of Englewood uses economic incentives to attract and maintain businesses. Businesses are the City’s lifeblood, not only do they generate sales and property taxes but they provide employment and shopping opportunities for citizens.

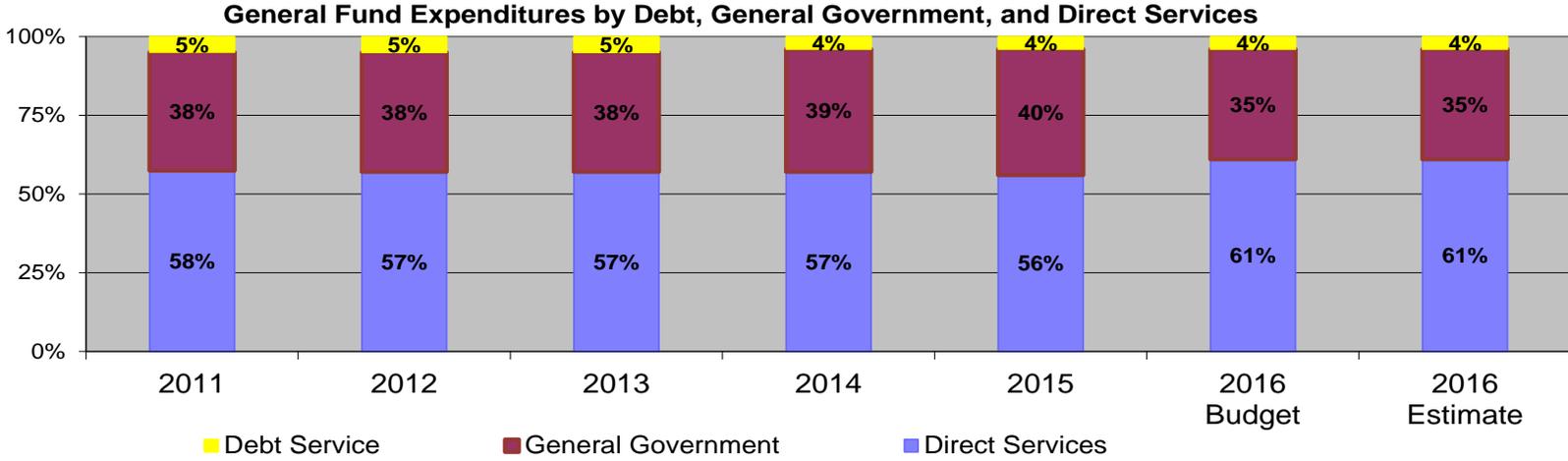
Business	Public Use of Incentive Funds
King Soopers (Federal and Belleview)	Storm sewer replacement, water line improvements, access modifications and electrical line undergrounding.
Oxford LCP	Construct sidewalk enhancements in the public right of way.
Flood Middle School	Relocate City Ditch and sanitary sewer line, upgrade water line and underground electrical lines.
Restaurant at Englewood Market Place	Landscaping, maintenance and ADA ramp.
Cadence dba Broadbell LLC for Sprouts Farmers Market	Intersection and signalized intersection.
KRF II LLC (dba Kentro Group) for the Rite Aid Pharmacy	Underground/relocation of current overhead utility lines; Relocation and demolition of existing sewer line; Construction of underground detention/water quality; and Potential relocation of city ditch (depending on the development plan of northern parcel).

General Fund - Expenditures

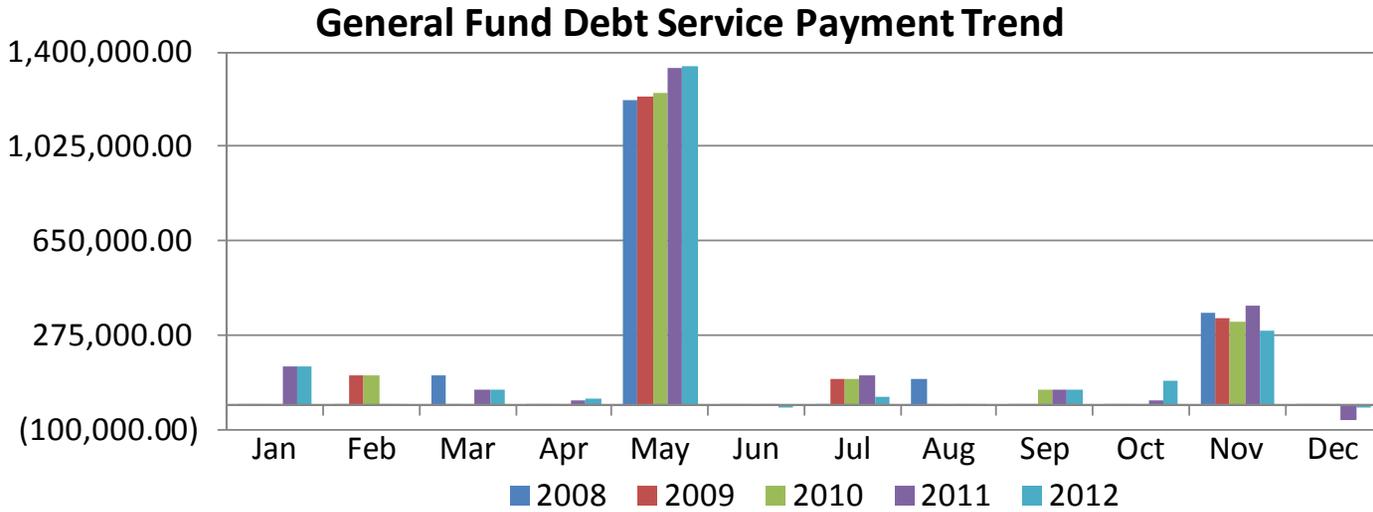
In 2016, the City began the implementation of Priority Based Budgeting (PBB) and will incorporate PBB in the development of the 2017 Budget. **PBB** is a process used by cities to understand their larger community priorities, and budget accordingly to those priorities, while providing flexibility in order to meet the changing needs of the community. The PBB approach will help us develop a strategic budget that both reflects our community values and ensures that residents will continue to receive a high level of city services. The budget focus changes from a department or line item methodology to a program based approach.

The City budgeted total expenditures at \$43,876,656 in 2016. This compares to \$44,337,189 and \$42,467,620 actual expenditures in 2015 and 2014 respectively. Budgeted expenditures for 2016 general government (City Manager-2016 includes the Denver Fire Contract that was previously reported as a Direct Service, Administrative Services, etc.) totals \$15,170,986 or 35 percent of the total. Direct government expenditures (Police, Public Works etc.) are budgeted at \$26,834,026 or 61 percent of the total. Debt service (fixed costs) payments are \$1,871,644 or 4 percent of the total. Total expenditures through July were \$25,984,163 compared to \$27,780,291 and \$23,325,977 in 2015 and 2014 respectively.

The chart at the top of the next page illustrates the breakdown of expenditures into debt service, general and direct government services.



For illustrative purposes and based on the five year period (2008-2012), the following graph depicts the debt service payments cash outflow. The majority of debt service payments are typically made twice a year.



The following schedule provides the expenditure for each of the General Fund departments for the years 2011 through 2016 Budget.

Expenditure	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Actual	2016 Budget
General Government						
Legislation	\$ 298,731.0	\$ 316,043.0	\$ 280,920.0	\$ 329,738.0	\$ 341,751.0	\$ 365,572.0
City Manager	639,184	658,047	675,844	673,402	810,429	6,586,762
City Attorney	706,841	712,036	719,781	726,377	717,683	810,022
Municipal Court	848,775	886,249	922,245	942,264	986,422	1,058,583
Human Resources	430,792	469,343	408,551	441,955	570,023	-
Finance & Administrative Services	1,446,313	1,464,305	1,533,061	1,566,733	1,676,009	3,965,669
Information Technology	1,332,766	1,373,943	1,336,590	1,348,275	1,387,054	-
Community Development	1,359,264	1,262,451	1,113,710	1,128,034	1,095,440	2,134,378
Contingencies	152,423	143,810	88,360	211,623	511,879	250,000
General Government Subtotal	7,215,089	7,286,227	7,079,062	7,368,401	8,096,690	15,170,986
Direct Services						
Public Works	5,259,875	5,202,903	5,234,382	5,440,975	5,707,695	6,208,706
Police	10,395,239	10,788,935	11,226,157	11,872,226	12,448,235	13,247,547
Fire	7,666,842	8,100,554	8,002,677	9,176,241	9,610,372	-
Library	1,145,613	1,180,771	1,174,656	1,165,446	1,179,667	1,241,179
Parks and Recreation	5,717,147	5,649,246	5,402,600	5,574,428	5,600,771	6,136,594
Direct Services Subtotal	\$ 30,184,716.0	\$ 30,922,409.0	\$ 31,040,472.0	\$ 33,229,316.0	\$ 34,546,740.0	\$ 26,834,026.0
Debt Service						
Debt Service-Civiccenter	1,658,857	1,570,921	1,565,625	1,434,082	1,693,760	1,520,979
Debt Service-Other	437,606	486,030	440,205	435,820	-	350,665
Debt Service Subtotal	2,096,463	2,056,951	2,005,830	1,869,902	1,693,760	1,871,644
Total Expenditure	\$ 39,496,268.0	\$ 40,265,587.0	\$ 40,125,364.0	\$ 42,467,619.0	\$ 44,337,190.0	\$ 43,876,656.0
% Expenditure Change	1.53%	1.95%	-0.35%	5.84%	4.40%	-1.04%
Other Financing Uses						
Transfers Out	301,246	1,339,330	73,006	-	1,875,516	2,330,000
Total Other Financing Uses	301,246	1,339,330	73,006	0	1,875,516	2,330,000
Total Uses of Funds	\$ 39,797,514.0	\$ 41,604,917.0	\$ 40,198,370.0	\$ 42,467,619.0	\$ 46,212,706.0	\$ 46,206,656.0
% Uses of Funds Change	0.37%	4.54%	-3.38%	5.65%	8.82%	-0.01%

This chart provides per capita the General Fund expenditure information categorized into direct and general government services and debt service. Also provided is the per capita General Obligation:

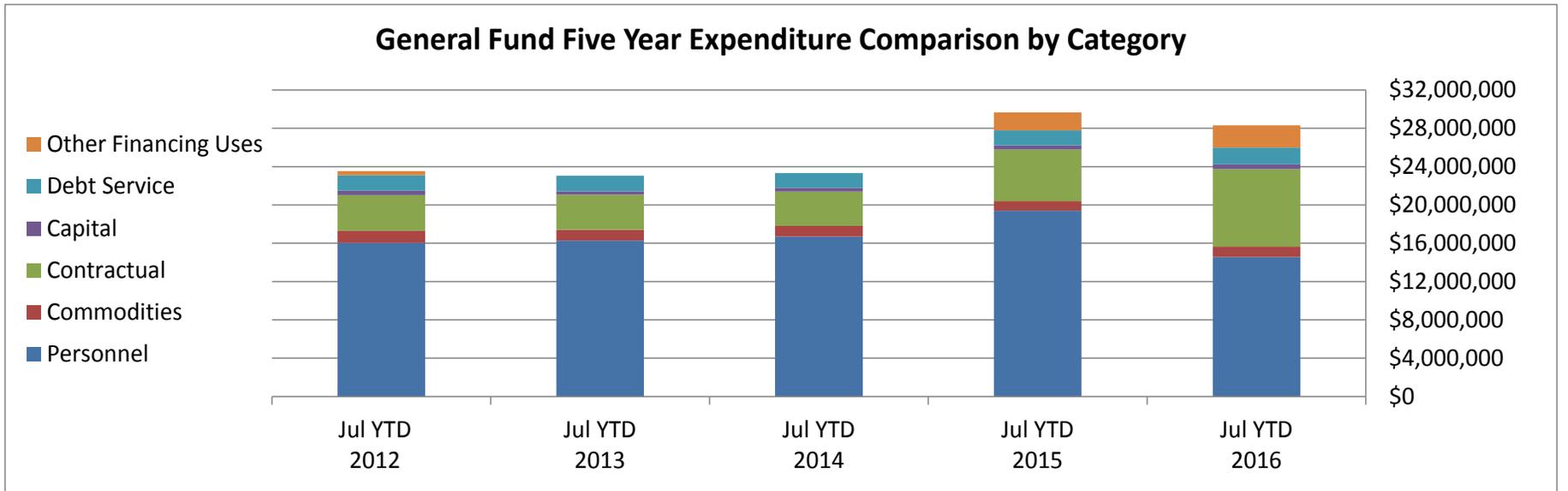
	2011	2012	2013	2014	2015	2016 Budget	2016 Estimate	2017 Budget
Population*	30,809	31,258	31,674	32,671	32,671	32,671	32,671	32,671
General Fund								
General Government Services	\$ 234	\$ 233	\$ 223	\$ 226	\$ 240	\$ 240	\$ 464	\$ 512
Direct Services	\$ 980	\$ 989	\$ 980	\$ 1,017	\$ 1,057	\$ 1,057	\$ 821	\$ 780
Public Works	\$ 171	\$ 166	\$ 165	\$ 167	\$ 175	\$ 175	\$ 190	\$ 175
Police	\$ 337	\$ 345	\$ 354	\$ 363	\$ 381	\$ 381	\$ 405	\$ 381
Fire	\$ 249	\$ 259	\$ 253	\$ 281	\$ 294	\$ 294	\$ -	\$ -
Library	\$ 37	\$ 38	\$ 37	\$ 36	\$ 36	\$ 36	\$ 38	\$ 39
Parks & Recreation	\$ 186	\$ 181	\$ 171	\$ 171	\$ 171	\$ 171	\$ 188	\$ 184
Debt Service	\$ 68	\$ 66	\$ 63	\$ 57	\$ 52	\$ 52	\$ 57	\$ 59
Total Expenditure Per Capita	\$ 1,282	\$ 1,288	\$ 1,267	\$ 1,300	\$ 1,349	\$ 1,349	\$ 1,343	\$ 1,351
Debt Service Fund								
General Obligation Debt Per Capita	\$ 31	\$ 31	\$ 35	\$ 34	\$ 34	\$ 34	\$ 34	\$ 34

* Source: Colorado Department of Local Affairs Municipal Population Estimates By County

City of Englewood, Colorado

General Fund - Five Year Expenditure Comparison by Category

	Jul YTD 2016	YTD % Change	% of Total	Jul YTD 2015	YTD % Change	% of Total	Jul YTD 2014	YTD % Change	% of Total	Jul YTD 2013	YTD % Change	% of Total	Jul YTD 2012	% of Total
Personnel services														
Salaries and wages	\$10,488,510	-26.3%	23.9%	\$14,225,521	20.2%	32.3%	\$11,838,191	-0.3%	27.9%	\$11,873,618	0.1%	29.6%	\$11,865,363	29.5%
Overtime	227,390	-46.1%	0.5%	421,600	-8.0%	1.0%	458,148	23.7%	1.1%	370,283	-5.2%	0.9%	390,737	1.0%
Benefits	3,851,873	-19.2%	8.8%	4,768,639	8.2%	10.8%	4,408,459	9.2%	10.4%	4,037,040	6.3%	10.1%	3,799,468	9.4%
Personnel services total	14,567,772	-25.0%	33.2%	19,415,759	16.2%	44.0%	16,704,798	2.6%	39.3%	16,280,941	1.4%	40.6%	16,055,568	39.9%
Commodities total	1,097,582	11.3%	2.5%	986,077	-12.4%	2.2%	1,125,632	0.7%	2.7%	1,117,357	-9.7%	2.8%	1,237,336	3.1%
Contractual services total	8,067,277	50.1%	18.4%	5,373,460	50.7%	12.2%	3,565,027	-3.3%	8.4%	3,686,662	-1.2%	9.2%	3,729,607	9.3%
Capital total	512,278	15.4%	1.2%	443,935	14.8%	1.0%	386,823	15.4%	0.9%	335,214	-27.8%	0.8%	464,551	1.2%
Total Expenditures	\$24,244,909	-7.5%	55.3%	\$26,219,230	20.4%	59.5%	\$21,782,280	1.7%	51.3%	\$21,420,175	-0.3%	53.4%	\$21,487,062	53.4%
Debt service total	1,739,252	11.4%	4.0%	1,561,061	1.1%	3.5%	1,543,696	-5.1%	3.6%	1,626,550	1.3%	4.1%	1,605,422	4.0%
Other financing uses total	2,330,000		5.3%	1,871,516		4.2%	0		0.0%	0		0.0%	434,000	1.1%
Total Uses of Funds	\$28,314,160		64.5%	\$29,651,807		67.3%	\$23,325,976		54.9%	\$23,046,725		57.4%	\$23,526,484	58.4%
Annual Total	\$43,876,656	-0.5%		\$44,078,605	3.8%		\$42,467,620	5.8%		\$40,125,364	-0.3%		\$40,265,587	
YTD % of Annual Total	64.5%			67.3%			54.9%			57.4%			58.4%	



General Fund - Transfers

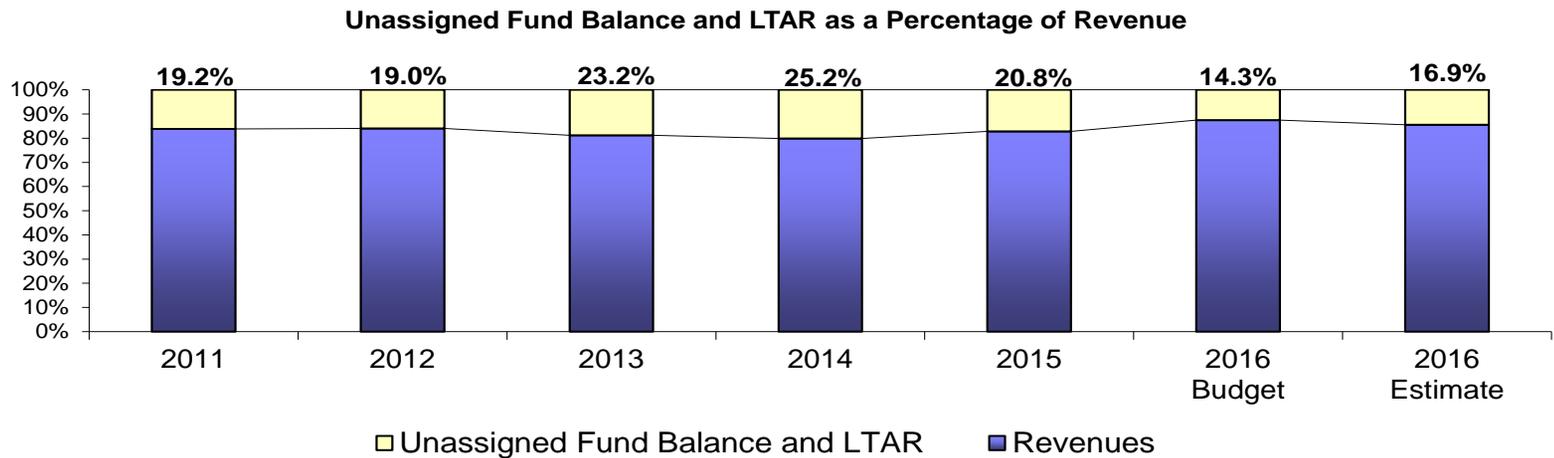
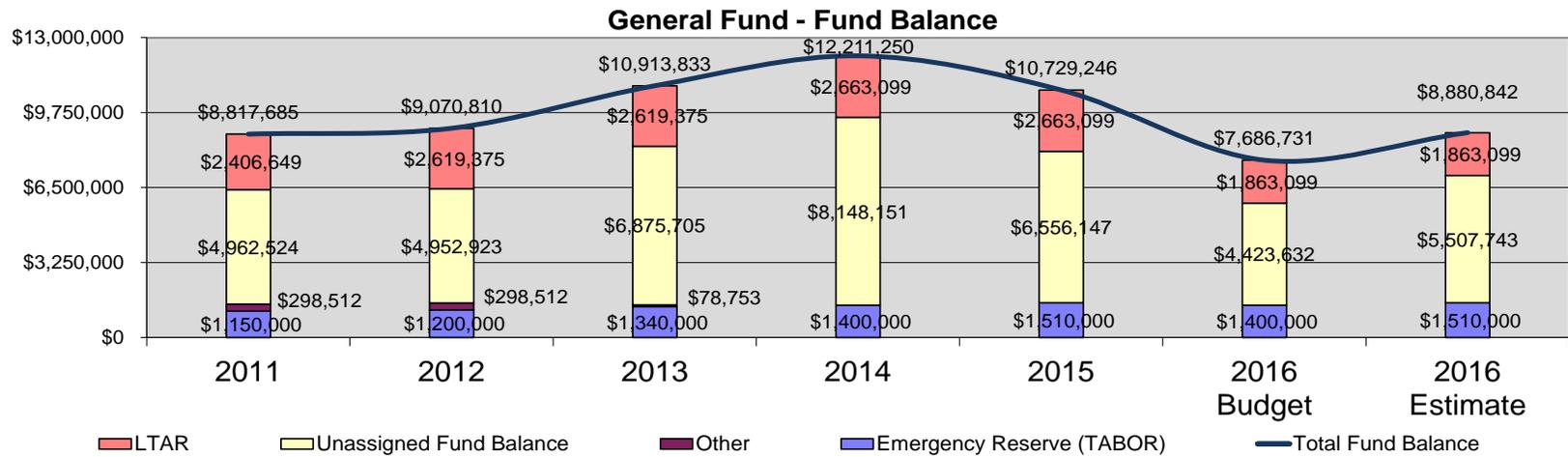
The General Fund has provided funds to and has received funds from Special Revenue Funds, Capital Projects Funds, and Internal Service Funds in order to buffer temporary gaps in revenue and expenditure amounts. The General Fund received the following net transfers:

Source of Funds	2016 Budget Amount	2016 YTD Net Amount	2015 YTD Net Amount
Special Revenue Funds			
Donors Fund	\$ -	\$ -	\$ 101,450
Capital Project Funds			
Public Improvement Fund (PIF)	(1,179,335)	(1,179,335)	(1,577,190)
Internal Service Funds			
Capital Equipment Replacement Fund	-	-	(4,000)
Component Units			
Englewood/McLellan Reservoir Fund	(800,000)	(800,000)	-
Net Transfers In (Out) Total	<u>\$(1,979,335)</u>	<u>\$ (1,979,335)</u>	<u>\$ (1,479,740)</u>

General Fund - Fund Balance

The City designates the fund balance into two categories, restricted and unrestricted. The portion of the fund balance which is restricted is referred to as the "Reserves" while the unrestricted portion is referred to as the unassigned fund balance. The unassigned fund balance represents funds the City sets aside for a "rainy day". Another way to view these unrestricted funds is as a stabilization fund, the intent of which is to smooth over unexpected fluctuations in revenues and expenditures. The fund balance is normally built up when revenues exceed expenditures. In the past, excess funds have been transferred out, usually for capital projects identified in the Multiple Year Capital Plan (MYCP). The estimated unassigned fund balance is not adequate to provide for a transfer from the General Fund to the capital projects funds.

Long Term Asset Reserve (LTAR) At the 2008 Budget workshop, City Council discussed and directed staff to establish a General Fund reserve account to accumulate funds from the sale, lease, or earnings from long-term assets. It was also determined that these funds should be used in a careful, judicious and strategic manner. The funds restricted in this account are to be expended if the funds are appropriated in the annual budget or by supplemental appropriation. The balance at the end of July 2016 was \$1,863,099. This amount includes the \$800,000 transfer out to the Englewood/McLellan Reservoir Fund (EMRF) for the road construction project. The \$800,000 is to be repaid by the EMRF over a two year period beginning in 2017. The current and estimated year-end LTAR balance is \$1,863,099.



The City's General Fund ended 2015 with total reserves of \$10,729,246 and combined unassigned and LTAR fund balance of \$9,219,246 or 20.8 percent of revenues. The *budgeted* total reserves for 2016 are \$7,686,731 with a combined unassigned and LTAR fund balance of \$6,286,731 or 14.3 percent of budgeted revenues. Estimated total reserves for 2016 are \$8,880,842 with a combined unassigned and LTAR fund balance of \$7,370,842 or 16.9 percent of estimated revenue. The fund balance policy adopted in 2016 calls for a combined unassigned and LTAR fund balance target of 16.7%. This would allow the City to operate for approximately 45 days (using average daily projected expenditures) if all other revenues and financing sources ceased. In these times of economic uncertainty, it is more important than ever to maintain reserves to help the City make up for revenue shortfalls and unexpected expenditure increases given that the one-time transfers made to the General Fund to help maintain reserves are no longer available.

PUBLIC IMPROVEMENT FUND OVERVIEW

The Public Improvement Fund (PIF) accounts for the City's "public-use" capital projects (e.g. roads, bridges, pavement, etc.). The PIF funding is from the collection of vehicle and building use taxes, intergovernmental revenues, interest income, and other miscellaneous sources.

The table below illustrates the PIF Year-To-Date (YTD) revenues and expenditures for the years 2014 through 2016. The dollar and percentage change between each year is also provided. The Estimated Ending Fund Balance is included in order to account for the remaining PIF appropriation in addition to the remaining annual revenue anticipated for the fund.

Public Improvement Fund (PIF)	2016	2016 vs 2015 Increase (Decrease)		2015	2015 vs 2014 Increase (Decrease)		2014
YTD Revenues	\$ 2,956,296	\$ (1,908,990)	-39.2%	\$ 4,865,286	\$ 2,589,064	113.7%	\$ 2,276,221
YTD Expenditures	3,306,048	\$ (36,726)	-1.1%	3,342,773	\$ 229,739	7.4%	3,113,034
Net Revenues (Expenditures)	\$ (349,752)			\$ 1,522,512			\$ (836,813)
Beginning PIF Fund Balance	\$ 5,104,383			\$ 2,345,137			\$ 1,905,453
Ending PIF Fund Balance Before Remaining Annual Revenue and Appropriation	\$ 4,754,631			\$ 3,867,649			\$ 1,068,640
Plus: Remaining Annual Revenue	1,582,060			695,200			842,702
Less: Remaining Annual Appropriation	(4,193,691)			(3,214,475)			(1,939,485)
Estimated Ending Unappropriated Fund Balance	\$ 2,143,001			\$ 1,348,375			\$ (28,143)
Unappropriated Fund Balance as of December 31,				\$ 2,372,810			\$ 869,835

The three main funding sources for the PIF are Vehicle Use Tax, Building Use Tax and Arapahoe County Road and Bridge Tax.

	2016 Estimate	2016 Adopted Budget	2016 YTD Actual	2016 Vs 2015		2015 YTD Actual	2015 Vs 2014		2014 YTD Actual
				Amount	%		Amount	%	
Vehicle Use Tax	\$ 1,600,000	\$ 1,600,000	\$ 1,011,499	\$ 147,765	17%	\$ 863,734	\$ 96,748	13%	\$ 766,986
Building Use Tax	\$ 1,700,000	\$ 1,700,000	\$ 728,683	\$ (1,089,057)	-60%	\$ 1,817,739	\$ 603,929	50%	\$ 1,213,810
Arapahoe County Road and Bridge Tax	\$ 199,000	\$ 199,000	\$ 169,521	\$ (5,233)	-3%	\$ 174,753	\$ (749)	0%	\$ 175,502

Vehicle Use Tax is based on the valuation of new vehicles purchased by City of Englewood residents. This tax is collected and remitted by Arapahoe County at the time the vehicle is registered. **Building Use Tax** is based on the valuation of building permits issued by the City of Englewood. These revenue sources are monitored periodically to determine the revision of the annual estimate. **Arapahoe County Road and Bridge Tax** is restricted to the construction and maintenance of streets and bridges. This tax is based on a mill levy established by Arapahoe County multiplied by 50% of the City's assessed property valuation.

July 2016 Year-To-Date City Funds Summary

	Beginning Balance	YTD Revenue	YTD Expenditure	Other Sources (Uses)	Restricted/ Committed Balance	YTD Ending Balance
Governmental Fund Types (Fund Balance)						
General Fund	\$ 10,729,246	\$ 28,294,629	\$ 25,984,160	\$ (1,979,348)	\$ 3,373,099	\$ 7,687,267
Special Revenue Funds						
Conservation Trust	1,714,869	215,673	234,869	(1,507,122)	-	188,552
Open Space	1,741,753	195,013	1,127,452	(574,946)	-	234,367
Donors	568,955	105,570	91,193	-	-	583,331
Community Development	-	143,167	146,570	3,402	-	-
Malley Center Trust	235,328	3,827	-	-	-	239,155
Parks & Recreation Trust	457,750	4,461	2,475	-	-	459,737
Debt Service Fund						
General Obligation Bond	70,248	1,062,610	122,551	-	-	1,010,307
Capital Projects Funds						
Public Improvement (PIF)	5,104,383	1,956,296	942,710	(3,974,968)	-	2,143,001
Multi-Year Capital Projects (MYCP) ¹	987,871	21,752	221,957	(1,087,606)	-	(299,940)
Proprietary Fund Types (Funds Available Balance)						
Enterprise Funds						
Water	\$ 11,272,599	\$ 4,304,235	\$ 4,770,107	\$ -	\$ -	\$ 10,806,727
Sewer	5,352,110	11,064,531	9,478,104	-	1,000,000	5,938,537
Stormwater Drainage	1,305,792	229,090	56,531	-	102,500	1,375,851
Golf Course	566,152	1,237,451	964,166	-	215,773	623,665
Concrete Utility	533,599	707,497	113,094	-	-	1,128,002
Housing Rehabilitation	1,239,257	178,528	132,749	-	-	1,285,035
Internal Service Funds						
Central Services	55,995	153,565	163,055	-	-	46,505
ServiCenter	1,753,510	1,249,604	977,871	-	-	2,025,242
Capital Equipment Replacement (CERF)	2,041,158	675,378	701,278	-	-	2,015,258
Employee Benefits ²	219,842	3,016,304	3,359,466	-	-	(123,320)
Risk Management	402,211	1,576,995	906,496	-	-	1,072,710

¹ Pending transfer will cover negative ending balance

² Insurance payments are made one month in advance (approximately \$400,000)

Please refer to “Funds Glossary” for a brief description of funds and fund types.

CLOSING

The Finance and Administrative Services Department staff works closely with the City Manager's Office and the various departments to help identify revenue and expenditure threats, trends and opportunities as well as strategies to balance revenues and expenditures. The City Council will be provided monthly financial reports. It is important to frequently monitor the financial condition of the City so City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

This report will be reviewed with City Council at an upcoming study session. If you have any questions regarding this report, please contact me at **303.762.2401**.

FUNDS GLOSSARY

Capital Equipment Replacement Fund (CERF) – Accounts for the accumulation of funds for the scheduled replacement of City-owned equipment and vehicles.

Capital Projects Funds account for financial resources to be used for the acquisition and/or construction of major capital facilities (other than those financed by proprietary funds).

Central Services Fund – Accounts for the financing of printing services and for maintaining an inventory of frequently used or essential office supplies provided by Central Services to other departments of the City on a cost reimbursement basis.

Community Development Fund – Accounts for the **art** Shuttle Program which is funded in part by the Regional Transportation District (RTD). **art** provides riders free transportation to 19 stops connecting CityCenter Englewood, businesses in downtown Englewood, and the medical facilities in and near Craig Hospital and Swedish Medical Center.

Concrete Utility Fund – Accounts for revenues and expenses associated with maintaining the City's sidewalks, curbs and gutters.

Conservation Trust Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided primarily from State Lottery funds.

Debt Service Funds account for the accumulation of resources and payment of general obligation bond principal and interest from governmental resources and special assessment bond and loan principal and interest from special assessment levies when the government is obligated in some manner for payment.

Donors' Fund – Accounts for funds donated to the City for various specified activities.

Employee Benefits Fund – Accounts for the administration of providing City employee benefit programs: medical, dental, life, and disability insurance.

Enterprise Funds account for operations that: (a) are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges, or (b) where the City Council has decided that periodic determination of revenue earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management controls, accountability or other purposes.

Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

General Obligation Bond Fund – Accounts for the accumulation of monies for payment of General Obligation Bond principal and interest.

Golf Course Fund – Accounts for revenues and expenses associated with the operations of the Englewood Municipal Golf Course.

FUNDS GLOSSARY - Continued

Governmental Funds distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). These funds focus on the near-term *inflows and outflows of spendable resources*, as well as on balances of spendable resources available at the end of the year.

Housing Rehabilitation Fund – Accounts for revenues and expenses associated with the City's housing rehabilitation program.

Internal Service Funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City on a cost-reimbursement basis.

MOA – Museum of Outdoor Arts

Malley Center Trust Fund – Accounts for a trust established by Elsie Malley to be used for the benefit of the Malley Senior Recreation Center.

Multi-Year Capital Projects Fund (MYCP) - Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily with transfers from other City Funds.

Open Space Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided from the Arapahoe County Open Space Sales Tax of .25%. The Open Space Tax was created on July 1, 2004 and expires on July 31, 2023.

Parks and Recreation Trust Fund – Accounts for a trust established by the City, financed primarily by donations, to be used exclusively for specific park and recreation projects.

Proprietary Funds account for operations that are financed and operated in a manner similar to private business enterprises. It is the intent that the cost of providing such goods or services will be recovered through user charges.

Public Improvement Fund (PIF) – Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily from building and vehicle use taxes.

Risk Management Fund – Accounts for the administration of maintaining property and liability and workers' compensation insurance.

ServiCenter Fund – Accounts for the financing of automotive repairs and services provided by the ServiCenter to other departments of the City, or to other governmental units, on a cost reimbursement basis.

Sewer Fund – Accounts for revenues and expenses associated with providing wastewater services to the City of Englewood residents and some county residents.

Special Revenue Funds account for the proceeds of specific revenue sources that are legally restricted to expenditure for specified purposes.

Storm Drainage Fund – Accounts for revenues and expenses associated with maintaining the City's storm drainage system.

Water Fund – Accounts for revenues and expenses associated with providing water services to City of Englewood residents.

General Fund Comparative Revenue, Expenditure & Fund Balance Report
as of July 31, 2016

Percentage of Year Completed = 58.3%

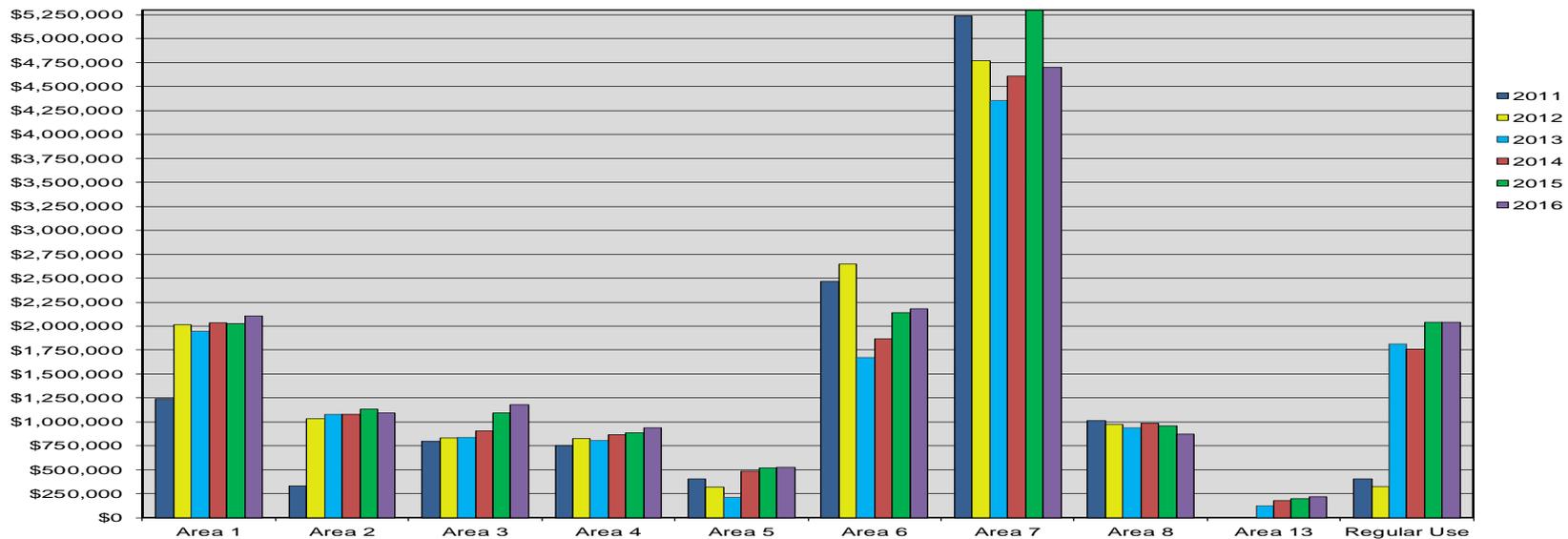
<i>Fund Balance January 1</i>	\$ 9,658,951	\$ 10,729,246	\$ 10,729,246	\$ 12,211,250	\$ 12,211,250	\$ 10,913,833	\$ 10,913,833					
	2016				2015			2014			2016 vs 2015	
	Budget	Jul-16	% Budget	YE Estimate*	Dec-15	Jul-15	% YTD	Dec-14	Jul-14	% YTD	\$ Diff	% Diff
Revenues												
Property Tax	\$ 3,349,000	\$ 3,237,925	96.7%	\$ 3,349,000	\$ 2,917,413	\$ 2,801,895	96.0%	\$ 2,892,433	\$ 2,767,422	95.7%	\$ 436,030	15.6%
Specific Ownership Tax	260,000	177,828	68.4%	300,000	305,166	155,509	51.0%	291,670	142,489	48.9%	22,319	14.4%
Sales & Use Taxes	26,863,699	16,059,589	59.8%	26,188,699	26,603,384	16,309,298	61.3%	24,839,297	14,762,376	59.4%	(249,709)	-1.5%
Cigarette Tax	170,050	106,013	62.3%	180,000	188,285	101,482	53.9%	188,652	107,373	56.9%	4,531	4.5%
Franchise Fees	3,173,550	1,732,801	54.6%	3,192,550	3,320,046	1,792,310	54.0%	3,207,978	1,710,855	53.3%	(59,509)	-3.3%
Hotel/Motel Tax	12,000	7,189	59.9%	12,000	12,060	8,844	73.3%	11,948	7,169	60.0%	(1,655)	-18.7%
Licenses & Permits	1,169,222	911,998	78.0%	1,316,338	1,612,118	979,061	60.7%	1,576,299	751,794	47.7%	(67,063)	-6.8%
Intergovernmental Revenue	1,287,104	1,213,219	94.3%	1,289,529	1,766,019	936,288	53.0%	1,869,045	756,398	40.5%	276,931	29.6%
Charges for Services	2,587,112	1,463,607	56.6%	2,585,577	2,963,932	1,820,252	61.4%	3,215,032	1,830,798	56.9%	(356,645)	-19.6%
Parks and Recreation	2,592,400	1,873,731	72.3%	2,600,850	2,464,613	1,667,199	67.6%	2,466,421	1,743,477	70.7%	206,532	12.4%
Fines & Forfeitures	1,008,350	519,929	51.6%	895,450	1,047,268	631,754	60.3%	1,350,164	828,096	61.3%	(111,825)	-17.7%
Interest	86,446	71,800	83.1%	55,446	43,866	53,409	121.8%	68,340	41,462	60.7%	18,391	34.4%
EMRF Rents	1,150,000	530,501	46.1%	1,071,000	873,347	511,752	58.6%	684,683	383,979	56.1%	18,749	3.7%
Miscellaneous	174,838	388,498	222.2%	463,862	217,408	114,459	52.6%	210,531	112,952	53.7%	274,039	239.4%
Total Revenues	\$ 43,883,771	\$ 28,294,628	64.5%	\$ 43,500,301	\$ 44,334,925	\$ 27,883,512	62.9%	\$ 42,872,493	\$ 25,946,640	60.5%	\$ 411,116	1.5%
Expenditures												
Legislation	\$ 365,572	\$ 213,103	58.3%	\$ 450,904	\$ 341,751	\$ 174,118	50.9%	\$ 329,738	\$ 182,530	55.4%	\$ 38,985	22.4%
City Attorney	810,022	301,055	37.2%	700,089	717,683	416,553	58.0%	726,377	390,302	53.7%	(115,498)	-27.7%
Court	1,058,583	558,127	52.7%	1,017,873	986,422	573,040	58.1%	942,264	514,149	54.6%	(14,913)	-2.6%
City Manager (Including Fire Contract)	6,586,762	4,454,279	67.6%	6,672,531	10,420,801	7,155,936	68.7%	9,849,643	4,552,064	46.2%	(2,701,657)	-37.8%
Financial and Human Resources	2,483,943	1,394,525	56.1%	2,506,768	2,246,031	1,274,755	56.8%	2,008,689	1,092,150	54.4%	119,770	9.4%
Information Technology	1,481,726	772,982	52.2%	1,405,269	1,387,054	776,698	56.0%	1,348,275	701,318	52.0%	(3,716)	-0.5%
Public Works	6,208,706	3,473,950	56.0%	6,075,591	5,707,695	3,216,244	56.3%	5,440,975	3,024,185	55.6%	257,706	8.0%
Police	13,247,547	7,862,042	59.3%	13,140,563	12,448,235	7,425,423	59.7%	11,872,226	6,503,179	54.8%	436,619	5.9%
Community Development	2,134,378	1,052,091	49.3%	2,123,588	1,095,440	1,141,820	104.2%	1,128,034	950,103	84.2%	(89,729)	-7.9%
Parks, Recreation and Library	7,377,773	4,022,557	54.5%	7,206,890	6,780,438	3,923,399	57.9%	6,739,874	3,796,973	56.3%	99,158	2.5%
Debt Service	1,871,644	1,739,252	92.9%	1,871,644	1,693,760	1,565,136	92.4%	1,869,902	1,545,271	82.6%	174,116	11.1%
Contingency	250,000	140,200	56.1%	197,660	511,879	137,169	26.8%	211,623	73,753	34.9%	3,031	2.2%
Total Expenditures	\$ 43,876,656	\$ 25,984,163	59.2%	\$ 43,369,370	\$ 44,337,189	\$ 27,780,291	62.7%	\$ 42,467,620	\$ 23,325,977	54.9%	\$ (1,796,128)	-6.5%
Fund Balance Analysis	Budget	Jul-16		YE Estimate*	Dec-15			Dec-14				
Excess revenues over (under) expenditures	7,115	2,310,465		130,931	(2,264)			404,873				
Net transfers in (out)	(1,979,335)	(1,979,335)		(1,979,335)	(1,479,740)			892,544				
Total Fund Balance	\$ 7,686,731	\$ 11,060,376		\$ 8,880,842	\$ 10,729,246			\$ 12,211,250				
Restricted Fund Balance	1,400,000	1,510,000		1,510,000	1,510,000			1,400,000				
Committed Fund Balance -LTAR	1,863,099	1,863,099		1,863,099	2,663,099			2,663,099				
Estimated Unassigned Fund Balance	\$ 4,423,632	\$ 7,687,277		\$ 5,507,743	\$ 6,556,147			\$ 8,148,151				
Unassigned plus Committed (LTAR) Fund Balance	\$ 6,286,731	\$ 9,550,376		\$ 7,370,842	\$ 9,219,246			\$ 10,811,250				
As a percentage of projected revenues	14.5%	22.0%		16.9%	20.8%			25.2%				
As a percentage of budgeted revenues	14.3%	21.8%		16.8%								
				Target (16.7%) = \$ 7,264,550								

*Year end estimates are updated quarterly beginning with the July report

Sales & Use Tax Collections Year-to-Date Comparison (Cash Basis) for the month of July 2016

	2011	% Change	2012	% Change	2013	% Change	2014	% Change	2015	% Change	2016	% Change	\$ Change
Area 1	1,238,596	0.01%	2,012,905	62.52%	1,947,685	-3.24%	2,030,547	4.25%	2,025,461	-0.25%	2,105,949	3.97%	80,488
Area 2	332,119	12.29%	1,034,633	211.53%	1,082,280	4.61%	1,077,958	-0.40%	1,134,103	5.21%	1,090,793	-3.82%	-43,309
Area 3	798,990	-2.68%	834,472	4.44%	838,367	0.47%	907,154	8.20%	1,094,250	20.62%	1,180,835	7.91%	86,585
Area 4	754,936	-11.03%	825,943	9.41%	807,599	-2.22%	863,715	6.95%	885,610	2.53%	938,823	6.01%	53,213
Area 5	404,602	5.69%	316,721	-21.72%	216,050	-31.79%	485,048	124.51%	519,387	7.08%	524,222	0.93%	4,835
Area 6	2,470,034	6.47%	2,644,933	7.08%	1,670,984	-36.82%	1,865,934	11.67%	2,138,165	14.59%	2,178,847	1.90%	40,682
Area 7	5,231,705	31.53%	4,764,542	-8.93%	4,353,762	-8.62%	4,607,993	5.84%	5,295,755	14.93%	4,703,327	-11.19%	-592,428
Area 8	1,015,659	-5.21%	974,758	-4.03%	938,844	-3.68%	987,203	5.15%	961,944	-2.56%	872,850	-9.26%	-89,093
Area 13	0	0.00%	0	0.00%	128,515	0.00%	178,832	39.15%	197,746	10.58%	222,522	12.53%	24,775
Regular Use	408,382	12.99%	324,738	-20.48%	1,813,511	458.45%	1,757,992	-3.06%	2,036,732	15.86%	2,040,347	0.18%	3,615
Subtotal	12,655,022	11.82%	13,733,645	8.52%	13,797,597	0.47%	14,762,376	6.99%	16,289,153	10.34%	15,858,515	-2.64%	-430,637
Area 9	1,084,589	1.85%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 10	17,243	24.13%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 9 and 10	1,101,832	2.13%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 11	83,115	1.58%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 12	2,815	5.19%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 11 and 12	85,930	1.69%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Subtotal	1,187,761	2.10%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0
Total	13,842,783	10.92%	13,733,645	-0.79%	13,797,597	0.47%	14,762,376	6.99%	16,289,153	10.34%	15,858,515	-2.64%	-430,637
Refunds	32,038	-83.80%	100,318	213.12%	14,164	-85.88%	75,193	430.89%	45,678	-39.25%	49,487	8.34%	3,809
Audit & Collections Revenue	146,649	-49.17%	99,576	-32.10%	93,781	-5.82%	140,750	50.08%	154,747	9.94%	79,449	-48.66%	-75,297
**included Above													
Unearned Sales Tax	1,100,000	83.33%	1,150,000	4.55%	1,150,000	0.00%	1,150,000	0.00%	1,250,000	8.70%	1,250,000	0.00%	0
Building Use	399,083	36.07%	426,630	6.90%	1,357,146	218.11%	1,213,810	-10.56%	1,817,739	49.75%	728,683	-59.91%	-1,089,057
Vehicle Use	530,995	0.97%	748,103	40.89%	792,228	5.90%	879,854	11.06%	1,010,229	14.82%	1,209,351	19.71%	199,122

July YTD Sales and Use Collections by Area 2011-2016



Area Descriptions

Area 1 - CityCenter (Formerly Cinderella City)
Area 2 - S of Yale, north & south side of Jefferson Ave/US 285 between Bannock and Sherman
Area 3 - S of Jefferson Ave/US 285 between Bannock & Sherman and north side of Belleview between Logan & Delaware
Area 4 - Broadway and Belleview (Between Fox and Sherman and south side of Belleview and to the Southern City Limits)

Area 5 - Federal and Belleview W of Santa Fe Drive
Area 6 - All other City locations
Area 7 - Outside City limits
Area 8 - Public Utilities
Area 13 - Hampden Avenue (US 285) and University Boulevard

