



City of Englewood

To: Mayor Randy Penn and City Council
From: Frank Gryglewicz, Director of Finance and Administrative Services
Date: March 12, 2015
Subject: February Financial Report with Updated December 2014 Financial Report

Please note any references to 2014 have not been audited and are subject to change until the annual audit and Comprehensive Annual Financial Report is completed.

REVENUES:

- Through February 2015, the City of Englewood collected \$7,132,670 or \$60,034 (.9 percent) more than last year.
The City collected \$30,738 in property taxes and \$26,457 in specific ownership tax through February.
Year-to-date sales and use tax revenues were \$5,152,531 or \$291,923 (six percent) more than February 2014. The following chart provides collections by business area and the variances for the current year-to-date as compared to the prior year-to-date amounts.

Table with 4 columns: Business Area, \$ YTD Variance CY vs PY, % YTD Variance CY vs PY, and Comments. Rows include Area 1 through Area 13, Regular Use, and Totals.

- Cigarette tax collections were down \$2,439 compared to last year.
Franchise fee collections were \$31,362 more than last year.
Licenses and permit collections were \$110,042 less than February 2014.
Intergovernmental revenues were \$98,874 less than the prior year.
Charges for services increased \$5,346 from last year.
Recreation revenues decreased \$5,250 from 2013.
Fines and forfeitures were \$50,362 less than last year.
Investment income was \$9,895 less than last year.
Other revenues were \$12,462 less than last year.
Net Rent revenues and expenses from McLellan Reservoir were \$165,798.

OUTSIDE CITY:

- Outside City sales and use tax receipts (cash basis) were up \$206,486 or 12.8 percent compared to last year.
At this time potential refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$1,150,000.

CITY CENTER ENGLEWOOD (CCE):

- Sales and use tax revenue collected through February 2015 were \$359,470 or \$111,871 less than last year during the same period of time.

EXPENDITURES:

- Expenditures through February 2015 were \$3,189,582 or \$245,881 (8.4 percent) more than the \$2,943,701 expended through February 2014.

Department	\$ YTD Variance CY vs PY	% YTD Variance CY vs PY	Comments
Legislation	(2,738)	-5.63%	Department Analysis will be Available on a Quarterly Basis
City Attorney	1,184	1.15%	Department Analysis will be Available on a Quarterly Basis
Court	(2,674)	-1.91%	Department Analysis will be Available on a Quarterly Basis
City Manager	27,887	20.85%	Department Analysis will be Available on a Quarterly Basis
Human Resources	47,488	96.03%	Department Analysis will be Available on a Quarterly Basis
Financial Services	27,940	12.21%	Department Analysis will be Available on a Quarterly Basis
Information Technology	1,072	0.52%	Department Analysis will be Available on a Quarterly Basis
Public Works	61,916	7.90%	Department Analysis will be Available on a Quarterly Basis
Fire Department	214,320	19.04%	Department Analysis will be Available on a Quarterly Basis
Police Department	74,777	4.27%	Department Analysis will be Available on a Quarterly Basis
Community Development	(30,136)	-18.39%	Department Analysis will be Available on a Quarterly Basis
Library	(2,023)	-1.25%	Department Analysis will be Available on a Quarterly Basis
Recreation	14,030	2.23%	Department Analysis will be Available on a Quarterly Basis
Debt Service	(8,561)	-5.56%	Department Analysis will be Available on a Quarterly Basis
Contingency	(7,041)	-33.69%	Department Analysis will be Available on a Quarterly Basis
Total Expenditures	417,441	7.33%	

REVENUES OVER/UNDER EXPENDITURES:

- Revenues exceeded expenditures by **\$1,017,992** this year compared to revenues exceeding expenditures by \$1,375,329 in 2014.

TRANSFERS:

- Net 2014 transfers-in to date of \$294,326 were made by the end of February 2015 (please refer to page 16) Please note that a resolution was presented to and approved by Council on March 2, 2015 transferring \$1,826,000 to the Public Improvement Fund for the Dartmouth Bridge and Recreation Center HVAC Projects.

FUND BALANCE:

- The estimated total fund balance is \$10,187,985 or 24.5 percent of estimated revenue. The estimated unassigned fund balance for 2015 is estimated at \$4,248,886 or 10.2 percent of estimated revenues. This estimate is net of the \$1,826,000 transferred to the Public Improvement Fund noted above.
- The 2015 estimated Long Term Asset Reserve (LTAR) balance is \$2,663,099 (please refer to page 16).

PUBLIC IMPROVEMENT FUND (PIF):

- The PIF has collected \$610,480 in revenues and spent \$2,375,351 year-to-date. Prior to adjustments to budget estimates, the estimated year-end fund balance is \$813,879.

City of Englewood, Colorado

February 2015 Financial Report

The annual budget serves as the foundation for the City’s financial planning and control, and provides a comprehensive plan to provide high quality services to the Englewood community. Based upon conservative revenue estimates, the budget quantifies in dollars the many services and amenities the citizens of Englewood receive. The City has prepared a balanced budget and it is one where revenues plus beginning fund balance are equal to or exceed expenditures.

The financial report provides on a periodic basis the review of the actual revenues and expenditures as compared to the budget. This point in time analysis compares the current year to the prior year and determines if the revenues and expenditures are on track with the budget. By monitoring the financial condition of the City, City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

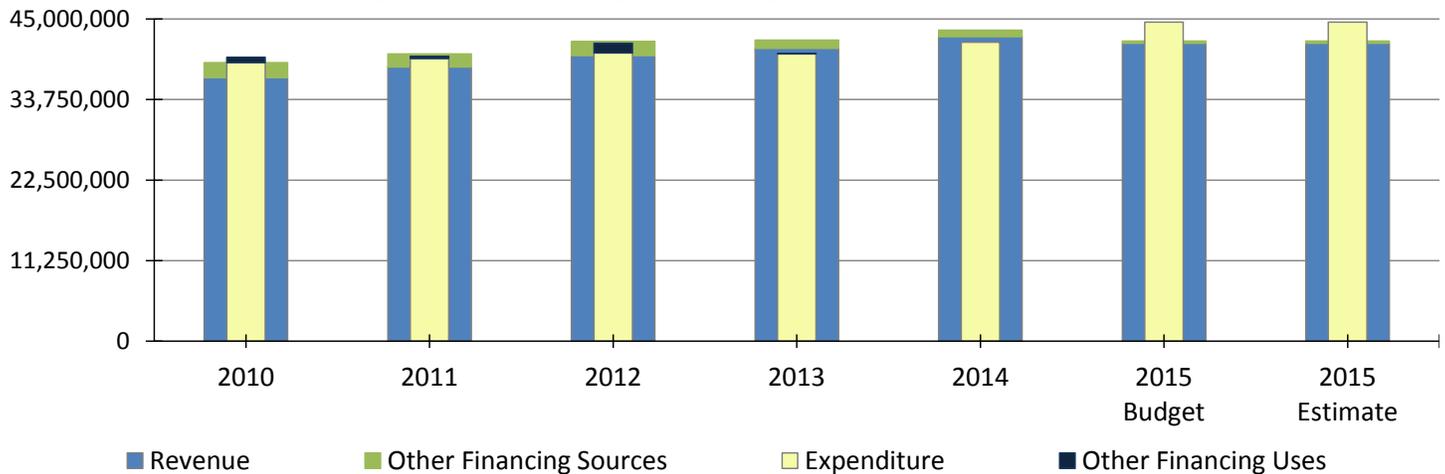
GENERAL FUND OVERVIEW AND ANALYSIS

The General Fund accounts for the major “governmental” activities of the City. These activities include “direct” services to the public such as police, fire, public works, parks and recreation, and library services. General government also provides administrative and oversight services through the offices of city manager and city attorney; the departments of information technology, finance and administrative services, community development, human resources, municipal court and legislation. Debt service, lease payments, and other contractual payments are also commitments of the General Fund.

General Fund - Surplus and Deficit

The graph below depicts the history of sources and uses of funds from 2010 to 2015 Estimate. As illustrated, both surpluses and deficits have occurred in the past. The gap has narrowed over the past few years by reducing expenditures, freezing positions, negotiating lower-cost health benefits, increased revenue collections. Continued efforts will be required to balance revenues and expenditures, especially with persistent upward pressure on expenditures due to increases in the cost of energy, wages and benefits.

General Fund: Total Sources and Uses of Funds



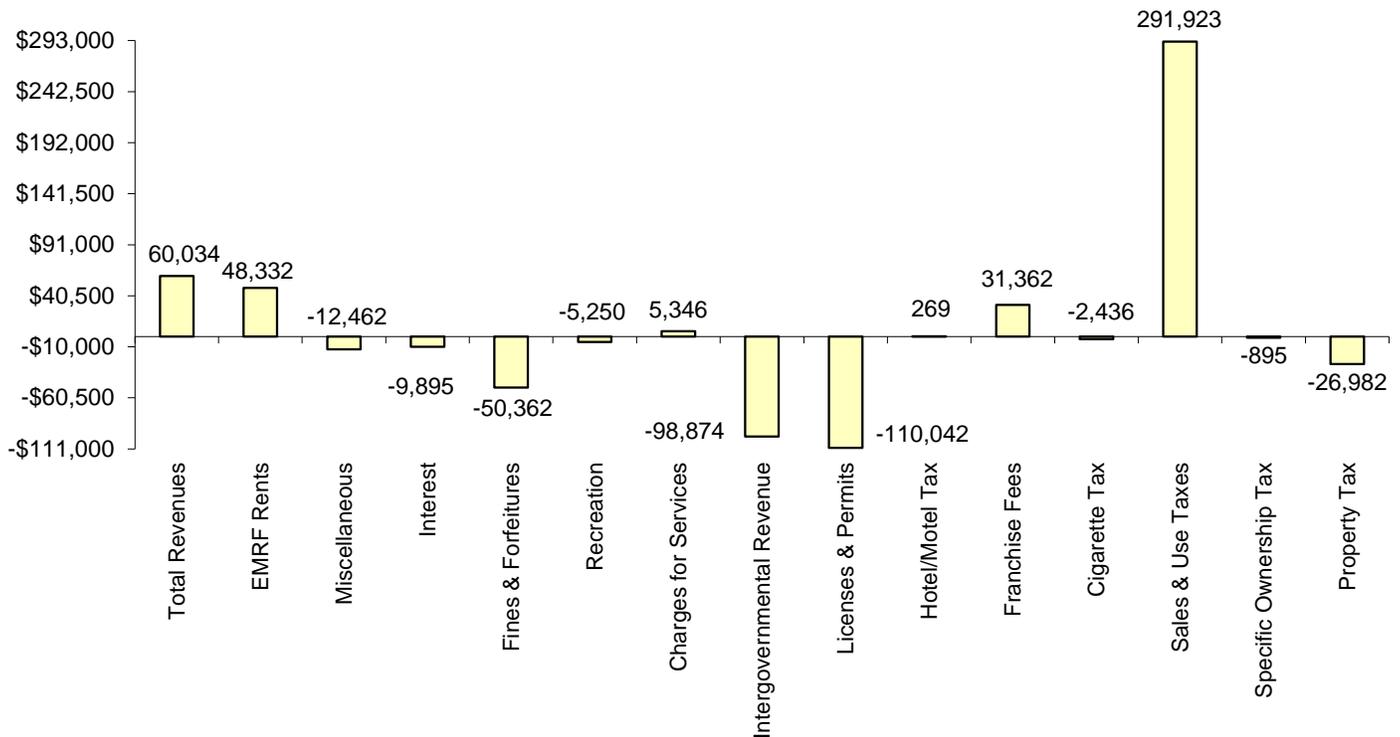
The table on the next page summarizes General Fund Year-To-Date (YTD) Revenue, Expenditure, Sales & Use Tax Revenue and Outside City Sales & Use Tax Revenue for the month ended February, 2015. Comparative figures for years 2014 and 2013 are presented as well. The table also highlights the dollar and percentage changes between those periods.

	Feb-15	2015 vs 2014 Increase (Decrease)		Feb-14	2014 vs 2013 Increase (Decrease)		Feb-13
General Fund							
Year-To-Date Revenue	\$ 7,132,670	\$ 60,034	.85%	\$ 7,072,636	\$ 636,678	9.89%	\$ 6,435,958
Year-To-Date Expenditure	6,114,748	\$ 417,441	7.33%	5,697,307	\$ 1,081,821	23.44%	4,615,486
Net Revenue (Expenditure)	\$ 1,017,922	\$ (357,407)		\$ 1,375,329	\$ (445,143)		\$ 1,820,472
Unassigned Fund Balance	\$ 4,248,886	\$ (4,472,685)	(51.28%)	\$ 8,721,571	\$ 1,845,866	26.85%	\$ 6,875,705
Sales & Use Tax Revenue YTD	\$ 5,152,531	\$ 291,923	6.01%	\$ 4,860,608	\$ 407,580	9.15%	\$ 4,453,028
Outside City Sales & Use Tax YTD	\$ 1,822,903	\$ 206,486	12.77%	\$ 1,616,417	\$ 55,085	3.53%	\$ 1,561,332

General Fund Revenues

The City of Englewood’s total budgeted revenue is \$41,625,698. Total revenue collected through February 2015 was \$7,132,670 or \$60,034 (.9 percent) more than was collected in 2014. The chart below illustrates changes in General Fund revenues this year as compared to last year.

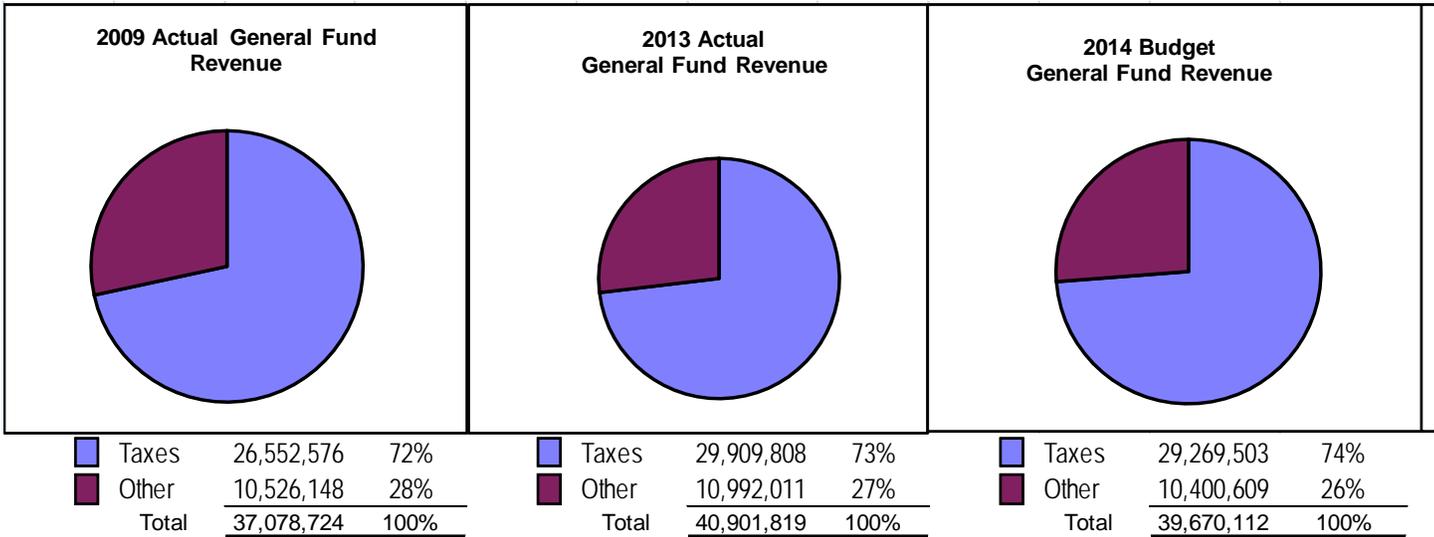
2015 Year-To-Date Change in General Fund Revenue as Compared to Prior Year



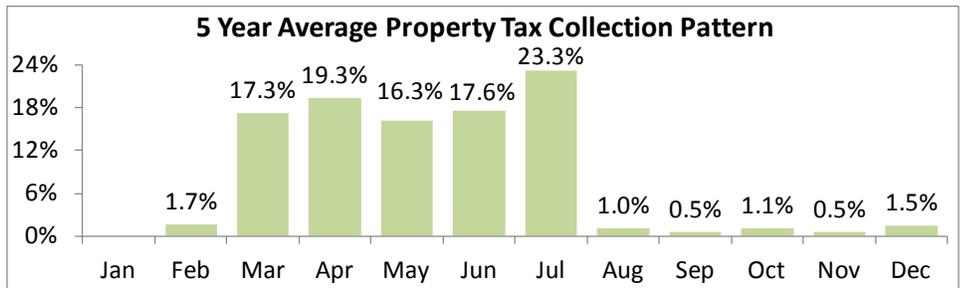
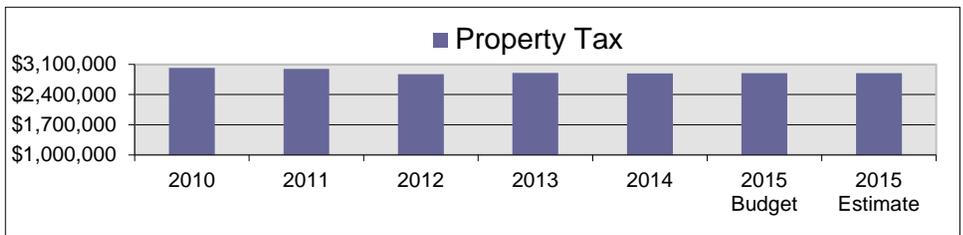
General Fund - Taxes

The General Fund obtains most of its revenue from taxes. In 2014 total revenues were \$42,862,966 of which \$31,422,628 (73.3 percent) came from tax collections. Taxes include property, sales and use, specific ownership, cigarette, utilities, franchise fees, and hotel/motel. The pie charts on the next page illustrate the contribution of taxes to total revenue for 2009, 2013 and 2014 Budget. Taxes as a percentage of total revenue have declined slightly as other fees and charges have been increased to help offset rising costs and relatively flat tax revenues.

General Fund Revenues - Taxes vs. Other



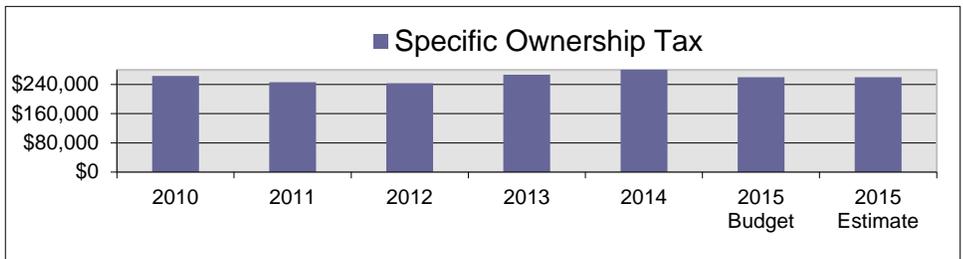
Property taxes: These taxes are collected based on the assessed value of all the properties in the City and the mill levy assessed against the property. The City's total 2014 mill levy collected in 2015 is 8.124 mills. The 2013 mill levy for general operations collected in 2014 is 5.880 mills. Voters approved a separate, dedicated mill levy for principal and interest payments on the City's general obligation debt for the construction of parks and recreation projects. The dedicated general obligation debt mill levy is accounted



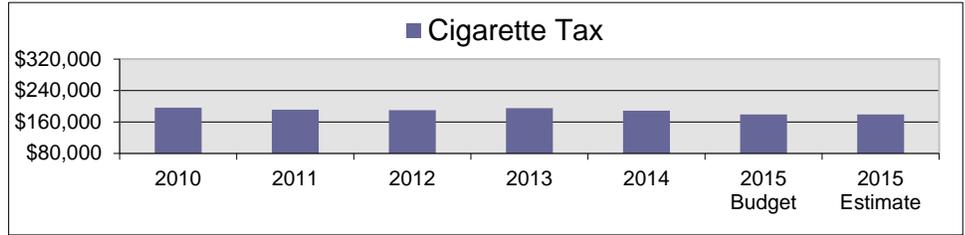
Property Tax Mill Levy	2009	2010	2011	2012	2013	2014 Budget	2014 Estimate	2015 Budget
General Fund	5.880	5.880	5.880	5.880	5.880	5.880	5.880	5.880
Debt Service Fund	1.947	2.031	2.130	1.741	1.914	2.244	2.244	2.244
Total Mill Levy	7.827	7.911	8.010	7.621	7.794	8.124	8.124	8.124

for in the Debt Service Fund. The dedicated general obligation debt mill levy dedicated for the City's general obligation debt collected in 2012 is 2.244 mills. Property tax collections declined from \$3,020,884 in 2010 to \$2,892,433 in 2014. This was a decrease of \$128,451 or 4.2 percent. In 2014 the City collected \$2,892,433 or 9.2 percent of 2014 total taxes and 6.8 percent of total revenues from property taxes. The City budgeted \$2,900,000 for 2015; and collected \$30,738 through February 2015. The estimate for the year is \$2,900,000.

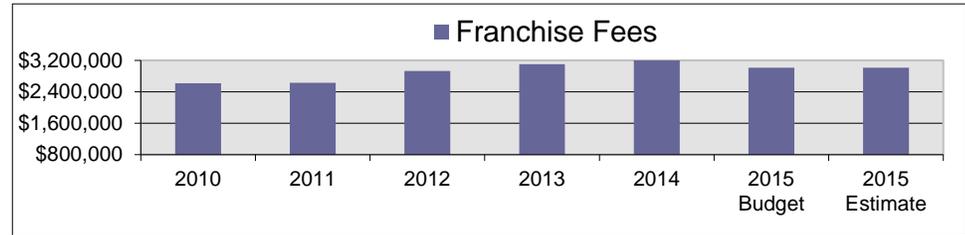
Specific ownership: These taxes are based on the age and type of motor vehicles, wheeled trailers, semi-trailers, etc. These taxes are collected by the County Treasurer and remitted to the City on the fifteenth day of the following month. The City collected \$263,434 in 2010 and \$291,670 in 2014 which is an increase of \$28,236 or 10.7 percent. The City collected \$291,670 in 2014 which is less than one percent of total revenues and total taxes. The City budgeted \$260,000 for 2015 and collected \$26,457 through February 2015. The estimate for the year is \$260,000.



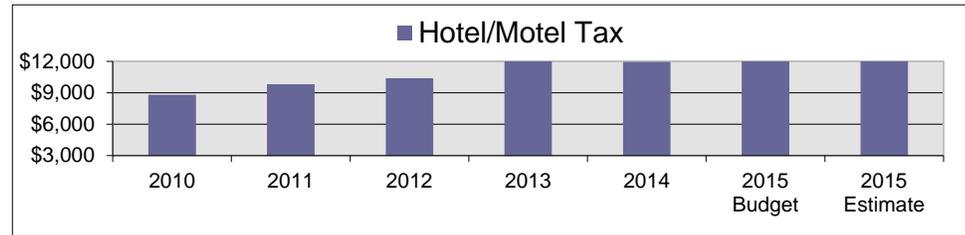
Cigarette Taxes: The State of Colorado levies a \$.20 per pack tax on cigarettes. The State distributes 46 percent of the gross tax to cities and towns based on the pro rata share of state sales tax collections in the previous year. These taxes have fallen significantly in the past and continue to fall after the 2009 federal tax increase of approximately \$.62 per pack went into effect. This federal tax increase will fund the State Children’s Health Insurance Program (SCHIP). In 2010 the City collected \$196,320, but in 2014 the City collected \$188,652, which is a decrease of \$7,668 or 3.9 percent. These taxes accounted for less than one percent of total taxes and less than one percent of total revenues in 2014. The City budgeted \$179,000 for the year and collected \$29,553 through February 2015, which is \$2,436 or 7.6 percent less than the \$31,989 collected in same period last year. The estimate for the year is \$179,000.



Franchise Fees: The City collects a number of taxes on various utilities. This includes franchise tax on water, sewer, and public services, as well as occupational tax on telephone services. The City collected \$2,620,191 in 2010 and \$3,203,294 in 2014, an increase of \$583,103 or 22.5 percent. These taxes accounted for 10.2 percent of taxes and 7.5 percent of total revenues in 2014. The City budgeted \$3,017,550 for the year; collections through February totaled \$389,350 compared to \$357,988 collected during the same period last year. The estimate for the year is \$3,017,550.

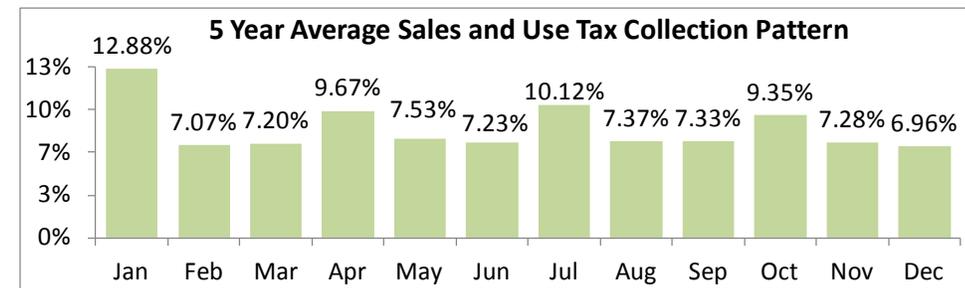
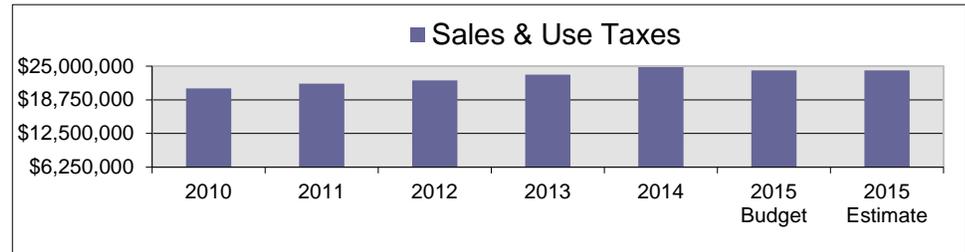


Hotel/Motel Tax: This tax is levied at two percent of the rental fee or price of lodging for *under* 30 days duration. The City budgeted \$10,000 for the year and has collected \$2,414 through February 2015. The estimate for the year is \$12,000.



Sales and Use Taxes Analysis

Sales and use taxes are the most important (and volatile) revenue sources for the City. Sales and use taxes generated 79 percent of all taxes and 58 percent of total revenues collected in 2014. In 2010, this tax generated \$20,866,515 for the City of Englewood; in 2014 the City collected \$24,829,509, an increase of \$3,962,509 (19 percent). This tax is levied on the sale price of taxable goods. Sales tax is calculated by multiplying the sales price of taxable goods times the sales tax rate of 3.5 percent. Vendors no longer receive a fee for collecting and remitting their sales/use taxes. Taxes



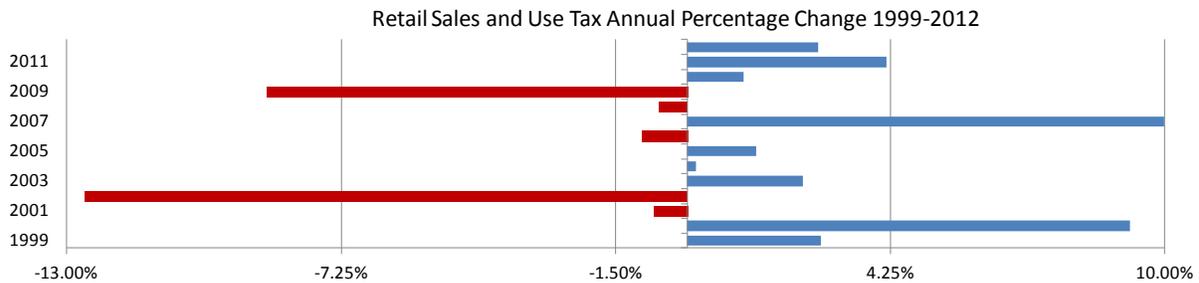
for the current month are due to the City by the twentieth day of the following month. The City budgeted \$24,200,000 for 2015. Sales and Use Tax revenue (cash basis) through February 2015 was \$5,152,531 while sales tax collected year-to-date for February 2014 was \$4,860,608, an increase of \$291,923 or six percent.

In 2013, the City partnered with MUNIREns to provide the City’s business licensing and tax collection system. The system more accurately reports the sales versus use tax collections. In the former system, if an account was coded as a sales tax account, both sales and use tax remitted by the account was reported as sales tax. This was also the case with an account coded as use tax, both use and sales tax remitted by the account was reported as use tax. In total the amount of sales and use tax collections is the same, the allocation between sales and use has changed. This month we have restated 2013 to match the restated 2014 reporting. The revised Sales and Use Tax Collections Year-To-Date Comparison (Cash Basis) report is located on page 24.

Collections (cash basis) for February 2015 were \$1,767,659 while collections for February 2014 and February 2013 were 1,656,545 and \$1,612,088 respectively. February 2015 collections were 6.7 percent or \$111,114 more than February 2014 collections and \$155,571 or 9.6 percent more than February 2013 collections.

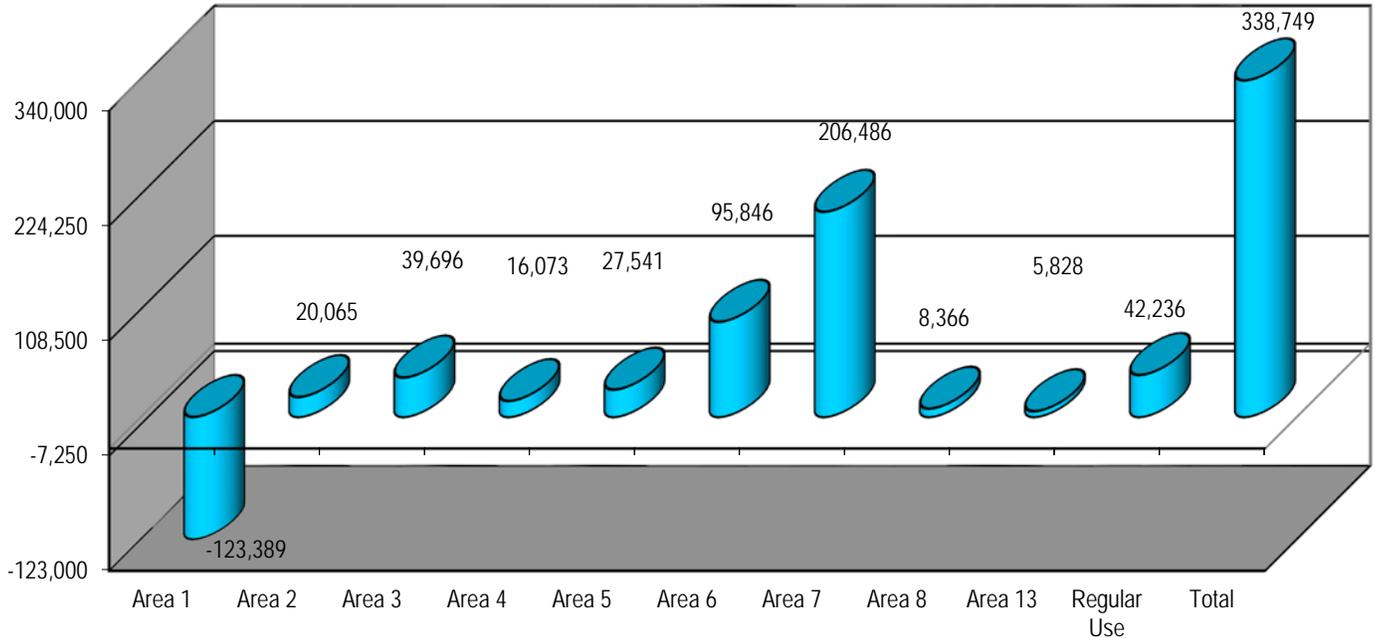
Based on the last five years of sales tax collection data, February contributes 19.3 percent of total year’s sales tax collections; if this pattern holds this year, 80.7 percent is left to collect over the remainder of the year. Based on year-to-date collections, the City will collect an additional \$21,678,068 over the remainder of the year for a total of \$26,852,908. Collections through February were 107 percent of last February collections. If this were applied to the entire year, the total collected would be \$26,604,869. The average of the two forecasts is \$26,728,889 (\$2,528,889 or 10.5 percent over the amount budgeted for the year). The estimate for the year remains at the amount originally budgeted until more information is collected and analyzed.

This revenue source tends to ebb and flow (often dramatically) with the economy, growing during economic expansions and contracting during downturns. The past several years (1999-2012) of sales tax collections have been exceptionally erratic making it extremely difficult to make accurate short or long term forecasts. It is important to continually review and analyze sales and use tax data including trends in the various geographic areas of the City.



The chart below, “Change in Sales/Use Tax Collections by Area 2015 vs. 2014,” provides for the month the annual sales and use tax increases and decreases in the various geographic areas. Economic conditions, judged by sales and use tax collections, appears to be a “mixed bag” with some geographic areas increasing and some decreasing compared to the same period last year.

Change in Sales/Use Tax Collections by Area 2015 vs 2014

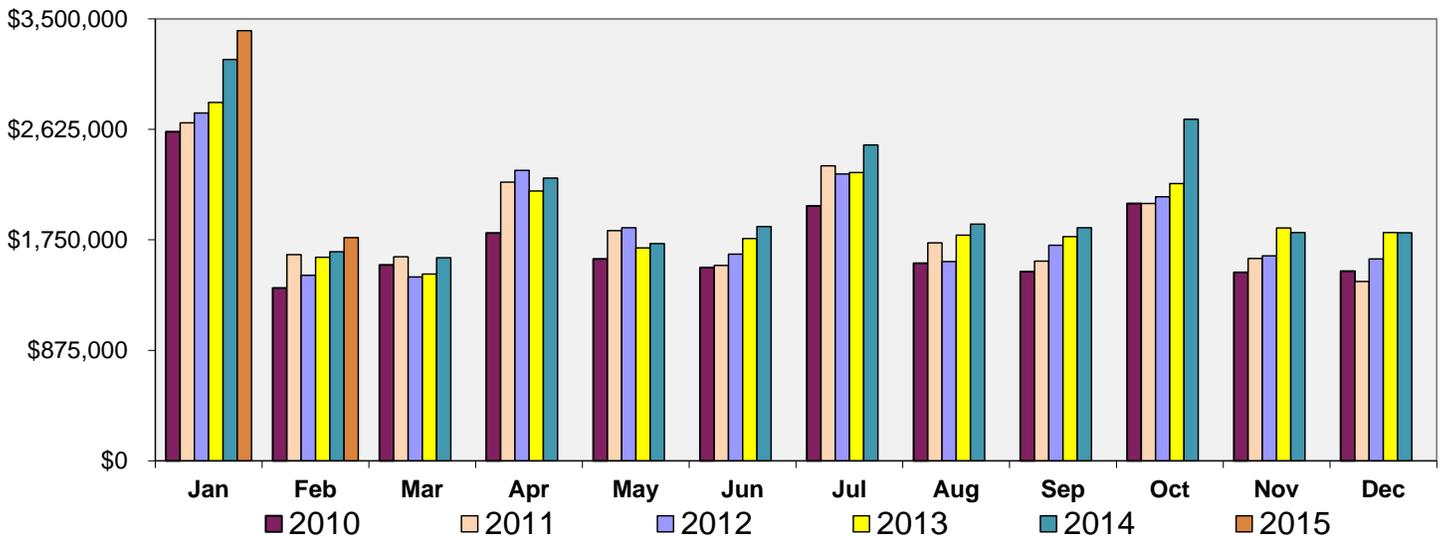


Please note that the geographic map of the sales tax areas was changed within the first quarter of 2012, and hopefully makes more sense. Some of the areas will look skewed until more comparable data is available in 2013. EURA Areas 9 & 10 and EURA Areas 11 & 12 were incorporated into Areas 1, 2 and 6. Specific changes include:

- Area 1 east boundary will change at Bannock St/Englewood Pkwy east to Acoma St south to Jefferson Ave/Hampden Ave/US 285
- Split the address down the middle of the streets for Area 2 and Area 3: Bannock St and Sherman St
- Split the address down the middle of the streets for Area 3 and Area 4: Belleview Ave, Fox St and Logan St
- The north and south side of the street included in Area 1: Jefferson Avenue
- The north and south side of the street included in Area 2: Jefferson Ave/Hampden Ave/US 285

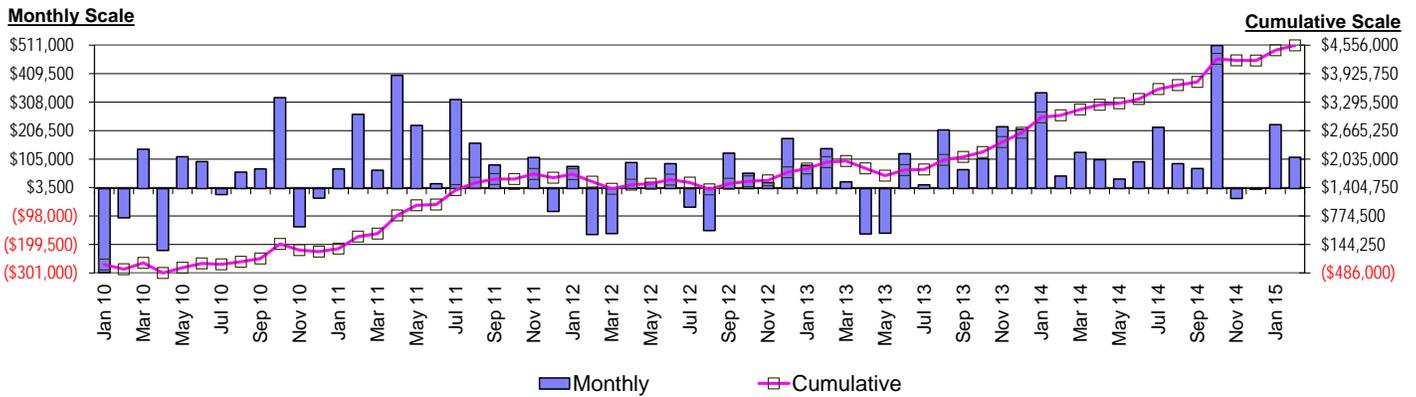
The bar graph below shows a comparison of monthly sales tax collections (cash basis) for 2010 through 2015.

2010-2015 YTD Sales/Use Tax Collections by Month - Cash Basis



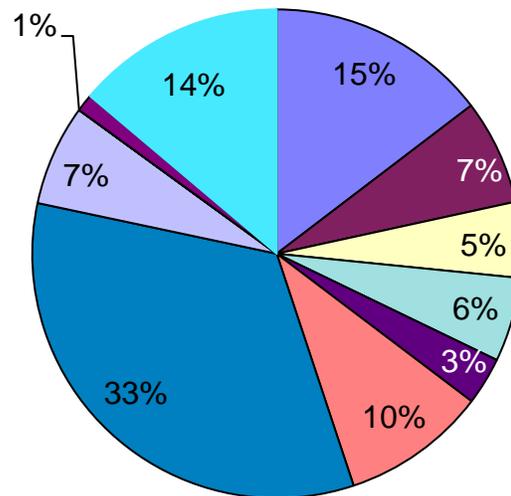
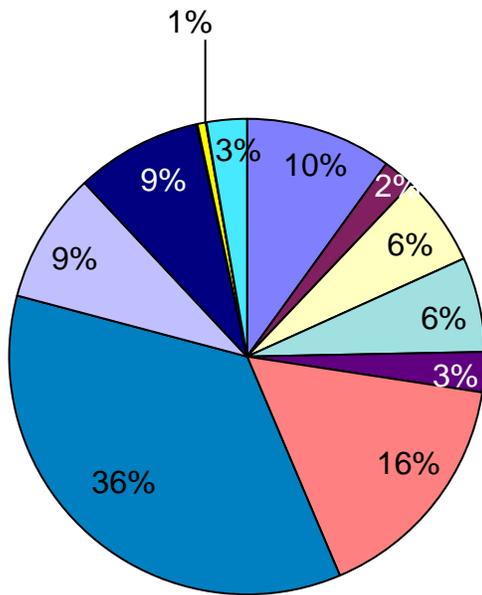
The next chart illustrates sales tax collections (cash basis) by month and cumulative for the years presented. For the period presented, the bar graph depicts the change in collections for a month as compared to the prior year, while the cumulative line graph is based on the beginning period monthly change in sales and use tax collections as adjusted by each consecutive month change.

2010 - 2015 Monthly Change Sales and Use Tax Receipts



Sales tax collections are reported by various geographic areas as illustrated in the following pie charts. These illustrate the changing collection patterns for 2010 and 2014.

Geographic Sales Tax Collection Areas



2010 Actual Cash Receipts by Area

Area 1	10%	Area 8	9%
Area 2	2%	Area 9 & 10	9%
Area 3	6%	Area 11 & 12	1%
Area 4	6%	Area 13	0%
Area 5	3%	Regular Use	3%
Area 6	16%		
Area 7	36%		

2014 Cash Receipts by Area

Area 1	15%	Area 8	7%
Area 2	7%	Area 9 & 10	0%
Area 3	5%	Area 11 & 12	0%
Area 4	6%	Area 13	1%
Area 5	3%	Regular Use	14%
Area 6	10%		
Area 7	33%		

A brief description and analysis of the significant geographic areas follows:

Area 1: This geographic area accounts for the sales tax collections from CityCenter Englewood. CityCenter Englewood had collections of \$584,051 year-to-date or 17.4 percent less than was collected during the same period last year.

Area 5: This area includes the remodeled King Soopers. Year to date collections for December were \$27,541 or 18.1 percent higher than last year. Collections this year are ahead of collections in any year in the past five years. The closure of the Littleton King Soopers Store (Broadway and Littleton Blvd) has had a significant impact to the increased collections of this area. The Littleton King Soopers Store reopened in February 2015 so collections in the future may not grow quite as much as the past.

Area 6: This geographic area is up 20.7 percent from last year.

Area 7: This geographic area records the outside city sales tax collections (Outside City). Outside City has been the geographic area responsible for much of the sales tax growth (and decline) in past years. Outside City collections have increased 18.9 percent from the same period last year. The chart below illustrates this area’s contribution to total sales and use taxes (cash basis) as well as total revenues since 2011 for collections through the month of December. The importance of Outside City has declined as a percentage of sales and use tax collections but it continues to remain an important impact on the City’s General Fund as illustrated by the following:

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Total Sales and Use Taxes	4,310,866	4,225,288	4,450,579	4,836,091	5,174,840
Outside City Collections	1,676,973	1,656,773	1,561,332	1,616,417	1,822,903
Percentage of Total	38.9%	39.2%	35.1%	33.4%	35.2%
Total General Fund Revenues	6,244,660	6,036,933	6,435,958	7,072,636	7,132,670
Outside City Collections	1,676,973	1,656,773	1,561,332	1,616,417	1,822,903
Percentage of Revenues	26.9%	27.4%	24.3%	22.9%	25.6%

The City records the proceeds of some returns from Outside City into an unearned revenue (liability) account. The criteria staff uses to decide if proceeds should be placed in the unearned account is if a reasonable probability exists for another municipality to claim the revenue. This account currently has a balance of \$1,150,000 to cover intercity claims. The City paid \$5,187 in sales/use tax claims through February 2015 compared to \$828 through February 2014. At this time *potential* refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed.

Area 8: This geographic area consists of collections from public utilities. Collections through February were 2.6 percent higher than last year. Weather conditions, energy usage conservation, and rising energy prices play an important role in revenue collections. Collections could increase or decrease if the remainder of the year is significantly hotter/colder than normal.

Area 13: This geographic area encompasses the Kent Place Development. Collections through February were \$61,550 compared to \$55,722 last year.

Other Sales Tax Related Information

Finance and Administrative Services Department collected \$30,877 in sales and use tax audit revenues and general collections of balances on account through the month of February 2015, this compares to \$70,083 collected in 2014 and \$13,201 collected in 2013.

Of the 63 sales tax accounts reviewed in the various geographic areas, 49 (78 percent) showed improved collections and 14 (22 percent) showed reduced collections this year compared to the same period last year.

The Department issued 70 new sales tax licenses through February 2015; 73 and 66 were issued through February 2014 and 2013 respectively.

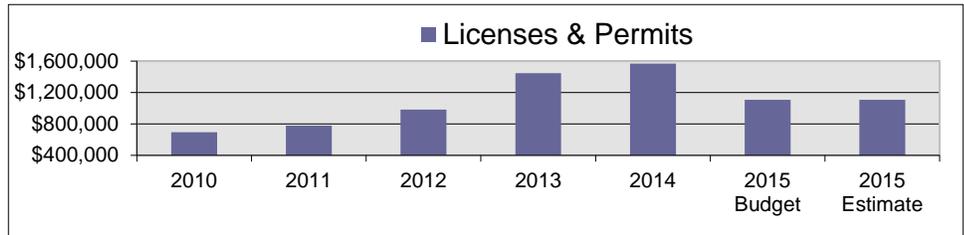
City records indicate that year-to-date 44 businesses closed (29 were outside the physical limits of Englewood) and 40 opened (28 of them were outside the physical limits of Englewood).

General Fund - Other Revenue

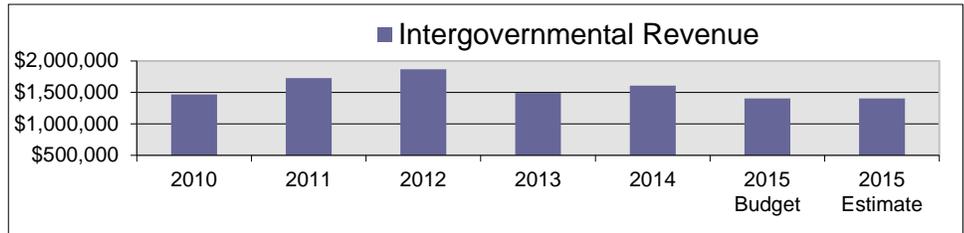
Other revenues (including McLellan rent) accounted for \$11,440,338 or 26.7 percent of the total revenues for 2014. The City budgeted \$11,057,148 for 2015.

The next page provides additional information on the significant revenue sources of the General Fund:

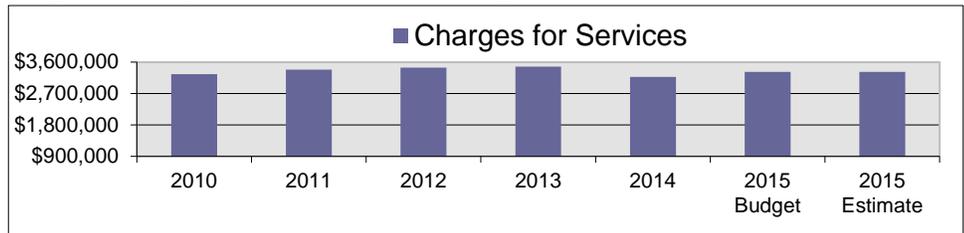
Licenses and Permits: This revenue category includes fees from business and building licenses and permits. This revenue source generated \$1,576,121 during 2014 or 3.7 percent of total revenue and 13.8 percent of total other revenue. This revenue source totaled \$695,563 in 2010 and increased to \$1,576,121 in 2014, a 125.6 percent increase. The City budgeted \$1,107,122 for 2015 and year-to-date collected \$208,377 or \$110,042 (34.6 percent) less than the \$318,419 collected through February 2014. The estimate for the year is \$1,107,122.



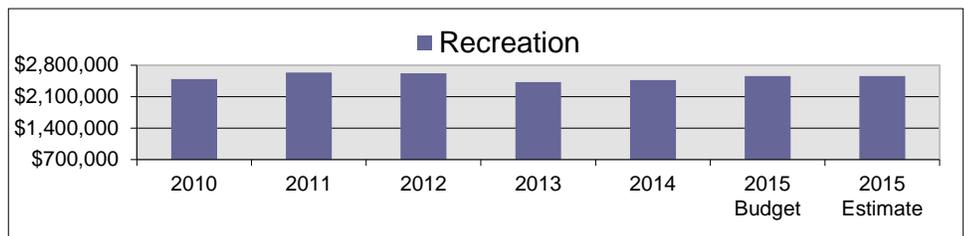
Intergovernmental Revenues: This revenue source includes state and federal shared revenues including payments in lieu of taxes. These revenues are budgeted at \$1,350,611 for 2015. This revenue source totaled \$1,465,970 in 2010 and the City collected \$1,869,045 in 2014, a 27.5 percent increase. The City collected \$108,407 through February 2015 this is \$98,874 less than the \$207,281 collected in the same period last year. The estimate for the year is \$1,400,924.



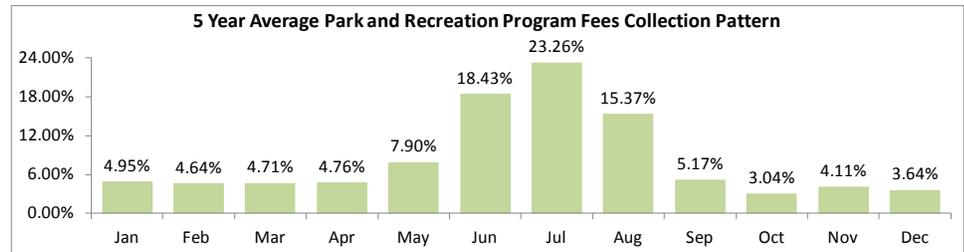
Charges for Services: This includes general government, public safety, fees for the administration of the utilities funds, court costs, highway and street and other charges. This revenue source is budgeted at \$3,335,262 for 2015. This revenue source totaled \$3,254,830 in 2010 and decreased to \$3,125,032 in 2014, a 1.25 percent decrease. Total collected year-to-date was \$516,011 or \$5,346 (one percent) more than the \$510,665 collected year-to-date last year. The estimate for the year is \$3,335,262.



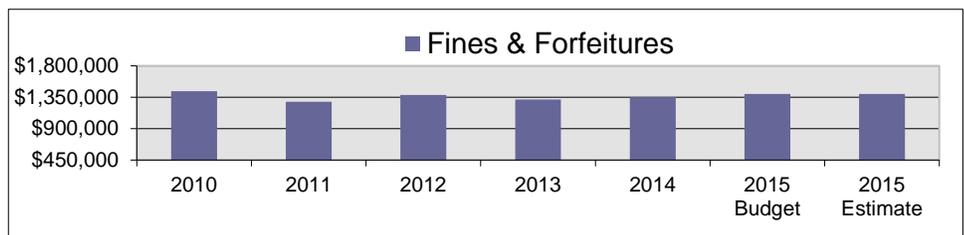
Recreation: This category of revenue includes the fees and charges collected from customers to participate in the various programs offered by the Parks and Recreation



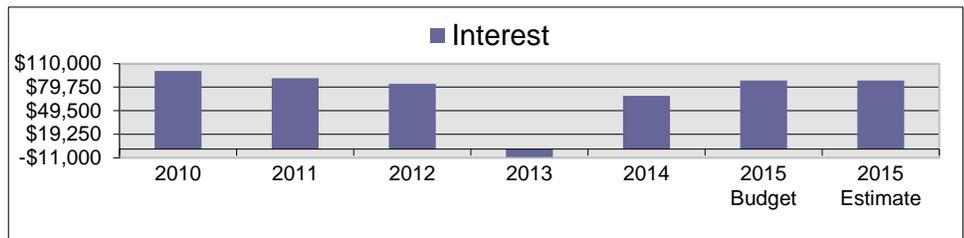
Department. This revenue source is budgeted at \$2,556,900 for 2015. This revenue source totaled \$2,489,781 in 2010 and decreased to \$2,466,421 in 2014, a .9 percent decrease. Total collections through February 2015 were \$250,983 compared to \$256,233 collected year-to-date last year. The estimate for the year is \$2,556,900.



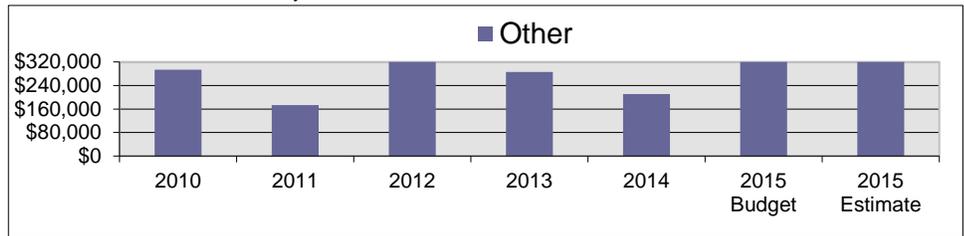
Fines and Forfeitures: This revenue source includes court, library, and other fines. The 2015 budget for this source is \$1,396,844. This revenue source totaled \$1,437,957 in 2010 and decreased to \$1,350,164 in 2014, a 6.1 percent decrease. Total collected year-to-date was \$175,882 or \$50,362 (25.2 percent) less than the \$226,244 collected in the same time period last year. The estimate for the year is \$1,396,844.



Interest: This is the amount earned on the City's cash investments. The 2015 budget for this source is \$88,164. This revenue source totaled \$100,545 in 2010 and decreased to \$68,342 in 2014, a 32 percent decrease. The City earned \$29,315 through February 2015; compared to \$39,210 through the same period last year. The estimate for the year is \$88,164.



Other: This source includes all revenues that do not fit in another revenue category. The 2015 budget for this source is \$313,050. This revenue source totaled \$293,658 in 2010 and decreased to \$210,530 in 2014, a 28.3 percent decrease. Total collected year-to-date is \$46,854 (21 percent) less than the \$59,316 collected last year during the same period. The estimate for the year is \$313,050.



Economic Incentives

The City of Englewood uses economic incentives to attract and maintain businesses. Businesses are the City's lifeblood, not only do they generate sales and property taxes but they provide employment and shopping opportunities for citizens.

Englewood Economic Development Incentives Granted

Business	Public Use of Incentive Funds
King Soopers (Federal and Belleview)	Storm sewer replacement, water line improvements, access modifications and electrical line undergrounding.
Oxford LCP	Construct sidewalk enhancements in the public right of way.
Flood Middle School	Relocate City Ditch and sanitary sewer line, upgrade water line and underground electrical lines.
Restaurant at Englewood Market Place	Landscaping, maintenance and ADA ramp.
Cadence dba Broadbell LLC for Sprouts	
Farmers Market	Intersection and signalized intersection.

General Fund - Expenditures

In 2006 the City adopted an outcome based budgeting philosophy. City Council and Staff outlined five outcomes to reflect, more appropriately, the desired result of the services delivered to the citizens of Englewood. The five outcomes identified are intended to depict Englewood as:

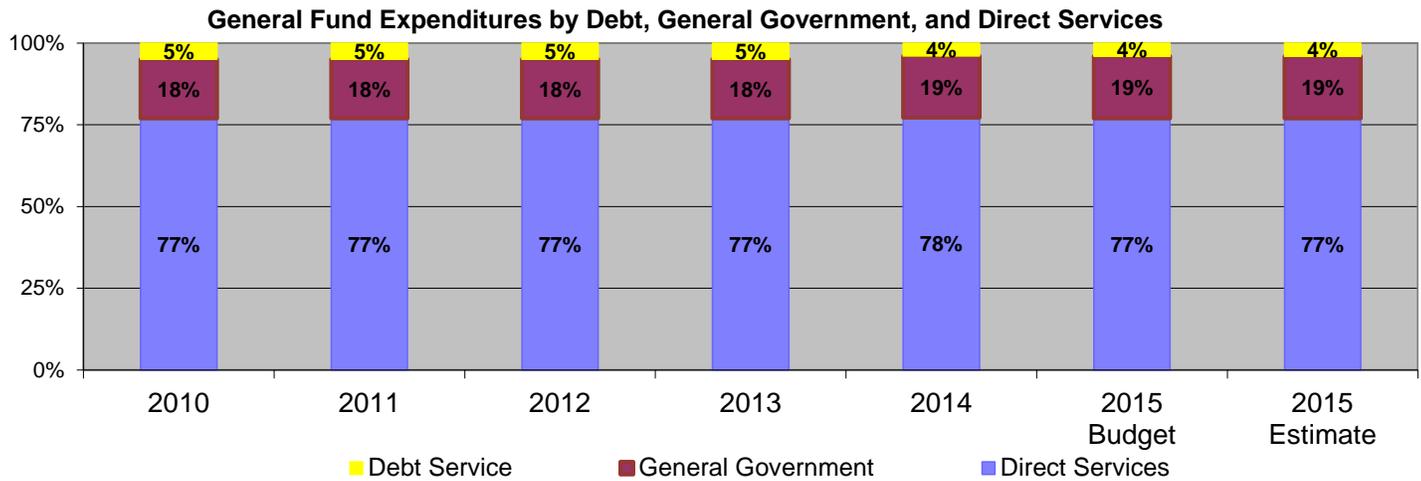
- ▶ A City that provides and maintains quality infrastructure,
- ▶ A safe, clean, healthy, and attractive City,
- ▶ A progressive City that provides responsive and cost efficient services,
- ▶ A City that is business friendly and economically diverse, and
- ▶ A City that provides diverse cultural, recreational, and entertainment opportunities.

*The 2015 Budget will be the last year to incorporate the Outcome Based Budget philosophy. Beginning with the preparation of the 2016 Budget, the City will turn its direction to **Priority Based Budgeting (PBB)**. PBB is a process used by cities to understand their larger community priorities/values, and budget accordingly to those priorities/values, while providing flexibility in order to meet the changing needs of the community. The PBB approach will help us develop a strategic budget that both reflects our community values and ensures that residents will continue to receive a high level of city services.*

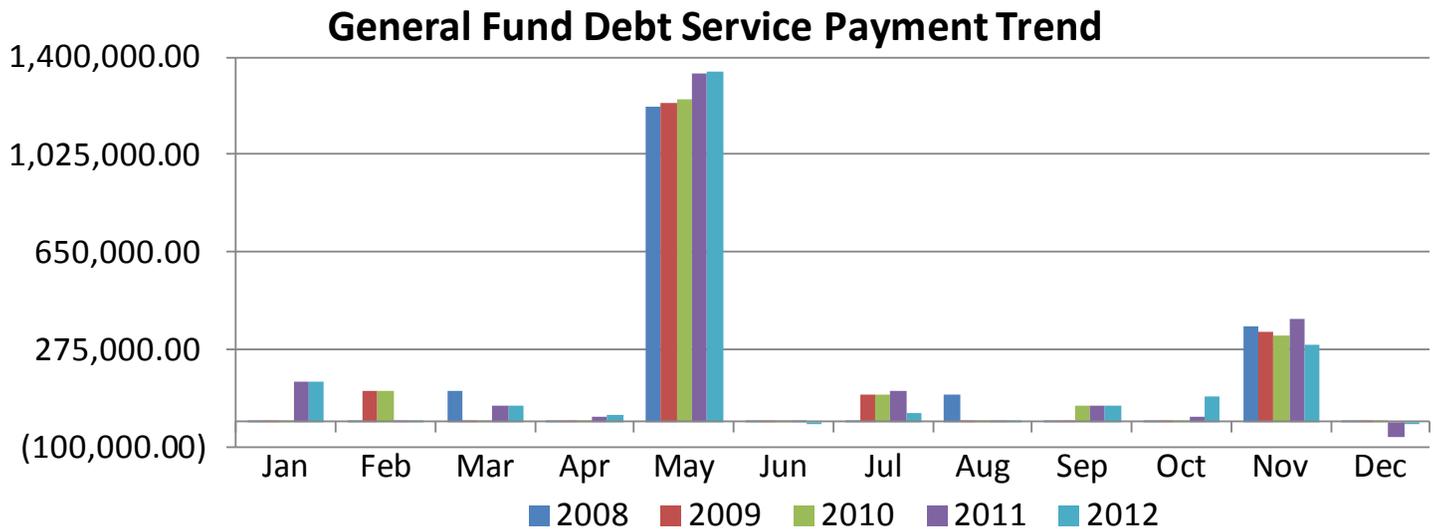
The City budgeted total expenditures at \$44,566,709 for 2015, this compares to \$41,834,673 and \$40,125,364 expended in 2014 and 2013 respectively. Budgeted expenditures for 2015 general government (City Manager, Human Resources, etc.) totals \$8,245,597 or 18.5 percent of the total. Direct government expenditures (Police, Fire, etc.) are budgeted at \$34,457,798 or 77.3 percent of the total. Debt service (fixed costs) payments are \$1,863,314 or 4.2 percent of the total.

Total expenditures through February were \$6,114,748 compared to \$5,697,307 in 2014 and \$4,615,486 in 2013. The expenditure estimate for the year is \$44,566,709.

The chart on the next page illustrates the breakdown of expenditures into debt service, general and direct government services.



For illustrative purposes and based on the five year period (2008-2012), the following graph depicts the debt service payments cash outflow. The majority of debt service payments are typically made twice a year.



The schedule on the next page provides the expenditure for each of the General Fund departments for the years 2010 through 2015 Budget.

Expenditure	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget
General Government						
Legislation	309,870	298,731	316,043	280,920	329,738	357,575
City Manager	659,882	639,184	658,047	675,844	673,402	731,307
City Attorney	702,228	706,841	712,036	719,781	726,377	869,106
Municipal Court	901,469	848,775	886,249	922,245	942,264	1,085,494
Human Resources	419,422	430,792	469,343	408,551	441,955	482,893
Finance & Administrative Services	1,445,581	1,446,313	1,464,305	1,533,061	1,566,733	1,805,052
Information Technology	1,280,660	1,332,766	1,373,943	1,336,590	1,348,275	1,425,389
Community Development	1,301,473	1,359,264	1,262,451	1,113,710	1,128,034	1,288,781
Contingencies	48,138	152,423	143,810	88,360	211,623	200,000
Contribution to Component Unit(s)	-	-	-	-	-	-
General Government Subtotal	7,068,723	7,215,089	7,286,227	7,079,062	7,368,401	8,245,597
Direct Services						
Public Works	5,137,364	5,259,875	5,202,903	5,234,382	5,440,975	5,790,091
Police	10,312,633	10,395,239	10,788,935	11,226,157	11,872,226	12,157,100
Fire	7,425,903	7,666,842	8,100,554	8,002,677	8,548,589	9,139,834
Library	1,284,083	1,145,613	1,180,771	1,174,656	1,165,446	1,317,657
Parks and Recreation	5,811,809	5,717,147	5,649,246	5,402,600	5,569,134	6,053,116
Direct Services Subtotal	29,971,792	30,184,716	30,922,409	31,040,472	32,596,370	34,457,798
Debt Service						
Debt Service-Civiccenter	1,570,705	1,658,857	1,570,921	1,565,625	1,434,082	1,568,988
Debt Service-Other	290,122	437,606	486,030	440,205	435,820	294,326
Debt Service Subtotal	1,860,827	2,096,463	2,056,951	2,005,830	1,869,902	1,863,314
Total Expenditure	38,901,342	39,496,268	40,265,587	40,125,364	41,834,673	44,566,709
% Expenditure Change	-2.25%	1.53%	1.95%	-0.35%	4.26%	10.68%
Other Financing Uses						
Transfers Out	750,000	301,246	1,339,330	73,006	-	0
Total Other Financing Uses	750,000	301,246	1,339,330	73,006	0	0
Total Uses of Funds	39,651,342	39,797,514	41,604,917	40,198,370	41,834,673	44,566,709
% Uses of Funds Change	-0.81%	0.37%	4.54%	-3.38%	4.07%	7.12%

The chart below provides per capita the General Fund expenditure information categorized into direct and general government services and debt service. Also provided is the per capita General Obligation Debt accounted for in the Debt Service Fund.

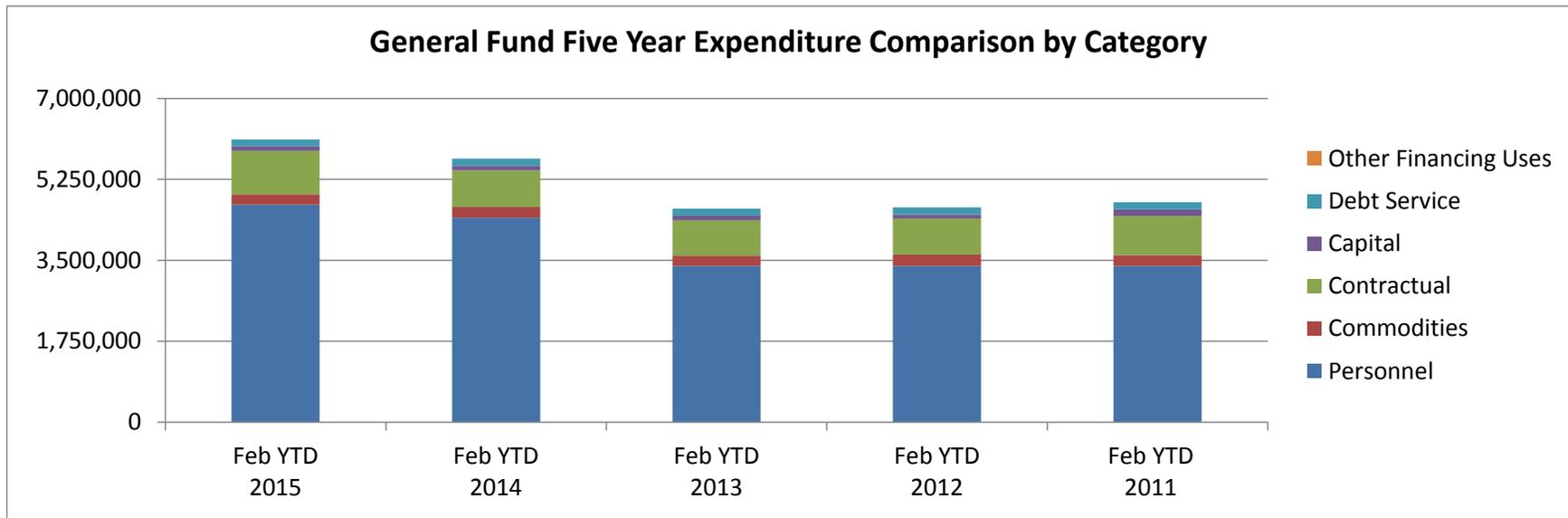
	2010	2011	2012	2013	2014	2015 Budget
Population*	30,354	30,720	31,138	31,138	31,138	31,138
General Fund						
General Government Services	\$ 233	\$ 235	\$ 234	\$ 227	\$ 235	\$ 265
Direct Services	\$ 987	\$ 983	\$ 993	\$ 997	\$ 1,047	\$ 1,107
Public Works	\$ 169	\$ 171	\$ 167	\$ 168	\$ 175	\$ 186
Police	\$ 340	\$ 338	\$ 346	\$ 361	\$ 381	\$ 390
Fire	\$ 245	\$ 250	\$ 260	\$ 257	\$ 274	\$ 294
Library	\$ 42	\$ 37	\$ 38	\$ 38	\$ 37	\$ 42
Parks & Recreation	\$ 191	\$ 186	\$ 181	\$ 174	\$ 179	\$ 194
Debt Service	\$ 61	\$ 68	\$ 66	\$ 64	\$ 60	\$ 60
Total Expenditure Per Capita	\$ 1,282	\$ 1,286	\$ 1,293	\$ 1,289	\$ 1,341	\$ 1,431
Debt Service Fund						
General Obligation Debt Per Capita	\$ 36	\$ 31	\$ 31	\$ 31	\$ 36	\$ 36

* Source: Colorado Department of Local Affairs Municipal Population Estimates By County

City of Englewood, Colorado

General Fund - Five Year Expenditure Comparison by Category

	Feb YTD 2015	YTD % Change	% of Total	Feb YTD 2014	YTD % Change	% of Total	Feb YTD 2013	YTD % Change	% of Total	Feb YTD 2012	YTD % Change	% of Total	Feb YTD 2011	% of Total
Personnel services														
Salaries and wages	3,386,482	5.930%	8.039%	3,196,868	28.920%	7.776%	2,479,653	-0.380%	6.231%	2,489,204	-1.620%	6.278%	2,530,253	6.330%
Overtime	118,242	26.950%	0.281%	93,143	55.060%	0.227%	60,070	-29.400%	0.151%	85,089	47.560%	0.215%	57,662	0.144%
Benefits	1,195,710	5.920%	2.838%	1,128,884	34.390%	2.746%	839,983	4.360%	2.111%	804,924	1.840%	2.030%	790,362	1.977%
Personnel services total	4,700,433	6.370%	11.158%	4,418,895	30.750%	10.749%	3,379,707	0.010%	8.492%	3,379,217	0.030%	8.522%	3,378,277	8.451%
Commodities total	222,948	-5.240%	0.529%	235,282	7.030%	0.572%	219,820	-10.080%	0.552%	244,461	6.620%	0.617%	229,288	0.574%
Contractual services total	941,553	19.380%	2.235%	788,716	3.070%	1.919%	765,215	-2.090%	1.923%	781,541	-7.660%	1.971%	846,388	2.117%
Capital total	104,467	3.930%	0.248%	100,513	3.560%	0.244%	97,059	12.350%	0.244%	86,392	-42.020%	0.218%	149,014	0.373%
Total Expenditures	5,969,401	7.680%	14.170%	5,543,406	24.240%	13.484%	4,461,801	-0.660%	11.211%	4,491,611	-2.420%	11.328%	4,602,966	11.515%
Debt service total	145,344	-5.560%	0.345%	153,905	0.140%	0.374%	153,683	0.150%	0.386%	153,447	1.320%	0.387%	151,444	0.379%
Other financing uses total	0			0			0			0			0	
Total Uses of Funds	6,114,746	7.330%	14.515%	5,697,311	23.440%	13.859%	4,615,484	-0.640%	11.597%	4,645,058	-2.300%	11.715%	4,754,410	11.893%
Annual Total	42,126,719	2.473%		41,110,026	3.298%		39,797,514	0.369%		39,651,356	-0.810%		39,974,987	
YTD % of Annual Total	14.515%			13.859%			11.597%			11.715%			11.893%	



General Fund - Transfers

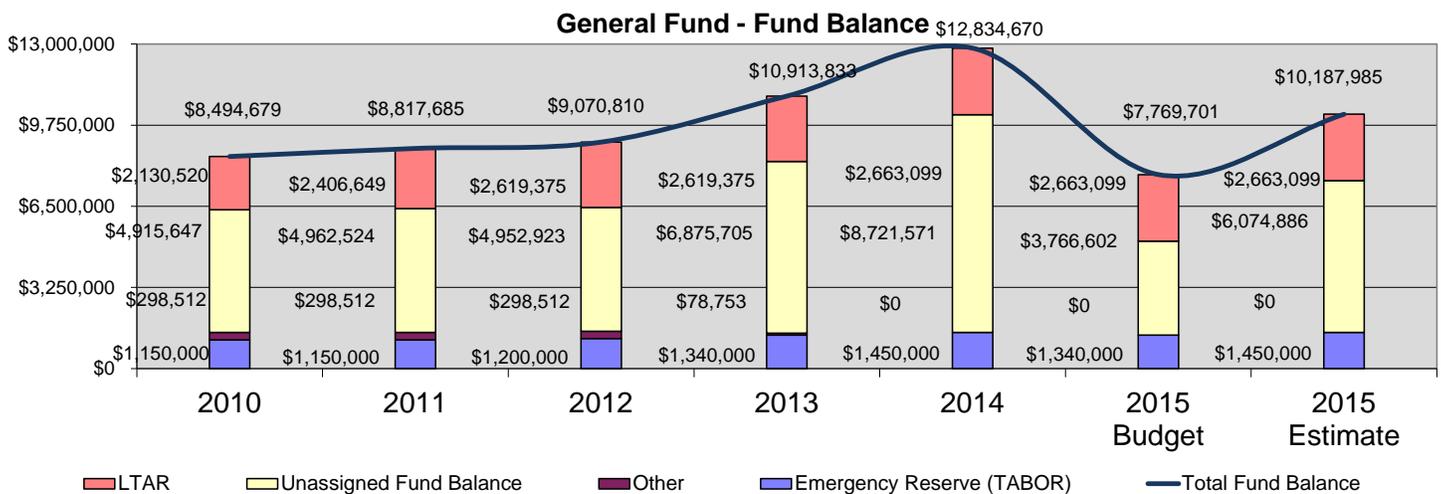
The General Fund has provided funds to and has received funds from Special Revenue Funds, Capital Projects Funds, and Internal Service Funds in order to buffer temporary gaps in revenue and expenditure amounts. The General Fund received the following net transfers:

Source of Funds	2015 Budget Amount	2015 YTD Net Amount	2014 Net Annual Amount
Capital Project Funds			
Public Improvement Fund (PIF)	\$ 294,326	\$ 294,326	\$ 479,544
Enterprise Funds			
Golf Course Fund	-	-	63,000
Internal Service Funds			
Central Services Fund	-	-	50,000
Servicenter Fund	-	-	300,000
Net Transfers In (Out) Total	<u>\$ 294,326</u>	<u>\$ 294,326</u>	<u>\$ 892,544</u>

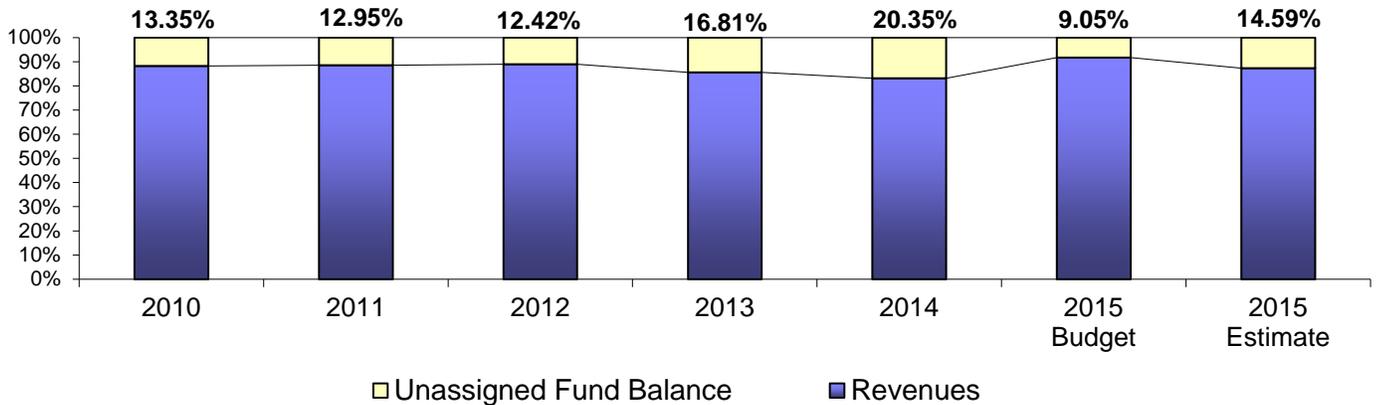
General Fund - Fund Balance

The City designates the fund balance into two categories, restricted and unrestricted. The portion of the fund balance which is restricted is referred to as the “Reserves” while the unrestricted portion is referred to as the unassigned fund balance. The unassigned fund balance represents funds the City sets aside for a “rainy day”. Another way to view these unrestricted funds is as a stabilization fund, the intent of which is to smooth over unexpected fluctuations in revenues and expenditures. The fund balance is normally built up when revenues exceed expenditures. In the past, excess funds have been transferred out, usually for capital projects identified in the Multiple Year Capital Plan (MYCP). The estimated unassigned fund balance is not adequate to provide for a transfer from the General Fund to the capital projects funds.

Long Term Asset Reserve (LTAR) At the 2008 Budget workshop, City Council discussed and directed staff to establish a General Fund reserve account to accumulate funds from the sale, lease, or earnings from long-term assets. It was also determined that these funds should be used in a careful, judicious and strategic manner. The funds restricted in this account are to be expended if the funds are appropriated in the annual budget or by supplemental appropriation. The balance at the end of December 2014 was \$2,663,099. The current and estimated year-end LTAR balance is \$2,663,099.



Unassigned Fund Balance As A Percentage of Revenue



The City's General Fund ended 2014 with total reserves of \$12,834,673, and an unassigned fund balance of \$8,721,670 or 20.3 percent of revenues (21.7 percent of expenditures). The *budgeted* total reserves for 2015 are \$7,769,701 with an unassigned fund balance of \$3,766,602 or nine percent of budgeted revenues or 8.5 percent of budgeted expenditures. Estimated total reserves for 2015 are \$8,361,985 (reduced by a planned transfer of \$1,826,000 to the Public Improvement Fund) with an unassigned fund balance of \$4,248,886 or 10.2 percent of estimated revenues and nine percent of projected expenditures. The \$4,248,886 would allow the City to operate for approximately 34.8 days (using average daily projected expenditures) if all other revenues and financing sources ceased. In these times of economic uncertainty, it is more important than ever to maintain reserves to help the City make up for revenue shortfalls and unexpected expenditure increases given that the one-time transfers made to the General Fund to help maintain reserves are no longer available.

PUBLIC IMPROVEMENT FUND OVERVIEW

The Public Improvement Fund (PIF) accounts for the City's "public-use" capital projects (e.g. roads, bridges, pavement, etc.). The PIF funding is from the collection of vehicle and building use taxes, intergovernmental revenues, interest income, and other miscellaneous sources.

The table on the next page illustrates the PIF Year-To-Date (YTD) revenues and expenditures for the years 2013 through 2015. The dollar and percentage change between each year is also provided. The Estimated Ending Fund Balance is included in order to account for the remaining PIF appropriation in addition to the remaining annual revenue anticipated for the fund.

Public Improvement Fund (PIF)	2015	2015 vs 2014 Increase (Decrease)		2014	2014 vs 2013 Increase (Decrease)		2013
YTD Revenues	\$ 610,480	\$ (268,449)	(30.54%)	\$ 878,929	\$ 666,725	314.19%	\$ 212,204
YTD Expenditures	2,375,351	\$ 1,125,396	90.03%	1,249,955	\$ 114,025	10.04%	1,135,930
Net Revenues (Expenditures)	\$ (1,764,871)	\$ (1,393,845)		\$ (371,026)	\$ 552,700		\$ (923,726)
Beginning PIF Fund Balance	\$ 2,345,137			\$ 1,905,453			\$ 1,320,371
Ending PIF Fund Balance Before Remaining Annual Revenue and Appropriation	\$ 580,266			\$ 1,534,427			\$ 396,645
Plus: Remaining Annual Revenue	2,498,520			2,130,071			3,068,635
Less: Remaining Annual Appropriation	(2,264,907)			(4,044,295)			(2,584,254)
Estimated Ending Fund Balance	\$ 813,879			\$ (379,797)			\$ 881,026
Unappropriated Fund Balance as of December 31,				\$ 869,835			\$ 785,553

The three main funding sources for the PIF are Vehicle Use Tax, Building Use Tax and Arapahoe County Road and Bridge Tax.

	2015 Estimate	2015 Adopted Budget	2015 YTD Actual	2015 Vs 2014		2014 YTD Actual	2014 Vs 2013		2013 YTD Actual
				Amount	%		Amount	%	
Vehicle Use Tax	\$ 1,350,000	\$ 1,350,000	\$ 151,648	\$ 38,446	34%	\$ 113,202	\$ 4,982	5%	\$ 108,220
Building Use Tax	\$ 1,550,000	\$ 1,550,000	\$ 453,733	\$ (304,670)	-40%	\$ 758,403	\$ 694,405	1085%	\$ 63,999
Arapahoe County Road and Bridge Tax	\$ 195,000	\$ 199,000	\$ -	\$ -	---	\$ -	\$ -	---	\$ -

Vehicle Use Tax is based on the valuation of new vehicles purchased by City of Englewood residents. This tax is collected and remitted by Arapahoe County at the time the vehicle is registered. **Building Use Tax** is based on the valuation of building permits issued by the City of Englewood. These revenue sources are monitored periodically to determine the revision of the annual estimate. **Arapahoe County Road and Bridge Tax** is restricted to the construction and maintenance of streets and bridges. This tax is based on a mill levy established by Arapahoe County multiplied by 50% of the City's assessed property valuation.

2014 Year-To-Date City Funds At-A-Glance

(Please refer to "Funds Glossary" for a Brief Description of Funds and Fund Types)

	Beginning Balance	Revenue	Expenditure	Other Sources (Uses)	Restricted/ Committed Balance	Estimated Ending Balance
Governmental Fund Types (Fund Balance)						
General Fund	12,829,374	6,966,873	6,114,746	(3,493,516)	4,113,099	6,074,886
Special Revenue Funds						
Conservation Trust	1,491,458	3,859	1,825	(1,471,551)	-	21,941
Open Space	1,562,993	2,813	5,522	(1,434,423)	-	125,861
Donors	346,859	18,311	4,143	-	-	361,027
Community Development	-	(93)	4,243	4,336	-	-
Malley Center Trust	233,626	906	-	-	-	234,532
Parks & Recreation Trust	457,594	1,233	819	-	-	458,008
Debt Service Fund						
General Obligation Bond	61,105	11,183	110	-	-	72,178
Capital Projects Funds						
PIF	2,345,137	610,480	354,507	(1,787,232)	-	813,879
MYCP	972,799	4,445	238,163	(727,914)	-	11,168
Proprietary Fund Types (Funds Available Balance)						
Enterprise Funds						
Water	11,237,162	551,867	1,246,211	-	-	10,542,817
Sewer	4,539,031	2,862,153	1,733,183	-	1,000,000	4,668,001
Stormwater Drainage	1,232,976	86,374	13,032	-	102,500	1,203,818
Golf Course	664,420	99,100	145,091	-	215,773	402,657
Concrete Utility	499,552	424,319	26,748	-	-	897,123
Housing Rehabilitation	1,455,047	10,762	50,616	-	-	1,415,193
Internal Service Funds						
Central Services	73,390	48,288	44,343	-	-	77,335
ServiCenter	1,458,572	396,401	295,421	-	-	1,559,552
CERF	1,621,229	149,653	-	-	-	1,770,882
Employee Benefits	33,719	1,123,184	1,535,723	-	-	(378,821)
Risk Management	8,722	1,241	993,504	-	-	(983,541)

CLOSING

The Finance and Administrative Services Department staff works closely with the City Manager's Office and the various departments to help identify revenue and expenditure threats, trends and opportunities as well as strategies to balance revenues and expenditures. I will continue to provide Council with monthly reports. It is important to frequently monitor the financial condition of the City so City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

I plan to discuss this report with Council at an upcoming study session. If you have any questions regarding this report, I can be reached at **303.762.2401**.

FUNDS GLOSSARY

Capital Equipment Replacement Fund (CERF) – Accounts for the accumulation of funds for the scheduled replacement of City-owned equipment and vehicles.

Capital Projects Funds account for financial resources to be used for the acquisition and/or construction of major capital facilities (other than those financed by proprietary funds).

Central Services Fund – Accounts for the financing of printing services and for maintaining an inventory of frequently used or essential office supplies provided by Central Services to other departments of the City on a cost reimbursement basis.

Community Development Fund – Accounts for the **art** Shuttle Program which is funded in part by the Regional Transportation District (RTD). **art** provides riders free transportation to 19 stops connecting CityCenter Englewood, businesses in downtown Englewood, and the medical facilities in and near Craig Hospital and Swedish Medical Center.

Concrete Utility Fund – Accounts for revenues and expenses associated with maintaining the City’s sidewalks, curbs and gutters.

Conservation Trust Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided primarily from State Lottery funds.

Debt Service Funds account for the accumulation of resources and payment of general obligation bond principal and interest from governmental resources and special assessment bond and loan principal and interest from special assessment levies when the government is obligated in some manner for payment.

Donors’ Fund – Accounts for funds donated to the City for various specified activities.

Employee Benefits Fund – Accounts for the administration of providing City employee benefit programs: medical, dental, life, and disability insurance.

Enterprise Funds account for operations that: (a) are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges, or (b) where the City Council has decided that periodic determination of revenue earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management controls, accountability or other purposes.

Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

General Obligation Bond Fund – Accounts for the accumulation of monies for payment of General Obligation Bond principal and interest.

Golf Course Fund – Accounts for revenues and expenses associated with the operations of the Englewood Municipal Golf Course.

Governmental Funds distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). These funds focus on the near-term *inflows and outflows of spendable resources*, as well as on balances of spendable resources available at the end of the year.

Housing Rehabilitation Fund – Accounts for revenues and expenses associated with the City’s housing rehabilitation program.

Internal Service Funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City on a cost-reimbursement basis.

MOA – Museum of Outdoor Arts

Malley Center Trust Fund – Accounts for a trust established by Elsie Malley to be used for the benefit of the Malley Senior Recreation Center.

Multi-Year Capital Projects Fund (MYCP) - Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily with transfers from other City Funds.

Open Space Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided from the Arapahoe County Open Space Sales Tax of .25%. The Open Space Tax was created on December 1, 2004 and expires on December 31, 2023.

Parks and Recreation Trust Fund – Accounts for a trust established by the City, financed primarily by donations, to be used exclusively for specific park and recreation projects.

Proprietary Funds account for operations that are financed and operated in a manner similar to private business enterprises. It is the intent that the cost of providing such goods or services will be recovered through user charges.

Public Improvement Fund (PIF) – Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily from building and vehicle use taxes.

Risk Management Fund – Accounts for the administration of maintaining property and liability and workers' compensation insurance.

ServiCenter Fund – Accounts for the financing of automotive repairs and services provided by the ServiCenter to other departments of the City, or to other governmental units, on a cost reimbursement basis.

Sewer Fund – Accounts for revenues and expenses associated with providing wastewater services to the City of Englewood residents and some county residents.

Special Revenue Funds account for the proceeds of specific revenue sources that are legally restricted to expenditure for specified purposes.

Storm Drainage Fund – Accounts for revenues and expenses associated with maintaining the City's storm drainage system.

Water Fund – Accounts for revenues and expenses associated with providing water services to City of Englewood residents.

General Fund Comparative Revenue, Expenditure & Fund Balance Report as of February 28, 2015

Percentage of Year Completed = 17%

Fund Balance January 1	\$ 10,416,386	\$ 12,834,670	\$ 12,834,670	\$ 10,913,833	\$ 10,913,833	\$ 9,070,810	\$ 9,070,810			
	2015				2014			2013		
	Budget	Feb-15	% Budget	YE Estimate	Dec-14	Feb-14	% YTD	Dec-13	Feb-13	% YTD
Revenues										
Property Tax	2,900,000	30,738	1.06%	2,900,000	2,892,433	57,720	2.00%	2,900,715	58,400	2.01%
Specific Ownership Tax	260,000	26,457	10.18%	260,000	291,670	27,352	9.38%	266,881	28,212	10.57%
Sales & Use Taxes	24,200,000	5,152,531	21.29%	24,200,000	24,829,509	4,860,608	19.58%	23,433,775	4,453,028	19.00%
Cigarette Tax	179,000	29,553	16.51%	179,000	188,652	31,989	16.96%	195,088	32,721	16.77%
Franchise Fees	3,017,550	389,350	12.90%	3,017,550	3,208,416	357,988	11.16%	3,101,310	307,451	9.91%
Hotel/Motel Tax	12,000	2,414	20.12%	12,000	11,948	2,145	17.95%	12,039	2,058	17.09%
Licenses & Permits	1,107,122	208,377	18.82%	1,107,122	1,576,121	318,419	20.20%	1,446,578	165,661	11.45%
Intergovernmental Revenue	1,400,924	108,407	7.74%	1,400,924	1,869,045	207,281	11.09%	1,488,204	110,551	7.43%
Charges for Services	3,335,262	516,011	15.47%	3,335,262	3,215,032	510,665	15.88%	3,469,845	561,036	16.17%
Recreation	2,556,900	250,983	9.82%	2,556,900	2,466,421	256,233	10.39%	2,420,443	257,682	10.65%
Fines & Forfeitures	1,396,844	175,882	12.59%	1,396,844	1,350,164	226,244	16.76%	1,317,707	236,341	17.94%
Interest	88,164	29,315	33.25%	88,164	68,342	39,210	57.37%	(10,223)	7,712	-75.44%
EMRF Rents	858,882	165,798	19.30%	858,882	684,683	117,466	17.16%	573,526	144,548	25.20%
Miscellaneous	313,050	46,854	14.97%	313,050	210,530	59,316	28.17%	285,931	70,557	24.68%
Total Revenues	41,625,698	7,132,670	17.14%	41,625,698	42,862,966	7,072,636	16.50%	40,901,819	6,435,958	15.74%
Expenditures										
Legislation	357,575	45,856	12.82%	357,575	329,738	48,594	14.74%	280,920	30,483	10.85%
City Attorney	869,106	104,042	11.97%	869,106	726,377	102,858	14.16%	719,781	83,592	11.61%
Court	1,085,494	137,027	12.62%	1,085,494	942,264	139,701	14.83%	922,245	104,480	11.33%
City Manager	731,307	161,655	22.10%	731,307	673,402	133,768	19.86%	675,844	112,045	16.58%
Human Resources	482,893	96,939	20.07%	482,893	441,955	49,451	11.19%	408,551	45,059	11.03%
Financial Services	1,805,052	256,768	14.22%	1,805,052	1,566,733	228,828	14.61%	1,533,060	169,359	11.05%
Information Technology	1,425,389	206,518	14.49%	1,425,389	1,348,275	205,446	15.24%	1,336,591	190,025	14.22%
Public Works	5,790,091	845,678	14.61%	5,790,091	5,440,975	783,762	14.40%	5,234,383	625,631	11.95%
Fire Department	9,139,834	1,339,986	14.66%	9,139,834	8,548,589	1,125,666	13.17%	8,002,677	900,929	11.26%
Police Department	12,157,100	1,824,394	15.01%	12,157,100	11,872,226	1,749,617	14.74%	11,226,157	1,420,751	12.66%
Community Development	1,288,781	133,744	10.38%	1,288,781	1,128,034	163,880	14.53%	1,113,710	123,995	11.13%
Library	1,317,657	159,974	12.14%	1,317,657	1,165,446	161,997	13.90%	1,174,656	161,864	13.78%
Recreation	6,053,116	642,965	10.62%	6,053,116	5,569,134	628,935	11.29%	5,402,599	479,693	8.88%
Debt Service	1,863,314	145,344	7.80%	1,863,314	1,869,902	153,905	8.23%	2,005,830	153,933	7.67%
Contingency	200,000	13,858	6.93%	200,000	211,623	20,899	9.88%	88,360	13,647	15.44%
Total Expenditures	44,566,709	6,114,748	13.72%	44,566,709	41,834,673	5,697,307	13.62%	40,125,364	4,615,486	11.50%
Excess revenues over (under) expenditures	(2,941,011)	1,017,922	-34.61%	(2,941,011)	1,028,293	1,375,329		776,455	1,820,472	
Net transfers in (out)	294,326	294,326	100.00%	294,326	892,544	848,820	95.10%	1,066,568	150,000	14.06%
Total Fund Balance	\$ 7,769,701	\$ 14,146,918	182.08%	\$ 10,187,985	\$ 12,834,670	\$ 13,137,982	102.36%	\$ 10,913,833	\$ 11,041,282	101.17%

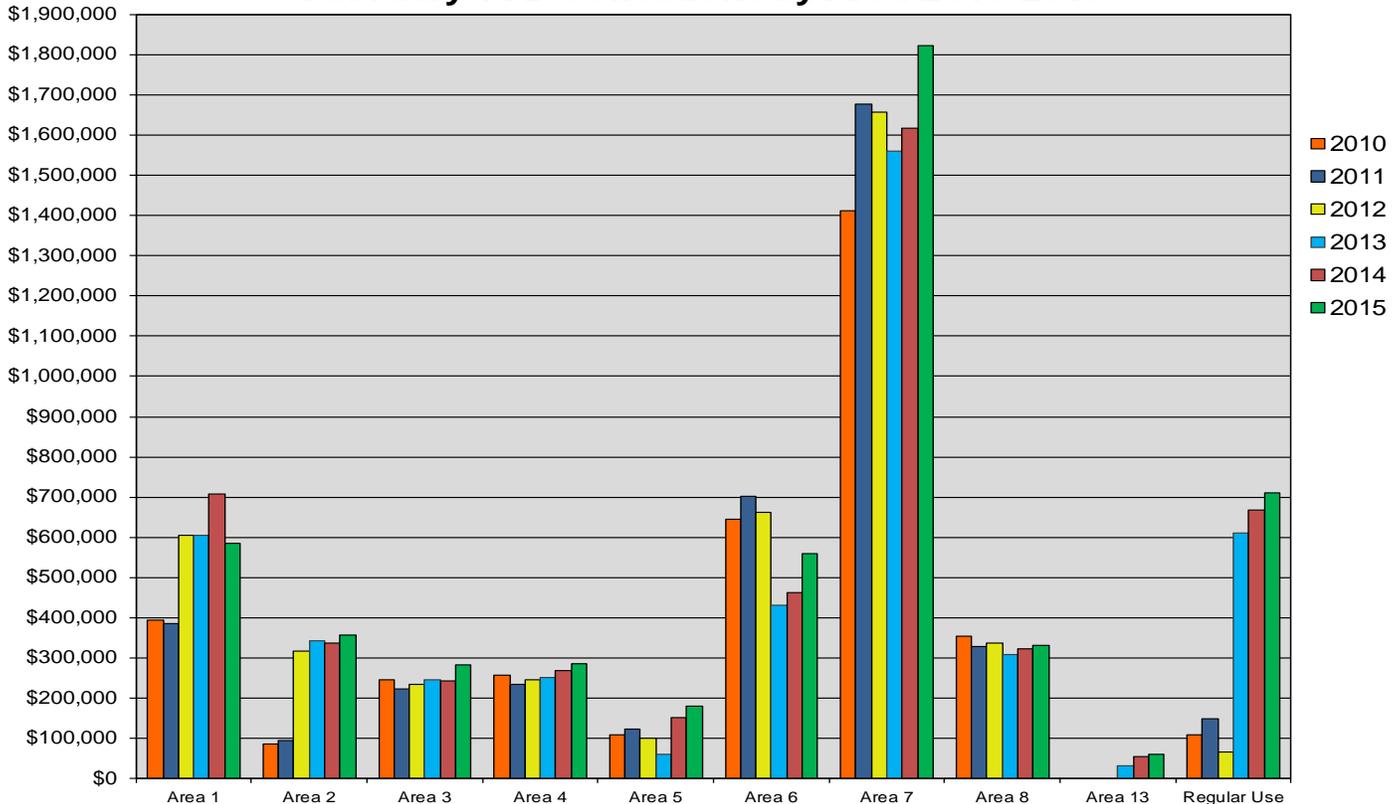
Fund Balance Analysis

Total Fund Balance	\$ 7,769,701	\$ 14,146,918	\$ 10,187,985	\$ 12,834,670	\$ 10,913,833
Restricted Fund Balance					
-Emergencies (TABOR)	1,340,000	1,450,000	1,450,000	1,450,000	1,340,000
Committed Fund Balance					
-LTAR	2,663,099	2,663,099	2,663,099	2,663,099	2,619,375
-COPS Grant	-	-	-	-	78,753
Restricted/Committed	\$ 4,003,099	\$ 4,113,099	\$ 4,113,099	\$ 4,113,099	\$ 4,038,128
Estimated Unassigned Fund Balance	\$ 3,766,602	\$ 10,033,819	\$ 6,074,886	\$ 8,721,571	\$ 6,875,705
As a percentage of projected revenues	9.05%	24.10%	14.59%	20.35%	16.81%
As a percentage of budgeted revenues	9.05%	24.10%	14.59%		
Target	4,162,570	-	6,243,855		

**Sales & Use Tax Collections Year-to-Date Comparison (Cash Basis)
for the month of February 2015**

	2010	% Change	2011	% Change	2012	% Change	2013	% Change	2014	% Change	2015	% Change	\$ Change
Area 1	395,502	-11.01%	384,368	-2.82%	605,339	57.49%	605,008	-0.05%	707,440	16.93%	584,051	-17.44%	-123,389
Area 2	84,944	7.43%	94,059	10.73%	318,120	238.21%	341,710	7.42%	336,352	-1.57%	356,417	5.97%	20,065
Area 3	244,685	10.15%	221,744	-9.38%	233,797	5.44%	245,174	4.87%	241,968	-1.31%	281,664	16.41%	39,696
Area 4	256,622	-15.11%	234,362	-8.67%	246,568	5.21%	251,232	1.89%	269,584	7.30%	285,657	5.96%	16,073
Area 5	108,316	-7.93%	122,800	13.37%	99,308	-19.13%	61,923	-37.65%	152,539	146.34%	180,080	18.05%	27,541
Area 6	644,635	-6.47%	702,046	8.91%	661,505	-5.77%	432,448	-34.63%	463,720	7.23%	559,566	20.67%	95,846
Area 7	1,411,923	-24.04%	1,676,973	18.77%	1,656,773	-1.20%	1,561,332	-5.76%	1,616,417	3.53%	1,822,903	12.77%	206,486
Area 8	353,992	-9.30%	328,184	-7.29%	336,257	2.46%	309,204	-8.05%	323,238	4.54%	331,605	2.59%	8,366
Area 13			0	0.00%	0	0.00%	31,517	0.00%	55,722	76.80%	61,550	10.46%	5,828
Regular Use	108,657	73.05%	148,941	37.08%	67,620	-54.60%	611,031	803.63%	669,110	9.51%	711,347	6.31%	42,236
Subtotal	3,609,276	-13.38%	3,913,477	8.43%	4,225,288	7.97%	4,450,579	5.33%	4,836,091	8.66%	5,174,840	7.00%	338,749
Area 9	339,839	-3.27%	362,696	6.73%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 10	2,878	-13.37%	7,650	165.78%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 9 and 10	342,718	-2.50%	370,346	8.06%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 11	22,655	-9.72%	24,832	9.61%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 12	1,941	-15.02%	2,210	13.90%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 11 and 12	24,596	-7.80%	27,043	9.95%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Subtotal	367,314	-2.87%	397,388	8.19%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Total	3,976,590	-9.25%	4,310,866	8.41%	4,225,288	-1.99%	4,450,579	5.33%	4,836,091	8.66%	5,174,840	7.00%	338,749
Refunds	74,921	15914.21%	7,976	-89.35%	42,821	436.86%	4,747	-88.91%	828	-82.55%	12,063	1356.44%	
Audit & Collections Rev	30,558	-88.76%	99,834	226.71%	5,176	-94.82%	13,201	155.07%	70,083	430.88%	30,877	-55.94%	
**included Above													
Unearned Sales Tax	600,000	0.00%	1,100,000	83.33%	1,150,000	4.55%	1,150,000	0.00%	1,150,000	0.00%	1,150,000	0.00%	
Building Use	51,565	110.35%	49,658	-3.70%	65,089	31.07%	63,999	-1.68%	758,403	1085.03%	453,733	-40.17%	
Vehicle Use	146,625	-16.34%	136,125	-7.16%	235,269	72.83%	249,869	6.21%	226,070	-9.52%	298,142	31.88%	

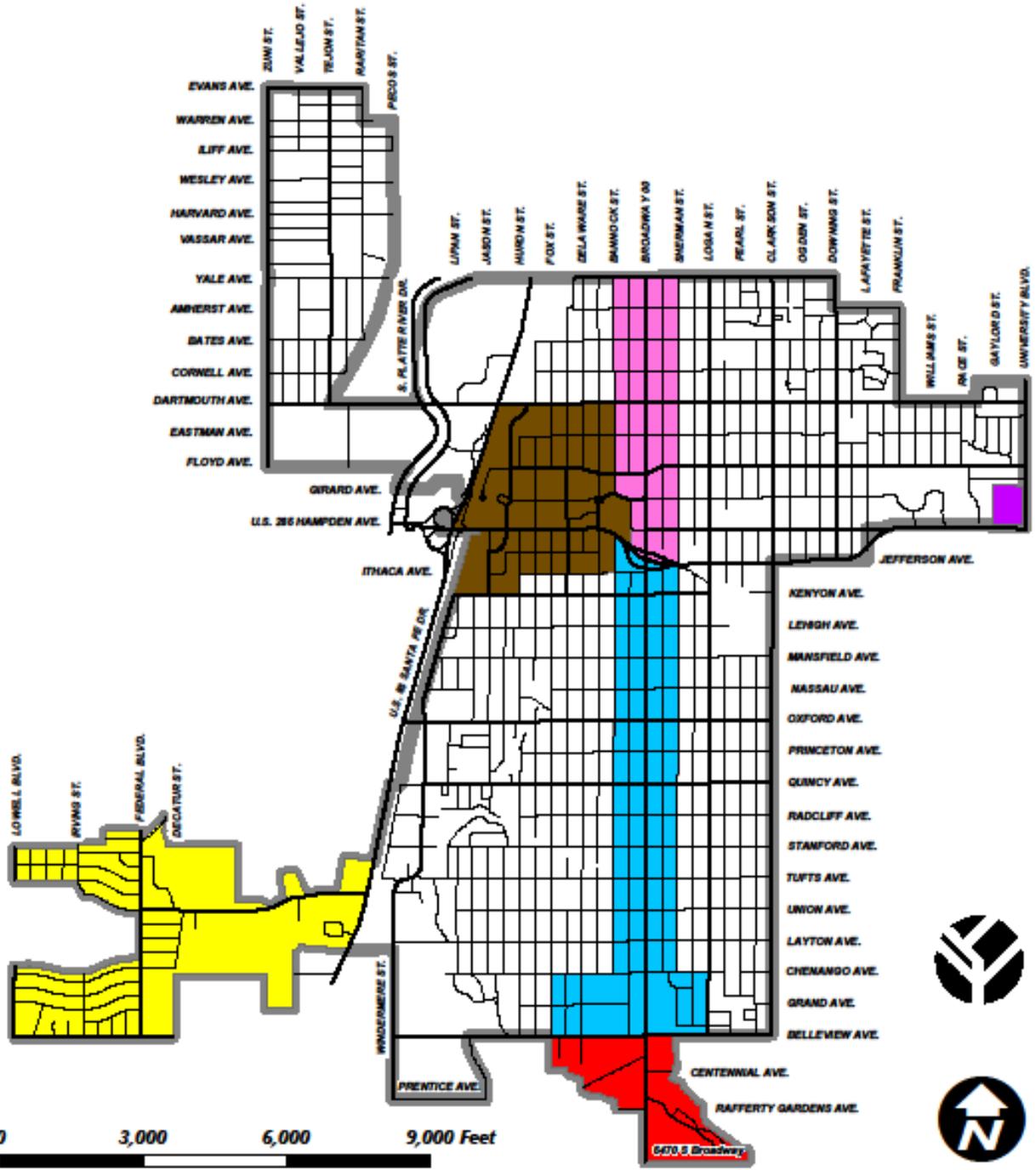
February YTD Collections by Area 2010-2015



Area Descriptions

Area 1 - CityCenter (Formerly Cinderella City)
 Area 2 - S of Yale, north & south side of Jefferson Ave/US 285 between Bannock and Sherman
 Area 3 - S of Jefferson Ave/US 285 between Bannock & Sherman and north side of Belleview between Logan & Delaware
 Area 4 - Broadway and Belleview (Between Fox and Sherman and south side of Belleview and to the Southern City Limits)

Area 5 - Federal and Belleview W of Santa Fe Drive
 Area 6 - All other City locations
 Area 7 - Outside City limits
 Area 8 - Public Utilities
 Area 13 - Hampden Avenue (US 285) and University Boulevard



City of Englewood, Colorado: Sales Tax Areas

- | | | |
|---------|---------|--------------------------|
| Area 1* | Area 4 | Arterials and Collectors |
| Area 2* | Area 5 | Local Streets |
| Area 3 | Area 13 | Englewood City Limits |

Areas Not Depicted on Map:
 Area 6 - Other City Locations* Area 7 - Outside City Limits Area 8 - Public Utilities
 * Includes EURA designated Areas 9, 10, 11, & 12



City of Englewood

To: Mayor Randy Penn and City Council
From: Frank Gryglewicz, Director of Finance and Administrative Services
Date: February 6, 2015
Subject: Updated December 2014 Financial Report

Please note any references to 2014 have not been audited and are subject to change until the annual audit and Comprehensive Annual Financial Report is completed.

REVENUES:

- Through December 2014, the City of Englewood collected \$42,541,140 or \$1,228,184 (3 percent) more than last year...
The City collected \$2,892,433 in property taxes and \$291,670 in specific ownership tax through December.
Year-to-date sales and use tax revenues were \$24,802,274 or \$1,368,472 (5.8 percent) more than December 2013

Table with 4 columns: Business Area, \$ YTD Variance CY vs PY, % YTD Variance CY vs PY, and Comments. Rows include Area 1 through Area 13, Regular Use, and Totals.

- Cigarette tax collections were down \$6,436 compared to last year.
Franchise fee collections were \$124,583 less than last year.
Licenses and permit collections were \$120,918 more than December 2013.
Intergovernmental revenues were \$27,416 more than the prior year.
Charges for services decreased \$315,303 from last year.
Recreation revenues increased \$45,355 from 2013.
Fines and forfeitures were \$37,357 more than last year.
Investment income was \$78,716 more than last year.
Miscellaneous revenues were \$76,716 less than last year.
Net Rent revenues from McLellan Reservoir were \$684,683.

OUTSIDE CITY:

- Outside City sales and use tax receipts (cash basis) were up \$703,909 or 10.3 percent compared to last year.
At this time potential refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$1,150,000.

CITY CENTER ENGLEWOOD (CCE):

- Sales and use tax revenue collected through December 2014 were \$3,457,329 or \$118,349 more than last year during the same period.

EXPENDITURES:

- Expenditures through December were \$41,253,092 or \$1,127,728 (2.8 percent) more than the \$40,125,364 expended through December 2013.

Department	\$ YTD Variance CY vs PY	% YTD Variance CY vs PY	Comments
Legislation	48,818	17.38%	Legislation (City Council and Boards and Commissions) 2014 expenditures are 47,121 more than 2013, but under the 2014 budgeted amount by \$26,529. The majority of the increase was due to KEB expenditures related to their Hazardous Materials Roundup program, of which approximately 2/3 is reimbursed by the cities of Littleton and Sheridan. Other expenditure increase were related to the cost in the City Council budget of the 2014 Citizens Survey that was last conducted in 2009, higher printing costs for the annual calendar and minor increases in the Council food and travel expenses.
City Attorney	6,596	0.92%	Variance is due to expenditure held closely to prior year spending.
Court	20,019	2.17%	Variance is due to anticipated increases in personnel, contractual and commodity costs.
City Manager	(2,442)	-0.36%	City Manager's Office 2014 expenditures are \$9818 less than 2013 and \$37,732 under the 2014 budgeted amount. Variance is due largely to a vacant position being held open.
Human Resources	33,404	8.18%	The increase is attributable to the City Manager recruitment. YTD expenditures for that project are \$31,771. Former City Manager's departure was not known at the time the 2014 budget was completed, so only \$13,000 was budgeted for executive recruiting. That amount was based upon the cost for the previous two director/chief recruitments. The department has been restructured and an acting manager has been appointed who reports to the Finance and Administrative Services Director.
Financial Services	33,673	2.20%	Variance is due in part to keeping vacant positions open during the year and expenditure held closely to prior year spending.
Information Technology	11,684	0.87%	Variance is due in part to expenditure held closely to prior year spending and restructuring the department due to an employee retirement and a vacant director position filled with a manager reporting to the Finance and Administrative Services Director.
Public Works	206,593	3.95%	Variance is due in part to the increase in salary and benefits such as pension and insurance benefits (\$110k)
Fire Department	545,912	6.82%	Variance is due in part of vacant positions not filled until in 2014 as well as additional benefit costs due to insurance (\$170k) and Supplemental Disability (\$27K)
Police Department	646,069	5.76%	Variance is due in part to vacant positions not filled until in 2014 as well as additional benefit costs due to insurance (\$150k); additional POST training in 2014 (\$50k),the POST is offset 100% by revenue; Replacement of Motorola Radios (\$350k) through a grant.
Community Development	14,324	1.29%	Variance is due to : 1. Elimination of funding for 2 positions involved in the Housing Rehab Program after their retirements (-\$50,000), 2. Decrease in commodities expenditures (-\$7,300), 3. Increase in Contractual Services (+\$17,000), 4. Decrease in Art Shuttle expenditures (-\$9,400), and 5. Decrease in Catalyst Program expenditures (-\$17,300). Savings will decrease after year end invoices for Comprehensive Plan, Art Shuttle and Catalyst Program are processed.
Library	(9,210)	-0.78%	Variance is due in part to change in Security Guard hours from part-time to full-time.
Recreation	166,534	3.08%	Variance is due in part to the increases to salary, benefits and some commodity adjustments during the period.
Debt Service	(135,928)	-6.78%	Variance is due in part to the 2013 final payment of the capital lease for technology related equipment replacement.
Contingency	123,263	139.50%	Variance is due in part to the higher leave payouts for employees separating from the City in 2014 versus 2013
Total Expenditures	1,709,309	4.26%	

REVENUES OVER/UNDER EXPENDITURES:

- Revenues exceeded expenditures by **\$778,937** this year compared to revenues exceeding expenditures by \$776,455 in 2013.

TRANSFERS:

- Net 2014 transfers-in to date of \$892,544 were made by the end of December 2014 (please refer to page 16).

FUND BALANCE:

- The estimated total fund balance is \$12,683,288 or 30 percent of estimated revenue. The estimated unassigned fund balance for 2014 is estimated at \$8,570,189 or 20.3 percent of estimated revenues.
- The 2014 estimated Long Term Asset Reserve (LTAR) balance is \$2,663,099 (please refer to page 16).

PUBLIC IMPROVEMENT FUND (PIF):

- The PIF has collected \$3,898,735 in revenues and spent 3,459,051 year-to-date. The estimated year-end fund balance is \$970,173.

General Fund Comparative Revenue, Expenditure & Fund Balance Report as of December 31, 2014

Percentage of Year Completed = 100%

Fund Balance January 1	\$ 8,726,474	\$ 10,913,833	\$ 10,913,833	\$ 9,070,810	\$ 9,070,810	\$ 8,817,685	\$ 8,817,685			
	2014				2013			2012		
	Budget	Dec-14	% Budget	YE Estimate	Dec-13	Dec-13	% YTD	Dec-12	Dec-12	% YTD
Revenues										
Property Tax	2,898,000	2,892,433	99.81%	2,892,433	2,900,715	2,900,715	100.00%	2,874,816	2,874,816	100.00%
Specific Ownership Tax	230,000	291,670	126.81%	291,670	266,881	266,881	100.00%	243,293	243,293	100.00%
Sales & Use Taxes	22,883,003	24,829,509	108.51%	24,829,509	23,433,775	23,433,775	100.00%	22,363,618	22,363,617	100.00%
Cigarette Tax	179,000	188,652	105.39%	188,652	195,088	195,088	100.00%	189,618	189,618	100.00%
Franchise Fees	3,069,500	3,208,416	104.53%	3,208,416	3,101,310	3,101,310	100.00%	2,930,888	2,930,889	100.00%
Hotel/Motel Tax	10,000	11,948	119.48%	11,948	12,039	12,039	100.00%	10,395	10,395	100.00%
Licenses & Permits	882,250	1,576,121	178.65%	1,576,121	1,446,578	1,446,578	100.00%	983,359	983,359	100.00%
Intergovernmental Revenue	1,753,575	1,869,045	106.58%	1,869,045	1,488,204	1,488,204	100.00%	1,865,722	1,865,722	100.00%
Charges for Services	3,345,353	3,215,032	96.10%	3,215,032	3,469,845	3,469,845	100.00%	3,441,525	3,441,525	100.00%
Recreation	2,594,232	2,466,421	95.07%	2,466,421	2,420,443	2,420,443	100.00%	2,615,642	2,615,642	100.00%
Fines & Forfeitures	1,368,450	1,350,164	98.66%	1,350,164	1,317,707	1,317,707	100.00%	1,381,453	1,381,453	100.00%
Interest	8,164	68,342	837.11%	68,342	(10,223)	(10,223)	100.00%	84,045	84,045	100.00%
EMRF Rents	638,829	684,683	107.18%	684,683	573,526	573,526	100.00%	551,295	551,295	100.00%
Miscellaneous	320,050	210,530	65.78%	210,530	285,931	285,931	100.00%	354,130	354,130	100.00%
Total Revenues	40,180,406	42,862,966	106.68%	42,862,966	40,901,819	40,901,819	100.00%	39,889,799	39,889,799	100.00%
Expenditures										
Legislation	354,570	329,738	93.00%	329,738	280,920	280,920	100.00%	316,043	316,043	100.00%
City Attorney	818,514	726,377	88.74%	726,377	719,781	719,781	100.00%	712,036	712,036	100.00%
Court	1,026,895	942,264	91.76%	942,264	922,245	922,245	100.00%	886,249	886,249	100.00%
City Manager	703,758	673,402	95.69%	673,402	675,844	675,844	100.00%	658,047	658,047	100.00%
Human Resources	493,826	441,955	89.50%	441,955	408,551	408,551	100.00%	469,343	469,342	100.00%
Financial Services	1,625,150	1,566,733	96.41%	1,566,733	1,533,060	1,533,060	100.00%	1,464,305	1,464,306	100.00%
Information Technology	1,378,942	1,348,275	97.78%	1,348,275	1,336,591	1,336,591	100.00%	1,373,943	1,373,943	100.00%
Public Works	5,504,669	5,440,975	98.84%	5,440,975	5,234,383	5,234,382	100.00%	5,202,903	5,202,903	100.00%
Fire Department	8,255,119	8,548,589	103.56%	8,548,589	8,002,677	8,002,677	100.00%	8,100,554	8,100,554	100.00%
Police Department	12,074,148	11,872,226	98.33%	11,872,226	11,226,157	11,226,157	100.00%	10,788,935	10,788,935	100.00%
Community Development	1,252,102	1,128,034	90.09%	1,128,034	1,113,710	1,113,710	100.00%	1,262,451	1,262,451	100.00%
Library	1,262,036	1,165,446	92.35%	1,165,446	1,174,656	1,174,656	100.00%	1,180,771	1,180,771	100.00%
Recreation	5,804,158	5,569,134	95.95%	5,569,134	5,402,599	5,402,600	100.00%	5,649,246	5,649,247	100.00%
Debt Service	2,008,820	1,869,902	93.08%	1,869,902	2,005,830	2,005,830	100.00%	2,056,951	2,056,950	100.00%
Contingency	200,000	211,623	105.81%	211,623	88,360	88,360	100.00%	143,810	143,810	100.00%
Total Expenditures	42,762,707	41,834,673	97.83%	41,834,673	40,125,364	40,125,364	100.00%	40,265,587	40,265,587	100.00%
Excess revenues over (under) expenditures	(2,582,301)	1,028,293	-39.82%	1,028,293	776,455	776,455		(375,788)	(375,788)	
Net transfers in (out)	1,248,820	892,544	71.47%	892,544	1,066,568	1,066,568	100.00%	628,913	628,913	100.00%
Total Fund Balance	\$ 7,392,993	\$ 12,834,670	173.61%	\$ 12,834,670	\$ 10,913,833	\$ 10,913,833	100.00%	\$ 9,070,810	\$ 9,070,810	100.00%

Fund Balance Analysis										
Total Fund Balance	\$ 7,392,993	\$ 12,834,670	\$ 12,834,670	\$ 10,913,833	\$ 9,070,810					
Restricted Fund Balance										
-Emergencies (TABOR)	1,200,000	1,450,000	1,450,000	1,340,000	1,200,000					
Committed Fund Balance										
-LTAR	2,619,375	2,663,099	2,663,099	2,619,375	2,619,375					
-COPS Grant	-	-	-	78,753	298,512					
Restricted/Committed	\$ 3,819,375	\$ 4,113,099	\$ 4,113,099	\$ 4,038,128	\$ 4,117,887					
Estimated Unassigned Fund Balance	\$ 3,573,618	\$ 8,721,571	\$ 8,721,571	\$ 6,875,705	\$ 4,952,923					
As a percentage of projected revenues	8.34%	20.35%	20.35%	16.81%	12.42%					
As a percentage of budgeted revenues	8.89%	21.71%	21.71%							
Target	4,018,041	-	6,027,061							