



1000 Englewood Pkwy – Council Chambers
Englewood, CO 80110

AGENDA

Regular City Council Meeting
Monday, March 21, 2016 ♦7:30 p.m.

1. Call to Order.
2. Invocation.
3. Pledge of Allegiance.
4. Roll Call.
5. Consideration of Minutes of Previous Session.
 - a. Minutes from the Regular City Council Meeting of March 14, 2016.
6. Recognition of Scheduled Public Comment. The deadline to sign up to speak for Scheduled Public Comment is Wednesday, prior to the meeting, through the City Manager's Office. Only those who meet the deadline can speak in this section. (This is an opportunity for the public to address City Council. There is an expectation that the presentation will be conducted in a respectful manner. Council may ask questions for clarification, but there will not be any dialogue. Please limit your presentation to five minutes.)
 - a. Danielle Holly, Englewood resident, will address Council regarding the Comprehensive Plan.
 - b. Doug Cohn, Englewood resident, will address Council regarding historic preservation.
 - c. David Prado, Englewood resident, will address Council regarding the City Ditch.
7. Recognition of Unscheduled Public Comment. Speakers must sign up for Unscheduled Public Comment at the beginning of the meeting. (This is an opportunity for the public to address City Council. There is an expectation that the presentation will be conducted in a respectful manner. Council may ask questions for clarification, but there will not be any dialogue. Please limit your presentation to three minutes. Time for unscheduled public comment may be limited to 45 minutes, and if limited, shall be continued to General Discussion.)

Council Response to Public Comment.
8. Communications, Proclamations, and Appointments.

Please note: If you have a disability and need auxiliary aids or services, please notify the City of Englewood (303-762-2405) at least 48 hours in advance of when services are needed.

9. Consent Agenda Items
 - a. Approval of Ordinances on First Reading.
 - b. Approval of Ordinances on Second Reading.
 - c. Resolutions and Motions.
 - i. Finance and Administrative staff recommends Council approve a resolution adopting the Englewood Financial Policies relating to Structurally Balanced Budget, Fund Balance, Debt Management, Investment, and Audit Procurement.
Staff: Acting City Manager Murphy Robinson
10. Public Hearing Items.
11. Ordinances, Resolutions and Motions.
 - a. Approval of Ordinances on First Reading.
 - b. Approval of Ordinances on Second Reading.
 - c. Resolutions and Motions.
 - i. The Parks, Recreations and Library Department recommends Council approve, by resolution, the bid for the construction of Parks Gateway Enhancements Phase I to the Ad Light Group. **Staff: Open Space Manager Dave Lee**
12. General Discussion.
 - a. Mayor's Choice.
 - i. Executive Session to discuss a property interest matter pursuant to C.R.S. Section 24-6-402(4)(a).
 - ii. Executive Session to discuss Standard Response Protocol.
 - b. Council Members' Choice.
 - i. A motion to approve approximately \$6,720 for six Councilmembers to attend the CML Annual Conference in Vail, CO June 21-24, 2016.
 - ii. A resolution approving the renewal of Scientific and Cultural Facilities District.
13. City Manager's Report.

Please note: If you have a disability and need auxiliary aids or services, please notify the City of Englewood (303-762-2405) at least 48 hours in advance of when services are needed.

14. City Attorney's Report.

15. Adjournment.

Please note: If you have a disability and need auxiliary aids or services, please notify the City of Englewood (303-762-2405) at least 48 hours in advance of when services are needed.

**ENGLEWOOD CITY COUNCIL
ENGLEWOOD, ARAPAHOE COUNTY, COLORADO**

**Regular Session
March 14, 2016**

A permanent set of these minutes and the audio are maintained in the City Clerk's Office.
Minutes and streaming audios are also available on the web at:
<http://www.englewoodgov.org/inside-city-hall/city-council/agendas-and-minutes>

1. Call to Order

The regular meeting of the Englewood City Council was called to order by Mayor Jefferson at 7:35 p.m.

2. Invocation

The invocation was given by Council Member Russell.

3. Pledge of Allegiance

The Pledge of Allegiance was led by Council Member Russell.

4. Roll Call

Present: Council Members Jefferson, Olson, Barrentine, Gillit, Martinez, Russell, Yates
Absent: None

A quorum was present.

Also present: City Manager Keck
Acting City Attorney Comer
Deputy City Manager/EMRF Board Member Flaherty
Assistant City Manager Robinson
City Clerk Ellis
Deputy City Clerk Carlile
Economic Development Manager Hollingsworth, Community Development
Senior Planner Stitt, Community Development
Planner II Bell, Community Development
Director Brennan, Utilities
Deputy Director Henderson, Public Works
Police Commander Englert
Technical Support Specialist I Munnell, Information Technology

5. Consideration of Minutes of Previous Session

(a) **COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER RUSSELL SECONDED, TO APPROVE THE MINUTES OF THE REGULAR CITY COUNCIL MEETING OF FEBRUARY 16, 2016.**

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

6. Recognition of Scheduled Public Comment

(a) Sarah L. Hughes from the U.S. Small Business Administration - Colorado District Office discussed the Emerging Leaders Program.

(b) David Prado, an Englewood resident, was scheduled to address Council regarding City Ditch but was not present.

(c) Elaine Hults, an Englewood resident, addressed Council regarding boards and foundations.

(d) Doug Cohn, an Englewood resident, addressed Council regarding historic preservation.

(e) Leila Phillips, an Englewood resident, addressed Council regarding the Belleview/Brookridge Comprehensive Plan area.

7. Recognition of Unscheduled Public Comment

(a) Sally Reilly, a Kmart/Sears representative, addressed Council regarding the Comprehensive Plan and the Kmart site.

(b) Danielle Holley, an Englewood resident, expressed her concern with the EMRF land sale and the Comprehensive Plan.

Council responded to Public Comment.

MAYOR JEFFERSON MOVED AGENDA ITEM 12 (a) (ii) EXECUTIVE SESSION FORWARD.

COUNCIL MEMBER YATES MOVED, AND COUNCIL MEMBER GILLIT SECONDED, TO MOVE INTO EXECUTIVE SESSION TO DISCUSS A PERSONNEL MATTER PURSUANT TO C.R.S. SECTION 24-6-402 (4)(b).

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried

The meeting adjourned into Executive Session at 8:12 p.m.

The meeting reconvened at 8:45 p.m. with all members present.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER OLSON SECONDED, TO CLOSE THE EXECUTIVE SESSION.

8. Communications, Proclamations and Appointments

(a) A proclamation declaring March National Nutrition Month in Englewood was considered.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER MARTINEZ SECONDED, TO APPROVE AGENDA ITEM 8 (a) - A PROCLAMATION DECLARING MARCH NATIONAL NUTRITION MONTH IN ENGLEWOOD.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

(b) A resolution appointing Stacie Flynn from an alternate to a regular seat on the Board of Adjustment and Appeals was considered.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER OLSON SECONDED, TO APPROVE AGENDA ITEM 8 (b) - RESOLUTION NO. 48, SERIES OF 2016.

RESOLUTION NO. 48, SERIES OF 2016

A RESOLUTION APPOINTING STACIE FLYNN TO THE BOARD OF ADJUSTMENT AND APPEALS FOR THE CITY OF ENGLEWOOD, COLORADO.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

(c) City Manager Keck addressed Council regarding the public unveiling of OpenEnglewood Financial Portal.

9. Consent Agenda

(a) Approval of Ordinances on First Reading

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER YATES SECONDED, TO APPROVE CONSENT AGENDA ITEMS 9 (a) (i), 9 (b) (i), (ii), (iii) AND 9 (c) (i).

(i) COUNCIL BILL NO. 16, INTRODUCED BY COUNCIL MEMBER GILLIT

A BILL FOR AN ORDINANCE AUTHORIZING THE CITY OF ENGLEWOOD, COLORADO TO APPLY FOR AND ACCEPT FUNDING FROM THE U.S. DEPARTMENT OF JUSTICE - OFFICE OF JUSTICE PROGRAMS, FOR THE PURCHASE OF BULLET PROOF VESTS.

(b) Approval of Ordinances on Second Reading

(i) ORDINANCE NO. 10, SERIES OF 2016 (COUNCIL BILL NO. 8, INTRODUCED BY COUNCIL MEMBER OLSON/YATES)

AN ORDINANCE AUTHORIZING THE RENEWAL OF A LEASE WITH PAUL WEBSTER, FOR USE A PORTION OF REAL PROPERTY THE "PASEO" LOCATED AT 3449 SOUTH BROADWAY AS OUTDOOR SEATING FOR "THE BREW ON BROADWAY".

(ii) ORDINANCE NO. 11, SERIES OF 2016 (COUNCIL BILL NO. 9, INTRODUCED BY COUNCIL MEMBER BARRENTINE/YATES)

AN ORDINANCE AUTHORIZING A LEASE WITH ZOMO, LLC. FOR USE OF A PORTION OF THE REAL PROPERTY "THE PASEO" LOCATED AT 3449 SOUTH BROADWAY AS OUTDOOR SEATING FOR "ZOMO".

(iii) ORDINANCE NO. 12, SERIES OF 2016 (COUNCIL BILL NO. 10, INTRODUCED BY COUNCIL MEMBER OLSON)

AN ORDINANCE AUTHORIZING A SECOND AMENDMENT TO THE INTERGOVERNMENTAL AGREEMENT AMENDING THE "ART" SHUTTLE COST SHARING INTERGOVERNMENTAL AGREEMENT BETWEEN THE REGIONAL TRANSPORTATION DISTRICT AND THE CITY OF ENGLEWOOD.

(c) Resolutions and Motions

(i) A MOTION APPROVING THE TELE-WORKS INVOICE IN THE AMOUNT OF \$55,729.00.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

10. Public Hearing Items

No public hearing was scheduled before Council.

11. Ordinances, Resolutions and Motions

(a) Approval of Ordinances on First Reading

(i) City Manager Keck presented a recommendation to approve a bill for an ordinance approving that the Budget Advisory Committee's sunset provision be extended to 31 May 2017; that the Section 2-14-2 be amended to remove a Council liaison; and that the Powers and Duties section reflect the accompanying amendments to the ordinance.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER OLSON SECONDED, TO APPROVE AGENDA ITEM 11 (a) (i) - COUNCIL BILL NO. 11.

COUNCIL BILL NO.11, INTRODUCED BY COUNCIL MEMBER GILLIT

A BILL FOR AN ORDINANCE AMENDING TITLE 2, CHAPTER 14, OF THE ENGLEWOOD MUNICIPAL CODE 2000 PERTAINING TO THE BUDGET ADVISORY COMMITTEE.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

(ii) Manager Hollingsworth presented a recommendation from the Community Development Department to approve a bill for an ordinance approving an intergovernmental agreement with the US Small Business Administration (SBA) to co-sponsor the 2016 Emerging Leaders Program.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER MARTINEZ SECONDED, TO APPROVE AGENDA ITEM 11 (a) (ii) - COUNCIL BILL NO. 14.

COUNCIL BILL NO. 14, INTRODUCED BY COUNCIL MEMBER GILLIT

A BILL FOR AN ORDINANCE AUTHORIZING AN INTERGOVERNMENTAL AGREEMENT TO COSPONSOR THE UNITED STATES SMALL BUSINESS ADMINISTRATION COLORADO EMERGING LEADERS PROGRAM BETWEEN THE U.S. SMALL BUSINESS ADMINISTRATION, THE GREATER ENGLEWOOD CHAMBER OF COMMERCE AND THE CITY OF ENGLEWOOD.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

(iii) Deputy Director Henderson presented a recommendation from the Public Works Department to approve a bill for an ordinance authorizing the vacation of a portion of the alley east of 3400

South Acoma Street and the acceptance of a Transportation and Utility easement for public access to South Acoma Street.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER RUSSELL SECONDED, TO APPROVE AGENDA ITEM 11 (a) (iii) - COUNCIL BILL NO. 13.

COUNCIL BILL NO. 13, INTRODUCED BY COUNCIL MEMBER GILLIT

A BILL FOR AN ORDINANCE AUTHORIZING THE VACATION OF THE NORTHERN 78.5 FEET OF THE ALLEY EAST OF THE 3400 BLOCK OF SOUTH ACOMA STREET AND DEDICATION OF A 125 FOOT TRANSPORTATION/UTILITY EASEMENT LOCATED IN A PORTION OF LOTS 5 AND 6, BLOCK 2 OF CITY GARDENS SUBDIVISION EAST OF THE 3400 BLOCK OF SOUTH ACOMA STREET BY THE ENGLEWOOD URBAN RENEWAL AUTHORITY TO THE CITY OF ENGLEWOOD, COLORADO.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

(iv) Director Brennan presented a recommendation from the Utilities Department to approve a bill for an ordinance approving the Grant of Right of Way, Grant of Temporary Construction License and Exchange of Right of Way Agreement requested by KRF 965, LLC for construction of the Rite-Aid building.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER YATES SECONDED, TO APPROVE AGENDA ITEM 11 (a) (iv) - COUNCIL BILL NO. 15.

COUNCIL BILL NO. 15, INTRODUCED BY COUNCIL MEMBER GILLIT

A BILL FOR AN ORDINANCE AUTHORIZING A GRANT OF TEMPORARY CONSTRUCTION LICENSE, A GRANT OF RIGHT-OF-WAY AND AN EXCHANGE OF RIGHT-OF-WAY AGREEMENT FOR RELOCATING THE CITY DITCH AT 707 EAST JEFFERSON AVENUE, ENGLEWOOD, COLORADO IN ORDER TO ALLOW FOR THE CONSTRUCTION OF A RITE AID PHARMACY.

Vote results:

Ayes: Council Members Russell, Barrentine, Olson, Jefferson, Yates, Martinez, Gillit
Nays: None

Motion carried.

COUNCIL MEMBER OLSEN LEFT THE MEETING AT 9:20 P.M.

(v) EMRF Board Member Flaherty presented a recommendation from the Englewood McLellan Reservoir Foundation to approve a bill for an ordinance, approving the lease of the EMRF property in PA 81 to Shea Properties d.b.a. Central Park at Highlands Ranch, LLC, with an option to purchase following a lease term of 20 years.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER YATES SECONDED, TO APPROVE AGENDA ITEM 11 (a) (v) - COUNCIL BILL NO. 12.

COUNCIL BILL NO. 12, INTRODUCED BY COUNCIL MEMBER GILLIT

A BILL FOR AN ORDINANCE APPROVING A LEASE WITH AN OPTION TO PURCHASE AFTER 20 YEARS ENGLEWOOD MCLELLAN RESERVOIR FOUNDATION AND SHEA PROPERTIES d.b.a. CENTRAL PARK HIGHLANDS RANCH, LLC. IN PLANNING AREA 81 (PA 81).

Vote results:

Ayes: Council Members Jefferson, Yates, Martinez, Gillit

Nays: Council Members Russell, Barrentine
Absent: Council Member Olson

Motion carried.

(b) Approval of Ordinances on Second Reading

There were no additional items submitted for approval on second reading. (See Agenda Item 9 (b) - Consent Agenda.)

(c) Resolutions and Motions

(i) Senior Planner Stitt presented a recommendation from the Community Development Department to approve, by motion, an agreement between the City of Englewood and MV Public Transportation, Inc. for 2016 management, operation, and maintenance of the art shuttle. The contract amount is \$266,834.00.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER MARTINEZ SECONDED, TO APPROVE AGENDA ITEM 11 (c) (i) - A CONTRACT BETWEEN THE CITY OF ENGLEWOOD AND MV PUBLIC TRANSPORTATION, INC. FOR 2016 MANAGEMENT, OPERATION, AND MAINTENANCE OF THE ART SHUTTLE, IN THE AMOUNT OF \$266,834.00.

Vote results:

Ayes: Council Members Russell, Barrentine, Jefferson, Yates, Martinez, Gillit
Nays: None
Absent: Council Member Olson

Motion carried.

(ii) EMRF Board Member Flaherty presented a recommendation from the Englewood McLellan Reservoir Foundation to approve a resolution supporting the EMRF to enter into a ground lease with MKS Residential, d.b.a. Solana Lucent Station, LLC, for the lease of 9.89 acres in Lot 4 in PA 85 owned by EMRF.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER YATES SECONDED, TO APPROVE AGENDA ITEM 11 (c) (ii) - RESOLUTION NO. 49, SERIES OF 2016.

RESOLUTION NO. 49, SERIES OF 2016

A RESOLUTION SUPPORTING THE ENGLEWOOD McLELLAN RESERVOIR FOUNDATION LEASE OF LOT 4 IN HIGHLANDS RANCH PLANNING AREA 85 (PA 85) WITH SOLANA LUCENT STATION LLC. CONSISTING OF 9.89 ACRES.

Vote results:

Ayes: Council Members Jefferson, Yates, Martinez, Gillit
Nays: Council Members Russell, Barrentine
Absent: Council Member Olson

Motion carried.

(iii) EMRF Board Member Flaherty presented a recommendation from the Englewood McLellan Reservoir Foundation to approve a resolution supporting the EMRF to exchange a 12.3 acre parcel of EMRF property in PA81 for a 12.3 acre adjacent parcel owned by Shea Properties d.b.a. Central Park at Highlands Ranch, LLC.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER YATES SECONDED, TO APPROVE AGENDA ITEM 11 (c) (iii) - RESOLUTION NO. 50, SERIES OF 2016.

RESOLUTION NO. 50, SERIES OF 2016

A RESOLUTION SUPPORTING THE ENGLEWOOD McLELLAN RESERVOIR FOUNDATION TO EXCHANGE 12.3 ACRES OF ENGLEWOOD McLELLAN RESERVOIR PROPERTY IN HIGHLANDS RANCH PLANNING AREA 81 (PA 81) WITH 12.3 ACRES OF SHEA PROPERTIES d.b.a. CENTRAL PARK AT HIGHLANDS RANCH, LLC.

Vote results:

Ayes: Council Members Russell, Barrentine, Jefferson, Yates, Martinez, Gillit
Nays: None
Absent: Council Member Olson

Motion carried.

12. General Discussion

(a) Mayor's Choice

(i) Discussion ensued regarding a Notice of a Special City Council Meeting on Monday, March 21, 2016, at 5:30 p.m. regarding an Executive Session on Standard Response Protocol. Council decided on Monday, March 21, 2016 they will hold a Study Session at 5:30 p.m. and go into an Executive Session on Standard Response Protocol during the Regular City Council Meeting that evening.

(ii) A motion to go into Executive Session to discuss a personnel matter pursuant to C.R.S. Section 24-6-402 (4)(b). **THIS AGENDA ITEM 12 (a) (ii) WAS MOVED FORWARD. See page 2.**

(b) Council Members' Choice

(i) A motion approving Strategic Government Resources as the executive search firm for the City Attorney position was considered.

COUNCIL MEMBER GILLIT MOVED, AND COUNCIL MEMBER YATES SECONDED, TO APPROVE STRATEGIC GOVERNMENT RESOURCES AS THE EXECUTIVE SEARCH FIRM FOR THE CITY ATTORNEY POSITION.

Vote results:

Ayes: Council Members Russell, Barrentine, Jefferson, Yates, Martinez, Gillit
Nays: None
Absent: Council Member Olson

Motion carried

COUNCIL MEMBER RUSSELL MOVED, AND COUNCIL MEMBER YATES SECONDED, TO BRING COLORADO FREEDOM OF INFORMATION COALITION IN TO SPEAK TO COUNCIL.

Vote results:

Ayes: Council Members Russell, Barrentine, Jefferson, Yates, Martinez, Gillit
Nays: None
Absent: Council Member Olson

Motion carried

13. City Manager's Report

(a) City Manager Keck requested Council reach consensus for a resolution of support for renewal of Scientific and Cultural Facilities District on next agenda. City Council gave their consensus.

14. City Attorney's Report

(a) Acting City Attorney Comer offered up for discussion the status of the Cuttin' It Loose Hair Salon.

COUNCIL MEMBER BARRENTINE MOVED, AND COUNCIL MEMBER RUSSELL SECONDED, TO APPROVE A SETTLEMENT WITH CUTTIN' IT LOOSE HAIR SALON FOR \$8,000.

COUNCIL MEMBER BARRENTINE WITHDREW HER MOTION.

15. **Adjournment**

MAYOR JEFFERSON MOVED TO ADJOURN. The meeting adjourned at 10:54 p.m.

/s/ Loucrishia A. Ellis
City Clerk

COUNCIL COMMUNICATION

Date 21 March 2016	Agenda Item 9ci	Subject Financial Policy Adoption
Initiated By Department of Finance and Administrative Services		Staff Source Murphy Robinson, Acting City Manager

PREVIOUS COUNCIL ACTION

City Council previously studied proposed financial policies at its 23 November 2015, 7 December 2015, and the 22 February 2016 City Council Study Sessions. The City Council encouraged staff, through consensus, at the 22 February 2016 Study Session to bring a resolution forward at the next practicable business meeting to adopt the financial policies.

RECOMMENDED ACTION

Staff recommends Council approve a resolution adopting the Englewood Financial Policies relating to Structurally Balanced Budget, Fund Balance, Debt Management, Investment, and Audit Procurement.

BACKGROUND, ANALYSIS, AND ALTERNATIVES IDENTIFIED

At the 22 February 2016 Study Session, the PFM Group met with City Council to discuss the best practices in financial policy management. The policies were written through a collaboration of the PFM Group and Finance staff and have been based on best practice and industry standard as recommended by the Government Finance Officers Association (GFOA). GFOA states that "financial policies are central to a strategic, long-term approach to financial management." The City heretofore has not adopted financial policies and it is a recommended best practice to have policies in place. The consensus of City Council during the study session was to have the financial policies relating to a structurally balanced budget, fund balance, debt management, investment, and audit procurement brought forward for adoption.

Structurally Balanced Budget Policy: The policy contains key terms and approach for budget construction. The policy addresses fiscal health and long-term fiscal wellness through the matching of recurring revenues with recurring expenses and the use of one-time revenue sources with funding one-time expenditures.

Fund Balance Policy: The policy enunciates the need for the City to maintain an unrestricted General Fund balance of 2 months of operating fund expenditures. Furthermore, the policy discusses the prioritization of fund balance usage and dictates that when balances fall below minimum prescriptions that the City will fulfill the required year-end balance before any other budget allocations are made for any subsequent year.

Debt Management Policy: This policy enunciates the necessity of performing a debt affordability study prior to any proposed debt issuance. It also prescribes the minimum savings threshold for any refunding of existing debt and sets 3% or \$100,000 savings of net present value as the limit to move forward. The policy also clearly sets forth the rules by which the City would move forward with the issuance of any debt including that the City will not utilize derivative financing and that the maximum maturity of any debt issuance shall be 20 years.

Investment Policy: The City currently utilizes a GFOA influenced investment policy that has not been formally adopted by the City Council. The policy is very well written and just needs to be applied in all instances of fund investing going forward.

Audit Procurement Policy: This policy enunciates the rules by which the City shall follow with the selection of an independent financial auditor. These rules include that any audit firm must provide certified public accountants that are licensed to practice in Colorado. It also lays out the frequency by which audit procurement should be performed by soliciting proposals every 6 years.

FINANCIAL IMPACT

The recommended changes do not have a financial impact to the City. However, the language contained in the policies will provide guidance and structure that when implemented should have a positive impact on the finances of the City.

LIST OF ATTACHMENTS

Proposed Resolution Adopting Financial Policies
Structurally Balanced Budget Policy
Fund Balance Policy
Debt Management Policy
Investment Policy
Audit Procurement Policy

RESOLUTION NO. _____
SERIES OF 2016

A RESOLUTION AUTHORIZING THE ADOPTION OF THE ENGLEWOOD FINANCIAL POLICIES: STRUCTURALLY BALANCED BUDGET, FUND BALANCE POLICY, DEBT POLICY, INVESTMENT POLICY AND THE AUDIT PROCUREMENT.

WHEREAS, the PFM Group has met with the Englewood City Council to discuss the best practices in financial policy management; and

WHEREAS, the policies were written through a collaboration of the PFM Group and the Englewood Finance and Administrative Services Department and have been based on best practice and industry standard as recommended by the Government Finance Officers Association (GFOA); and

WHEREAS, the GFOA states that “financial policies are central to a strategic, long-term approach to financial management.”; and

WHEREAS, the City has not adopted financial policies and it is recommended as the best practice to have financial policies in place to provide guidance and structure; and

WHEREAS, the Structurally Balanced Budget Policy: The Policy contains key terms and approach for budget construction. The policy addresses fiscal health and long-term fiscal wellness through the matching of recurring revenues with recurring expenses and the use of one-time revenue sources with funding one-time expenditures; and

WHEREAS, the Fund Balance Policy: The Policy enunciates the need for the City to maintain an unrestricted General Fund balance of 2 months of operating fund expenditures. Furthermore, the policy discusses the prioritization of fund balance usage and dictates that when balances fall below minimum prescriptions that the City will fulfill the required year-end balance before any other budget allocations are made for any subsequent year; and

WHEREAS, the Debt Management Policy: This policy enunciates the necessity of performing a debt affordability study prior to any proposed debt issuance. It also prescribes the minimum savings threshold for any refunding of existing debt and sets 3% of \$100,000 savings of net present value as the limit to move forward. The policy also clearly sets forth the rules by which the City would move forward with the issuance of any debt including that the City will not utilize derivative financing and that the maximum maturity of any debt issuance shall be 20 years; and

WHEREAS, the Investment Policy: The City currently utilizes GFOA influenced investment policy that has not been formally adopted by the Englewood City Council. The policy is very well written and just needs to be applied in all instances of fund investing going forward; and

WHEREAS, the Audit Procurement Policy: This policy enunciates the rules by which the City shall follow with the selection of an independent financial auditor. These rules include that any audit firm must provide certified public accountants that are licensed to practice in Colorado. It also lays out the frequency by which audit procurement should be performed by soliciting proposals every 6 years.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ENGLEWOOD, COLORADO, THAT:

Section 1. The City Council of the City of Englewood, Colorado hereby authorizes the adoption of the Structurally Balanced Budget Policy, attached hereto as Exhibit A.

Section 2. The City Council of the City of Englewood, Colorado hereby authorizes the adoption of the Fund Balance Policy, attached hereto as Exhibit B.

Section 3. The City Council of the City of Englewood, Colorado hereby authorizes the adoption of the Debt Management Policy, attached hereto as Exhibit C.

Section 4. The City Council of the City of Englewood, Colorado hereby authorizes the adoption of the Investment Policy, attached hereto as Exhibit D.

Section 5. The City Council of the City of Englewood, Colorado hereby authorizes the adoption of the Audit Procurement Policy, attached hereto as Exhibit E.

ADOPTED AND APPROVED this 21st day of March, 2016.

ATTEST:

Joe Jefferson, Mayor

Loucrishia A. Ellis, City Clerk

I, Loucrishia A. Ellis, City Clerk for the City of Englewood, Colorado, hereby certify the above is a true copy of Resolution No. _____, Series of 2016.

Loucrishia A. Ellis, City Clerk

Structurally Balanced Budget

I. POLICY STATEMENT

The City of Englewood is a political subdivision of the State, organized for the purpose of providing municipal services to residents of the City as defined in the Charter. The City is governed by a seven-member City Council. The Council's primary functions are to provide for the general operation and personnel of the City, to oversee the property, facilities and financial affairs of the City, and to establish policies for the City. It is the intention of the Council that this policy always be in compliance with the requirements of the Governmental Accounting Standards Board (GASB) and be informed by the applicable *Best Practices and Advisories* developed by the Government Finance Officers Association ("GFOA"); however the Policy must also reflect the objectives and tolerances of the City. This Policy has been drafted with reference to the guidance of the GFOA as of the date of adoption. It is understood that the GFOA amends and modifies its guidance over time.

The Council assigns to the City Manager or the Manager's designee overall responsibility for budget preparation, budget presentation and budget administration. For the purposes of this Policy, the City Manager's designee is presumed to be the Director of Finance and Administrative Services (the "Director") who functions as the fiduciary entrusted to protect and enhance the City's financial condition. The Director is to periodically review the GFOA's *Best Practices and Advisories* and recommend conforming modifications to this Policy as warranted.

II. POLICY PURPOSE AND SCOPE

This Policy will set guidelines for budget planning and procedures. The GFOA recommends that all state and local governments adopt rigorous policies, for all operating funds, aimed at achieving and maintaining a structurally balanced budget. A budget policy should include parameters for achieving and maintaining structural balance where recurring revenues are equal to recurring expenditures in the adopted budget.

The annual budget is the financial plan for the operation of the City. It provides the framework for both expenditures and revenues for the year and translates into financial terms the programs and priorities of the City. The guidelines contained in this Policy adhere to the Colorado Constitution and State Statutes and reflect the recommended practices of the Government Finance Officers Association.

III. LEGAL REQUIREMENTS

The City is required to balance its budget each year as outlined in the City's Charter (X-1-81 through 96) and the Colorado Revised Statutes (29-1-103). As established in the Charter, the budget shall contain a balance between the total estimated expenditures and total anticipated revenue from all sources, taking into account the estimated general fund cash surplus or deficit at the end of the current fiscal year. The proposed budget shall be submitted to Council prior to September 15 of each year.

IV. PRESENTATION

Each year the Director shall cause to be prepared a budget preparation calendar which shall insure that all deadlines established by law for budget presentation, hearings and adoption and for certification of amounts to be raised by tax levies are met by the City. The budget calendar shall take into consideration the possible need to submit a request to raise additional local revenue to a vote by the City's electorate.

The budget shall be presented in a summary format which is understandable by any lay person reviewing the City's budget. The budget format shall itemize expenditures of the City by fund. It shall describe the expenditure, show amount budgeted and amount estimated to be expended for the current fiscal year and the amount budgeted for the ensuing fiscal year.

The budget shall include a uniform summary sheet for each fund administered by the City that details the beginning fund balance and anticipated ending fund balance for the budget year; the anticipated fund revenues for the budget year; the anticipated transfers and allocations that will occur to and from the fund during the budget year; the anticipated expenditures that will be made from the fund during the budget year; and the amount of reserves in the fund.

The budget shall also disclose planned compliance with spending limitations outlined in Article X, Section 20, of the Colorado Constitution.

V. DEFINITIONS OF KEY TERMS

The GFOA recommends identification of key terms related to structural balance. These include: recurring and non-recurring revenues, recurring and non-recurring expenditures, and reserves.

- A. *Recurring Revenues* are the portion of the City's revenues that can reasonably be expected to continue year to year, with some degree of predictability.
- B. *Non-Recurring Revenues* are unreliable sources of funds that are typically short in duration and cannot be relied upon in future years.
- C. *Recurring Expenditures* appear in the budget each year. These expenditures should be those that the City expects to fund every year in order to maintain current or status quo service levels.

- D. *Non-Recurring Expenditures* are obligations that are not expected to occur in future years. In general, the City has a greater degree of flexibility to defer these expenditures.
- E. *Reserves* are the portion of fund balance that is set aside as a hedge against risk as contemplated in the Fund Balance Policy.

The City shall define all revenues and expenditures by these terms.

VI. STRUCTURAL BALANCE

The City shall adopt a structurally balanced budget, where recurring revenues equal or exceed recurring expenditures. The budget shall identify how recurring revenues are aligned with or not aligned with recurring expenditures. For a variety of reasons, true structural balance may not be possible for the City at a given time. In such case, using reserves to balance the budget may be considered but only as contemplated in the Fund Balance Policy. Enterprise Funds are presumed to be operated in the manner as contemplated by TABOR and to that point would be expected to operate on a stand-alone basis. Accordingly, any exchange of funds from the General Fund and any other Fund is presumed for purposes of this Policy to reflect payment of internal service charges or to formally create a due to or due from, and should be considered in the same manner as the Fund Balance Policy's use of fund balance.

This analysis and matching of revenues and expenditures helps inform the decision-making of the City. It provides an explanation for any variances in the budget and maintains a "spend within our means" approach to budgeting. Maintaining a structurally balanced budget is the basis for the current fiscal health and long-term fiscal wellness of the City. In the short term, achieving fiscal health means understanding the cost of all operations and the City's ability to pay. This includes the establishment and maintenance of reserves as recognized in the Fund Balance Policy. The continuous evaluation of City revenues and expenditures along with long-term planning and program management allows the City to achieve overall fiscal wellness.

VII. CHARGES AND FEES

The Director shall, on a periodic basis, evaluate the sufficiency and adequacy of current charges and fees. This includes identifying the factors affecting the pricing of goods and services and the expectation of recovering costs. For further guidance during the evaluation, staff should utilize the GFOA's Best Practice "Establishing Government Charges and Fees." Particular areas for identification and discussion include, but are not limited to, the following:

- A. Anticipated operation and maintenance expenditures;
- B. Replacement and future costs of capital; and
- C. Fund balance.

VIII. CAPITAL PROJECTS

Upon adoption of a capital budget or multi-year capital plan the City should present major capital program highlights in the operating budget document. The City shall also discuss and quantify the operating impact of capital projects in the budget document. The impacts should be identified on an individual project basis, but may be summarized. A greater level of detail and information should be provided for non-routine capital projects than for routine projects, as non-routine projects may have a greater impact on the operating budget.

Fund Balance Policy

I. POLICY STATEMENT

The City of Englewood is a political subdivision of the State, organized for the purpose of providing municipal services to residents of the City as defined in the charter. The City is governed by a seven-member City Council. The Council's primary functions are to provide for the general operation and personnel of the City, to oversee the property, facilities and financial affairs of the City, and to establish policies for the City. It is the intention of the Council that this policy always be in compliance with the requirements of the Governmental Accounting Standards (GASB) and be informed by the applicable *Best Practices and Advisories* developed by the Government Finance Officers Association ("GFOA"). However the objectives and tolerances of the City must dictate the final form of the policy and adherence thereto. The City Council directs the City Manager or the Manager's designee to implement this policy. For the purpose of this Policy, the City Manager's designee is presumed to be the Director of Finance and Administrative Services (the "Director") who functions as the fiduciary entrusted to protect and enhance the City's financial condition.

II. PURPOSE AND SCOPE

This policy enables the City to prudently and responsibly address the implications of GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Definitions*.

The GFOA recommends that all state and local governments adopt comprehensive written financial management policies, including a formal policy on the level of fund balance maintained in the general fund. As of the date of its adoption, this policy was crafted drawing upon GFOA's Best Practice "Appropriate Level of Unrestricted Fund Balance in the General Fund" (approved September 2015). It is understood that GASB and GFOA periodically adopt, amend and modify their respective *Statements and Best Practices and Advisories*. The City Manager is to periodically review the promulgations of GASB and GFOA among other relevant sources and, as warranted, recommend conforming modifications to this policy.

This policy sets guidelines addressing the appropriate level of fund balance so as to mitigate current and future risks. The policy is intended to enhance the quality of decisions about budgeting and net asset management. Through this policy, the Council will oversee the process by which the City will manage for revenue volatility, maintain adequate liquidity, manage and mitigate financial market risk, ensure stable tax rates, and anticipate City commitments and assignments. This policy should be read in its entirety and read in conjunction with other financial policies adopted by the City.

In accordance with General Accepted Accounting Principles, the term fund balance refers to the difference between assets and liabilities under the modified accrual basis of accounting for governmental funds. Unrestricted fund balance refers to the categories of fund balance that include only resources without a constraint on spending or for which the constraint on spending is imposed by the government itself. Unrestricted fund balance is a measure of economic stability, and adequate levels of unrestricted fund balance will assure liquidity and will mitigate the risks associated with revenue fluctuations and unanticipated expenditures. The adequacy of the general fund balance is a key credit consideration for the rating agencies.

III. FUND BALANCE CONSIDERATIONS UNDER GASB NO. 54

GASB Statement No. 54 enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions. Statement No. 54 establishes fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to honor constraints imposed upon the use of the resources reported in governmental funds. Statement No. 54 guidelines classify governmental funds' fund balances in the following categories, based on the relative severity of the spending constraints. The final three categories are considered unrestricted categories, and such unrestricted fund amounts are subject to the prerogative of the governmental entity.

A. NONSPENDABLE FUND BALANCES

This classification represents amounts that are inherently nonspendable. The amounts may be in a nonspendable form (such as inventory, pre-paid rent, long term portion of notes receivable) or the amounts may be required by legal or contractual provisions to be maintained intact (such as the corpus of an endowment fund).

B. RESTRICTED FUND BALANCES

This classification includes amounts that are constrained to specific purposes. The constraints may be externally imposed (for example by creditors, grantors, bondholders) or imposed by law. Examples of restricted fund balance for the City include grants, bond funds restricted for capital improvement projects, and funds restricted for debt service.

C. UNRESTRICTED FUND BALANCE

(i) **COMMITTED** fund balance classification is comprised of amounts that are constrained by formal action of the Council for a specific purpose(s). This classification may also include certain contractual obligations to the extent that existing resources in the fund have been specifically committed for use in satisfying such contractual requirements. Those funds committed by formal action of Council cannot be released from committed status or used for another purpose without a subsequent action of the Council. An example of committed fund balance for the City is the capital reserve fund balance.

(ii) **ASSIGNED** fund balance classification is comprised of amounts that are intended for a specific purpose as evidenced by the City's current adopted budget. The City Manager or the City Manager's designee would have the authority to modify assigned fund balance.

(iii) **UNASSIGNED** fund balance classification is comprised of residual net resources, in excess of the amounts in the foregoing categories. These amounts are available for any purpose, and are reported only in the general fund. Unassigned fund balance is not appropriated and the expenditure of any unassigned funds requires an action of the Council.

GASB Statement No. 54 further classifies rainy day funds or contingency funds as "stabilization arrangements" and places specific restrictions on what qualifies for such designation. The formal action of a governing body that imposes the parameters for these arrangements must identify and describe the specific circumstances under which a need for funding would arise. Those circumstances should be such that they would not be expected to occur routinely. The intended purpose must be sufficiently detailed and reported as either RESTRICTED or COMMITTED depending on the source of the constraint. The City establishes such contingency funds through the criteria and authorization required for establishing such fund balances as described in the preceding paragraphs. In addition to RESTRICTED and COMMITTED fund balances, the

city may also set-aside UNASSIGNED fund balance as stabilization arrangements.

IV. CITY FUND SUMMARY

The following describes the City's major governmental funds:

General Fund. The general fund is the general operating fund of the City. It is used to account for all financial resources except those required to be accounted for in other funds. By definition, unassigned fund balance is reported in the General Fund. In other governmental funds, the unassigned classification should be used only to report a deficit balance from overspending for specific purposes for which amounts have been either restricted, committed, or assigned.

Special Revenue Fund. The special revenue fund is used to account for the proceeds of specific revenue sources that are restricted or committed to expenditure for specific purposes other than debt service or capital projects.

Bond Redemption Fund. The bond redemption fund (debt service fund) accounts for and reports financial resources that are restricted for the payment of principal and interest on long-term general obligation debt as a result of the issuance of general obligation bonds.

Capital Projects Building Fund. The capital projects building fund is used to account for and report financial resources that are restricted, committed or assigned to expenditure of capital outlays, including the acquisition or construction of capital facilities and other capital assets.

Capital Reserve Fund. The capital reserve fund is used to accumulate resources, primarily general fund support, committed for the acquisition, renovation, and maintenance of capital assets.

V. POLICY DIRECTIVES & OPERATIONAL GUIDELINES

The GFOA recommends, at a minimum, that general purpose governments maintain aggregate unrestricted fund balances in their general fund of no less than two months (16.67%) of regular general fund operating revenues or expenditures, whichever is most predictable. The GFOA notes, however, that larger government entities may appropriately maintain a lesser level due to more predictable contingencies, higher revenue diversification and thus less revenue volatility. All measures should be applied within the context of long-term forecasting so as to avoid the risk of placing too much emphasis on the level of unrestricted fund balance in the general fund at any one time. GFOA recognizes that entities with a range of designated reserves may have sufficient liquidity to meet this defined standard through inclusion of funds formally designated for other purposes, yet available for re-designation should circumstances warrant. The following guidelines address the classification and the use of fund balance in governmental funds:

1. The City will make an annual determination as to its targeted unrestricted fund balance level. In determining this level of fund balance, the City will give consideration to revenue volatility and predictability, perceived exposure to significant one-time outlays, liquidity pressures, and ongoing commitments and assignments. It is understood that there will be discrepancies between GAAP fund balance and budgetary fund balance, and this parameter shall refer to the GAAP determined fund balance. Notwithstanding other requirements and fund balance designations as described herein, it shall be the policy of the City to seek to maintain an unrestricted General Fund balance equal to 16.67% of annual expenditures,
2. In accordance Article X, section 20(5) of the Colorado Constitution, the City shall maintain an emergency reserve of 3% of fiscal year spending and shall evidence its compliance by restricting the appropriate dollar amount within the appropriate Fund(s).
3. The City will establish reserve funds as required by the documents executed in conjunction with the City's outstanding debt and other long term obligations, if any, taking into account market exigencies and exercising prudence in funding contingencies for specific risks. These reserve funds may be restricted, assigned or committed, depending on the documents executed and underlying purpose(s).
4. **Classifying fund balance amounts:**
Fund balance classifications depict the nature of the net resources that are reported in a governmental fund. An individual governmental fund may include nonspendable resources and amounts that are restricted, committed, or assigned, or any combination of those classifications. The general fund may also include an unassigned amount.
5. **Encumbrance reporting**
Encumbering amounts for specific purposes for which resources have already been restricted, committed or assigned should not result in separate display of encumbered amounts. Encumbered amounts for specific purposes will be classified as committed or assigned, as appropriate, based on the definitions and criteria set forth in GASB Statement No. 54.
6. **Prioritization of Fund Balance Use**
When expenditure is incurred for purposes for which both restricted and unrestricted (committed, assigned, or unassigned) amounts are available, it shall be the policy of the City to consider restricted amounts to be reduced first. When an expenditure is incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used, it shall be the policy of the City that committed amounts would be reduced first, followed by assigned amounts and then unassigned amounts.
7. **Minimum fund balances**
To ensure that the minimum and maximum fund balances and unfunded liabilities are reviewed in light of current fiscal realities, the Director will oversee a review of audited fund balances, unfunded liabilities and current and forecast economic conditions. This review should occur annually after the Independent audit is completed and prior to budgeting for the ensuing fiscal year.
8. **Replenishing deficiencies**
When the general fund balance falls below the minimum, the City will fulfill the required year-end fund balance before any other budget allocations in the subsequent fiscal year, unless the Council approves otherwise.
9. **Non-Appropriated Operating Reserves**
Should unassigned fund balance of the General Fund exceed amounts deemed prudent and reasonable by the Council, the City shall consider such fund balance surpluses (refer to C.R.S. 22-44-105(1.5) et seq.) for one-time expenditure(s) that are nonrecurring in nature.

Debt Policy

I. POLICY STATEMENT

The City of Englewood is a political subdivision of the State, organized for the purpose of providing municipal services to residents of the City as defined in the Charter. The City is governed by a seven-member City Council. The Council's primary functions are to provide for the general operation and personnel of the City, to oversee the property, facilities and financial affairs of the City, and to establish policies for the City.

In general, debt policies should promote the illumination and evaluation of alignment – and potentially the trade-offs – between adopted policy statements and fiscal imperatives of the enacting entity. It is the intent that this Policy be informed by "best practices and advisories" developed by organizations such as the Government Finance Officers Association ("GFOA"); however the Policy must also reflect the objectives and tolerances of the City. The GFOA recommends that all state and local governments adopt comprehensive written debt management policies. This Policy has been drafted with reference to the guidance of the GFOA as of the date of adoption. It is understood that the GFOA amends and modifies its guidance over time.

The Council directs the City Manager or the Manager's designee to implement all policy. For the purposes of this Policy, the City Manager's designee is presumed to be the Director of Finance and Administrative Services (the "Director") who functions as the fiduciary entrusted to protect and enhance the City's financial condition. The Director is to periodically review the GFOA's *Best Practices and Advisories* and recommend conforming modifications to this Policy as warranted.

This Policy will set guidelines for the amount and type of debt to be issued by the City, the issuance process, and the management of outstanding indebtedness. The Policy is intended to enhance the quality of decisions about debt affordability, structure and management. Through this Policy, the Council will oversee the process by which the City will manage its debt, certificates of participation, lease purchase and other long-term obligations within available City resources. This Debt Policy should be read in its entirety, and read in conjunction with other Policies adopted by the City.

Terms used within this Policy have the meanings assigned to them in the *Glossary of Municipal Securities Terms*, published by the Municipal Securities Rulemaking Board.

II. POLICY PURPOSE AND SCOPE

This Policy addresses the methods, procedures, and practices that will ensure prudent management of the City's debt. The guidelines contained in this Policy adhere to the Colorado Constitution and State Statutes and reflect the recommended practices of the Government Finance Officers Association.

Long-term obligations may take the form of general obligation bonds or lease agreements. Certificates of participation (COPs) may be created evidencing undivided interests in the right to payments under lease purchase agreements. Short-term obligations, payable during the same fiscal year in which they are issued (or immediately thereafter so long as payments are made from moneys in the budget for that fiscal year), may take the form of tax anticipation notes or loan agreements, including loan agreements between the City and the State Treasurer. General obligation bonds are debt under Colorado law and are multiple-fiscal year financial obligations under the section of the Colorado Constitution known as the Taxpayer's Bill of Rights (TABOR). Lease purchase agreements and COPs that are subject to annual appropriation, and short-term obligations, are not debt or multiple fiscal-year financial obligations and payments on them are not debt service under Colorado law but are often referred to as "debt" and "debt service" for purposes of this Policy. Those references are not intended to change the treatment of such obligations or payments under Colorado law.

The issuance of debt has significant long-term implications for the City. Accordingly, consideration will be given to the principles of equity (such that those who pay for the debt are those who benefit from the facilities funded by the issuance of such obligations), essentiality (if the debt finances an asset, the financed asset is essential to the City's core operation) and efficiency (the identified revenue source is sufficient to meet the debt service, and the cost of obtaining funds is less than competing alternatives).

This Debt Policy is not a comprehensive policy on the management of other City liabilities. This Debt Policy does not address City pension obligations.

III. GENERAL OBLIGATION DEBT LIMITS UNDER COLORADO LAW

Section 104 of the Home Rule Charter of the City establishes a debt threshold of 3% of actual valuation for all outstanding general obligation indebtedness of the City, other than for water bonds. General obligation debt that has been refunded or defeased, either by immediate payment or redemption and retirement or fully secured by legal defeasance obligations in an escrow account, is not to be deemed outstanding for the purposes of determining compliance with debt limitations.

IV. LEASE FINANCING UNDER COLORADO LAW

Municipalities are authorized under Colorado law to enter into lease financings and to convey municipal property to a lessor for the purpose of leasing it back. If the annual rent payable by the municipality is subject to annual appropriation and does not exceed the fair rental value of the leased property and the financing otherwise qualifies under applicable Colorado case law, the lease is not debt or a multiple-fiscal year financial obligation under the Colorado Constitution and may be entered into without voter authorization. The proceeds of lease financings generally must be used for capital projects. The Constitutional and statutory rules

applicable to lease financing are complicated. The City should always consult with Colorado bond counsel before entering into a lease financing.

V. SHORT-TERM FINANCING

The City is authorized under by Colorado law to enter into short-term loans and to issue tax anticipation notes for working capital purposes, provided that such loans are payable in the same fiscal year in which they are issued (or immediately thereafter so long as payments are made from moneys in the budget for that fiscal year).

VI. DEBT ISSUANCE FACTORS

The issuance of debt is subject to a set of terms that ensure oversight and fiscal prudence. This policy is consistent with the guidance provided by the GFOA as it relates to new and refunding issues, which further encourages that legal advice be sought early in this process to raise key legal, tax, and financial issues.

A. Debt shall comply with all applicable laws, regulations, and covenants and shall not be issued so as to jeopardize the status of outstanding debt.

B. Long-term debt shall not be incurred to fund operations.

C. Capital improvements may be financed utilizing the issuance of general obligation bonds, subject to voter approval, or from time to time through lease purchase obligations.

D. Principal and interest payment schedules will be structured to result in level debt service payments, except for the refinancing of liabilities, in which case debt service may reasonably reflect the structure of the liability being refinanced. In each case repayment structures may vary when circumstances warrant.

E. Debt incurred will generally be limited to current interest serial or term maturities, but may be sold in the form of capital appreciation bonds or other structures, including short-term securities if circumstances warrant.

F. The average life of debt issued to finance assets shall be no greater than the projected average life of the assets being financed.

G. The City may issue refunding bonds to reduce the interest cost on its outstanding debt or other obligations for other purposes allowable under State law. It shall be the policy of the Council to consider the advance refunding (refinancing) of any outstanding general obligation bonds when such refunding will achieve present value savings of at least 3% compared to the debt service on the obligations being refunded and a minimum net present value savings of \$100,000; and will not require extending the maturity of the bonds beyond that of the bonds being refunded. The City should consider all available options, including maintaining the status quo (preserving the opportunity to evaluate the refunding at a future point in time), when presented with a refunding opportunity.

H. Refunding savings on current (non-advance) refunding bonds may be lower than the 3% threshold, as consideration shall be given to such factors as the declining rate of savings anticipated to be available as bonds reach their maturity date.

I. In certain circumstances a refunding that produces savings below the aforementioned thresholds may be justified. One such circumstance is to refund an obligation to remove or alter the covenants required in the original issue. Prudence shall dictate the decision by the City to refund for non-economic reasons.

VII. DEBT AFFORDABILITY

The City shall conduct a Debt Affordability Study in advance of referendum presentation for the issuance of general obligation bonds to the Council. The Study will be undertaken by the Director, with advisory or consultancy support as required. Such planning analyses of debt affordability will serve to make rational the assessment of the ability of the City to carry additional debt service. A Debt Affordability Study signals to the public, to the rating agencies and to the investment community that the City is taking seriously its fiduciary role in the oversight and management of its debt.

The Director shall evaluate and consider the results of the Debt Affordability Study when making recommendations about the issuance of debt. The Study, along with the Director's review, may consider the following factors:

A. An analysis of the operating strength and aggregate debt burden of the City, relative to peer Cities, using metrics related to population, property values, wealth indicators and other such credit factors;

B. An assessment of implications of the proposed financing for the City's rating and credit;

C. An analysis of financing and funding alternatives and a summary of the true interest cost of the proposed financing; and

D. An overview of the plan in the context of other capital needs.

VIII. FORM OF DEBT

Debt issued by the City, whether as general obligation bonds or lease agreements, may be issued as fixed rate obligations, with or without credit enhancements, and as short and long-term obligations. At the time of adoption it is not expected that the City will entertain any obligation with a derivative structure. However, prudence may dictate the consideration of derivatives in the future. Any consideration of a financing utilizing derivatives shall necessitate a comprehensive and robust discussion amongst the Council and Director prior to committing the City to any financing featuring derivatives.

The ultimate form of debt shall be recommended by the Director for consideration and approval by Council. Consideration shall be given to a number of factors as noted in prior sections of this Policy.

A. General Obligation Bonds

General Obligation debt is subject to voter approval. The City Council has the power to issue general obligation bonds on behalf of the City for any public capital purpose or public project of an essential nature to the City. General obligation debt may be incurred only by resolution, which cannot be repealed until the debt has been fully paid. No general obligation debt can be created unless it has been approved by a majority of the registered electors of the City, in an election held for that purpose. General Obligation debt shall be structured on a level debt service basis with a maximum maturity of 20 years, but terms may vary as conditions warrant. Debt service on general obligation debt is payable from a separate mill levy that is deposited into the City's bond redemption fund.

B. Revenue Bonds

As a general rule, revenue bonds will be used to finance assets that generate revenue which repay the obligation. Revenue bonds may be issued without approval of the registered electors of the City and are not payable from a dedicated mill levy. Revenue bonds shall not be included in the calculation of outstanding obligations counted towards the City's debt limit.

C. Lease Financings

Lease financings may be used for vehicles, buildings, and capital equipment. Lease financings are generally used for long-lived assets that would not be affordable if funded on a lump sum or cash basis during a single fiscal year. Lease financings are subject to approval by the City Council, and are not subject to voter referendum if the annual rent payable by the City is subject to annual appropriation and does not exceed the fair rental value of the leased property, and the financing otherwise qualifies under applicable Colorado case law.

Criteria used to determine the use of lease financings include the essentiality of the assets to be funded, that annual appropriations will be available as necessary to fund annual costs and/or there is assurance that revenue enhancements or cost savings will be realized. In addition, other guidelines shall govern lease purchase financings.

- (i) Lease purchase financings will be secured by a lease payment related to the utilization by the City of the assets financed, or other available assets of the City, as well as legally available future revenues and appropriations.
- (ii) Annual lease appropriation payments as a percentage of the general fund shall be monitored over time to set standards and metrics for the City going forward. In this assessment, consideration must be given to the circumstance when a lease appropriation payment replaces operating costs that would otherwise be incurred.
- (iii) The term of any lease transaction shall not exceed the estimated useful life of the assets financed, and shall comply with additional restrictions governing average life and term as provided by Colorado law.
- (iv) Lease financings may be entered into directly with the owner of the leased property, a financial institution, a nonprofit corporation or for profit entity. The preferred lessor for new lease financings and refinancings of existing lease financings that involve the issuance of certificates of participation will be a commercial bank acting as trustee.

IX. DEBT STRUCTURING PRACTICES

The following terms will govern the City in its debt structuring practices.

A. Interest shall not be capitalized for general obligation bonds. Interest may be capitalized for lease financings as warranted, as determined by the Director:

- (i) to fund interest during construction and prior to financed assets being placed in service; or
- (ii) to allow for the funding of interest costs during the budget year in which a transaction is completed, or when budgeted resources may not be available.

B. Debt issued by the City may contain optional redemption features. The Director will determine what is in the City's best interest in selecting appropriate dates and prices, taking into account such items as the cost of funds and future financial flexibility.

C. In the structure of a debt offering, original issue premiums and discounts will be used as deemed to be in the City's financial interest considering current investor demand, future cash flows and expected interest rate savings.

D. Capital appreciation bonds and zero coupon bonds shall only be used if deemed to be in the City's financial interest considering current investor demand, future cash flows and expected interest rate savings.

E. When judged advantageous to the City, agreements providing credit enhancements with municipal bond insurance companies, commercial banks or other financial entities for the purposes of acquiring letters of credit or bond insurance policies may be obtained.

- (i) The projected net present value of the estimated debt service savings from the use of credit enhancement must be greater than the fees and/or premium paid by the City to obtain such credit support.
- (ii) A competitive process shall be used to procure credit enhancement providers.

F. When economically beneficial, the City shall seek to avail itself of options other than cash funding a debt service reserve fund.

X. METHODS OF SALE

It is the interest of the City to issue debt using the method of sale or placement of obligations that is expected to achieve the best sales results, at the least cost, taking into account both short-range and long-range implications.

A. Conditions which inform the decision about the use of a *competitive sale* process include:

- (i) the market is familiar and comfortable with the project being financed, the structure of the financing, and the revenues to be used to pay debt service;
- (ii) the issue is appropriately sized to attract investors without a concerted effort; and
- (iii) interest rates are stable and market demand is strong.

B. Conditions which inform the decision about the use of a *negotiated sale* process include:

- (i) the transaction is of significant size for the market;
- (ii) market timing will be a critical factor in garnering the lowest possible interest rate;
- (iii) the financing requires a complex or innovative structure;
- (iv) the market has concerns about the credit quality of the debt; and
- (v) the market is unfamiliar with the project, the structure of the financing, or the revenues to be used to pay debt service.

C. Conditions which inform the decision about the use of a *private placement* include:

- (i) small transaction size;
- (ii) time to market for transactions where time is of the essence; and
- (iii) transactions that have particular characteristics suited to one or a small number of interested buyers.

XI. CREDIT RATINGS

The Moody's 2009 Public Finance Rating Methodology states that "formalized debt planning and debt policies provide bondholders with reassurances that debt burdens and operational debt costs will be kept at manageable levels while ongoing capital needs continue to be met. Debt policies typically specify both target debt burden levels and maximum allowable debt burden levels." (p.13) Standard and Poor's financial management assessment, conducted during the rating process, notes debt management policies among the areas most likely to affect credit quality (p. 65, Public Finance Criteria, 2007).

The City recognizes the importance of maintaining good relations with bond rating agencies in order to increase the financial market's understanding of the credit, which may affect the City's cost of borrowing. The City will seek a rating on all new issues. Exceptions to this requirement are permissible, such as when privately placing a transaction with an accredited investor or lending institution. As a matter of general policy:

- A. The City shall seek to maintain or improve its credit ratings;
- B. The City shall obtain an underlying rating on debt which is credit enhanced; and
- C. The City shall comply with all legal obligations regarding regular and ongoing disclosure of financial and other information, and will proactively provide annual reports and other regularly available financial information to those agencies which rate City obligations.

XII. DEBT MANAGEMENT

The Director shall be responsible for ongoing debt management of the City. As a matter of policy, the City shall undertake the following as part of its ongoing debt management program.

A. The Director shall undertake periodic debt management performance reviews, no less than annually, which will include regular review of the City's outstanding debt issues, and include an analysis of net interest cost. Council shall receive periodic reports summarizing the debt outstanding, amortization schedules, and key debt ratios. The reports will include a review of the City Investment Policy and its consistency with this Debt Policy.

B. To the extent that there are one or more resolutions of the City Council that would allow for staff to execute financing transactions within defined parameters, the Director shall inform Council when any such authorized transaction is commenced. In the event that any such authorized financing is not pursued when market conditions contemplated by such resolution are available, the Council shall be informed.

C. The City shall comply with the applicable arbitrage regulations mandated by the Federal Government.

D. The City recognizes the importance of ongoing, proactive and transparent dissemination of information to the investment community, as the investors in City obligations, potential future investors, commercial and investment banks, and other market participants constitute important stakeholders for the long-term success of the City. For the benefit of its investors, the City will post its most recent financial reports, official statements, policies and other fiscal information relating to debt portfolio to the City website. In addition, the City provides certain information relating to its outstanding bonds and notes to nationally recognized municipal securities information repositories each year.

E. The City shall invest bond proceeds according to the City's Investment Policy.

XIII. LEGAL REVIEW

Prior to the issuance of any debt, the General Counsel of the City, in consultation with the Director, and with the advice of retained expert legal counsel, shall secure an opinion that the proposed debt is structured and issued in a manner which complies with all applicable laws and regulations of the state and federal governments. Bond Counsel will be retained, from a firm of national stature, to render opinions and prepare documents related to the issuance of debt. Such Bond Counsel shall have extensive experience in public finance, securities regulation and tax issues.

XIV. ADVISORS, CONSULTANTS AND FINANCIAL SERVICES

The Director may retain finance or other consulting professionals when such expertise is required. Such professionals may include, but not be limited to municipal advisors, bond trustees, registrar and paying agents, escrow agents, underwriters, tender/remarking agents, credit and liquidity facility providers, and other professional services associated with debt financings. The selection and retention of finance professionals shall conform to the City's policies/practices that govern the procurement of professional services contracts.

XV. POLICY REVIEW AND REVISION

This Debt Policy shall be reviewed annually by the Director, and may be amended by the City Council as conditions warrant.

Investment Policy

I. POLICY STATEMENT

The Director of Finance and Administrative Services of the City of Englewood, Colorado is charged with the responsibility to prudently and properly manage any and all funds of the City. Because these funds may be called upon, it is essential that absolute maturity horizons are identifiable for the purpose of liquidity. Moreover, these funds must be fully collateralized and appropriately authorized. The following Investment Policy addresses the methods, procedures and practices which must be exercised to ensure effective and sound fiscal management.

II. SCOPE

This Investment Policy shall apply to the investment of all financial assets and all funds of the City of Englewood (hereafter referred to as the "City") over which it exercises financial control, except the City of Englewood Firefighters Pension Fund, Volunteer Firefighters Pension Fund, Police Officers Pension Fund, the Non-Emergency Employees Retirement Plan Fund and other City employee retirement plans.

In order to effectively make use of the City's cash resources, all monies shall be pooled into one investment account and accounted for separately. The investment income derived from this account shall be distributed to the various City funds in accordance with Englewood Municipal Code, 4-1-2-A.

III. OBJECTIVES

The City's funds shall be invested in accordance with all applicable City policies, Colorado statutes, and Federal regulations, and in a manner designed to accomplish the following objectives, which are listed in priority order:

- A. Preservation of capital and the protection of investment principal.
- B. Maintenance of sufficient liquidity to meet anticipated disbursements and cash flows.
- C. Diversification to avoid incurring unreasonable risks regarding securities owned.
- D. Attainment of market rate of return equal to or higher than the performance measure established by the Director of Finance and Administrative Services.

IV. DELEGATION OF AUTHORITY

The ultimate responsibility and authority for investment transactions involving the City resides with the Director of Finance and Administrative Services (hereinafter referred to as the "Director") who has been designated by the City Manager as the Investment Officer in accordance with Englewood Municipal Code. The Director may appoint other members of the City staff to assist him in the cash management and investment function. Persons who are authorized to transact business and wire funds on behalf of the City will be designated by the Director by the wire transfer agreement executed with the City's approved depository for bank services (see Appendix I).

The Director shall be responsible for all investment decisions and activities, and shall establish written administrative procedures for the operation of the City's investment program consistent with this Investment Policy. The Investment Officer acting within these procedures shall not be held personally liable for specific investment transactions.

The Director may in his discretion appoint one or more Investment Advisors, registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940, to manage a portion of the City's assets. An appointed Investment Advisor may be granted limited investment discretion within the guidelines of this Investment Policy with regard to the City's assets placed under its management. An Investment Advisor can only be appointed after consultation with and approval by the City Manager.

V. PRUDENCE

The standard of prudence to be used for managing the City's assets is the "prudent investor" rule, which states that a prudent investor "shall exercise the judgment and care, under the circumstances then prevailing, which men of prudence, discretion, and intelligence exercise in the management of the property of another, not in regard to speculation but in regard to the permanent disposition of funds, considering the probable income as well as the probable safety of capital." (CRS 15-1-304, Standard for Investments.)

The City's overall investment program shall be designed and managed with a degree of professionalism that is worth of the public trust. The City recognizes that no investment is totally without risk and that the investment activities of the City are a matter of public record. Accordingly, the City recognizes that occasional measured losses may occur in a diversified portfolio and shall be considered within the context of the portfolio's overall return, provided that adequate diversification has been implemented and that the sale of a security is in the best long-term interest of the City.

The Director and other authorized persons acting in accordance with established procedures and exercising due diligence shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided deviations from expectations are reported in a timely fashion to the City Council and appropriate action is taken to control adverse developments.

VI. ETHICS AND CONFLICTS OF INTEREST

All City employees involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment decisions. Employees and investment officials shall disclose to the City Manager any material financial interest in financial institutions that conduct business with the city, and they shall further disclose any large personal financial/investment positions that could be related to the performance of the City's portfolio. Employees shall subordinate their personal investment transactions to those of the City particularly with regard to the timing of purchases and sales.

VII. ELIGIBLE INVESTMENTS AND TRANSACTIONS

All investments will be made in accordance with the Colorado Revised Statutes (CRS) as follows: CRS 11-10.5-101, et seq. Public Deposit Protection Act; CRS 11-47-101, et seq. Savings and Loan Association Public Deposit Protection Act; CRS 24-75-601 et seq. Funds-Legal Investments; CRS 24-75-603, et seq. Depositories; and CRS 24-75-701, et seq. Local governments – authority to pool surplus funds. Any revisions or extensions of these sections of the CRS will be assumed to be part of this Investment Policy immediately upon being enacted.

As a home rule City, Englewood may adopt a list of acceptable investment instruments differing from those outlined in CRS 24-75-601, et seq. Funds-Legal Investments. Funds of the City of Englewood covered by this Investment Policy may be invested in the following types of securities and transactions:

1. U.S. Treasury Obligations: Treasury Bills, Treasury Notes and Treasury Bonds with maturities not exceeding five years from the date of trade settlement.
2. Treasury Strips (book-entry U.S. Treasury securities whose coupons have been removed) with maturities not exceeding five years from the date of trade settlement.
3. Federal Instrumentalities – Debentures, Discount notes, Medium-Term Notes, Callable Securities and Step-up Securities issued by the following only: Federal National Mortgage Association (FNMA), Federal Home Loan Bank (FHLB), Federal Home Loan Mortgage Corporation (FHLMC) and Federal Farm Credit Banks (FFCB), with maturities not exceeding five years from the date of trade settlement. Subordinated debt may not be purchased.
4. Repurchase Agreements with a termination date of 90 days or less utilizing U.S. Treasury and Federal Instrumentality securities listed above, collateralized at a minimum market value of 102 percent of the dollar value of the transaction with the accrued interest accumulated on the collateral included in the calculation.

Repurchase agreements shall be entered into only with dealers who:

- a) Are recognized as Primary Dealers by the Federal Reserve Bank of New York, or with firms that have a primary dealer within their holding company structure; and
- b) Have executed a City approved Master Repurchase Agreement (see Appendix II). The Director shall maintain a file of all executed Master Repurchase Agreements.

Collateral (purchased securities) shall be held by the City's custodian bank as safekeeping agent, and the market value of the collateral securities shall be marked-to-the-market daily.

For the purpose of this section, the term "collateral" shall mean "purchased securities" under the terms of the City approved Master Repurchase Agreement. In no case will the maturity of the collateral exceed 10 years.

5. Reverse Repurchase Agreements with a maturity of 90 days or less executed only against securities owned by the City and collateralized by the same type of security reversed.
6. Flexible Repurchase Agreements with a final maturity of 10 years or less entered into by the City with approved counterparties. These flexible repurchase agreements may be closed out in varying amounts and at varying times at the option of the City. These agreements are deemed by both parties to be purchases and sales of securities and are not loans.

All such flexible repurchase agreements shall meet the following criteria:

- Be determined as legal and valid for both parties;
- Collateral shall be limited to:
 - a) Securities issued by, guaranteed by, or for which the credit of any of the following is pledged for payment: the United States, Federal Farm Credit Bank, Federal Land Bank, Federal Home Loan Bank, Federal Home Loan Mortgage Corporation, Federal National Mortgage Association, Export Import Bank or the Government National Mortgage Association; or
 - b) Securities issued by, guaranteed by, or for which the credit of the following is pledged for payment: An entity or organization which is not listed in paragraph a) above, but which is 91) created by, or the creation of which is authorized by, legislation enacted by the United States Congress and which is subject to control by the federal government which is at least as extensive as that which governs an entity or organization listed in paragraph a)

above, and (2) rated in its highest rating category by one or more nationally recognized organizations which regularly rate such obligations.

- Have a fixed rate during the entire life of the agreement;
- The dollar amounts and periods of time when the City may draw funds out of the repurchase agreement shall be agreed upon in writing by both parties and shall be part of the written repurchase agreement exercised by the City and the approved counterparty;
- The City has the option of varying the dollar amount and the timing of the draw down by an agreed upon percentage of the anticipated draw down and a specified number of days. The City and the counterparty to the agreement will specify the details of the allowable variance when the agreement is structured. In addition, the City may draw down in excess of the variance up to the remaining balance in the agreement for a bona fide, unanticipated cash need;
- Collateral shall have a minimum market value (including accrued interest accumulated) of at least 102 percent of the dollar value of the transaction;
- Repurchase agreements shall be entered into only with dealers who are authorized by the Director and have executed a City approved Master Repurchase Agreement;
- The Director shall maintain a file of all executed Master Repurchase Agreements;
- The title to or a perfected security interest in securities, along with any necessary transfer documents, must be transferred and actually delivered to, and shall be held by, the City's third-party custodian bank acting as safekeeping agent. The market value of the collateral securities shall be marked-to-the-market at least weekly based on the closing bid price at the time the custodian for the collateral issues its monthly statement to the City.

For the purpose of the section, the term "collateral" shall mean "purchased securities" under the terms of the City approved Master Repurchase Agreement. In no case will the maturity of the collateral exceed 10 years.

7. Time Certificates of Deposit with a maximum maturity of five years or savings accounts in state or national banks or state or federally chartered savings banks operating in Colorado that are state approved depositories (as evidenced by a certificate issued by the State Banking Board) and are insured by the FDIC. Certificates of deposit that exceed the FDIC insured amount shall be collateralized in accordance with the Colorado Public Deposit Protection Act. The collateral shall have a market value equal to or exceeding 102 percent of the difference between the insured amount and the City's total deposits for all funds within the institution.
8. Money Market Mutual Funds registered under the Investment Company Act of 1940 that 1) are "no-load" (i.e.: no commission or fee shall be charged on purchases or sales of shares); 2) have a constant net asset value per share of \$1.00; 3) limit assets of the fund to securities authorized by state statute; 4) have a maximum stated maturity and weighted average maturity in accordance with Rule 2a-7 of the Investment Company Act of 1940; and 5) have rating of AAAM by Standard & Poor's, Aaa by Moody's or AAA/V1+ by Fitch.
9. Local Government Investment Pools as authorized under CRS 24-75-702.
10. Prime Bankers Acceptances, rated at least A-1 by Standard & Poor's, P-1 by Moody's, or F1 by Fitch at the time of purchase by at least two services that rate them, with a maturity of six months or less issued on domestic banks or branches of foreign banks domiciled in the U.S. and operating under U.S. banking laws. Accepting banks must have a senior debt rating of A2 by Moody's and A by Standard & Poor's.
11. Prime Commercial Paper with a maturity of 270 days or less which, at the time of purchase, is rated at least A-1 by Standard & Poor's, P-1 by Moody's, or F-1 by Fitch.
 - a. At the time of purchase, the commercial paper must be rated by at least two of the above stated rating agencies at the stated minimum rating.
 - b. If the commercial paper issuer has senior debt outstanding, the senior debt must be rated at least A2 by Moody's, A by Standard & Poor's, or A by Fitch.
12. Corporate Bonds issued by a corporation or bank with a final maturity not exceeding three years from the date of trade settlement, rated at least AA- by Standard & Poor's, Aa3 by Moody's, or AA- by Fitch at the time of purchase by at least two services. Authorized corporate bonds shall be U.S. dollar denominated and issued by corporations organized and operating within the United States. The City hereby further authorizes investments in dollar denominated securities issued by a corporation or bank that is organized and operating within Canada or Australia, not to exceed 10% per country at the time of purchase.
13. General or Revenue obligations of any state in the United States or any political subdivision, institution, or authority of such a government entity. Municipal bonds must be rated A- by Standard & Poor's, A3 by Moody's, or A- by Fitch at the time of purchase by at least two services if the issuer is located in Colorado. Municipal bonds must be rated AA- by Standard & Poor's, Aa3 by Moody's or AA- by Fitch at the time of purchase by at least two services if the issuer is located outside the state of Colorado. The maximum maturity for municipal bonds is five years.

Securities that have been downgraded below minimum ratings described herein may be sold or held at the City's discretion. The portfolio will be brought back into compliance with Investment Policy guidelines as soon as is practical.

VIII. OTHER INVESTMENTS

It is the intent of the City that the foregoing list of authorized securities be strictly interpreted. Any deviation from this list must be pre-approved by the Director in writing after approval by the City Manager.

IX. INVESTMENT DIVERSIFICATION

It is the intent of the City to diversify the investment instruments within the portfolio to avoid incurring unreasonable risks inherent in over investing in specific instruments, individual financial institutions or maturities. The asset allocation in the portfolio should, however, be flexible depending upon the outlook for the economy, the securities market, and the City's cash flow needs.

The City may invest to the following maximum limits within each category:

- 50% in Certificates of Deposit
- 40% in Commercial Paper, 5% in any one issuer or its affiliates or subsidiaries
- 20% in Bankers Acceptances, 5% in any one issuer or its affiliates or subsidiaries
- 30% in Corporate Bonds, 5% in any one issuer or its affiliates or subsidiaries
- 30% in Municipal Bonds, 5% in any one issuer

The aggregate investment in Corporate Bonds, Commercial paper, and Bankers Acceptances shall not exceed 50% of the portfolio.

Tests for limitations on percentages of holdings apply to the composite of the entire portfolio of the City, not to individual portfolios maintained by the City. Percentage limitations used for measurements are based on the percentage of cost value of the portfolio at the time of purchase.

X. INVESTMENT MATURITY AND LIQUIDITY

Investments shall be limited to maturities not exceeding five years from the date of trade settlement. In addition, the weighted average final maturity of the total portfolio shall at no time exceed three years.

XI. SELECTION OF BROKER/DEALERS

The Director shall maintain a list of broker/dealers approved for investment purposes (see Appendix III), and it shall be the policy of the City to purchase securities only from those authorized firms.

To be eligible, a firm must meet at least one of the following criteria:

1. Be recognized as a Primary Dealer by the Federal Reserve Bank of New York or have a primary dealer within their holding company structure,
2. Report voluntarily to the Federal Reserve Bank of New York,
3. Qualify under Securities and Exchange Commission (SEC) Rule 15c-3 (Uniform Net Capital Rule).

Broker/dealers will be selected by the Director on the basis of their expertise in public cash management and their ability to provide service to the City's account. In the event that an external investment advisor is not used in the process of recommending a particular transaction in the City's portfolio, any authorized broker/dealer from whom a competitive bid is obtained for the transaction will attest in writing that he/she has received a copy of this policy and shall submit and annually update a City approved Broker/Dealer Information Request form which includes the firm's most recent financial statements.

The City may purchase Commercial Paper from direct issuers even though they are not on the approved list of broker/dealers as long as they meet the criteria outlined in Item 11 of the Eligible Investments and Transactions section of this Investment Policy.

XII. COMPETITIVE TRANSACTIONS

Each investment transaction shall be competitively transacted with authorized broker/dealers. At least three broker/dealers shall be contacted for each transaction and their bid and offering prices shall be recorded.

If the City is offered a security for which there is no other readily available competitive offering, then the Director will document quotations for comparable or alternative securities.

XIII. SELECTION OF BANKS AS DEPOSITORIES AND PROVIDERS OF GENERAL BANKING SERVICES

The City shall maintain a list of banks approved to provide banking services or from whom the City may purchase certificates of deposit. Banks in the judgment of the Director no longer offering adequate safety to the City will be removed from the list. To be eligible for authorization, a bank shall qualify as a depository of public funds in Colorado as defined in CRS 24-75-603.

XIV. SAFEKEEPING AND CUSTODY

The safekeeping and custody of securities owned by the City shall be managed in accordance with applicable Federal and Colorado laws and regulations.

The Director shall approve one or more banks to provide safekeeping and custodial services for the City. A City approved Safekeeping Agreement shall be executed with each custodian bank prior to utilizing that bank's safekeeping services. To be eligible, a bank shall qualify as a depository of public funds in the State of Colorado as defined in CRS 24-75-603 and be a Federal Reserve member financial institution.

Custodian banks will be selected on the basis of their ability to provide service to the City's account and the competitive pricing of their safekeeping related services. The City's designated custodian bank is set forth in Appendix IV of this Investment Policy.

The purchase and sale of securities and repurchase agreement transactions shall be settled on a deliver versus payment basis. Ownership of all securities shall be perfected in the name of the City, and sufficient evidence to title shall be consistent with modern investment, banking and commercial practices.

All investments purchased by the City shall be delivered by book entry and will be held in third-party safekeeping by the City's designated custodian bank or the Depository Trust Company (DTC).

All Fed wireable book entry securities owned by the City shall be evidenced by a safekeeping receipt or a customer confirmation issued to the City by the custodian bank stating that the securities are held in the Federal Reserve system in a Customer Account for the custodian bank which will name the City as "customer."

All DTC eligible securities shall be held in the custodian bank's Depository Trust Company (DTC) participant account and the custodian bank shall issue a safekeeping receipt evidencing that the securities are held for the City as "customer."

The City's custodian will be required to furnish the City with a monthly report of securities held as well as an account of analysis report of monthly securities activity.

XV. PROVISIONS FOR ARBITRAGE

The City periodically issues debt obligations which are subject to the provisions of the Tax Reform Act of 1986 (section 148F), Arbitrage Rebate Regulations. Due to the legal complexities of arbitrage law and the necessary immunization of yield levels, the procedures undertaken in the reinvestment of all or a portion of the proceeds of such debt issuance may extend beyond those outlined in this Investment Policy. The Director, upon advice from Bond Counsel and financial advisors, may alter provisions of this Investment Policy for arbitrage related investments as may be necessary to conform with federal arbitrage regulations. In all cases, however, investments will be in compliance with Colorado Revised Statutes. This section is only applicable to City funds subject to arbitrage restrictions.

XVI. REPORTING

An investment report shall be prepared, at least on a monthly basis, listing the investments held by the City, the current market valuation of the investments and performance results. The monthly investment report shall be submitted in a timely manner to the City Manager and the City Council. A record shall be maintained by the Department of Finance and Administrative Services of all bids and offerings for securities transactions in order to ensure that the City receives competitive pricing.

The City has established reporting and accounting standards for callable U.S. instrumentality securities. Callable securities may be retired at the issuer's option prior to the stated maximum maturity. All securities holding reports for the City shall disclose the stated maturity as well as the first call date of each callable security held. In the case of callable securities which are purchased priced to the first call date and, in the opinion of the Director, have an overwhelming probability of being called on the first call date, weighted average maturity, amortization as well as yield shall be calculated using the first call date. The Director may, however, choose to use a further call date maturity date for reporting purposes when conditions mandate.

XVII. PERFORMANCE REVIEW

The Director and the City Manager shall meet at least quarterly to review the portfolio's adherence to appropriate risk levels and to compare the portfolio's total return to the established investment objectives and goals.

The Director shall periodically establish a benchmark yield for the City's Investments which shall be equal to the average yield on the U.S. Treasury security which most closely corresponds to the portfolio's actual effective weighted average maturity. When comparing the performance of the City's portfolio, all fees and expenses involved with managing the portfolio should be included in the computation of the portfolio's rate of return.

Audit Procurement

In accordance with state law, the Comprehensive Annual Financial Report (CAFR) of the City shall be audited annually, following the close of the fiscal year.

As contemplated in the City Charter, the Council shall appoint an independent certified public accountant licensed to practice in Colorado and knowledgeable in government accounting to conduct the audit and the audit shall contain the following:

1. Financial statements prepared in conformity with generally accepted governmental accounting principles.
2. All funds and activities of the City.
3. A budget to actual comparison for each fund and activity.
4. The auditor's opinion on the financial statements. If the opinion is anything other than unqualified, the reason must be explained.
5. Disclosure of all instances of noncompliance with federal or state law.
6. A supplemental listing of all investments held by the City at the date of the financial statement.
7. A calculation of the City's fiscal year spending in accordance with the state constitution.

The auditor also shall make recommendations to the Council concerning its financial records, procedures and related activities as may appear necessary or desirable and shall perform such other related services as may be requested by the City Council.

The City's CAFR shall be prepared and presented in a manner consistent with applicable federal and state laws, regulations, and rules in addition to the best practices of the Governmental Accounting Standards Board and the Governmental Finance Officers Association.

Appointment of Auditor

To create a balance between independence, fresh perspectives, staff continuity, audit efficiency and competitive pricing the City will solicit proposals for auditing services at least every six years. The incumbent auditor is barred from responding to the solicitation unless the firm can indicate a rotation of principals.

The Council shall annually approve the appointment of an auditor to audit the City's financial statements.

Only in unique and extraordinary circumstances, when it is deemed to be in the City's best interest, is the Council to consider approving the appointment of the incumbent auditor for an additional single year beyond a six-year period. In no event is an auditor to be retained to audit the City's financial statements for more than seven consecutive years.

Nothing in this policy prohibits the Council from acting to limit the duration of the engagement in order to protect the City's interests should the Council determine an early termination is warranted for performance or pricing considerations or other criteria advantageous to protecting the City's reputation or financial condition.

COUNCIL COMMUNICATION

Meeting Date: March 21, 2016	Agenda Item: 11ci	Subject: Parks Gateway Enhancement Project
Initiated By: Parks, Recreation and Library		Staff Source: Dave Lee, Open Space Manager

PREVIOUS COUNCIL ACTION

In 2015, Council approved both a Resolution supporting the City's Arapahoe County Open Space Grant Application and adopted a bill for an Ordinance for an Intergovernmental Agreement with Arapahoe County for the transfer and use of Open Space grant funding for the Parks Gateway Enhancements Phase I.

RECOMMENDED ACTION

Recommendation from the Parks, Recreation and Library Department to approve, by motion, the bid for the construction of Parks Gateway Enhancements Phase I to the Ad Light Group, the low bidder.

BACKGROUND, ANALYSIS, AND ALTERNATIVES IDENTIFIED

The Parks Gateway Enhancements demonstrate a much overdue need to replace 17 signs that are currently comprised of 50 year old hand made park identification signs with a more modern, updated design for park identification signage with additional landscaping surrounding the park signs. The community believes these park identification signs are the gateway into each of our neighborhood parks and are critical to identifying each of Englewood's parks. Replacement of the park identification signs will improve the image of the City of Englewood. The goal is to replace all current park identification signs in two phases and update the image of our city.

This bid is for Phase I only and covers the following parks: Belleview, Centennial, Baker, Emerson, Bates-Logan, Romans, Miller, Jason, Cushing and Rotolo Parks. A second grant application has been submitted to Arapahoe County Open Spaces in 2016 to fund construction of the remaining gateway enhancements.

The proposed park signs will feature the City's newly branded logo, fonts and color schemes.

The estimated time for completion of the project is September 30, 2016.

FINANCIAL IMPACT

Bids for the Parks Gateway Enhancements were received from six vendors on January 21st. At that time, the Purchasing and Finance Department noted discrepancies with how the bids were totaled by each vendor. An amended bid proposal form was issued to all vendors for clarification and accuracy of their bid amounts.

The Ad Light Group is the low bidder for the project with a bid of \$276,036.27. Funding for the project is budgeted in the 2016 Open Space Fund. The funds come from the 2015 Arapahoe

County Open Space grant award of \$200,100 along with the required matching funds of \$83,300 for a total of \$283,400. No General Fund money will be used for this project.

LIST OF ATTACHMENTS

Bid Tabulation Sheet

Invitation to Bid

Contract

Performance, Payment and Maintenance Bond

Ad Light Group Bid Proposal

Large and Small Park Sign Designs

RESOLUTION NO. _____
SERIES OF 2016

A RESOLUTION AUTHORIZING A CONTRACT FOR THE PARKS DEPARTMENT
GATEWAY ENHANCEMENTS PHASE 1 PROJECT.

WHEREAS, the Englewood City Council approved an Intergovernmental Agreement with Arapahoe County for the transfer and use of Open Space grant funding for the Parks Gateway Enhancements Phase I Project by the passage of Ordinance no., 26, Series of 2016; and

WHEREAS, the City Council of the City of Englewood, Colorado supported the City's Arapahoe County Open Space Grant Application for Parks Gateway Enhancements Phase II by the passage of Resolution No. 38, Series of 2016; and

WHEREAS, the Parks Gateway Enhancements Project is a much overdue need to replace 17 signs that are currently comprised of 50 years old hand made park identification signs with a more modern, updated design of park identification signage with additional landscaping surrounding the park sign; and

WHEREAS, the community believes these park identification signs with are the gateway into each of our neighborhood parks and are critical to identifying each of Englewood's parks; and

WHEREAS, the Parks Gateway Enhancements Phase I only covers the following parks: Belleview, Centennial, Baker, Emerson, Bates Logan, Romans, Miller, Jason, Cushing and Rotolo Parks; and

WHEREAS, funding for this project is budgeted in the 2016 Open Space Funds; and

WHEREAS, six bids for the Parks Gateway Enhancements Phase I were received on January 21, 2016 as detailed in the attached bid tabulation, with Ad Light Group as the lowest bidder.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ENGLEWOOD, COLORADO, THAT:

Section 1. The City Council of the City of Englewood, Colorado hereby authorizes a Contract for the Parks Gateway Enhancement Projects Phase I to Ad Light Group, attached hereto as Exhibit A.

ADOPTED AND APPROVED this 21st day of March, 2016.

ATTEST:

Joe Jefferson, Mayor

Loucrishia A. Ellis, City Clerk

I, Loucrishia A. Ellis, City Clerk for the City of Englewood, Colorado, hereby certify the above is a true copy of Resolution No. _____, Series of 2016.

Loucrishia A. Ellis, City Clerk



CONTRACT # CFC/16-03

THIS CONTRACT and agreement, made and entered into this ____ day of _____, 20__, by and between the City of Englewood, a municipal corporation of the State of Colorado hereinafter referred to as the "City", and **Ad Light Group**, whose address is **4150 Elati St., Denver, CO 80216**, ("Contractor"), commencing on the ____ day of _____, 20__, and continuing for at least ten (10) days thereafter the City advertised that sealed proposals would be received for furnishing all labor, tools, supplies, equipment, materials and everything necessary and required for the following:

PROJECT: Englewood Parks Gateway Enhancement Project

WHEREAS, proposals pursuant to said advertisement have been received by the Mayor and City Council and have been certified by the Director of Parks, Recreation & Library to the Mayor and City Council with a recommendation that a contract for work be awarded to the above named Contractor who was the lowest reliable and responsible bidder therefore, and

WHEREAS, pursuant to said recommendation, the Contract has been awarded to the above named Contractor by the Mayor and City Council and said Contractor is now willing and able to perform all of said work in accordance with said advertisement and his proposal.

NOW THEREFORE, in consideration of the compensation to be paid and the work to be performed under this contract, the parties mutually agree as follows:

- A. Contract Documents: It is agreed by the parties hereto that the following list of instruments, drawings and documents which are attached or incorporated by reference constitute and shall be referred to either as the Contract Documents or the Contract and all of said instruments, drawings, and documents taken together as a whole constitute the Contract between the parties hereto and they are as fully a part of this agreement as if they were set out verbatim and in full:

- Invitation to Bid
- Contract (this instrument)
- Special Provisions
- Insurance
- Performance Payment Maintenance Bond

1000 Englewood Parkway, Englewood, Colorado 80110-2373
(303) 762-2300 www.engagewoodgov.org

- B. Scope of Work: The Contractor agrees to and shall furnish all labor, tools, supplies, equipment, materials and everything necessary for and required to do, perform and complete all the work described, drawn, set forth, shown and included in said Contract Documents.
- C. Terms of Performance: The Contractor agrees to undertake the performance of the work under this Contract within **ten (10) days** from being notified to commence work by the Director of Public Works.
- D. Indemnification: The city cannot and by this Agreement/Contract does not agree to indemnify, hold harmless, exonerate or assume the defense of the Contractor or any other person or entity, for any purpose. The Contractor shall defend, indemnify and save harmless the City, its officers, agents and employees from any and all claims, demands, suits, actions or proceedings of any kind or nature including Worker's Compensation claims, in any way resulting from or arising out of this Agreement/Contract: provided, however, that the Contractor need not indemnify or save harmless the City, its officers, agents and employees from damages resulting from the sole negligence of the City's officers, agents and Employees.
- E. Termination of Award for Convenience: The City may terminate the award at any time by giving written notice to the Contractor of such termination and specifying the effective date of such termination, at least thirty (30) days before the effective date of such termination. In that event all finished or unfinished service, reports, material (s) prepared or furnished by the Contractor after the award shall, at the option of the City, become its property. If the award is terminated by the City as provided herein, the Contractor will be paid that amount which bears the same ratio to the total compensation as the services actually performed or material furnished bear to the total services/materials the successful firm agreed to perform under this award, less payments of compensation previously made. If the award is terminated due to the fault of the Contractor the clause relating to termination of the award for cause shall apply.
- F. Termination of Award for Cause: If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner its obligations or if the Contractor shall violate any of the covenants, agreements or stipulations of the award, the City shall have the right to terminate the award by giving written notice to the Contractor of such termination and specifying the effective date of termination. In that event, all furnished or unfinished services, at the option of the City, become its property, and the Contractor shall be entitled to receive just, equitable compensation for any satisfactory work documents, prepared completed or materials as furnished.

Notwithstanding the above, the Contractor shall not be relieved of the liability to the City for damages sustained by the City by virtue of breach of the award by the Contractor and the City may withhold any payments to the Contractor for the purpose of set off until such time as the exact amount of damages due the City from the Contractor is determined.

- G. Terms of Payment: The City agrees to pay the Contractor for the performance of all the work required under this contract, and the Contractor agrees to accept as his full and only compensation therefore, such sum or sums of money as may be proper in accordance with the price or prices set forth in the

Contractor's proposal attached and made a part hereof, the total estimated cost thereof being Two Hundred Seventy Six Thousand Thirsty Six Dollars and Twenty Seven Cents (\$276,036.27). A 5% retainage of the awarded project amount will be withheld until final inspection and acceptance by the Project Manager.

- H. Appropriation of Funds: At present, **\$276,036.27** has been appropriated for the project. Notwithstanding anything contained in this Agreement to the contrary, the parties understand and acknowledge that each party is subject to Article X, § 20 of the Colorado Constitution ("TABOR"). The parties do not intend to violate the terms and requirements of TABOR by the execution of this Agreement. It is understood and agreed that this Agreement does not create a multi-fiscal year direct or indirect debt or obligation within the meaning of TABOR and, notwithstanding anything in this Agreement/Contract to the contrary, all payment obligations of the City are expressly dependent and conditioned upon the continuing availability of funds beyond the term of the City's current fiscal period ending upon the next succeeding December 31. Financial obligations of the City payable after the current fiscal year are contingent upon funds for that purpose being appropriated, budgeted, and otherwise made available in accordance with the rules, regulations, and resolutions of the City and applicable law. Upon the failure to appropriate such funds, this Agreement shall be deemed terminated. The City shall immediately notify the Contractor or its assignee of such occurrence in the event of such termination.
- I. Liquidated Damages: The City and Contractor recognize that time is of the essence in this Agreement because of the public interest in health and safety, and that the City will suffer financial loss, and inconvenience, if the Work is not complete within the time specified in the bid documents, plus any extensions thereof allowed in accordance with the General Conditions. They also recognize the delays, expense and difficulties involved in proving, in a legal proceeding, the actual loss suffered by the City if the Work is not complete on time. Accordingly, instead of requiring any such proof, the City and Contractor agree that as liquidated damages for delay, but not as a penalty, Contractor shall pay the City **\$250.00** for each day that expires after the time specified for substantial completion until the Work is complete, and **\$250.00** for each day that expires after the time specified for final completion until the Work is finally complete.
- J. Assignment: Contractor shall not, at any time, assign any interest in this Agreement or the other Contract Documents to any person or entity without the prior written consent of the City specifically including, but without limitation, moneys that may become due and moneys that are due may not be assigned without such consent (except to the extent that the effect of this restriction may be limited by law). Any attempted assignment which is not in compliance with the terms hereof shall be null and void. Unless specifically stated to the contrary in any written consent to an Assignment, no Assignment will release or discharge the Assignor from any duty or responsibility under the Contract Documents.
- K. Contract Binding: It is agreed that this Contract shall be binding on and inure to the benefit of the parties hereto, their heirs, executors, administrators, assigns, and successors.
- L. State Statute: If this project is for a public works project or public project, as defined in Section 8-49-102(2) C.R.S. the contractor shall comply with 8-17-101 C.R.S. which requires the contractor to use at least eighty percent (80%) Colorado labor for any public works project financed in a whole or in part by State, counties, school districts, or municipal monies.

M. **Contractors Guarantee:** The Contractor shall guarantee that work and associated incidentals shall remain in good order and repair for a period of one (1) year from all causes arising from defective workmanship and materials, and to make all repairs arising from said causes during such period without further compensation. The determination of the necessity for the repair or replacement of said project, and associated incidentals or any portion thereof, shall rest entirely with the Director of Public Works whose decision upon the matter shall be final and obligatory upon the Contractor.

VERIFICATION OF COMPLIANCE WITH C.R.S. 8-17.5-101 ET.SEQ. REGARDING HIRING OF ILLEGAL ALIENS

(a) **Employees, Contractors and Subcontractors:** Contractor shall not knowingly employ or contract with an illegal alien to perform work under this Contract. Contractor shall not contract with a subcontractor that fails to certify to the Contractor that the subcontractor will not knowingly employ or contract with an illegal alien to perform work under this Contract. [CRS 8-17.5-102(2)(a)(I) & (II).]

(b) **Verification:** Contractor will participate in either the E-Verify program or the Department program, as defined in C.R.S. 8-17.5-101 (3.3) and 8-17.5-101 (3.7) respectively, in order to confirm the employment eligibility of all employees who are newly hired for employment to perform work under this public contract. Contractor is prohibited from using the E-Verify program or the Department program procedures to undertake pre-employment screening of job applicants while this contract is being performed.

(c) **Duty to Terminate a Subcontract:** If Contractor obtains actual knowledge that a subcontractor performing work under this Contract knowingly employs or contracts with an illegal alien, the Contractor shall:

(1) notify the subcontractor and the City within three days that the Contractor has actual knowledge that the subcontractor is employing or contracting with an illegal alien; and

(2) terminate the sub-contract with the subcontractor if, within three days of receiving notice required pursuant to this paragraph the subcontractor does not stop employing or contracting with the illegal alien; except that the Contractor shall not terminate the contract with the subcontractor if during such three days the subcontractor provides information to establish that the subcontractor has not knowingly employed or contracted with the illegal alien.

(d) **Duty to Comply with State Investigation:** Contractor shall comply with any reasonable request of the Colorado Department of Labor and Employment made in the course of an investigation by that the Department is undertaking pursuant to C.R.S. 8-17.5-102 (5).

(e) **Damages for Breach of Contract:** The City may terminate this contract for a breach of contract, in whole or in part, due to Contractor's breach of any section of this paragraph or provisions required pursuant to

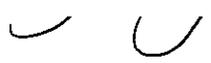
C.R.S. 8-17.5-102. Contractor shall be liable for actual and consequential damages to the City in addition to any other legal or equitable remedy the City may be entitled to for a breach of this Contract under this Paragraph.

IN WITNESS WHEREOF, the parties hereto have executed this Contract the day and year first written above.

CITY OF ENGLEWOOD

By: _____

(Director)



Date: _____

3/7/16

By: _____

(City Manager)

Date: _____

By: _____

(Mayor)

Date: _____

ATTEST: _____

City Clerk

1000 Englewood Parkway, Englewood, Colorado 80110-2373
(303) 762-2300 www.Englewoodgov.org

Ad Light Group

Contractor (print company name)

By

Date: 3/1/2016

(Signature)

Amanda Hurley - VP

(Print name and Title)

STATE OF Colorado

) ss.

COUNTY OF Denver

On this 1st day of March, 2016, before me personally appeared Amanda Hurley, known to me to be the VP of Ad Light Group, the corporation that executed the within and foregoing instrument, and acknowledged the said instrument to be the free and voluntary act and deed of said corporation for the uses and purposes therein mentioned, and on oath stated that he was authorized to execute said instrument.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal the day and year first above written.

My commission expires: 12/9/19

NOTARY

**ERICA CONWAY
NOTARY PUBLIC
STATE OF COLORADO
NOTARY ID 20154047338
MY COMMISSION EXPIRES DECEMBER 9, 2019**

1000 Englewood Parkway, Englewood, Colorado 80110-2373
(303) 762-2300 www.engagewoodgov.org

SCHEDULE A

OUTLINE OF STATEMENT OF WORK (Provide the requested below information)

1. GENERAL
See attached signed contract for terms and conditions.
2. NAMES OF PROJECT COORDINATORS
Amanda Hurley, VP Business Development
Anthony DeLeon, Operations Manager
Brad Grandahl, Installation Manager
3. SUMMARY OF PURPOSE FOR STATEMENT OF WORK
See attached scope of work ITB-15-016, Paragraph 3 forward
4. EQUIPMENT AND PROGRAMMING TO BE PROVIDED BY CITY (IF ANY)
Not Applicable
5. OTHER CONTRACTOR RESOURCES
Emerald Isle Landscaping
Reliance Precast
6. DESCRIPTION OF WORK PRODUCT AND DELIVERABLES
See ITB-15-016
7. SPECIAL TERMS, IF ANY
Not Applicable
8. MODE OF PAYMENT
Purchase Order – Percentage completed monthly
9. PAYMENT SCHEDULE
City will pay contractor in accordance with number of signs completed.
City will pay Contractor for the work in accordance with the following payment schedule. All payments to Contractor are contingent on Contractor's satisfying the Deliverables/Milestones set forth in the Payment Schedule. Payments shall be made upon City's written confirmation to Contractor that the Deliverables-Milestones have been satisfied.
10. SCHEDULE AND PERFORMANCE MILESTONES
Start date: April 2016
Completion date: September 30, 2016
11. ACCEPTANCE AND TESTING PROCEDURES
12. LOCATION OF WORK FACILITIES
Bellevue Park
Centennial Park
Baker Park
Emerson Park

Bates Logan Park
Romans Park
Miller Field
Jason Park
Cushing Park
Rotolo Park

IN WITNESS WHEREOF, pursuant and in accordance with the Contract between the parties hereto dated _____, 20__, the parties have executed this Statement of Work as of this _____ day of _____, 20__.

CITY OF ENGLEWOOD, COLORADO

By: _____

(Signature)
DOROTHY HARGROVE
(Print Name)

Title: Director, Parks, Recreation and Library

Date: 3/7/16

Ad Light Group
Contractor Name

By: _____
(Signature)
Amanda Hurley
(Print Name)

Title: VP Business Development

Date: 3/7/2016

City of Englewood Bid Tabulation Sheet
 Bid Opening: Thursday, January 21, 2016 2:00 PM MST
 AMENDED BID PROPOSAL - FEBRUARY 5, 2016

ITEM: ITB-15-018 Englewood Parks Gateway Enhancement Project

Apparent Low Bidder

	E3 Enterprises, Inc.	Loewen Construction, Inc.	Ad Light Group	CTM, Inc.	Fast Signs	Goodland Construction, Inc.		
	6718 North Franklin Ave	1115 Valley St. PO BOX 77133	4160 S Elad St	PO Box 118		760 Nile St.		
	Loveland, CO 80538	Colorado Springs, CO 80870-7133	Denver, CO 80216	Englewood, CO 80151		Golden, CO 80401		
	(970) 685-4679	(719) 590-9267	(303) 398-3334	(303) 875-9389		(303) 278-8100		
	Randy Hammock, President	Lorren Loewen, VP	VP Business Development	Robert Wylie, President		Louis Worland, President		
Item # and Description								
Bid Bond Y/N?		Yes	Yes	Yes		Yes		
Receipt of Addendums 1 & 2 Y/N?		Yes	Yes	Yes	This bid has been	Yes		
Statement of Qualifications Y/N?	Did not submit	Yes	No	Yes	Rejected	No		
1. - Large sign (irrigated) (2 sided)	amended bid proposal	\$ 17,426.00	\$ 18,343.48	\$ 21,243.00	Bid submitted was	\$ 24,791.28		
2. - Large sign (no irrigation) (2 sided)		\$ 17,314.00	\$ 18,738.44	\$ 21,243.00	incomplete and with	\$ 26,997.17		
3. - Small sign (irrigated)		\$ 18,658.00	\$ 14,472.25	\$ 17,340.00	no signature page	\$ 22,087.88		
4. - Small sign (no irrigation)		\$ 15,545.00	\$ 14,983.20	\$ 17,340.00	no bid bond	\$ 24,496.28		
5. - Park sign Small (no plant material no irrigation)		\$ 18,185.00	\$ 13,590.28	\$ 19,482.00		\$ 26,987.17		
Lump Sum Total Bid (2 sided)		\$ 288,148.00	\$ 278,036.27	\$ 330,308.00		\$ 410,810.00		
Alternate 1. Large sign (irrigated) (1 sided)		\$ 18,618.00	\$ 17,294.84	\$ 20,683.00		\$ 23,849.80		
Alternate 2. Large sign (non irrigation) (1 sided)		\$ 18,508.00	\$ 17,781.79	\$ 20,683.00		\$ 26,147.37		
Alternate 3. Small sign (irrigated) (1 sided)		\$ 15,027.00	\$ 14,019.82	\$ 18,790.00		\$ 21,438.99		
Alternate 4. Small sign (no irrigation) (1 sided)		\$ 14,761.00	\$ 14,830.77	\$ 18,790.00		\$ 23,849.80		
Alternate 5. Park sign Small (no plant material no irrigation) (1 sided)		\$ 15,528.00	\$ 13,137.85	\$ 18,842.00		\$ 26,147.37		
Lump Sum Total Bid (1 sided)		\$ 268,965.00	\$ 264,381.26	\$ 320,958.00		\$ 397,768.00		

ITB-15-016
Englewood Parks Gateway Enhancement Project
AMENDED BID PROPOSAL FORM

Name of Contractor: Ad Light Group

Date: 1/28/2016

<u>Proposed Bid - Double Sided</u>		Cost per sign	# of each Sign	Total per sign type
Item #1 - Large sign - irrigated:	2 sided	\$ 18,345.48	6 \$	110,072.88
Item #2 - Large sign -no irrigation:	2 sided	\$ 18,738.44	2 \$	37,476.88
Item #3 - Small sign (irrigated):	2 sided	\$ 14,472.25	7 \$	101,305.75
Item #4 - Small sign (no irrigation):	2 sided	\$ 14,983.20	0 \$	-
Item #5 - Small sign – no plants / no irrigation	2 sided	\$ 13,590.38	2 \$	27,180.76
		Total Sign Cost		\$ 276,036.27

General Conditions** - Total (Use ONLY if bid separately in original bid)

\$ -

Total Bid

2 sided

\$ 276,036.27

<u>Proposed Alternate Bid - Single Sided</u>		Cost per sign	# or each Sign	Total per sign type
Item #1 - Large sign - irrigated:	1 sided	\$ 17,398.84	6 \$	104,393.04
Item #2 - Large sign -no irrigation:	1 sided	\$ 17,791.79	2 \$	35,583.58
Item #3 - Small sign (irrigated):	1 sided	\$ 14,019.82	7 \$	98,138.74
Item #4 - Small sign (no irrigation):	1 sided	\$ 14,530.77	0 \$	-
Item #5 - Small sign – no plants / no irrigation	1 sided	\$ 13,137.95	2 \$	26,275.90
		Total Sign Cost		\$ 264,391.26

General Conditions** - Total (Use ONLY if bid separately in original bid)

\$ -

Total Bid - Alternate

1 sided

\$ 264,391.26

**General Conditions - See Detailed e-mail instructions.

Alicia Stutz

From: Amanda Hurley ·
Sent: Thursday, January 28, 2016 1:46 PM
To: Alicia Stutz
Subject: ITB-15-016 Englewood Parks Gateway Enhancement Project Bid Proposal Re-Submission Form and Instructions
Attachments: ITB-15-016 Gateway Amendment Bid Proposal Form for Re-Submittal_EXECUTED.pdf;
ITB-15-016 Gateway Amendment Bid Proposal Form for Re-Submittal.xlsx

Hi Alicia,

Ad Light's Bid Proposal Re-Submission form is attached. The PDF is signed.

My unit prices did not change at all, and included all general conditions originally. The total amount changed minimally, due to the quantities. I just wanted to provide a brief explanation, just in case there were any questions.....

I had initially bid:

- Item #1 – Large Sign – irrigated: 8
- Item #2 – Large Sign – no irrigation: 0
- Item #3 – Small Sign – irrigated: 5
- Item #4 – Small Sign – no irrigation: 0
- Item #5 – Small Sign – no plants/no irrigation: 4

Total: 17

This was based on the list of items on page 3 of the RFP. I realize now I may have been confused on Miller Field, but shouldn't matter now 😊

Belleview Park - 1 large sign irrigated, 1 small sign irrigated, 1 small sign no plants
Centennial Park - 1 large sign irrigated, 1 small sign irrigated, 1 small sign no plants
Baker Park - 1 large sign irrigated
Emerson Park - 1 small sign irrigated
Bates Logan Park - 1 large sign irrigated, 1 small sign irrigated, 1 small sign no plants
Romans Park - 1 large sign irrigated
Miller Field - 1 small sign no irrigation
Jason Park - 1 large sign irrigated
Cushing Park - 1 large sign irrigated, 1 small sign irrigated
Rotolo Park - 1 large sign irrigated

Please let me know if you have any questions or concerns.

Thanks!



Amanda Hurley
AD Light Group
VP Business Development

From: Alicia Stutz [mailto:astutz@englewoodgov.org]

Sent: Thursday, January 28, 2016 12:54 PM

Subject: ITB-15-016 Englewood Parks Gateway Enhancement Project Bid Proposal Re-Submission Form and Instructions

Importance: High

Good Afternoon!

This email is being sent simultaneously to all vendors who bid ITB-15-016 Englewood Parks Gateway Enhancement Project.

I appreciate your patience and I apologize for any inconvenience this has caused. The attached amended bid proposal form is for the correct number of signs and sizes. The total signs and sign types awarded may change based on budget and bids.

The total amount of your bid may change, what cannot change is your original price per sign. Item #4 will equal zero at this time, but you must include the price as bid on your original bid for our information.

We have added a General Conditions line for those vendors who bid these charges separately with your original bid. These items would have been bid separately and not factored into the price per line items. General conditions will be allocated based on the price per each sign to arrive at a total price per sign for award (see columns J-M). If you included all General Conditions in your original price per sign, please enter 0 (zero) in this field.

All highlighted cells must be completed by the vendor. All other cells are protected and contain formulas. Please confirm that your total bid and total alternate bid amounts are correct. Original signatures must be included on page 2.

Once all amended bid proposals are submitted to me I will create the bid tabulation sheet and post it to www.RockyMountainBidSystem.com and we will begin the review process. All other information from your original bid will remain the same. You may submit the amended bid proposal form to me electronically but you will need to sign it first. I will confirm receipt of your electronic submission.

I will not answer any questions until after the revised proposal deadline date and time has passed.

BID PROPOSAL RE-SUBMITTAL DEADLINE: Friday, February 5th BEFORE 2:00 P.M. –MST

Proposals may be emailed to: astutz@englewoodgov.org Subject line to read ITB-15-016 – Englewood Parks Gateway Enhancement Project Bid Proposal Re-Submission. If hand delivering your proposals, they can be dropped off at Central Cash located on the 3rd floor of the Englewood Civic Center, 1000 Englewood Parkway, Englewood, CO 80110-2373.

Alicia Stutz, CPPB

Procurement Administrator
Finance & Administrative Services
1000 Englewood Parkway
Englewood, CO 80110-2373



STATEMENT OF QUALIFICATIONS

ITB-15-016

Englewood Parks Gateway Enhancement Project

Date Submitted: 2/8/2016

All questions must be answered and the data given must be clear and comprehensive. If necessary, questions may be answered on separate attached sheets. The bidder may submit any additional information. This information will be used in the evaluation of your bid.

1. Name of Bidder Ad Light Group

2. Permanent Main Office
Address 4150 Elati Street Denver, CO 80216

3. When organized? 1951

4. A. If a corporation, State incorporated in Colorado

B. Date of last filing with Secretary of State December 2015

5. How many years have you been engaged in this type of construction? Under what firm or trade names and how long under each? How long has each company been bonding work?
65 years - Current trade name - Apex Sign Company LLC
DBA Ad Light and Sign (20 years). Ad + Lite (1951-1995).
Apex Sign Co. has been bonding since 1996.

6. Major contracts on hand that parallel the proposed project (schedule these showing gross amount of each contract and the appropriate dates of completion) _____
1000 Englewood Parkway, Englewood, Colorado 80110-2373 (303)762-2412 Fax
(303)783-6896 www.Englewoodgov.org

Panorama Park - \$350K - completion April 2016, Littleton Village -
\$250K - completion July 2016, USAA (Colorado Springs) - \$370K - complete Oct 2016

7. Are you licensed as municipal contractor or any other title? Sign Contractor, E02 Sign
What class and number? Englewood Contractors License # 8331

8. General type of work performed by you custom signage, lighting, and
architecture. we provide the associated design, fabrication,
installation and project management.

9. Liquidated damages and/or disputes: List all government or agency projects in the last two (2)
years where liquidated damages were or may be assessed, where substantial disputes or protests
occurred or are currently occurring. Attach explanation in detail. n/a

10. Have you ever failed to complete any work awarded you by a government agency? No

If yes, where and why? _____

11. Have you ever defaulted or been terminated on a contract with a government agency? No

If yes, where and why? Was the contract bonded? _____

12. List your major equipment anticipated for this contract CNC router, welding, shear
paint booth, 60' Elliot crane

13. Experience: On a separate sheet, list project name, location, date completed, bid value, final
contract value, description of work completed, and contract name and phone number. Provide at least
three project examples completed in the last five years.

See attachment

14. Do you anticipate subcontracting work under this contract? Yes

If yes, what percent to total contract? 40 % and to whom? 30% to Emerald Isle
landscaping & 10% to Reliance Precast

15. Background and experience of the principal members of your organization who will be involved
in this project:

1000 Englewood Parkway, Englewood, Colorado 80110-2373 (303)762-2412 Fax
(303)783-6896 www.Englewoodgov.org

Name	Title	Experience
Amanda Hurley	VP Business Development	2 years
Anthony DeLeon	Operations Manager	11 years
Brad Brandahl	Install Manager	26 years

16. Are any lawsuits pending against you, your firm, or the officers of the firm at this time? NO

If yes, detail: _____

17. Have any charges been filed against you or your firm or the bidding entity with the office of contract compliance, the Equal Opportunity Commission, a state government with the enforcement of anti-discrimination legislation or regulations? If yes, give details: NO

18. Is your company currently insured? Yes If yes, with what company?

Hanover - General Liability Pinnacol - Worker's Comp

What are the limits of your public liability? \$2 million w/ \$5 million umbrella

19. What are your company's bond limitations and with what bonding companies? _____

Surescape - \$1 million individual & \$3 million backlog

20. Will you, upon request, fill out a detailed financial statement and furnish any other information that may be required by the City? YES

21. The undersigned hereby authorizes and requests any person, firm or corporation to furnish any information requested by the City in verification of the recitals comprising this statement of bidder's qualifications.

Date at 11:00am, this 8th

Date of February, 2016

By Ammanda Hurley - U
Printed Name

Title: VP Business Development



TACTIC DESIGN LLC
 11180 MILLIKEN BLVD
 SUITE 201
 DUBLIN, CALIFORNIA 94568
 925.850.1122
 www.tacticdesign.com
 www.tacticdesign.com

BAIYANG QIYUAN
 WASHINGTON
 202.512.1712

**City of Englewood
 Department of Parks
 & Recreation**
**Large Park
 Identification
 Sign**
 1/2" x 4"

Preliminary Design 11.15.12
Design Development 11.15.12
Final Design 12.28.12
 Add Asap/phone info 11.24.14
 Revised 12.01.14
DRAFT 10.21.15
Final Design 10.20.15

Sheet number
1.0

as required, all surfaces of concrete shall be trowel finished with clean edges & corners. Provide 5' or concrete snow strip on four sides of base, finish with level steel grade.

NOTES
 no casters in sign base; no inserts
 provide detailed shop drawing for review prior to fabrication
 Undergoing structural engineering & bearing it by others
 sign is two-sided, same message both sides; both sides shall show credit for 1996-1997 sign
 provide for 3' 6" color & finish samples

3 LOGS HEADLAMP
 shall be cast concrete with chamfered edge & "diamond" shape. ENGLEWOOD shall be 1/4" aluminum plate, paint finish color 780. letters to sign base with bond, vendor-restrictive, mechanical fasteners, as required.

2 SCOUT SIGN
 when sign needs base shall be 1/4" aluminum with returns on three sides, as shown, paint finish color 1, fasten to internal aluminum structure with corner cast, flat head, vendor-restrictive fasteners, equally spaced, as required.

1 BLUE
 shall be cast concrete with chamfered edge & "diamond" shape. ENGLEWOOD shall be 1/4" aluminum plate, paint finish color 780. letters to sign base with bond, vendor-restrictive, mechanical fasteners, as required.

3 SIGN CABINET
 shall have returns on three sides, as shown, paint finish color 1, fasten to internal aluminum structure with corner cast flat head, vendor-restrictive fasteners, equally spaced, as required.

2 SIGN FACE
 shall feature engraved detail on two vertical edges, left & right returned on top, paint finish color 2, section sign base to internal aluminum structure with corner cast flat head, vendor-restrictive fasteners, equally spaced, as required.

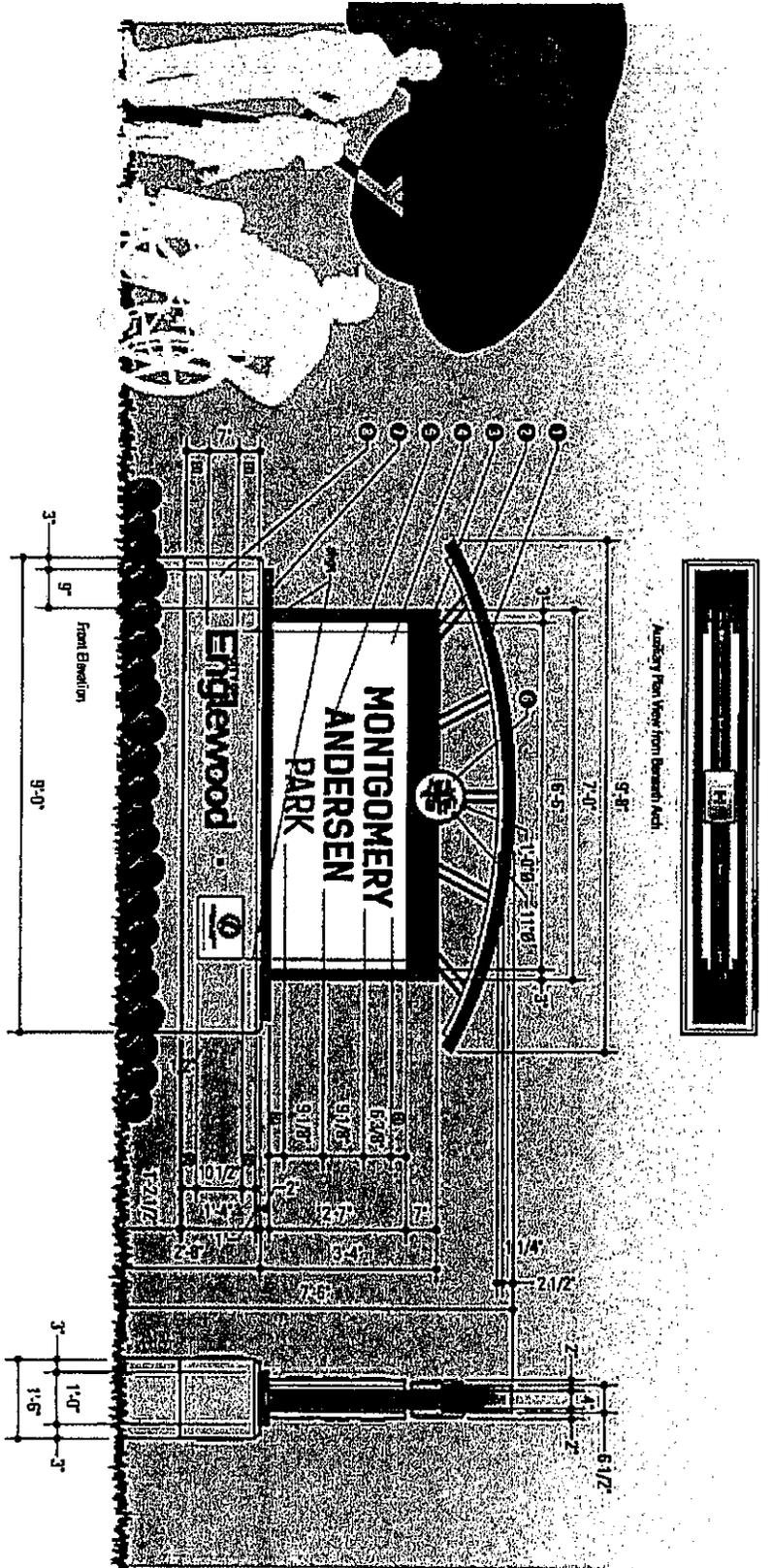
1 LETTERS
 shall be 1/4" aluminum plate, paint finish black, letters to sign base with bond, vendor-restrictive, mechanical fasteners, as required.

1 SIGN
 to form-finished, aluminum construction on a cast concrete base

PAINT
 aluminum sign finish acrylic polyurethane paint w/graft coating
 color 1: PMS 370 flat green
 color 2: aluminum "brushed aluminum" metallic
 color 3: aluminum "flame white"
 color 4: PMS 376 light grey

1 ARCH
 two panels, top formed aluminum 1/4" over internal aluminum structure, as required, weld two pieces together, welds shall not show, paint finish two colors, as shown

2 STRUTS
 supporting arch shall be 2 1/2" x 1" beam profile, paint finish color 2, shall shall slip fit into arch & into sign cabinet



COUNCIL COMMUNICATION

Meeting Date: March 21, 2016	Agenda Item: 12bi	Subject: \$6,720 for six Council members to attend CML Annual Conference in Vail June 21-24, 2016
Initiated By: City Manager's Office	Staff Source: Acting City Manager Murphy Robinson	

PREVIOUS COUNCIL ACTION

Each year, City Council members attend the CML Annual Conference in Colorado. In order for Council to use funds from its travel budget, Council must approve the spending, which has always been done at a regular City Council meeting prior to the travel.

RECOMMENDED ACTION

If Council members want to attend the CML Annual Conference in Vail from June 21-24, 2016, Council can approve a motion approving approximately \$6,720 for six Councilors to attend.

BACKGROUND, ANALYSIS, AND ALTERNATIVES IDENTIFIED

The CML Annual Conference in Vail, will be June 21-24, 2016. The deadline for early registration is May 13, 2016. Approval for travel must be made at a regular City Council meeting.

FINANCIAL IMPACT

Early registration costs are \$220/Councilor. On-site registration costs are \$330/Councilor.

Hotel rates for the conference are approximately \$166/night, for a total of \$545 for three nights per Councilmember.

Meals and transportation costs will be approximately \$225-\$335 for each person.

Total conference costs are approximately \$1,120 per Councilmember.

City Council's travel budget for 2016 has about \$11,472 remaining, which includes registration and travel.

LIST OF ATTACHMENTS

RESOLUTION NO. _____
SERIES OF 2016

A RESOLUTION SUPPORTING THE RENEWAL OF THE SCIENTIFIC AND CULTURAL FACILITIES DISTRICT.

WHEREAS, the Scientific and Cultural Facilities District (SCFD) is a nationally acclaimed model for funding cultural organizations; and

WHEREAS, SCFD provides funding from a one-tenth of a cent sales tax in the seven county Denver metro area to more than 300 small and large metropolitan arts and science organizations and does so with minimal regulation and overhead; and

WHEREAS, more than 13 million people visited the Denver metro area's cultural institutions in 2014, and SCFD funding allowed more than half of those attending regional organizations to visit at reduced rates or for free, and offered more than 100 free days a year, while all of the region's cultural organizations provided free programs and exhibits to 4 million attendees; and

WHEREAS, SCFD funded organizations provide entertainment, education and enlightenment for millions of metro residents, including 4 million tours and cultural experiences for school children, both in classrooms and at the cultural facilities, annually; and

WHEREAS, SCFD funding helps metro cultural organizations preserve and protect priceless collections of animals, art, plants, natural history and historical sites; and

WHEREAS, the most recent economic activity study of the arts shows the region's cultural organizations and facilities generate more than \$1.85 billion a year in economic activity, providing more than 10,000 jobs and generating \$410 million in cultural tourism; and

WHEREAS, the SCFD has been approved by the legislature and endorsed by voters in three region-wide elections in 1988, 1994 and 2004; and

WHEREAS, the SCFD's board conducted a three-year public process to identify recommended changes, and has adopted a series of significant enhancements to improve the effectiveness of the District; and

WHEREAS, the SCFD's modest one-tenth of a cent sales tax equals only one cent on a \$10 purchase, and in 2016 voters will be asked to extend, not increase, the tax for an additional 12 years.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ENGLEWOOD, COLORADO, THAT:

Section 1. The City Council of the City of Englewood, Colorado hereby supports the renewal of the Scientific and Cultural Facilities District with the provisions adopted by the Scientific and Cultural Facilities District and urges legislative and voter support for renewal of the District and the continued benefits the Scientific and Cultural Facilities provides.

ADOPTED AND APPROVED this 21st day of March, 2016.

ATTEST:

Joe Jefferson, Mayor

Loucrishia A. Ellis, City Clerk

I, Loucrishia A. Ellis, City Clerk for the City of Englewood, Colorado, hereby certify the above is a true copy of Resolution No. _____, Series of 2016.

Loucrishia A. Ellis, City Clerk