



City of Englewood

To: Mayor Randy Penn and City Council
From: Frank Gryglewicz, Director of Finance and Administrative Services
Date: February 12, 2015
Subject: January Financial Report with Updated December 2014 Financial Report

Please note any references to 2014 have not been audited and are subject to change until the annual audit and Comprehensive Annual Financial Report is completed.

REVENUES:

- Through January 2015, the City of Englewood collected \$4,311,273 or \$68,941 (1.6 percent) more than last year.
The City collected \$0 in property taxes and \$0 in specific ownership tax through January (normal collection pattern).
Year-to-date sales and use tax revenues were \$3,403,229 or \$212,597 (6.7 percent) more than January 2014. The following chart provides collections by business area and the variances for the current year-to-date as compared to the prior year-to-date amounts.

Table with 4 columns: Business Area, \$ YTD Variance CY vs PY, % YTD Variance CY vs PY, and Comments. Rows include Area 1 through Area 13, Regular Use, and Totals.

- Cigarette tax collections were down \$710 compared to last year.
Franchise fee collections were \$10,135 more than last year.
Licenses and permit collections were \$85,478 less than January 2014.
Intergovernmental revenues were \$80,451 less than the prior year.
Charges for services increased \$15,017 from last year.
Recreation revenues increased \$3,455 from 2013.
Fines and forfeitures were \$22,248 less than last year.
Investment income was \$8,380 more than last year.
Other revenues were \$1,603 more than last year.
Net Rent revenues and expenses from McLellan Reservoir were \$65,191.

OUTSIDE CITY:

- Outside City sales and use tax receipts (cash basis) were up \$222,377 or 18.9 percent compared to last year.
At this time potential refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$1,150,000.

CITY CENTER ENGLEWOOD (CCE):

- Sales and use tax revenue collected through January 2015 were \$359,470 or \$111,871 less than last year during the same period of time.

EXPENDITURES:

- Expenditures through January 2015 were \$3,189,582 or \$245,881 (8.4 percent) more than the \$2,943,701 expended through January 2014.

Department	\$ YTD Variance CY vs PY	% YTD Variance CY vs PY	Comments
Legislation	(7,758)	-19.81%	Department Analysis will be Available on a Quarterly Basis
City Attorney	1,894	4.11%	Department Analysis will be Available on a Quarterly Basis
Court	(4,406)	-6.45%	Department Analysis will be Available on a Quarterly Basis
City Manager	29,901	35.74%	Department Analysis will be Available on a Quarterly Basis
Human Resources	50,274	193.29%	Department Analysis will be Available on a Quarterly Basis
Financial Services	25,517	23.40%	Department Analysis will be Available on a Quarterly Basis
Information Technology	(14,113)	-14.27%	Department Analysis will be Available on a Quarterly Basis
Public Works	40,544	10.98%	Department Analysis will be Available on a Quarterly Basis
Fire Department	143,283	25.37%	Department Analysis will be Available on a Quarterly Basis
Police Department	19,880	2.24%	Department Analysis will be Available on a Quarterly Basis
Community Development	(14,333)	-18.43%	Department Analysis will be Available on a Quarterly Basis
Library	(19,243)	-20.97%	Department Analysis will be Available on a Quarterly Basis
Recreation	(904)	-0.28%	Department Analysis will be Available on a Quarterly Basis
Debt Service	(8,561)	-5.61%	Department Analysis will be Available on a Quarterly Basis
Contingency	3,906	51.89%	Department Analysis will be Available on a Quarterly Basis
Total Expenditures	245,881	8.35%	

REVENUES OVER/UNDER EXPENDITURES:

- Revenues exceeded expenditures by **\$1,121,691** this year compared to revenues exceeding expenditures by \$1,298,631 in 2014.

TRANSFERS:

- Net 2014 transfers-in to date of \$294,326 were made by the end of January 2014 (please refer to page 16) Please note that a resolution will be presented to Council on March 2, 2015 to transfer \$1,826,000 to the Public Improvement Fund for Dartmouth Bridge and Recreation Center HVAC Projects.

FUND BALANCE:

- The estimated total fund balance is \$9,938,629 or 23.9 percent of estimated revenue. The estimated unassigned fund balance for 2015 is estimated at \$5,825,530 or 14 percent of estimated revenues.
- The 2015 estimated Long Term Asset Reserve (LTAR) balance is \$2,663,099 (please refer to page 16).

PUBLIC IMPROVEMENT FUND (PIF):

- The PIF has collected \$0 in revenues and spent \$0 year-to-date. Prior to adjustments to budget estimates, the estimated year-end fund balance is \$0. (The January 2015 report was not available by the time we went to print.)

City of Englewood, Colorado

January 2015 Financial Report

The annual budget serves as the foundation for the City’s financial planning and control, and provides a comprehensive plan to provide high quality services to the Englewood community. Based upon conservative revenue estimates, the budget quantifies in dollars the many services and amenities the citizens of Englewood receive. The City has prepared a balanced budget and it is one where revenues plus beginning fund balance are equal to or exceed expenditures.

The financial report provides on a periodic basis the review of the actual revenues and expenditures as compared to the budget. This point in time analysis compares the current year to the prior year and determines if the revenues and expenditures are on track with the budget. By monitoring the financial condition of the City, City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

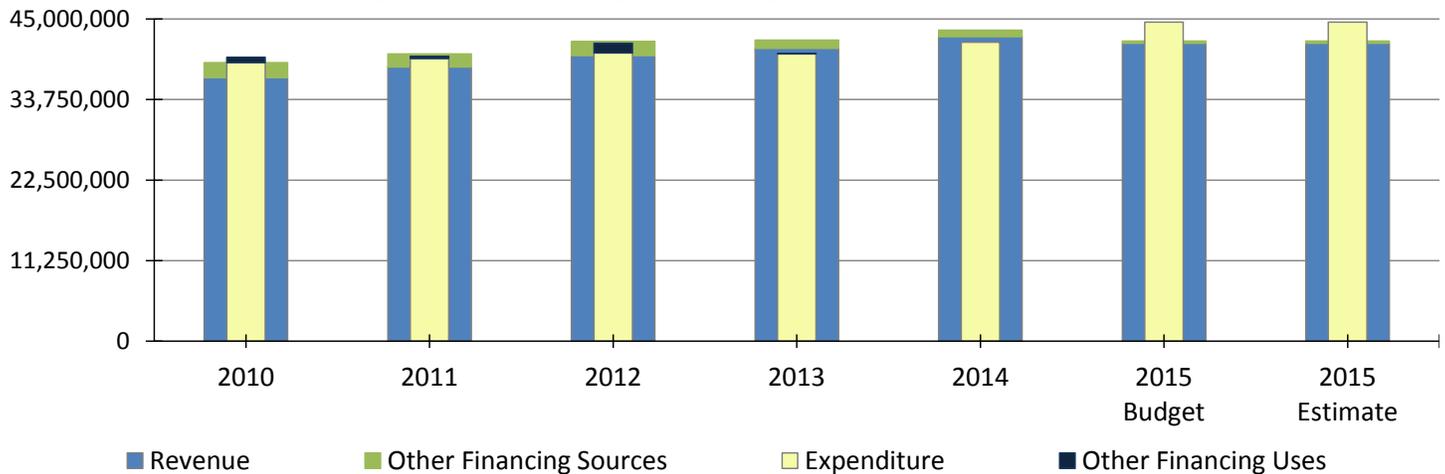
GENERAL FUND OVERVIEW AND ANALYSIS

The General Fund accounts for the major “governmental” activities of the City. These activities include “direct” services to the public such as police, fire, public works, parks and recreation, and library services. General government also provides administrative and oversight services through the offices of city manager and city attorney; the departments of information technology, finance and administrative services, community development, human resources, municipal court and legislation. Debt service, lease payments, and other contractual payments are also commitments of the General Fund.

General Fund - Surplus and Deficit

The graph below depicts the history of sources and uses of funds from 2010 to 2015 Estimate. As illustrated, both surpluses and deficits have occurred in the past. The gap has narrowed over the past few years by reducing expenditures, freezing positions, negotiating lower-cost health benefits, increased revenue collections. Continued efforts will be required to balance revenues and expenditures, especially with persistent upward pressure on expenditures due to increases in the cost of energy, wages and benefits.

General Fund: Total Sources and Uses of Funds



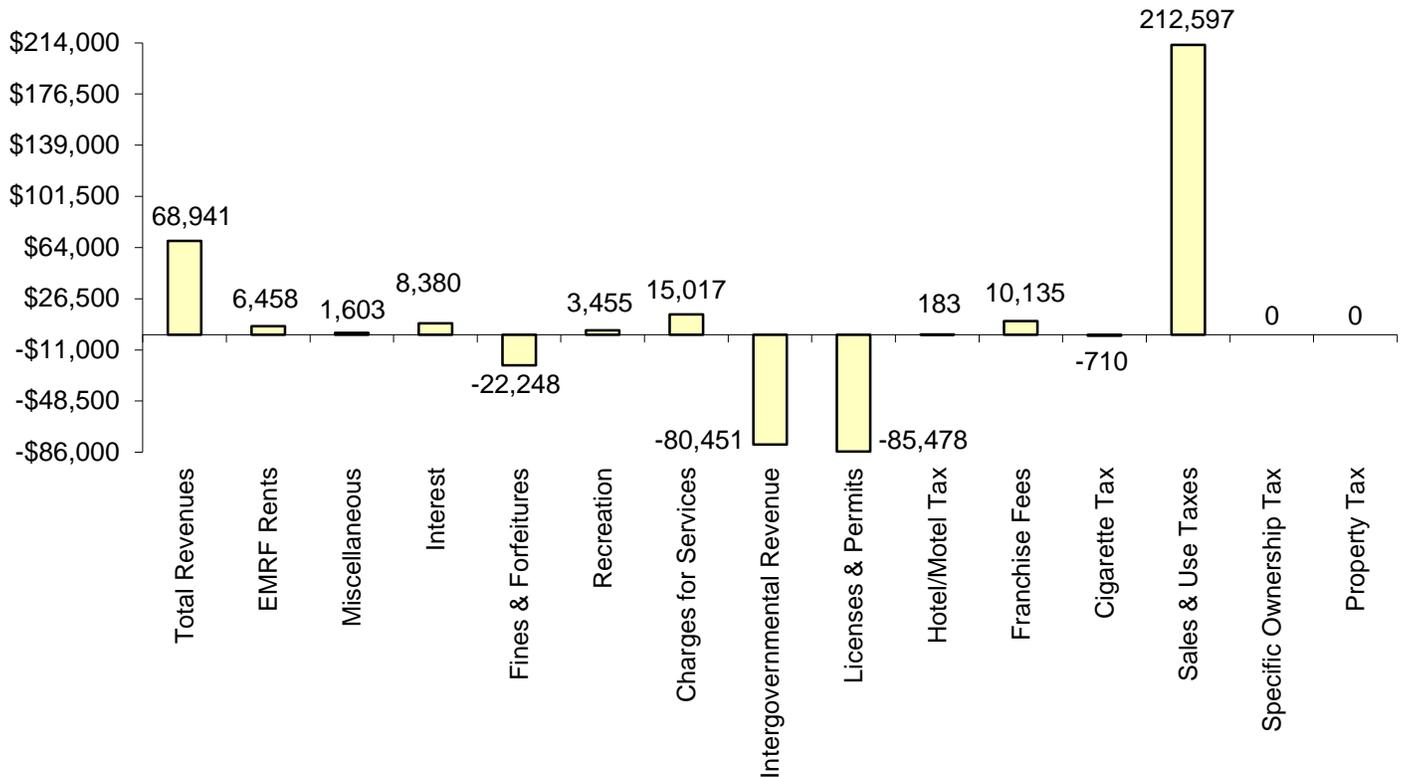
The table on the next page summarizes General Fund Year-To-Date (YTD) Revenue, Expenditure, Sales & Use Tax Revenue and Outside City Sales & Use Tax Revenue for the month ended January, 2015. Comparative figures for years 2014 and 2013 are presented as well. The table also highlights the dollar and percentage changes between those periods.

	Jan-15	2015 vs 2014 Increase (Decrease)		Jan-14	2014 vs 2013 Increase (Decrease)		Jan-13
General Fund							
Year-To-Date Revenue	\$ 4,311,273	\$ 68,941	1.63%	\$ 4,242,332	\$ 460,843	12.19%	\$ 3,781,489
Year-To-Date Expenditure	3,189,582	\$ 245,881	8.35%	2,943,701	\$ 1,035,362	54.25%	1,908,339
Net Revenue (Expenditure)	\$ 1,121,691	\$ (176,940)		\$ 1,298,631	\$ (574,519)		\$ 1,873,150
Unassigned Fund Balance	\$ 5,825,530	\$ (2,646,685)	(31.24%)	\$ 8,472,215	\$ 1,596,510	23.22%	\$ 6,875,705
Sales & Use Tax Revenue YTD	\$ 3,403,229	\$ 212,597	6.66%	\$ 3,190,632	\$ 351,538	12.38%	\$ 2,839,094
Outside City Sales & Use Tax YTD	\$ 1,400,786	\$ 222,376	18.87%	\$ 1,178,410	\$ 26,610	2.31%	\$ 1,151,800

General Fund Revenues

The City of Englewood’s total budgeted revenue is \$41,575,385. Total revenue collected through January 2015 was \$4,311,273 or \$68,941 (1.6 percent) more than was collected in 2014. The chart below illustrates changes in General Fund revenues this year as compared to last year.

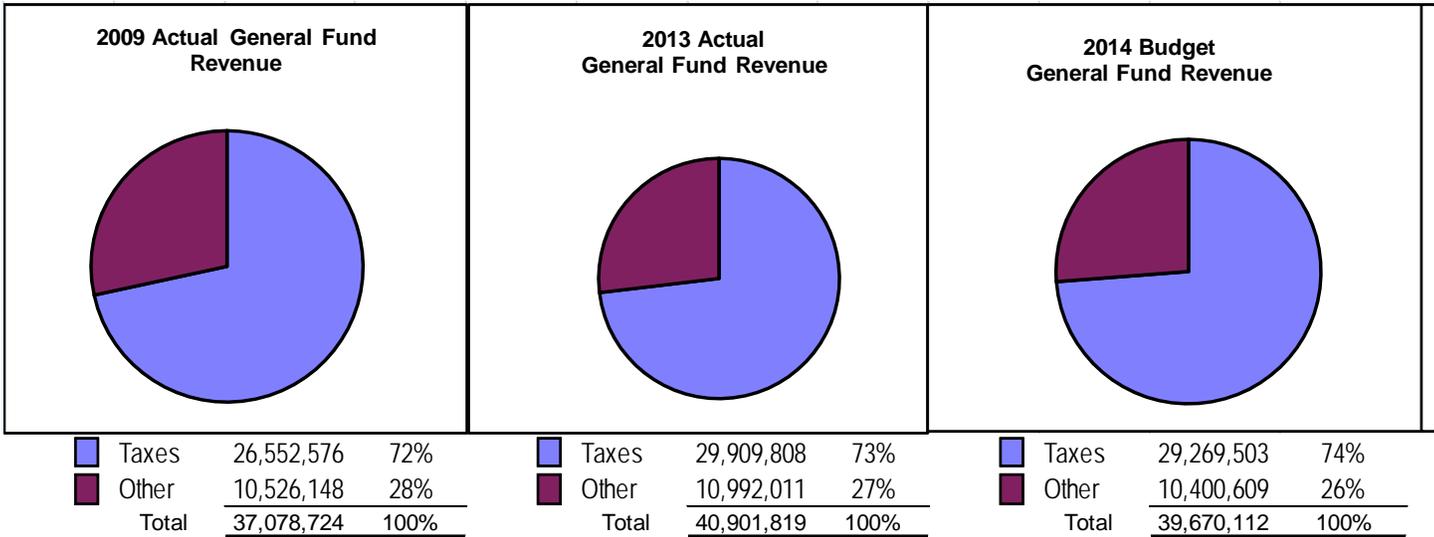
2015 Year-To-Date Change in General Fund Revenue as Compared to Prior Year



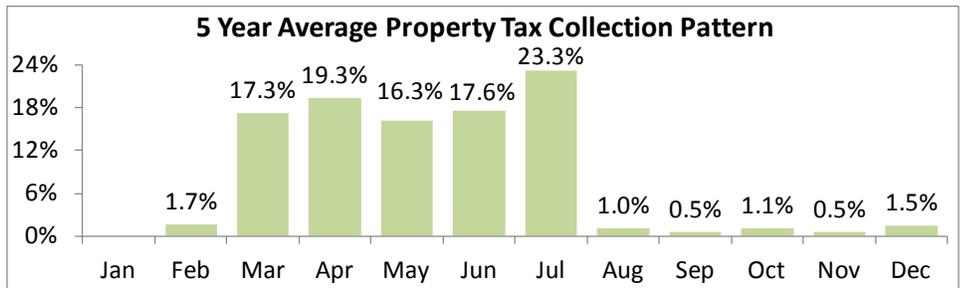
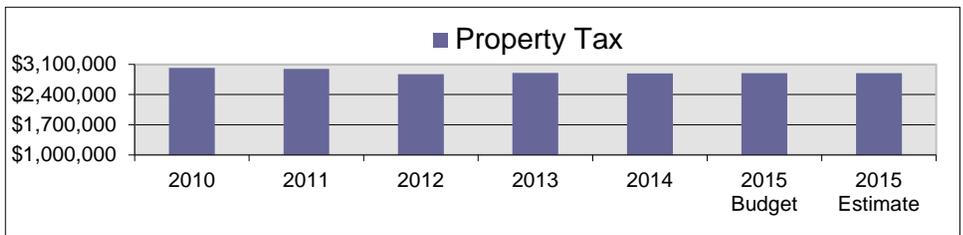
General Fund - Taxes

The General Fund obtains most of its revenue from taxes. In 2014 total revenues were \$42,541,140 of which \$31,414,004 (73.8 percent) came from tax collections. Taxes include property, sales and use, specific ownership, cigarette, utilities, franchise fees, and hotel/motel. The pie charts on the next page illustrate the contribution of taxes to total revenue for 2009, 2013 and 2014 Budget. Taxes as a percentage of total revenue have declined slightly as other fees and charges have been increased to help offset rising costs and relatively flat tax revenues.

General Fund Revenues - Taxes vs. Other



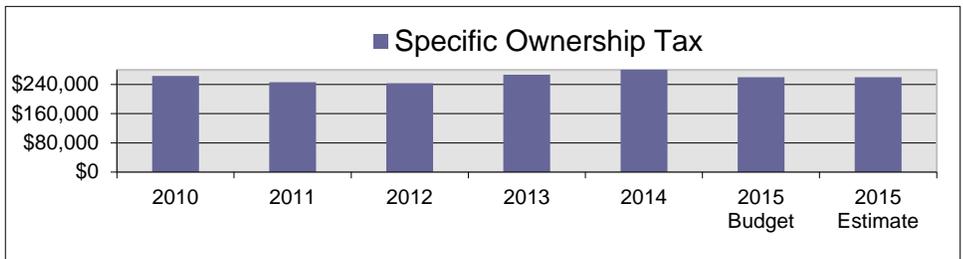
Property taxes: These taxes are collected based on the assessed value of all the properties in the City and the mill levy assessed against the property. The City's total 2014 mill levy collected in 2015 is 8.124 mills. The 2013 mill levy for general operations collected in 2014 is 5.880 mills. Voters approved a separate, dedicated mill levy for principal and interest payments on the City's general obligation debt for the construction of parks and recreation projects. The dedicated general obligation debt mill levy is accounted for in the Debt Service Fund. The dedicated general obligation debt mill levy dedicated for the City's general obligation debt collected in 2012 is 2.244 mills. Property tax collections declined from \$3,020,884 in 2010 to \$2,892,433 in 2014. This was a decrease of \$128,451 or 4.2 percent. In 2014 the City collected \$2,892,433 or 9.2 percent of 2014 total taxes and 6.8 percent of total revenues from property taxes. The City budgeted \$2,900,000 for 2015; and no taxes (normal pattern) through January 2015. The estimate for the year is \$2,900,000.



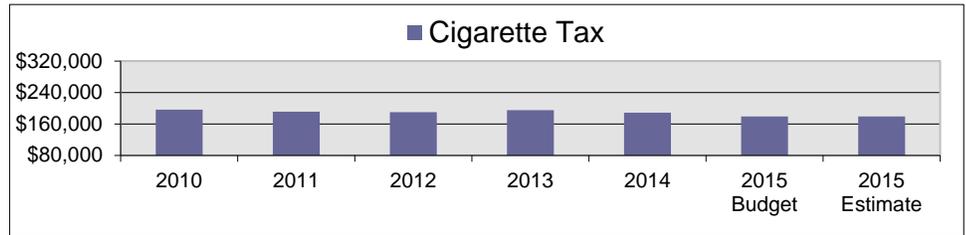
Property Tax Mill Levy	2009	2010	2011	2012	2013	2014 Budget	2014 Estimate	2015 Budget
General Fund	5.880	5.880	5.880	5.880	5.880	5.880	5.880	5.880
Debt Service Fund	1.947	2.031	2.130	1.741	1.914	2.244	2.244	2.244
Total Mill Levy	7.827	7.911	8.010	7.621	7.794	8.124	8.124	8.124

The City budgeted \$2,900,000 for 2015; and no taxes (normal pattern) through January 2015. The estimate for the year is \$2,900,000.

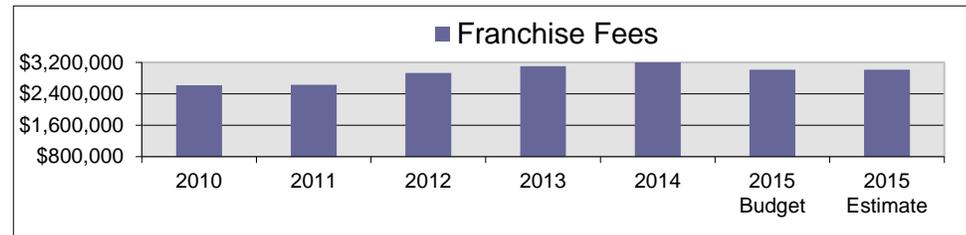
Specific ownership: These taxes are based on the age and type of motor vehicles, wheeled trailers, semi-trailers, etc. These taxes are collected by the County Treasurer and remitted to the City on the fifteenth day of the following month. The City collected \$263,434 in 2010 and \$291,670 in 2014 which is an increase of \$28,236 or 10.7 percent. The City collected \$291,670 in 2014 which is less than one percent of total revenues and total taxes. The City budgeted \$260,000 for 2015 and collected nothing (normal pattern) through January 2015. The estimate for the year is \$260,000.



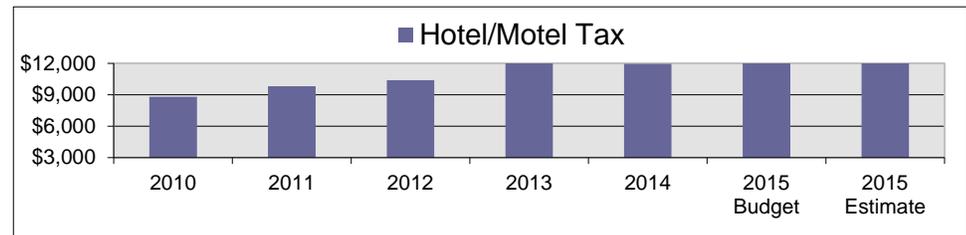
Cigarette Taxes: The State of Colorado levies a \$.20 per pack tax on cigarettes. The State distributes 46 percent of the gross tax to cities and towns based on the pro rata share of state sales tax collections in the previous year. These taxes have fallen significantly in the past and continue to fall after the 2009 federal tax increase of approximately \$.62 per pack went into effect. This federal tax increase will fund the State Children’s Health Insurance Program (SCHIP). In 2010 the City collected \$196,320, but in 2014 the City collected \$188,652, which is a decrease of \$7,668 or 3.9 percent. These taxes accounted for less than one percent of total taxes and less than one percent of total revenues in 2014. The City budgeted \$179,000 for the year and collected \$15,671 through January 2015, which is \$710 or 4.3 percent less than the \$16,381 collected in same period last year. The estimate for the year is \$179,000.



Franchise Fees: The City collects a number of taxes on various utilities. This includes franchise tax on water, sewer, and public services, as well as occupational tax on telephone services. The City collected \$2,620,191 in 2010 and \$3,203,294 in 2014, an increase of \$583,103 or 9.9 percent. These taxes accounted for 10.2 percent of taxes and 7.5 percent of total revenues in 2014. The City budgeted \$3,017,550 for the year; collections through January totaled \$120,964 compared to \$110,829 collected during the same period last year. The estimate for the year is \$3,017,550.

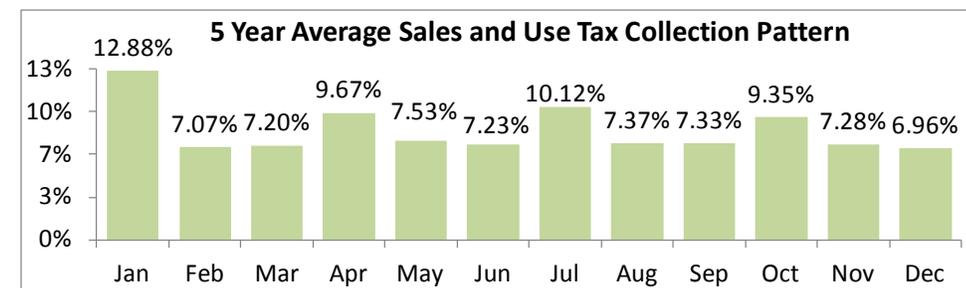
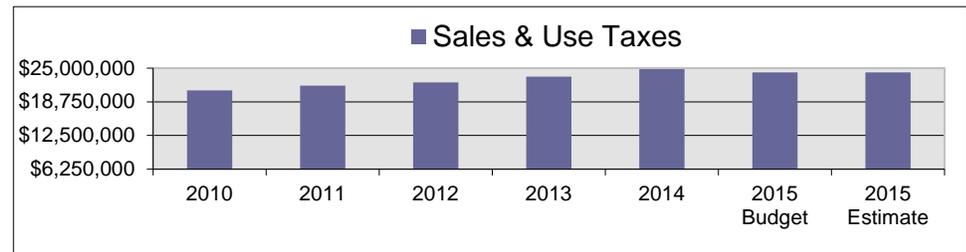


Hotel/Motel Tax: This tax is levied at two percent of the rental fee or price of lodging for *under* 30 days duration. The City budgeted \$10,000 for the year and has collected \$1,456 through January 2015. The estimate for the year is \$12,000.



Sales and Use Taxes Analysis

Sales and use taxes are the most important (and volatile) revenue sources for the City. Sales and use taxes generated 79 percent of all taxes and 58 percent of total revenues collected in 2014. In 2010, this tax generated \$20,866,515 for the City of Englewood; in 2014 the City collected \$24,826,007, an increase of \$3,959,492 (19 percent). This tax is levied on the sale price of taxable goods. Sales tax is calculated by multiplying the sales price of taxable goods times the sales tax rate of 3.5 percent. Vendors no longer receive a fee for collecting and remitting their sales/use taxes. Taxes



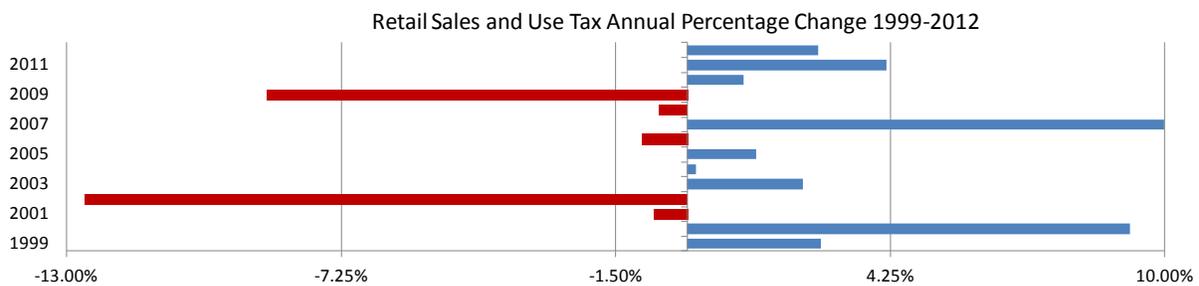
for the current month are due to the City by the twentieth day of the following month. The City budgeted \$24,200,000 for 2015. Sales and Use Tax revenue (cash basis) through January 2015 was \$3,407,181 while sales tax collected year-to-date for January 2014 was \$3,179,546, an increase of \$227,635 or 7.2 percent.

In 2013, the City partnered with MUNIREns to provide the City’s business licensing and tax collection system. The system more accurately reports the sales versus use tax collections. In the former system, if an account was coded as a sales tax account, both sales and use tax remitted by the account was reported as sales tax. This was also the case with an account coded as use tax, both use and sales tax remitted by the account was reported as use tax. In total the amount of sales and use tax collections is the same, the allocation between sales and use has changed. This month we have restated 2013 to match the restated 2014 reporting. The revised Sales and Use Tax Collections Year-To-Date Comparison (Cash Basis) report is located on page 24.

Collections (cash basis) for January 2015 were \$3,407,181 while collections for January 2014 and January 2013 were 3,179,546 and \$2,838,490 respectively. January 2015 collections were 7.2 percent or \$227,635 more than January 2014 collections and \$568,691 or 20 percent more than January 2013 collections.

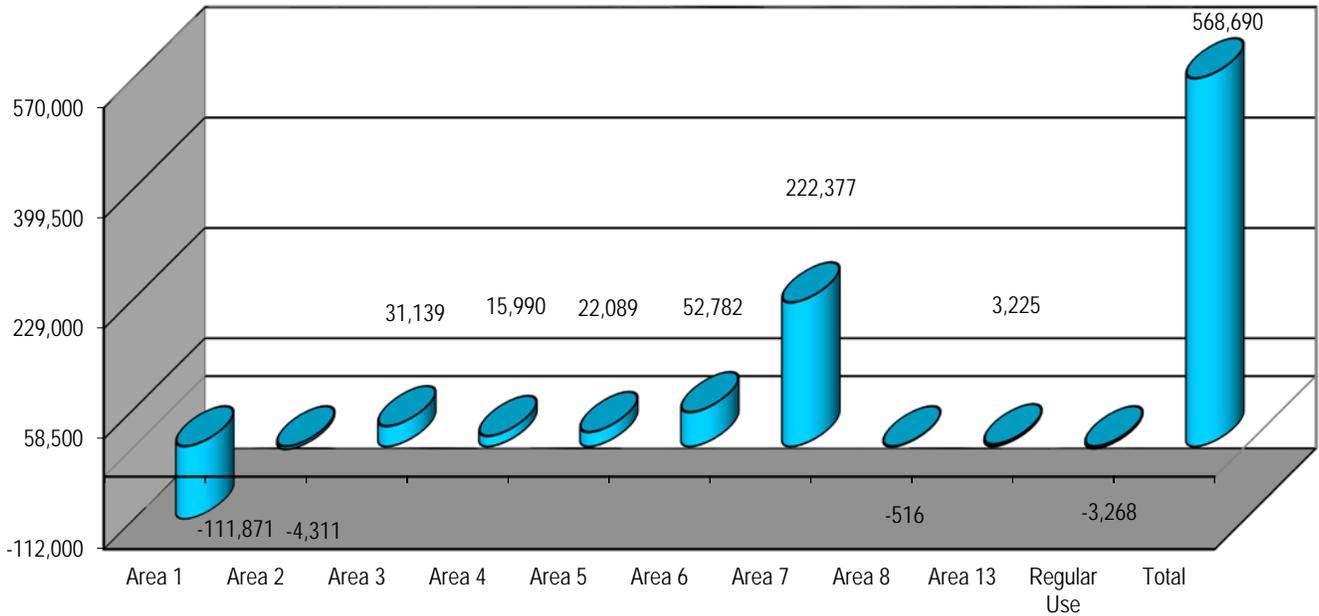
Based on the last five years of sales tax collection data, January contributes 12.4 percent of total year’s sales tax collections; if this pattern holds this year, 87.6 percent is left to collect over the remainder of the year. Based on year-to-date collections, the City will collect an additional \$24,008,760 over the remainder of the year for a total of \$27,415,941. Collections through January were 107.2 percent of last January collections. If this were applied to the entire year, the total collected would be \$26,643,346. The average of the two forecasts is \$27,029,643 (\$2,829,643 or 11.7 percent over the amount budgeted for the year). The estimate for the year remains at the amount originally budgeted until more information is collected and analyzed.

This revenue source tends to ebb and flow (often dramatically) with the economy, growing during economic expansions and contracting during downturns. The past several years (1999-2012) of sales tax collections have been exceptionally erratic making it extremely difficult to make accurate short or long term forecasts. It is important to continually review and analyze sales and use tax data including trends in the various geographic areas of the City.



The chart below, “Change in Sales/Use Tax Collections by Area 2015 vs. 2014,” provides for the month the annual sales and use tax increases and decreases in the various geographic areas. Economic conditions, judged by sales and use tax collections, appears to be a “mixed bag” with some geographic areas increasing and some decreasing compared to the same period last year.

Change in Sales/Use Tax Collections by Area 2015 vs 2014

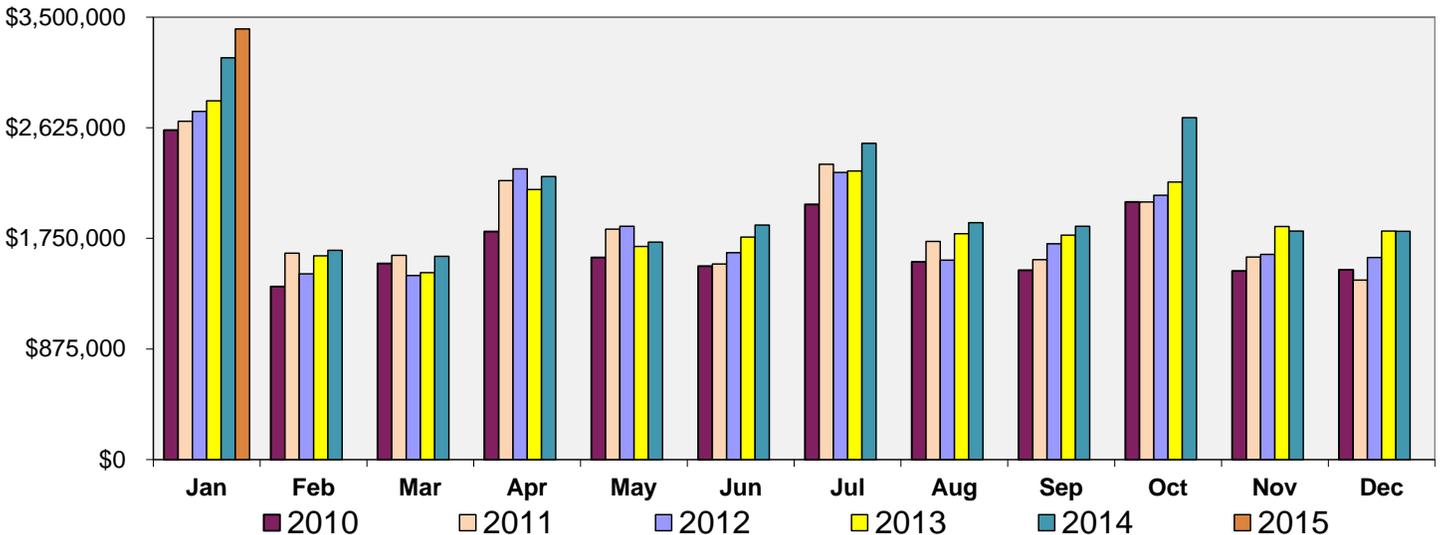


Please note that the geographic map of the sales tax areas was changed within the first quarter of 2012, and hopefully makes more sense. Some of the areas will look skewed until more comparable data is available in 2013. EURA Areas 9 & 10 and EURA Areas 11 & 12 were incorporated into Areas 1, 2 and 6. Specific changes include:

- Area 1 east boundary will change at Bannock St/Englewood Pkwy east to Acoma St south to Jefferson Ave/Hampden Ave/US 285
- Split the address down the middle of the streets for Area 2 and Area 3: Bannock St and Sherman St
- Split the address down the middle of the streets for Area 3 and Area 4: Belleview Ave, Fox St and Logan St
- The north and south side of the street included in Area 1: Jefferson Avenue
- The north and south side of the street included in Area 2: Jefferson Ave/Hampden Ave/US 285

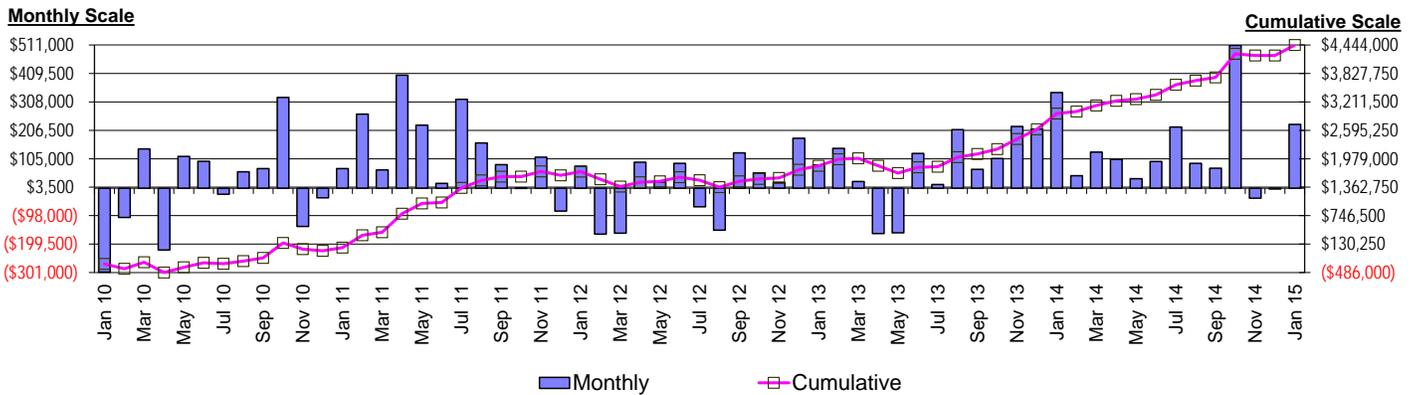
The bar graph below shows a comparison of monthly sales tax collections (cash basis) for 2010 through 2015.

2010-2015 YTD Sales/Use Tax Collections by Month - Cash Basis



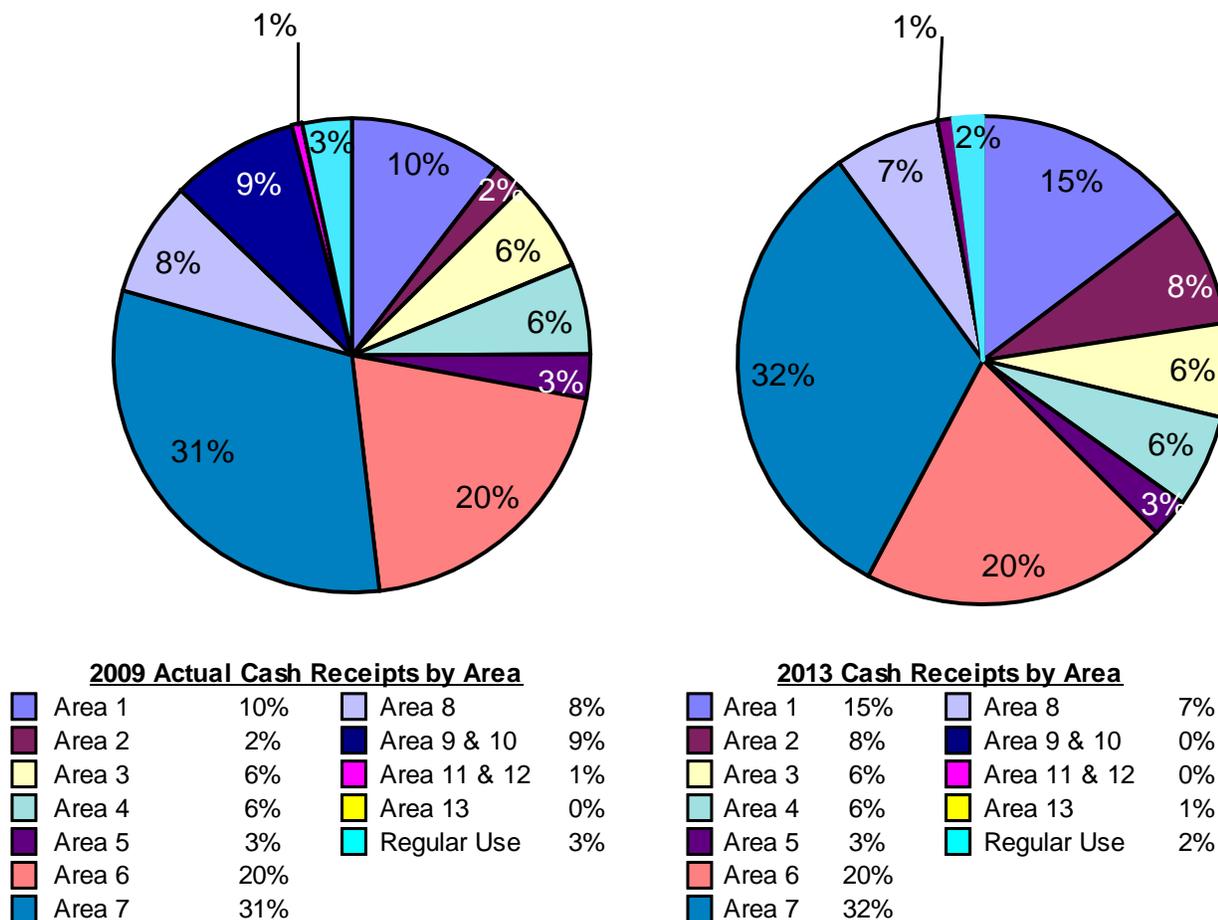
The next chart illustrates sales tax collections (cash basis) by month and cumulative for the years presented. For the period presented, the bar graph depicts the change in collections for a month as compared to the prior year, while the cumulative line graph is based on the beginning period monthly change in sales and use tax collections as adjusted by each consecutive month change.

2010 - 2015 Monthly Change Sales and Use Tax Receipts



Sales tax collections are reported by various geographic areas as illustrated in the following pie charts. These illustrate the changing collection patterns for 2010 and 2014.

Geographic Sales Tax Collection Areas



A brief description and analysis of the significant geographic areas follows:

Area 1: This geographic area accounts for the sales tax collections from CityCenter Englewood. CityCenter Englewood had collections of \$359,470 year-to-date or 23.7 percent less than was collected during the same period last year.

Area 5: This area includes the remodeled King Soopers. Year to date collections for December were \$163,192 or 23.4 percent higher than last year. Collections this year are well ahead of collections in any year in the past five years. The closure of the Littleton King Soopers Store (Broadway and Littleton Blvd) has had a significant impact to the increased collections of this area. The Littleton King Soopers Store reopened in January 2015.

Area 6: This geographic area is up 18.9 percent from last year.

Area 7: This geographic area records the outside city sales tax collections (Outside City). Outside City has been the geographic area responsible for much of the sales tax growth (and decline) in past years. Outside City collections have increased 18.9 percent from the same period last year. The chart below illustrates this area’s contribution to total sales and use taxes (cash basis) as well as total revenues since 2011 for collections through the month of December. The importance of Outside City has declined as a percentage of sales and use tax collections but it continues to remain an important impact on the City’s General Fund as illustrated by the following:

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>
Total Sales and Use Taxes	2,677,231	2,755,537	2,838,490	3,179,546	3,407,181
Outside City Collections	1,090,992	1,241,152	1,151,800	1,178,410	1,400,786
Percentage of Total	40.8%	45.0%	40.6%	37.1%	41.1%
Total General Fund Revenues	3,732,120	3,698,355	3,781,489	4,242,332	4,311,273
Outside City Collections	1,090,992	1,241,152	1,151,800	1,178,410	1,400,786
Percentage of Revenues	29.2%	33.6%	30.5%	27.8%	32.5%

The City records the proceeds of some returns from Outside City into an unearned revenue (liability) account. The criteria staff uses to decide if proceeds should be placed in the unearned account is if a reasonable probability exists for another municipality to claim the revenue. This account currently has a balance of \$1,150,000 to cover intercity claims. The City paid no intercity sales/use tax claims through January 2015 compared to \$828 through January 2014. At this time *potential* refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed.

Area 8: This geographic area consists of collections from public utilities. Collections through January were .3 percent lower than last year. Weather conditions, energy usage conservation, and rising energy prices play an important role in revenue collections. Collections could increase or decrease if the remainder of the year is significantly hotter/colder than normal.

Area 13: This geographic area encompasses the Kent Place Development. Collections through January were \$37,572 compared to \$34,348 last year.

Other Sales Tax Related Information

Finance and Administrative Services Department did not collect any sales and use tax audit revenues and general collections of balances on account through the month of January 2015, this compares to \$59,422 collected in 2014 and \$1,117 collected in 2013.

Of the 62 sales tax accounts reviewed in the various geographic areas, 44 (71 percent) showed improved collections and 18 (29 percent) showed reduced collections this year compared to the same period last year.

The Department issued 40 new sales tax licenses through January 2015; 48 and 43 were issued through January 2014 and 2013 respectively.

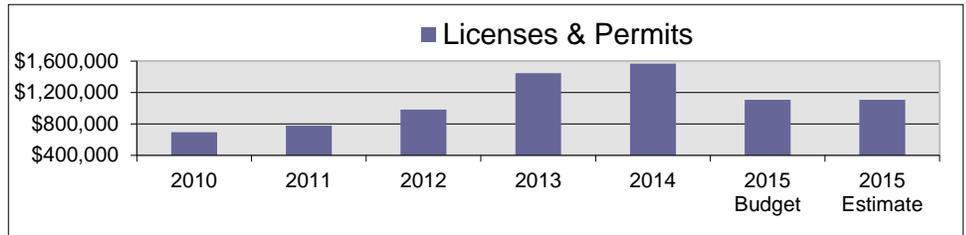
City records indicate that year-to-date 44 businesses closed (29 were outside the physical limits of Englewood) and 40 opened (28 of them were outside the physical limits of Englewood).

General Fund - Other Revenue

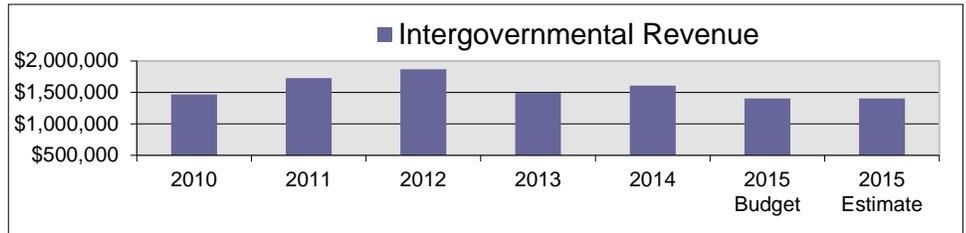
Other revenues (including McLellan rent) accounted for \$11,127,136 or 26.2 percent of the total revenues for 2014. The City budgeted \$11,006,835 for 2015.

The next page provides additional information on the significant revenue sources of the General Fund:

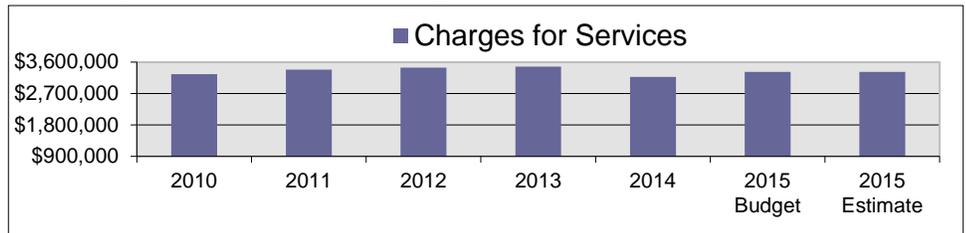
Licenses and Permits: This revenue category includes fees from business and building licenses and permits. This revenue source generated \$1,568,546 during 2014 or 3.7 percent of total revenue and 14.1 percent of total other revenue. This revenue source totaled \$695,563 in 2010 and increased to \$1,568,546 in 2014, a 125.5 percent increase. The City budgeted \$1,107,122 for 2015 and year-to-date collected \$96,563 or \$85,478 (47 percent) less than the \$182,041 collected through January 2014. The estimate for the year is \$1,107,122.



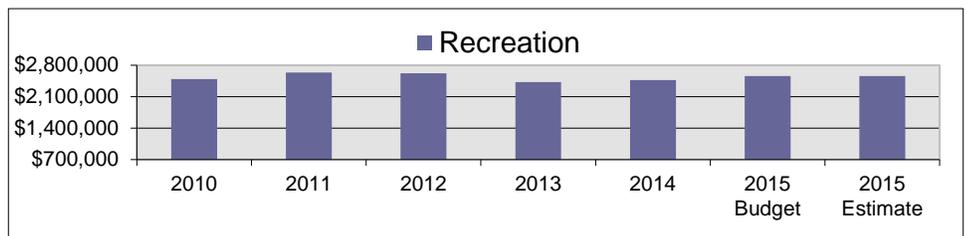
Intergovernmental Revenues: This revenue source includes state and federal shared revenues including payments in lieu of taxes. These revenues are budgeted at \$1,350,611 for 2015. This revenue source totaled \$1,465,970 in 2010 and the City collected \$1,604,640 in 2014, a 9.5 percent increase. The City collected \$18,984 through January 2015 this is \$80,451 less than the \$99,435 collected in the same period last year. The estimate for the year is \$1,400,924.



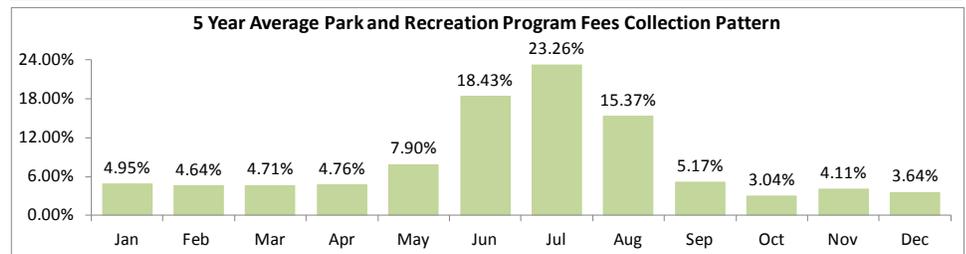
Charges for Services: This includes general government, public safety, fees for the administration of the utilities funds, court costs, highway and street and other charges. This revenue source is budgeted at \$3,335,262 for 2015. This revenue source totaled \$3,254,830 in 2010 and decreased to \$3,173,718 in 2014, a 2.5 percent decrease. Total collected year-to-date was \$267,105 or \$15,017 (six percent) more than the \$252,088 collected year-to-date last year. The estimate for the year is \$3,335,262.



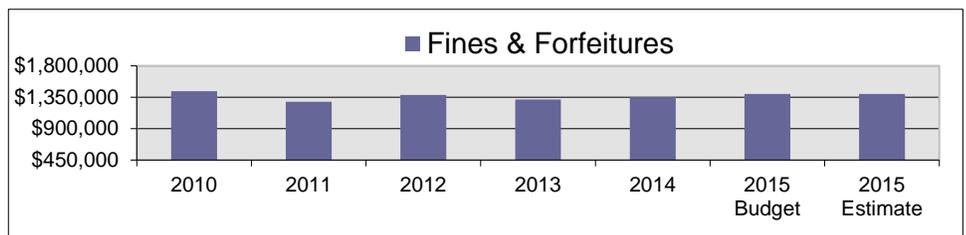
Recreation: This category of revenue includes the fees and charges collected from customers to participate in the various programs offered by the Parks and Recreation



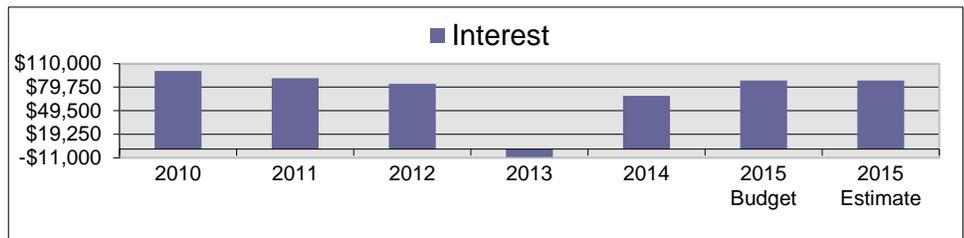
Department. This revenue source is budgeted at \$2,556,900 for 2015. This revenue source totaled \$2,489,781 in 2010 and decreased to \$2,466,421 in 2014, a .9 percent decrease. Total collections through January 2015 were \$153,750 compared to \$150,295 collected year-to-date last year. The estimate for the year is \$2,556,900.



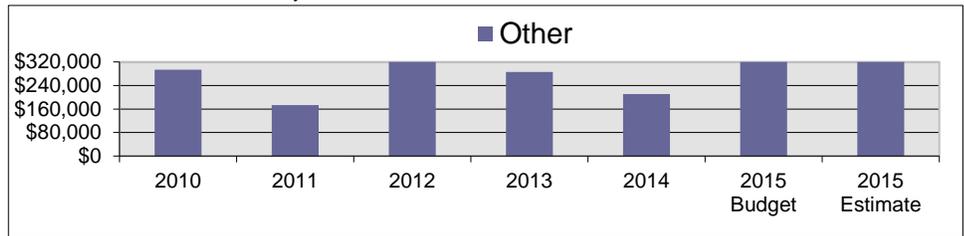
Fines and Forfeitures: This revenue source includes court, library, and other fines. The 2015 budget for this source is \$1,396,844. This revenue source totaled \$1,437,957 in 2010 and decreased to \$1,350,164 in 2014, a 6.1 percent decrease. Total collected year-to-date was \$83,714 or \$22,248 (21 percent) less than the \$105,962 collected in the same time period last year. The estimate for the year is \$1,396,844.



Interest: This is the amount earned on the City's cash investments. The 2015 budget for this source is \$88,164. This revenue source totaled \$100,545 in 2010 and decreased to \$68,493 in 2014, a 31.9 percent decrease. The City earned \$42,116 through January 2015; compared to \$33,736 through the same period last year. The estimate for the year is \$88,164.



Other: This source includes all revenues that do not fit in another revenue category. The 2015 budget for this source is \$313,050. This revenue source totaled \$293,658 in 2010 and decreased to \$210,470 in 2014, a 28.3 percent decrease. Total collected year-to-date is \$42,530 (3.9 percent) more than the \$40,927 collected last year during the same period. The estimate for the year is \$329,413.



Economic Incentives

The City of Englewood uses economic incentives to attract and maintain businesses. Businesses are the City's lifeblood, not only do they generate sales and property taxes but they provide employment and shopping opportunities for citizens.

Englewood Economic Development Incentives Granted

Business	Public Use of Incentive Funds
King Soopers (Federal and Belleview)	Storm sewer replacement, water line improvements, access modifications and electrical line undergrounding.
Oxford LCP	Construct sidewalk enhancements in the public right of way.
Flood Middle School	Relocate City Ditch and sanitary sewer line, upgrade water line and underground electrical lines.
Restaurant at Englewood Market Place	Landscaping, maintenance and ADA ramp.
Cadence dba Broadbell LLC for Sprouts	
Farmers Market	Intersection and signalized intersection.

General Fund - Expenditures

In 2006 the City adopted an outcome based budgeting philosophy. City Council and Staff outlined five outcomes to reflect, more appropriately, the desired result of the services delivered to the citizens of Englewood. The five outcomes identified are intended to depict Englewood as:

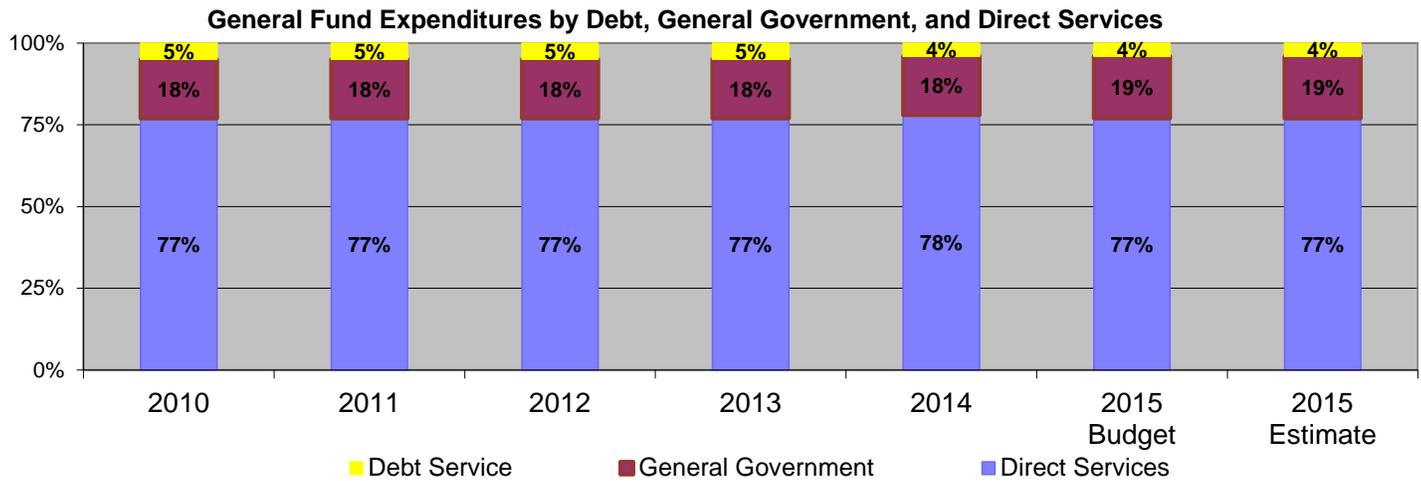
- ▶ A City that provides and maintains quality infrastructure,
- ▶ A safe, clean, healthy, and attractive City,
- ▶ A progressive City that provides responsive and cost efficient services,
- ▶ A City that is business friendly and economically diverse, and
- ▶ A City that provides diverse cultural, recreational, and entertainment opportunities.

*The 2015 Budget will be the last year to incorporate the Outcome Based Budget philosophy. Beginning with the preparation of the 2016 Budget, the City will turn its direction to **Priority Based Budgeting (PBB)**. PBB is a process used by cities to understand their larger community priorities/values, and budget accordingly to those priorities/values, while providing flexibility in order to meet the changing needs of the community. The PBB approach will help us develop a strategic budget that both reflects our community values and ensures that residents will continue to receive a high level of city services.*

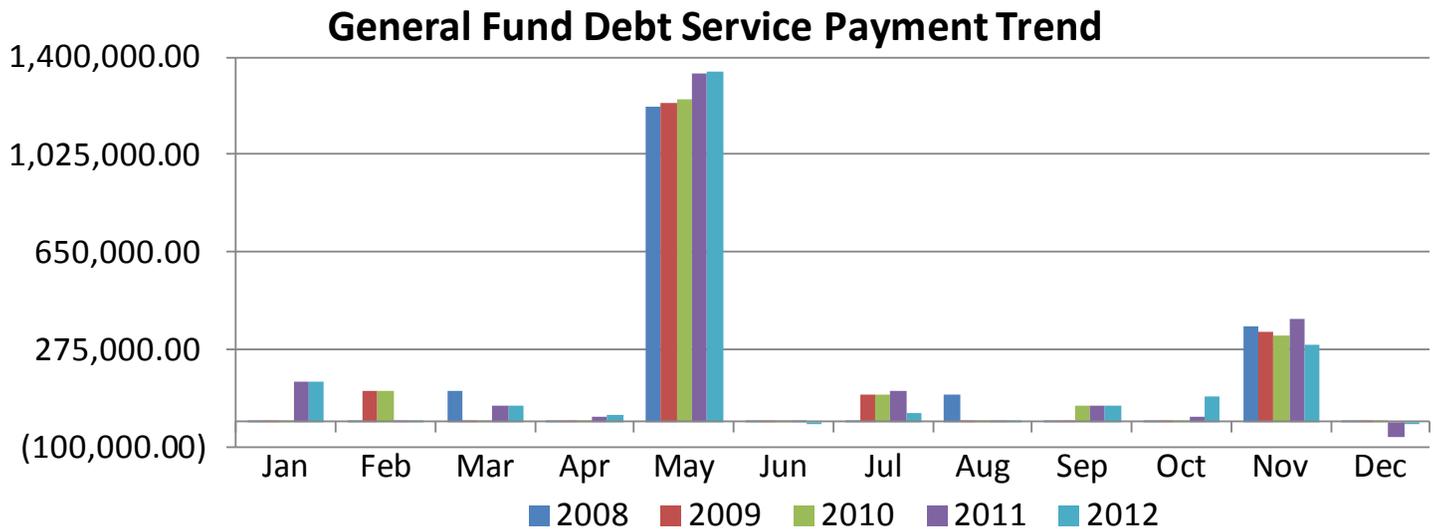
The City budgeted total expenditures at \$44,342,218 for 2015, this compares to \$41,762,203 and \$40,125,364 expended in 2014 and 2013 respectively. Budgeted expenditures for 2015 general government (City Manager, Human Resources, etc.) totals \$8,243,874 or 18.6 percent of the total. Direct government expenditures (Police, Fire, etc.) are budgeted at \$34,235,030 or 77.2 percent of the total. Debt service (fixed costs) payments are \$1,863,314 or 4.2 percent of the total.

Total expenditures through January were \$3,189,582 compared to \$2,943,701 in 2014 and 1,908,339 in 2013. The expenditure estimate for the year is \$44,342,218.

The chart on the next page illustrates the breakdown of expenditures into debt service, general and direct government services.



For illustrative purposes and based on the five year period (2008-2012), the following graph depicts the debt service payments cash outflow. The majority of debt service payments are typically made twice a year.



The schedule on the next page provides the expenditure for each of the General Fund departments for the years 2010 through 2015 Budget.

Expenditure	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Actual	2015 Budget
General Government						
Legislation	309,870	298,731	316,043	280,920	329,738	357,575
City Manager	659,882	639,184	658,047	675,844	673,402	731,307
City Attorney	702,228	706,841	712,036	719,781	726,377	869,106
Municipal Court	901,469	848,775	886,249	922,245	941,491	1,085,494
Human Resources	419,422	430,792	469,343	408,551	428,655	482,893
Finance & Administrative Services	1,445,581	1,446,313	1,464,305	1,533,061	1,566,733	1,805,052
Information Technology	1,280,660	1,332,766	1,373,943	1,336,590	1,311,213	1,425,389
Community Development	1,301,473	1,359,264	1,262,451	1,113,710	1,113,034	1,288,781
Contingencies	48,138	152,423	143,810	88,360	211,623	200,000
Contribution to Component Unit(s)	-	-	-	-	-	-
General Government Subtotal	7,068,723	7,215,089	7,286,227	7,079,062	7,302,266	8,245,597
Direct Services						
Public Works	5,137,364	5,259,875	5,202,903	5,234,382	5,440,975	5,790,091
Police	10,312,633	10,395,239	10,788,935	11,226,157	11,872,226	12,157,100
Fire	7,425,903	7,666,842	8,100,554	8,002,677	8,546,518	9,139,834
Library	1,284,083	1,145,613	1,180,771	1,174,656	1,164,436	1,317,657
Parks and Recreation	5,811,809	5,717,147	5,649,246	5,402,600	5,565,880	6,053,116
Direct Services Subtotal	29,971,792	30,184,716	30,922,409	31,040,472	32,590,035	34,457,798
Debt Service						
Debt Service-Civiccenter	1,570,705	1,658,857	1,570,921	1,565,625	1,434,082	1,568,988
Debt Service-Other	290,122	437,606	486,030	440,205	435,820	294,326
Debt Service Subtotal	1,860,827	2,096,463	2,056,951	2,005,830	1,869,902	1,863,314
Total Expenditure	38,901,342	39,496,268	40,265,587	40,125,364	41,762,203	44,566,709
% Expenditure Change	-2.25%	1.53%	1.95%	-0.35%	4.08%	10.68%
Other Financing Uses						
Transfers Out	750,000	301,246	1,339,330	73,006	-	0
Total Other Financing Uses	750,000	301,246	1,339,330	73,006	0	0
Total Uses of Funds	39,651,342	39,797,514	41,604,917	40,198,370	41,762,203	44,566,709
% Uses of Funds Change	-0.81%	0.37%	4.54%	-3.38%	3.89%	7.12%

The chart below provides per capita the General Fund expenditure information categorized into direct and general government services and debt service. Also provided is the per capita General Obligation Debt accounted for in the Debt Service Fund.

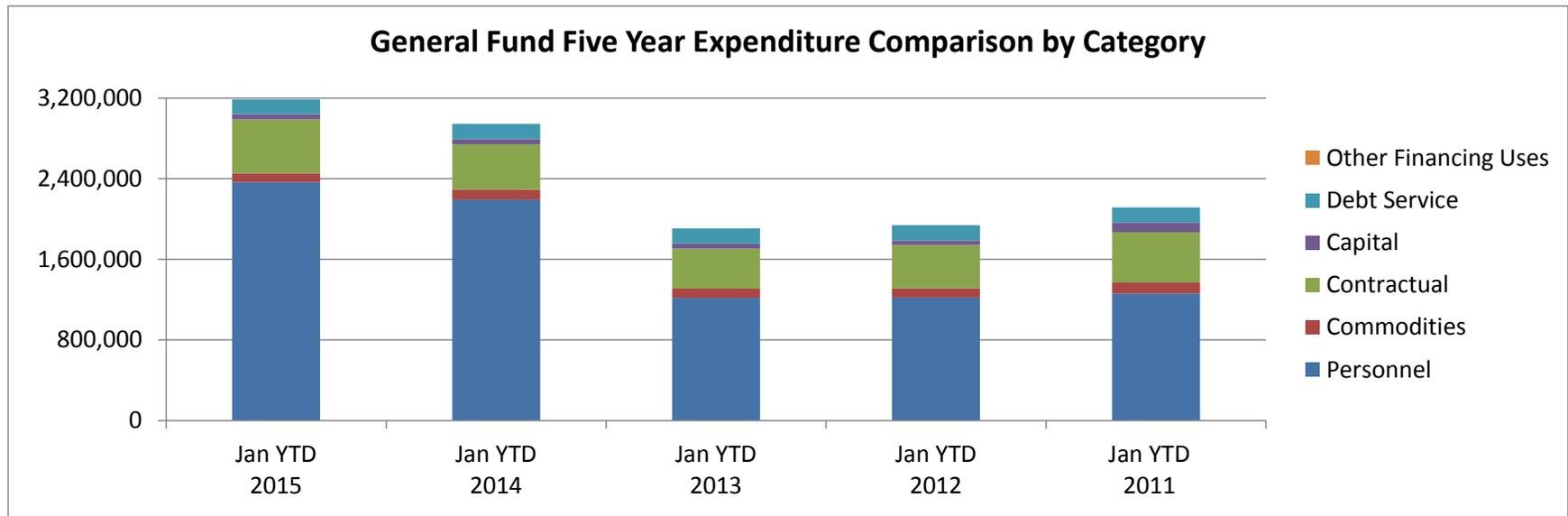
	2010	2011	2012	2013	2014	2015 Budget
Population*	30,354	30,720	31,138	31,138	31,138	31,138
General Fund						
General Government Services	\$ 233	\$ 235	\$ 234	\$ 227	\$ 235	\$ 265
Direct Services	\$ 987	\$ 983	\$ 993	\$ 997	\$ 1,047	\$ 1,107
Public Works	\$ 169	\$ 171	\$ 167	\$ 168	\$ 175	\$ 186
Police	\$ 340	\$ 338	\$ 346	\$ 361	\$ 381	\$ 390
Fire	\$ 245	\$ 250	\$ 260	\$ 257	\$ 274	\$ 294
Library	\$ 42	\$ 37	\$ 38	\$ 38	\$ 37	\$ 42
Parks & Recreation	\$ 191	\$ 186	\$ 181	\$ 174	\$ 179	\$ 194
Debt Service	\$ 61	\$ 68	\$ 66	\$ 64	\$ 60	\$ 60
Total Expenditure Per Capita	\$ 1,282	\$ 1,286	\$ 1,293	\$ 1,289	\$ 1,341	\$ 1,431
Debt Service Fund						
General Obligation Debt Per Capita	\$ 36	\$ 31	\$ 31	\$ 31	\$ 36	\$ 36

* Source: Colorado Department of Local Affairs Municipal Population Estimates By County

City of Englewood, Colorado

General Fund - Five Year Expenditure Comparison by Category

	Jan YTD 2015	YTD % Change	% of Total	Jan YTD 2014	YTD % Change	% of Total	Jan YTD 2013	YTD % Change	% of Total	Jan YTD 2012	YTD % Change	% of Total	Jan YTD 2011	% of Total
Personnel services														
Salaries and wages	1,642,139	7.400%	3.898%	1,528,926	85.340%	3.719%	824,934	-1.630%	2.073%	838,630	-6.330%	2.115%	895,267	2.240%
Overtime	63,263	59.220%	0.150%	39,733	73.060%	0.097%	22,959	-20.580%	0.058%	28,910	62.080%	0.073%	17,837	0.045%
Benefits	660,755	6.090%	1.568%	622,852	68.440%	1.515%	369,783	4.990%	0.929%	352,219	1.270%	0.888%	347,799	0.870%
Personnel services total	2,366,157	7.970%	5.617%	2,191,511	79.970%	5.331%	1,217,676	-0.170%	3.060%	1,219,759	-3.260%	3.076%	1,260,902	3.154%
Commodities total	87,399	-12.720%	0.207%	100,135	9.040%	0.244%	91,830	-1.960%	0.231%	93,663	-15.170%	0.236%	110,416	0.276%
Contractual services total	535,262	19.060%	1.271%	449,572	13.680%	1.094%	395,460	-7.970%	0.994%	429,721	-13.930%	1.084%	499,246	1.249%
Capital total	52,637	5.630%	0.125%	49,831	-2.180%	0.121%	50,939	17.930%	0.128%	43,196	-53.490%	0.109%	92,866	0.232%
Total Expenditures	3,041,455	8.970%	7.220%	2,791,049	58.950%	6.789%	1,755,905	-1.700%	4.412%	1,786,339	-9.020%	4.505%	1,963,432	4.912%
Debt service total	144,094	-5.610%	0.342%	152,655	0.150%	0.371%	152,433	0.150%	0.383%	152,197	1.330%	0.384%	150,194	0.376%
Other financing uses total	0			0			0			0			0	
Total Uses of Funds	3,185,549	8.220%	7.562%	2,943,704	54.250%	7.161%	1,908,338	-1.560%	4.795%	1,938,536	-8.280%	4.889%	2,113,625	5.287%
Annual Total	42,126,719	2.473%		41,110,026	3.298%		39,797,514	0.369%		39,651,356	-0.810%		39,974,987	
YTD % of Annual Total	7.562%			7.161%			4.795%			4.889%			5.287%	



General Fund - Transfers

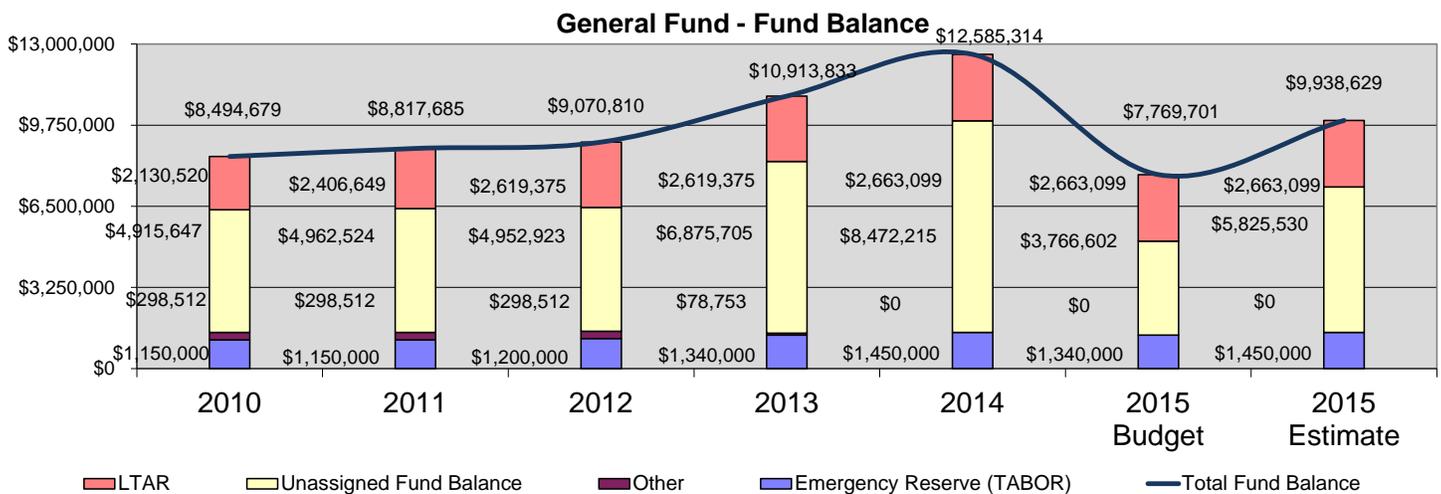
The General Fund has provided funds to and has received funds from Special Revenue Funds, Capital Projects Funds, and Internal Service Funds in order to buffer temporary gaps in revenue and expenditure amounts. The General Fund received the following net transfers:

Source of Funds	2015 Budget Amount	2015 YTD Net Amount	2014 Net Annual Amount
Capital Project Funds			
Public Improvement Fund (PIF)	\$ 294,326	\$ 294,326	\$ 479,544
Enterprise Funds			
Golf Course Fund	-	-	63,000
Internal Service Funds			
Central Services Fund	-	-	50,000
Servicenter Fund	-	-	300,000
Net Transfers In (Out) Total	<u>\$ 294,326</u>	<u>\$ 294,326</u>	<u>\$ 892,544</u>

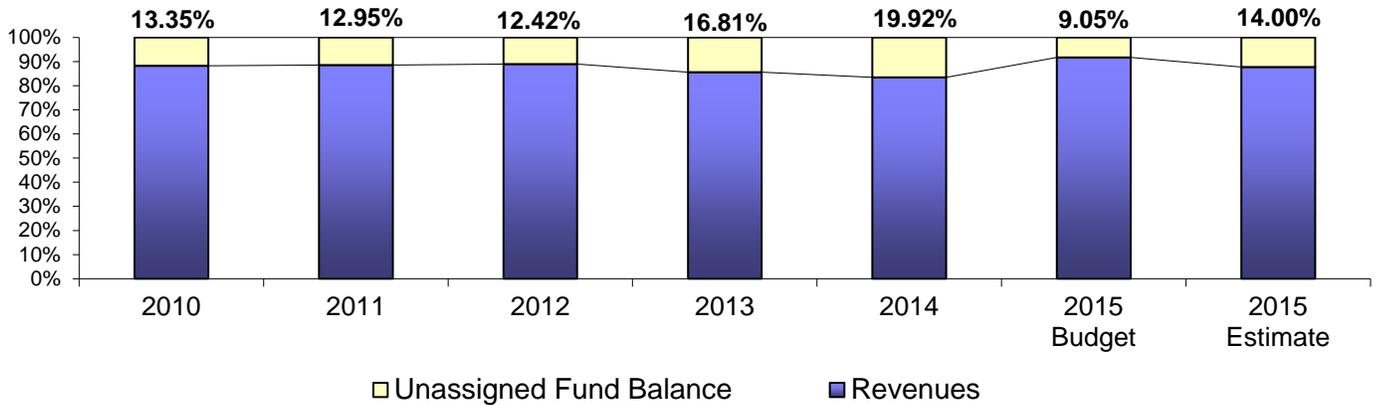
General Fund - Fund Balance

The City designates the fund balance into two categories, restricted and unrestricted. The portion of the fund balance which is restricted is referred to as the “Reserves” while the unrestricted portion is referred to as the unassigned fund balance. The unassigned fund balance represents funds the City sets aside for a “rainy day”. Another way to view these unrestricted funds is as a stabilization fund, the intent of which is to smooth over unexpected fluctuations in revenues and expenditures. The fund balance is normally built up when revenues exceed expenditures. In the past, excess funds have been transferred out, usually for capital projects identified in the Multiple Year Capital Plan (MYCP). The estimated unassigned fund balance is not adequate to provide for a transfer from the General Fund to the capital projects funds.

Long Term Asset Reserve (LTAR) At the 2008 Budget workshop, City Council discussed and directed staff to establish a General Fund reserve account to accumulate funds from the sale, lease, or earnings from long-term assets. It was also determined that these funds should be used in a careful, judicious and strategic manner. The funds restricted in this account are to be expended if the funds are appropriated in the annual budget or by supplemental appropriation. The balance at the end of December 2014 was \$2,663,099. The current and estimated year-end LTAR balance is \$2,663,099.



Unassigned Fund Balance As A Percentage of Revenue



The City's General Fund ended 2014 with total reserves of \$12,585,314, and an unassigned fund balance of \$8,472,215 or 19.9 percent of revenues (21.4 percent of expenditures). The *budgeted* total reserves for 2015 are \$7,769,701 with an unassigned fund balance of \$3,766,602 or nine percent of budgeted revenues or 8.5 percent of budgeted expenditures. Estimated total reserves for 2015 are \$8,112,629 (reduced by a planned transfer of \$1,826,000 to the Public Improvement Fund) with an unassigned fund balance of \$3,999,530 or 9.6 percent of estimated revenues and nine percent of projected expenditures. The \$3,999,530 would allow the City to operate for approximately 33 days (using average daily projected expenditures) if all other revenues and financing sources ceased. In these times of economic uncertainty, it is more important than ever to maintain reserves to help the City make up for revenue shortfalls and unexpected expenditure increases given that the one-time transfers made to the General Fund to help maintain reserves are no longer available.

PUBLIC IMPROVEMENT FUND OVERVIEW

The Public Improvement Fund (PIF) accounts for the City's "public-use" capital projects (e.g. roads, bridges, pavement, etc.). The PIF funding is from the collection of vehicle and building use taxes, intergovernmental revenues, interest income, and other miscellaneous sources.

The table on the next page illustrates the PIF Year-To-Date (YTD) revenues and expenditures for the years 2013 through 2015. The dollar and percentage change between each year is also provided. The Estimated Ending Fund Balance is included in order to account for the remaining PIF appropriation in addition to the remaining annual revenue anticipated for the fund.

Public Improvement Fund (PIF)	2015	2015 vs 2014 Increase (Decrease)	2014	2014 vs 2013 Increase (Decrease)	2013
YTD Revenues	\$ -	\$ (726,416) (100.00%)	\$ 726,416	\$ 664,682 1076.69%	\$ 61,734
YTD Expenditures	-	\$ (1,191,087) (100.00%)	1,191,087	\$ (47,423) (3.83%)	1,238,510
Net Revenues (Expenditures)	\$ -	\$ 464,671	\$ (464,671)	\$ 712,105	\$ (1,176,776)
Beginning PIF Fund Balance	\$ -		\$ 1,902,078		\$ 1,320,599
Ending PIF Fund Balance Before Remaining Annual Revenue and Appropriation	\$ -		\$ 1,437,407		\$ 143,823
Plus: Remaining Annual Revenue	-		2,284,840		3,258,887
Less: Remaining Annual Appropriation	-		(4,099,821)		(2,617,158)
Estimated Ending Fund Balance	\$ -		\$ (377,574)		\$ 785,552
Unappropriated Fund Balance as of December 31,			\$ 869,835		\$ 785,553

The three main funding sources for the PIF are Vehicle Use Tax, Building Use Tax and Arapahoe County Road and Bridge Tax.

	2015 Estimate	2015 Adopted Budget	2015 YTD Actual	2015 Vs 2014		2014 YTD Actual	2014 Vs 2013		2013 YTD Actual
				Amount	%		Amount	%	
Vehicle Use Tax	\$ 1,350,000	\$ 1,350,000	\$ 146,495	\$ 23,585	19%	\$ 122,910	\$ 14,735	14%	\$ 108,175
Building Use Tax	\$ 1,550,000	\$ 1,550,000	\$ 293,977	\$ (423,961)	-59%	\$ 717,938	\$ 676,231	1621%	\$ 41,707
Arapahoe County Road and Bridge Tax	\$ 195,000	\$ 199,000	\$ -	\$ (9,926)	-100%	\$ 9,926	\$ 73	1%	\$ 9,854

Vehicle Use Tax is based on the valuation of new vehicles purchased by City of Englewood residents. This tax is collected and remitted by Arapahoe County at the time the vehicle is registered. **Building Use Tax** is based on the valuation of building permits issued by the City of Englewood. These revenue sources are monitored periodically to determine the revision of the annual estimate. **Arapahoe County Road and Bridge Tax** is restricted to the construction and maintenance of streets and bridges. This tax is based on a mill levy established by Arapahoe County multiplied by 50% of the City's assessed property valuation.

2014 Year-To-Date City Funds At-A-Glance

(Please refer to "Funds Glossary" for a Brief Description of Funds and Fund Types)

	Beginning Balance	Revenue	Expenditure	Other Sources (Uses)	Restricted/ Committed Balance	Estimated Ending Balance
Governmental Fund Types (Fund Balance)						
General Fund	12,585,313	4,203,967	3,185,549	(3,665,101)	4,113,099	5,825,530
Special Revenue Funds						
Conservation Trust	1,449,124	-	-	(1,362,183)	-	86,941
Open Space	373,895	-	3,837	(314,078)	-	55,980
Donors	346,884	1,808	55	-	-	348,637
Community Development	(152)	-	1,964	2,117	-	-
Malley Center Trust	232,429	275	-	-	-	232,704
Parks & Recreation Trust	457,594	-	507	-	-	457,087
Debt Service Fund						
General Obligation Bond	61,105	-	-	-	-	61,105
Capital Projects Funds						
PIF	2,198,304	440,472	288,817	(1,480,125)	-	869,835
MYCP	913,153	-	12,601	(883,590)	-	16,961
Proprietary Fund Types (Funds Available Balance)						
Enterprise Funds						
Water	11,128,215	340,212	765,672	-	-	10,702,755
Sewer	4,838,074	1,337,636	1,035,991	-	1,000,000	4,139,719
Stormwater Drainage	1,232,976	43,249	5,134	-	102,500	1,168,591
Golf Course	679,993	42,266	67,723	-	215,773	438,762
Concrete Utility	499,552	361,832	12,984	-	-	848,400
Housing Rehabilitation	1,368,491	4,058	13,656	-	-	1,358,892
Internal Service Funds						
Central Services	73,390	24,933	21,256	-	-	77,067
ServiCenter	1,484,821	204,702	154,943	-	-	1,534,580
CERF	1,621,229	72,625	-	-	-	1,693,854
Employee Benefits	33,719	663,422	963,522	-	-	(266,382)
Risk Management	18,116	-	842,673	-	-	(824,557)

CLOSING

The Finance and Administrative Services Department staff works closely with the City Manager's Office and the various departments to help identify revenue and expenditure threats, trends and opportunities as well as strategies to balance revenues and expenditures. I will continue to provide Council with monthly reports. It is important to frequently monitor the financial condition of the City so City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

I plan to discuss this report with Council at an upcoming study session. If you have any questions regarding this report, I can be reached at **303.762.2401**.

FUNDS GLOSSARY

Capital Equipment Replacement Fund (CERF) – Accounts for the accumulation of funds for the scheduled replacement of City-owned equipment and vehicles.

Capital Projects Funds account for financial resources to be used for the acquisition and/or construction of major capital facilities (other than those financed by proprietary funds).

Central Services Fund – Accounts for the financing of printing services and for maintaining an inventory of frequently used or essential office supplies provided by Central Services to other departments of the City on a cost reimbursement basis.

Community Development Fund – Accounts for the **art** Shuttle Program which is funded in part by the Regional Transportation District (RTD). **art** provides riders free transportation to 19 stops connecting CityCenter Englewood, businesses in downtown Englewood, and the medical facilities in and near Craig Hospital and Swedish Medical Center.

Concrete Utility Fund – Accounts for revenues and expenses associated with maintaining the City’s sidewalks, curbs and gutters.

Conservation Trust Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided primarily from State Lottery funds.

Debt Service Funds account for the accumulation of resources and payment of general obligation bond principal and interest from governmental resources and special assessment bond and loan principal and interest from special assessment levies when the government is obligated in some manner for payment.

Donors’ Fund – Accounts for funds donated to the City for various specified activities.

Employee Benefits Fund – Accounts for the administration of providing City employee benefit programs: medical, dental, life, and disability insurance.

Enterprise Funds account for operations that: (a) are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges, or (b) where the City Council has decided that periodic determination of revenue earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management controls, accountability or other purposes.

Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

General Obligation Bond Fund – Accounts for the accumulation of monies for payment of General Obligation Bond principal and interest.

Golf Course Fund – Accounts for revenues and expenses associated with the operations of the Englewood Municipal Golf Course.

Governmental Funds distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). These funds focus on the near-term *inflows and outflows of spendable resources*, as well as on balances of spendable resources available at the end of the year.

Housing Rehabilitation Fund – Accounts for revenues and expenses associated with the City’s housing rehabilitation program.

Internal Service Funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City on a cost-reimbursement basis.

MOA – Museum of Outdoor Arts

Malley Center Trust Fund – Accounts for a trust established by Elsie Malley to be used for the benefit of the Malley Senior Recreation Center.

Multi-Year Capital Projects Fund (MYCP) - Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily with transfers from other City Funds.

Open Space Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided from the Arapahoe County Open Space Sales Tax of .25%. The Open Space Tax was created on December 1, 2004 and expires on December 31, 2023.

Parks and Recreation Trust Fund – Accounts for a trust established by the City, financed primarily by donations, to be used exclusively for specific park and recreation projects.

Proprietary Funds account for operations that are financed and operated in a manner similar to private business enterprises. It is the intent that the cost of providing such goods or services will be recovered through user charges.

Public Improvement Fund (PIF) – Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily from building and vehicle use taxes.

Risk Management Fund – Accounts for the administration of maintaining property and liability and workers' compensation insurance.

ServiCenter Fund – Accounts for the financing of automotive repairs and services provided by the ServiCenter to other departments of the City, or to other governmental units, on a cost reimbursement basis.

Sewer Fund – Accounts for revenues and expenses associated with providing wastewater services to the City of Englewood residents and some county residents.

Special Revenue Funds account for the proceeds of specific revenue sources that are legally restricted to expenditure for specified purposes.

Storm Drainage Fund – Accounts for revenues and expenses associated with maintaining the City's storm drainage system.

Water Fund – Accounts for revenues and expenses associated with providing water services to City of Englewood residents.

General Fund Comparative Revenue, Expenditure & Fund Balance Report as of January 31, 2015

Percentage of Year Completed = 8%

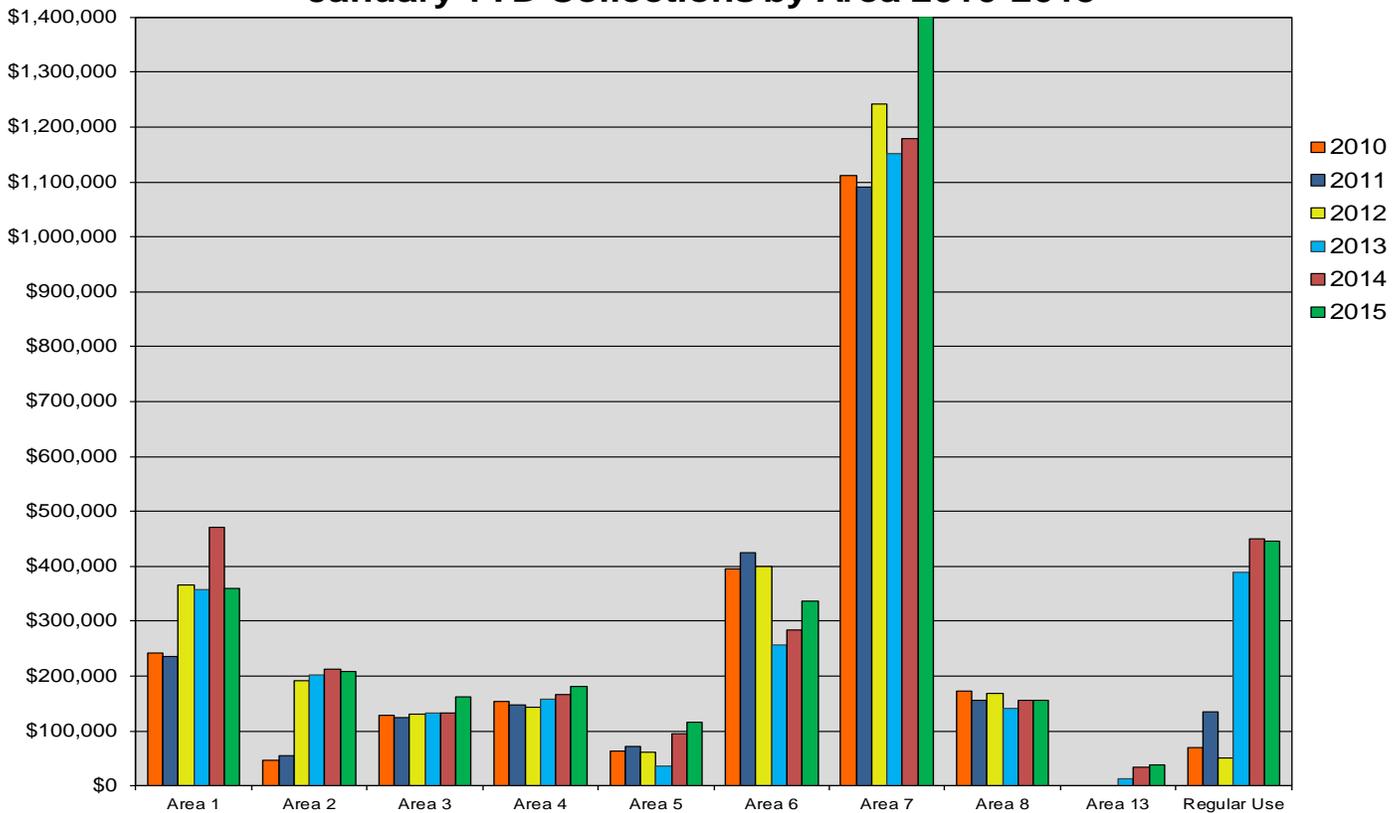
Fund Balance January 1	\$ 10,416,386	\$ 12,585,314	\$ 12,585,314	\$ 10,913,833	\$ 10,913,833	\$ 9,070,810	\$ 9,070,810			
Revenues	2015				2014			2013		
	Budget	Jan-15	% Budget	YE Estimate	Dec-14	Jan-14	% YTD	Dec-13	Jan-13	% YTD
Property Tax	2,900,000	-	0.00%	2,900,000	2,892,433	-	0.00%	2,900,715	-	0.00%
Specific Ownership Tax	260,000	-	0.00%	260,000	291,670	-	0.00%	266,881	-	0.00%
Sales & Use Taxes	24,200,000	3,403,229	14.06%	24,200,000	24,826,007	3,190,632	12.85%	23,433,775	2,839,094	12.12%
Cigarette Tax	179,000	15,671	8.75%	179,000	188,652	16,381	8.68%	195,088	18,197	9.33%
Franchise Fees	3,017,550	120,964	4.01%	3,017,550	3,203,294	110,829	3.46%	3,101,310	105,108	3.39%
Hotel/Motel Tax	12,000	1,456	12.13%	12,000	11,948	1,273	10.65%	12,039	1,251	10.39%
Licenses & Permits	1,107,122	96,563	8.72%	1,107,122	1,568,546	182,041	11.61%	1,446,578	91,117	6.30%
Intergovernmental Revenue	1,400,924	18,984	1.36%	1,400,924	1,604,640	99,435	6.20%	1,488,204	5,246	0.35%
Charges for Services	3,335,262	267,105	8.01%	3,335,262	3,173,718	252,088	7.94%	3,469,845	296,377	8.54%
Recreation	2,556,900	153,750	6.01%	2,556,900	2,466,421	150,295	6.09%	2,420,443	158,541	6.55%
Fines & Forfeitures	1,396,844	83,714	5.99%	1,396,844	1,350,164	105,962	7.85%	1,317,707	120,369	9.13%
Interest	88,164	42,116	47.77%	88,164	68,494	33,736	49.25%	(10,223)	(3,997)	39.10%
EMRF Rents	858,882	65,191	7.59%	858,882	684,683	58,733	8.58%	573,526	88,065	15.36%
Miscellaneous	313,050	42,530	13.59%	313,050	210,470	40,927	19.45%	285,931	62,121	21.73%
Total Revenues	41,625,698	4,311,273	10.36%	41,625,698	42,541,140	4,242,332	9.97%	40,901,819	3,781,489	9.25%
Expenditures										
Legislation	357,575	31,405	8.78%	357,575	329,738	39,163	11.88%	280,920	6,841	2.44%
City Attorney	869,106	47,978	5.52%	869,106	726,377	46,084	6.34%	719,781	31,458	4.37%
Court	1,085,494	63,856	5.88%	1,085,494	941,491	68,262	7.25%	922,245	36,939	4.01%
City Manager	731,307	113,558	15.53%	731,307	673,402	83,657	12.42%	675,844	58,862	8.71%
Human Resources	482,893	76,283	15.80%	482,893	428,655	26,009	6.07%	408,551	20,218	4.95%
Financial Services	1,805,052	134,585	7.46%	1,805,052	1,566,733	109,068	6.96%	1,533,060	58,195	3.80%
Information Technology	1,425,389	84,819	5.95%	1,425,389	1,311,213	98,932	7.55%	1,336,591	76,691	5.74%
Public Works	5,790,091	409,903	7.08%	5,790,091	5,440,975	369,359	6.79%	5,234,383	227,182	4.34%
Fire Department	9,139,834	707,959	7.75%	9,139,834	8,546,518	564,676	6.61%	8,002,677	345,083	4.31%
Police Department	12,157,100	908,672	7.47%	12,157,100	11,872,226	888,792	7.49%	11,226,157	595,339	5.30%
Community Development	1,288,781	63,436	4.92%	1,288,781	1,113,034	77,769	6.99%	1,113,710	50,309	4.52%
Library	1,317,657	72,535	5.50%	1,317,657	1,164,436	91,778	7.88%	1,174,656	74,657	6.36%
Recreation	6,053,116	319,066	5.27%	6,053,116	5,565,880	319,970	5.75%	5,402,599	172,035	3.18%
Debt Service	1,863,314	144,094	7.73%	1,863,314	1,869,902	152,655	8.16%	2,005,830	152,683	7.61%
Contingency	200,000	11,433	5.72%	200,000	211,623	7,527	3.56%	88,360	1,847	2.09%
Total Expenditures	44,566,709	3,189,582	7.16%	44,566,709	41,762,203	2,943,701	7.05%	40,125,364	1,908,339	4.76%
Excess revenues over (under) expenditures	(2,941,011)	1,121,691	-38.14%	(2,941,011)	778,937	1,298,631		776,455	1,873,150	
Net transfers in (out)	294,326	294,326	100.00%	294,326	892,544	848,820	95.10%	1,066,568	150,000	14.06%
Total Fund Balance	\$ 7,769,701	\$ 14,001,331	180.20%	\$ 9,938,629	\$ 12,585,314	\$ 13,061,284	103.78%	\$ 10,913,833	\$ 11,093,960	101.65%

Fund Balance Analysis										
Total Fund Balance	\$ 7,769,701	\$ 14,001,331	\$ 9,938,629	\$ 12,585,314	\$ 10,913,833					
Restricted Fund Balance										
-Emergencies (TABOR)	1,340,000	1,450,000	1,450,000	1,450,000	1,340,000					
Committed Fund Balance										
-LTAR	2,663,099	2,663,099	2,663,099	2,663,099	2,619,375					
-COPS Grant	-	-	-	-	78,753					
Restricted/Committed	\$ 4,003,099	\$ 4,113,099	\$ 4,113,099	\$ 4,113,099	\$ 4,038,128					
Estimated Unassigned Fund Balance	\$ 3,766,602	\$ 9,888,232	\$ 5,825,530	\$ 8,472,215	\$ 6,875,705					
As a percentage of projected revenues	9.05%	23.76%	14.00%	19.92%	16.81%					
As a percentage of budgeted revenues	9.05%	23.76%	14.00%							
Target	4,162,570	-	6,243,855							

**Sales & Use Tax Collections Year-to-Date Comparison (Cash Basis)
for the month of January 2015**

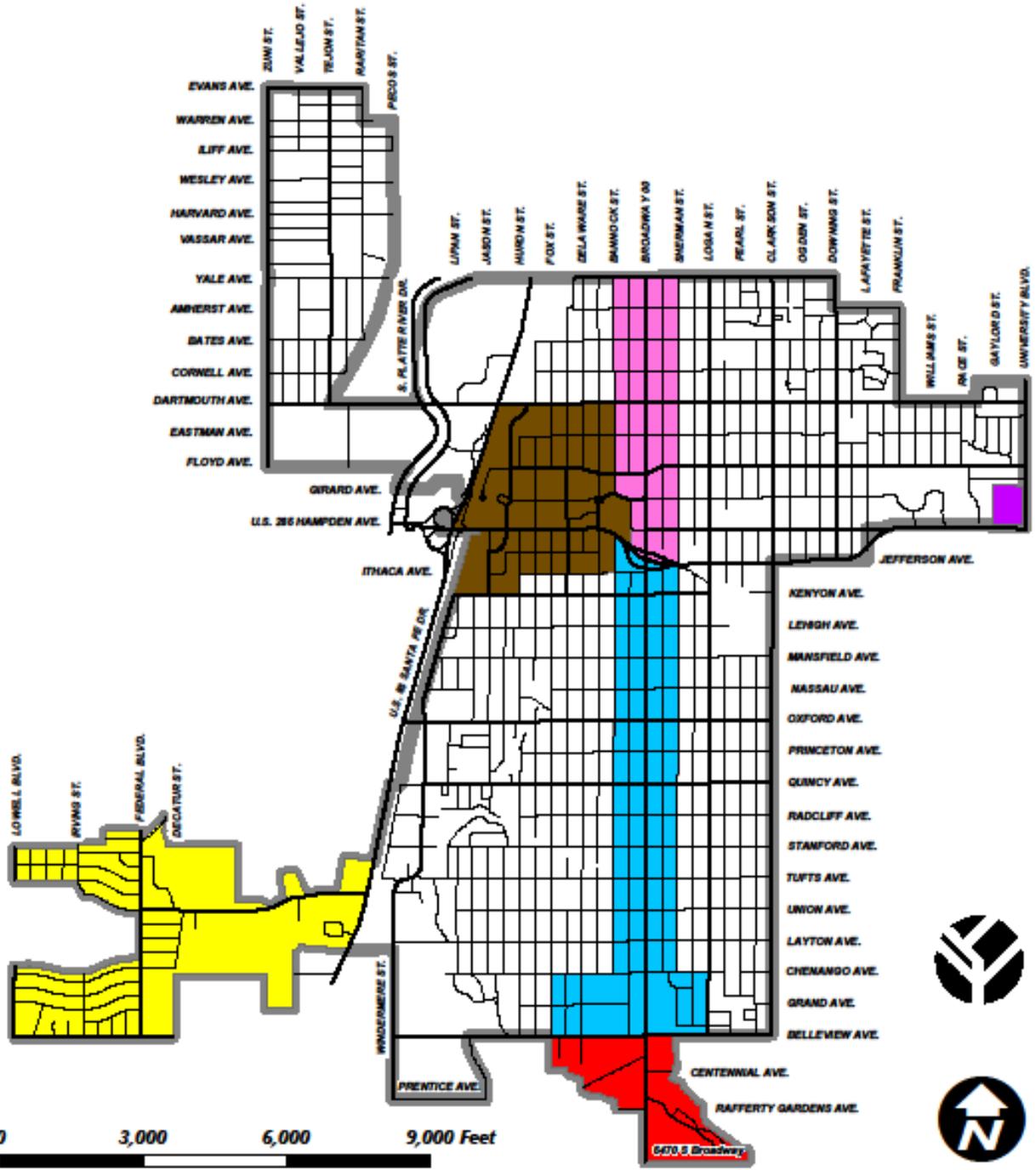
	2010	% Change	2011	% Change	2012	% Change	2013	% Change	2014	% Change	2015	% Change	\$ Change
Area 1	242,884	-10.22%	236,180	-2.76%	365,809	54.89%	357,930	-2.15%	471,341	31.69%	359,470	-23.73%	-111,871
Area 2	46,994	9.96%	55,050	17.14%	192,752	250.14%	201,800	4.69%	213,265	5.68%	208,954	-2.02%	-4,311
Area 3	128,061	-6.39%	124,308	-2.93%	130,307	4.83%	133,141	2.17%	132,052	-0.82%	163,192	23.58%	31,139
Area 4	153,350	-18.09%	147,924	-3.54%	144,287	-2.46%	157,506	9.16%	166,053	5.43%	182,043	9.63%	15,990
Area 5	64,306	-12.42%	73,057	13.61%	62,016	-15.11%	36,660	-40.89%	94,517	157.82%	116,606	23.37%	22,089
Area 6	394,740	-5.48%	423,828	7.37%	399,329	-5.78%	256,380	-35.80%	283,495	10.58%	336,277	18.62%	52,782
Area 7	1,111,175	-18.00%	1,090,992	-1.82%	1,241,152	13.76%	1,151,800	-7.20%	1,178,410	2.31%	1,400,786	18.87%	222,377
Area 8	172,348	-0.44%	155,901	-9.54%	169,434	8.68%	142,028	-16.18%	156,540	10.22%	156,024	-0.33%	-516
Area 13			0	0.00%	0	0.00%	13,055	0.00%	34,348	163.11%	37,572	9.39%	3,225
Regular Use Subtotal	70,606	74.02%	134,788	90.90%	50,451	-62.57%	388,191	669.44%	449,525	15.80%	446,257	-0.73%	-3,268
Subtotal	2,384,463	-11.59%	2,442,029	2.41%	2,755,537	12.84%	2,838,490	3.01%	3,179,546	12.02%	3,407,181	7.16%	227,635
Area 9	207,319	-0.26%	220,812	6.51%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 10	1,559	-19.16%	1,988	27.50%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 9 and 10	208,878	-6.05%	222,801	6.67%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 11	12,266	-11.50%	10,226	-16.63%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 12	1,888	-16.03%	2,175	15.21%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Area 11 and 12 Subtotal	14,154	-7.24%	12,402	-12.38%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Subtotal	223,033	-6.13%	235,202	5.46%	0	-100.00%	0	0.00%	0	0.00%	0	0.00%	0
Total	2,607,496	-10.34%	2,677,231	2.67%	2,755,537	2.92%	2,838,490	3.01%	3,179,546	12.02%	3,407,181	7.16%	227,635
Refunds	14,740	---	3,004	-79.62%	4,484	49.28%	4,333	-3.37%	828	-80.88%	0	-100.00%	
Audit & Collections Rev	1,425	-99.30%	98,570	6817.21%	2,858	-97.10%	1,117	-60.91%	59,422	5218.47%	12,548	-78.88%	
**included Above													
Unearned Sales Tax	600,000	0.00%	1,100,000	83.33%	1,150,000	4.55%	1,150,000	0.00%	1,150,000	0.00%	1,150,000	0.00%	
Building Use	36,873	420.81%	20,178	-45.28%	20,012	-0.83%	41,707	108.41%	717,938	1621.40%	293,977	-59.05%	
Vehicle Use	87,440	4.61%	70,687	-19.16%	108,175	53.03%	122,910	13.62%	112,868	-8.17%	146,495	29.79%	

January YTD Collections by Area 2010-2015



Area Descriptions

- | | |
|---|--|
| Area 1 - CityCenter (Formerly Cinderella City) | Area 5 - Federal and Belleview W of Santa Fe Drive |
| Area 2 - S of Yale, north & south side of Jefferson Ave/US 285 between Bannock and Sherman | Area 6 - All other City locations |
| Area 3 - S of Jefferson Ave/US 285 between Bannock & Sherman and north side of Belleview between Logan & Delaware | Area 7 - Outside City limits |
| Area 4 - Broadway and Belleview (Between Fox and Sherman and south side of Belleview and to the Southern City Limits) | Area 8 - Public Utilities |
| | Area 13 - Hampden Avenue (US 285) and University Boulevard |



City of Englewood, Colorado: Sales Tax Areas

- | | | |
|---------|---------|--------------------------|
| Area 1* | Area 4 | Arterials and Collectors |
| Area 2* | Area 5 | Local Streets |
| Area 3 | Area 13 | Englewood City Limits |

Areas Not Depicted on Map:
 Area 6 - Other City Locations* Area 7 - Outside City Limits Area 8 - Public Utilities
 * Includes EURA designated Areas 9, 10, 11, & 12



City of Englewood

To: Mayor Randy Penn and City Council
From: Frank Gryglewicz, Director of Finance and Administrative Services
Date: February 6, 2015
Subject: Updated December 2014 Financial Report

Please note any references to 2014 have not been audited and are subject to change until the annual audit and Comprehensive Annual Financial Report is completed.

REVENUES:

- Through December 2014, the City of Englewood collected \$42,541,140 or \$1,228,184 (3 percent) more than last year...
The City collected \$2,892,433 in property taxes and \$291,670 in specific ownership tax through December.
Year-to-date sales and use tax revenues were \$24,802,274 or \$1,368,472 (5.8 percent) more than December 2013

Table with 4 columns: Business Area, \$ YTD Variance CY vs PY, % YTD Variance CY vs PY, and Comments. Rows include Area 1 through Area 13, Regular Use, and Totals.

- Cigarette tax collections were down \$6,436 compared to last year.
Franchise fee collections were \$124,583 less than last year.
Licenses and permit collections were \$120,918 more than December 2013.
Intergovernmental revenues were \$27,416 more than the prior year.
Charges for services decreased \$315,303 from last year.
Recreation revenues increased \$45,355 from 2013.
Fines and forfeitures were \$37,357 more than last year.
Investment income was \$78,716 more than last year.
Miscellaneous revenues were \$76,716 less than last year.
Net Rent revenues from McLellan Reservoir were \$684,683.

OUTSIDE CITY:

- Outside City sales and use tax receipts (cash basis) were up \$703,909 or 10.3 percent compared to last year.
At this time potential refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$1,150,000.

CITY CENTER ENGLEWOOD (CCE):

- Sales and use tax revenue collected through December 2014 were \$3,457,329 or \$118,349 more than last year during the same period.

EXPENDITURES:

- Expenditures through December were \$41,253,092 or \$1,127,728 (2.8 percent) more than the \$40,125,364 expended through December 2013.

Department	\$ YTD Variance CY vs PY	% YTD Variance CY vs PY	Comments
Legislation	48,818	17.38%	Legislation (City Council and Boards and Commissions) 2014 expenditures are 47,121 more than 2013, but under the 2014 budgeted amount by \$26,529. The majority of the increase was due to KEB expenditures related to their Hazardous Materials Roundup program, of which approximately 2/3 is reimbursed by the cities of Littleton and Sheridan. Other expenditure increase were related to the cost in the City Council budget of the 2014 Citizens Survey that was last conducted in 2009, higher printing costs for the annual calendar and minor increases in the Council food and travel expenses.
City Attorney	6,596	0.92%	Variance is due to expenditure held closely to prior year spending.
Court	19,246	2.09%	Variance is due to anticipated increases in personnel, contractual and commodity costs.
City Manager	(2,442)	-0.36%	City Manager's Office 2014 expenditures are \$9818 less than 2013 and \$37,732 under the 2014 budgeted amount. Variance is due largely to a vacant position being held open.
Human Resources	20,104	4.92%	The increase is attributable to the City Manager recruitment. YTD expenditures for that project are \$31,771. Former City Manager's departure was not known at the time the 2014 budget was completed, so only \$13,000 was budgeted for executive recruiting. That amount was based upon the cost for the previous two director/chief recruitments. The department has been restructured and an acting manager has been appointed who reports to the Finance and Administrative Services Director.
Financial Services	33,673	2.20%	Variance is due in part to keeping vacant positions open during the year and expenditure held closely to prior year spending.
Information Technology	(25,378)	-1.90%	Variance is due in part to expenditure held closely to prior year spending and restructuring the department due to an employee retirement and a vacant director position filled with a manager reporting to the Finance and Administrative Services Director.
Public Works	206,593	3.95%	Variance is due in part to the increase in salary and benefits such as pension and insurance benefits (\$110k)
Fire Department	543,841	6.80%	Variance is due in part of vacant positions not filled until in 2014 as well as additional benefit costs due to insurance (\$170k) and Supplemental Disability (\$27K)
Police Department	646,069	5.76%	Variance is due in part to vacant positions not filled until in 2014 as well as additional benefit costs due to insurance (\$150k); additional POST training in 2014 (\$50k),the POST is offset 100% by revenue; Replacement of Motorola Radios (\$350k) through a grant.
Community Development	(676)	-0.06%	Variance is due to : 1. Elimination of funding for 2 positions involved in the Housing Rehab Program after their retirements (-\$50,000), 2. Decrease in commodities expenditures (-\$7,300), 3. Increase in Contractual Services (+\$17,000), 4. Decrease in Art Shuttle expenditures (-\$9,400), and 5. Decrease in Catalyst Program expenditures (-\$17,300). Savings will decrease after year end invoices for Comprehensive Plan, Art Shuttle and Catalyst Program are processed.
Library	(10,220)	-0.87%	Variance is due in part to change in Security Guard hours from part-time to full-time.
Recreation	163,280	3.02%	Variance is due in part to the increases to salary, benefits and some commodity adjustments during the period.
Debt Service	(135,928)	-6.78%	Variance is due in part to the 2013 final payment of the capital lease for technology related equipment replacement.
Contingency	123,263	139.50%	Variance is due in part to the higher leave payouts for employees separating from the City in 2014 versus 2013
Total Expenditures	1,636,839	4.08%	

REVENUES OVER/UNDER EXPENDITURES:

- Revenues exceeded expenditures by **\$778,937** this year compared to revenues exceeding expenditures by \$776,455 in 2013.

TRANSFERS:

- Net 2014 transfers-in to date of \$892,544 were made by the end of December 2014 (please refer to page 16).

FUND BALANCE:

- The estimated total fund balance is \$12,683,288 or 30 percent of estimated revenue. The estimated unassigned fund balance for 2014 is estimated at \$8,570,189 or 20.3 percent of estimated revenues.
- The 2014 estimated Long Term Asset Reserve (LTAR) balance is \$2,663,099 (please refer to page 16).

PUBLIC IMPROVEMENT FUND (PIF):

- The PIF has collected \$3,752,240 in revenues and spent 3,459,389 year-to-date. The estimated year-end fund balance is \$869,835.

General Fund Comparative Revenue, Expenditure & Fund Balance Report

as of December 31, 2014

Percentage of Year Completed = 100%

Fund Balance January 1	\$ 8,726,474	\$ 10,913,833	\$ 10,913,833	\$ 9,070,810	\$ 9,070,810	\$ 8,817,685	\$ 8,817,685			
Revenues	2014				2013			2012		
	Budget	Dec-14	% Budget	YE Estimate	Dec-13	Dec-13	% YTD	Dec-12	Dec-12	% YTD
Property Tax	2,898,000	2,892,433	99.81%	2,892,433	2,900,715	2,900,715	100.00%	2,874,816	2,874,816	100.00%
Specific Ownership Tax	230,000	291,670	126.81%	291,670	266,881	266,881	100.00%	243,293	243,293	100.00%
Sales & Use Taxes	22,883,003	24,826,007	108.49%	24,826,007	23,433,775	23,433,775	100.00%	22,363,618	22,363,617	100.00%
Cigarette Tax	179,000	188,652	105.39%	188,652	195,088	195,088	100.00%	189,618	189,618	100.00%
Franchise Fees	3,069,500	3,203,294	104.36%	3,203,294	3,101,310	3,101,310	100.00%	2,930,888	2,930,889	100.00%
Hotel/Motel Tax	10,000	11,948	119.48%	11,948	12,039	12,039	100.00%	10,395	10,395	100.00%
Licenses & Permits	882,250	1,568,546	177.79%	1,568,546	1,446,578	1,446,578	100.00%	983,359	983,359	100.00%
Intergovernmental Revenue	1,243,281	1,604,640	129.06%	1,604,640	1,488,204	1,488,204	100.00%	1,865,722	1,865,722	100.00%
Charges for Services	3,345,353	3,173,718	94.87%	3,173,718	3,469,845	3,469,845	100.00%	3,441,525	3,441,525	100.00%
Recreation	2,594,232	2,466,421	95.07%	2,466,421	2,420,443	2,420,443	100.00%	2,615,642	2,615,642	100.00%
Fines & Forfeitures	1,368,450	1,350,164	98.66%	1,350,164	1,317,707	1,317,707	100.00%	1,381,453	1,381,453	100.00%
Interest	8,164	68,494	838.98%	68,494	(10,223)	(10,223)	100.00%	84,045	84,045	100.00%
EMRF Rents	638,829	684,683	107.18%	684,683	573,526	573,526	100.00%	551,295	551,295	100.00%
Miscellaneous	320,050	210,470	65.76%	210,470	285,931	285,931	100.00%	354,130	354,130	100.00%
Total Revenues	39,670,112	42,541,140	107.24%	42,541,140	40,901,819	40,901,819	100.00%	39,889,799	39,889,799	100.00%
Expenditures										
Legislation	354,570	329,738	93.00%	329,738	280,920	280,920	100.00%	316,043	316,043	100.00%
City Attorney	818,514	726,377	88.74%	726,377	719,781	719,781	100.00%	712,036	712,036	100.00%
Court	1,026,895	941,491	91.68%	941,491	922,245	922,245	100.00%	886,249	886,249	100.00%
City Manager	703,758	673,402	95.69%	673,402	675,844	675,844	100.00%	658,047	658,047	100.00%
Human Resources	468,826	428,655	91.43%	428,655	408,551	408,551	100.00%	469,343	469,342	100.00%
Financial Services	1,625,150	1,566,733	96.41%	1,566,733	1,533,060	1,533,060	100.00%	1,464,305	1,464,306	100.00%
Information Technology	1,378,942	1,311,213	95.09%	1,311,213	1,336,591	1,336,591	100.00%	1,373,943	1,373,943	100.00%
Public Works	5,504,669	5,440,975	98.84%	5,440,975	5,234,383	5,234,382	100.00%	5,202,903	5,202,903	100.00%
Fire Department	8,202,319	8,546,518	104.20%	8,546,518	8,002,677	8,002,677	100.00%	8,100,554	8,100,554	100.00%
Police Department	11,543,760	11,872,226	102.85%	11,872,226	11,226,157	11,226,157	100.00%	10,788,935	10,788,935	100.00%
Community Development	1,235,802	1,113,034	90.07%	1,113,034	1,113,710	1,113,710	100.00%	1,262,451	1,262,451	100.00%
Library	1,250,536	1,164,436	93.11%	1,164,436	1,174,656	1,174,656	100.00%	1,180,771	1,180,771	100.00%
Recreation	5,804,158	5,565,880	95.89%	5,565,880	5,402,599	5,402,600	100.00%	5,649,246	5,649,247	100.00%
Debt Service	2,008,820	1,869,902	93.08%	1,869,902	2,005,830	2,005,830	100.00%	2,056,951	2,056,950	100.00%
Contingency	200,000	211,623	105.81%	211,623	88,360	88,360	100.00%	143,810	143,810	100.00%
Total Expenditures	42,126,719	41,762,203	99.13%	41,762,203	40,125,364	40,125,364	100.00%	40,265,587	40,265,587	100.00%
Excess revenues over (under) expenditures	(2,456,607)	778,937	-31.71%	778,937	776,455	776,455		(375,788)	(375,788)	
Net transfers in (out)	1,248,820	892,544	71.47%	892,544	1,066,568	1,066,568	100.00%	628,913	628,913	100.00%
Total Fund Balance	\$ 7,518,687	\$ 12,585,314	167.39%	\$ 12,585,314	\$ 10,913,833	\$ 10,913,833	100.00%	\$ 9,070,810	\$ 9,070,810	100.00%

Fund Balance Analysis

Total Fund Balance	\$ 7,518,687	\$ 12,585,314	\$ 12,585,314	\$ 10,913,833	\$ 9,070,810
Restricted Fund Balance					
-Emergencies (TABOR)	1,200,000	1,450,000	1,450,000	1,340,000	1,200,000
Committed Fund Balance					
-LTAR	2,619,375	2,663,099	2,663,099	2,619,375	2,619,375
-COPS Grant	-	-	-	78,753	298,512
Restricted/Committed	\$ 3,819,375	\$ 4,113,099	\$ 4,113,099	\$ 4,038,128	\$ 4,117,887
Estimated Unassigned Fund Balance	\$ 3,699,312	\$ 8,472,215	\$ 8,472,215	\$ 6,875,705	\$ 4,952,923
As a percentage of projected revenues	8.70%	19.92%	19.92%	16.81%	12.42%
As a percentage of budgeted revenues	9.33%	21.36%	21.36%		
Target	3,967,011	-	5,950,517		