



City of Englewood

To: Mayor Randy Penn and City Council
From: Frank Gryglewicz, Director of Finance and Administrative Services
Date: December 2, 2014
Subject: November 2014 Financial Report

REVENUES:

- Through November 2014, the City of Englewood collected \$39,274,956 or \$1,963,794 (5.3 percent) more than last year
The City collected \$2,870,091 in property taxes and \$243,575 in specific ownership tax through November.
Year-to-date sales and use tax revenues were \$22,998,084 or \$1,606,689 (7.5 percent) more than November 2013

Table with 4 columns: Business Area, \$ YTD Variance CY vs PY, % YTD Variance CY vs PY, and Comments. Rows include Area 1 through Area 8, Area 13, Regular Use, and Totals.

- Cigarette tax collections were down \$6,156 compared to last year.
Franchise fee collections were \$92,938 more than last year.
Licenses and permit collections were \$100,424 more than November 2013.
Intergovernmental revenues were \$112,528 more than the prior year.
Charges for services decreased \$115,185 from last year.
Recreation revenues increased \$52,058 from 2013.
Fines and forfeitures were \$44,687 more than last year.
Investment income was \$63,579 more than last year.
Miscellaneous revenues were \$86,825 less than last year.
Net Rent revenues from McLellan Reservoir were \$619,492.

OUTSIDE CITY:

- Outside City sales and use tax receipts (cash basis) were up \$705,249 or 11 percent compared to last year.
At this time potential refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed; the balance of the account to cover intercity claims is \$1,150,000.

CITY CENTER ENGLEWOOD (CCE):

- Sales and use tax revenue collected through November 2014 were \$3,158,022 or \$110,897 more than last year during the same period.

EXPENDITURES:

- Expenditures through November were \$37,217,006 or \$1,136,662 (3.2 percent) more than the \$36,080,384 expended through November 2013. Year-end estimates were updated from the information provided by departments. Historically, expenditures are one to three percent under budget; if this holds true this year, the fund balance will increase an additional \$400,000 to \$1,200,000.

Department	\$ YTD Variance CY vs PY	% YTD Variance CY vs PY	Comments
Legislation	73,370	31.18%	Variance is due in part to additional amount paid to Aid to Other Agencies (\$48k)
City Attorney	(325)	-0.05%	Variance is due to expenditure held closely to prior year spending.
Court	8,015	0.98%	Increases in expenditures are due to anticipated increases in personnel, contractual and commodity costs.
City Manager	(2,192)	-0.36%	Variance is due to expenditure held closely to prior year spending.
Human Resources	18,752	5.09%	The \$18,752 November '14 increase over November '13 is attributable to the City Manager recruitment. YTD expenditures for that project are \$31,771. Former City Manager's departure was not known at the time the 2014 budget was completed, so only \$13,000 was budgeted for executive recruiting. That amount was based upon the cost for the previous two director/chief recruitments.
Financial Services	7,685	0.57%	Variance is due in part to keeping vacant positions open during the year and expenditure held closely to prior year spending.
Information Technology	(52,259)	-4.34%	Variance is due in part to expenditure held closely to prior year spending and restructuring the department due to an employee retirement and a vacant director position filled with a manager reporting to the Finance and Administrative Services Director.
Public Works	116,269	2.50%	Variance is due in part to the increase in salary and benefits such as pension and insurance benefits (\$110k)
Fire Department	345,534	4.86%	Variance is due in part of vacant positions not filled until in 2014 as well as additional benefit costs due to insurance (\$170k) and Supplemental Disability (\$27K)
Police Department	599,094	5.98%	Variance is due in part to vacant positions not filled until in 2014 as well as additional benefit costs due to insurance (\$150k); additional POST training in 2014 (\$50k), the POST is offset 100% by revenue; Replacement of Motorola Radios (\$88k)
Community Development	(54,709)	-5.55%	Variance is due in part to: 1. Elimination of the funding for two positions involved in the Housing Rehab Program after their retirements (Approximately \$30,000), 2. Reduction in commodities expenditures (Approximately \$6,500) and 3. Payments for Catalyst Program participants are less (Approximately \$16,650)
Library	(9,249)	-0.88%	Variance is due in part to change in Security Guard hours from part-time to full-time.
Recreation	108,586	2.19%	Variance is due in part to the increases to salary, benefits and some commodity adjustments during the period.
Debt Service	(145,202)	-7.22%	Variance is due in part to the 2013 final payment of the capital lease for technology related equipment replacement.
Contingency	123,253	144.99%	Variance is due in part to the higher leave payouts for employees separating from the City in 2014 versus 2013
Total Expenditures	1,136,622	3.15%	

REVENUES OVER/UNDER EXPENDITURES:

- Revenues exceeded expenditures by **\$2,057,950** this year compared to revenues exceeding expenditures by \$1,669,408 in 2013.

TRANSFERS:

- Net 2014 transfers-in to date of \$892,544 were made by the end of November 2014 (please refer to page 17).

FUND BALANCE:

- The estimated total fund balance is \$11,726,004 or 27.7 percent of estimated revenue. The estimated unassigned fund balance for 2014 is estimated at \$7,722,905 or 18.3 percent of estimated revenues.
- The 2014 estimated Long Term Asset Reserve (LTAR) balance is \$2,663,099 (please refer to page 17).

PUBLIC IMPROVEMENT FUND (PIF):

- The PIF has collected \$3,535,075 in revenues and spent 3,617,389 year-to-date. Prior to adjustments to budget estimates, the estimated year-end fund balance is \$505,991.

City of Englewood, Colorado

November 2014 Financial Report

The annual budget serves as the foundation for the City’s financial planning and control, and provides a comprehensive plan to provide high quality services to the Englewood community. Based upon conservative revenue estimates, the budget quantifies in dollars the many services and amenities the citizens of Englewood receive. The City has prepared a balanced budget and it is one where revenues plus beginning fund balance are equal to or exceed expenditures.

The financial report provides on a periodic basis the review of the actual revenues and expenditures as compared to the budget. This point in time analysis compares the current year to the prior year and determines if the revenues and expenditures are on track with the budget. By monitoring the financial condition of the City, City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

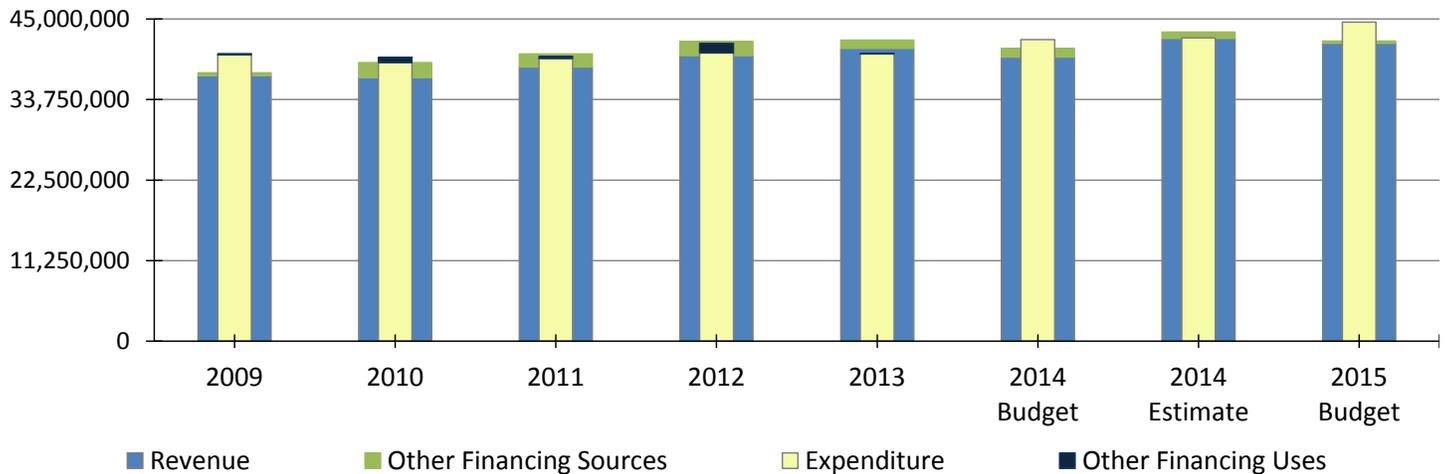
GENERAL FUND OVERVIEW AND ANALYSIS

The General Fund accounts for the major “governmental” activities of the City. These activities include “direct” services to the public such as police, fire, public works, parks and recreation, and library services. General government also provides administrative and oversight services through the offices of city manager and city attorney; the departments of information technology, finance and administrative services, community development, human resources, municipal court and legislation. Debt service, lease payments, and other contractual payments are also commitments of the General Fund.

General Fund - Surplus and Deficit

The graph below depicts the history of sources and uses of funds from 2009 to 2015 Budget. As illustrated, both surpluses and deficits have occurred in the past. The gap has narrowed over the past few years by reducing expenditures, freezing positions, negotiating lower-cost health benefits, increased revenue collections. Continued efforts will be required to balance revenues and expenditures, especially with persistent upward pressure on expenditures due to increases in the cost of energy, wages and benefits.

General Fund: Total Sources and Uses of Funds



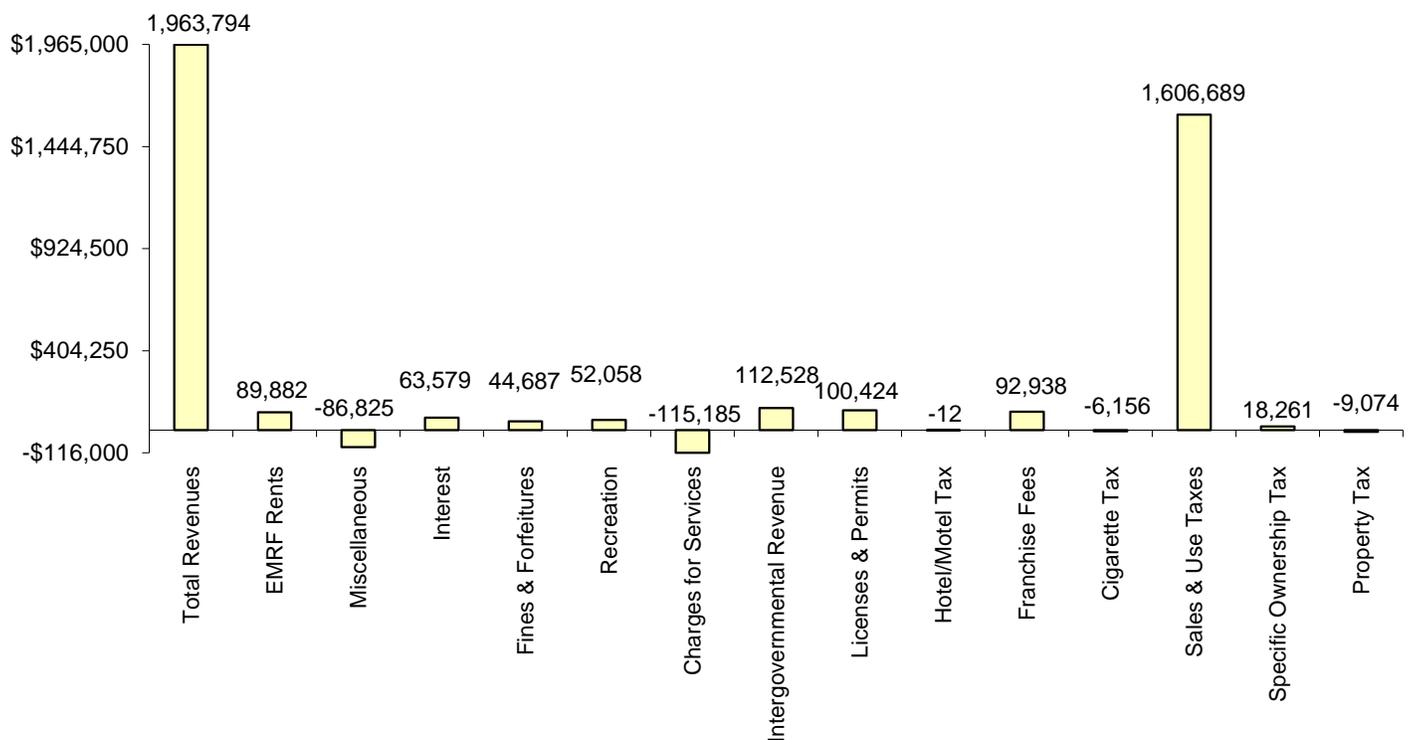
The table on the next page summarizes General Fund Year-To-Date (YTD) Revenue, Expenditure, Sales & Use Tax Revenue and Outside City Sales & Use Tax Revenue for the month ended November, 2014. Comparative figures for years 2013 and 2012 are presented as well. The table also highlights the dollar and percentage changes between those periods.

	Nov-14	2014 vs 2013 Increase (Decrease)		Nov-13	2013 vs 2012 Increase (Decrease)		Nov-12
General Fund							
Year-To-Date Revenue	\$ 39,274,956	\$ 1,963,794	5.26%	\$ 37,311,162	\$ 638,000	1.74%	\$ 36,673,162
Year-To-Date Expenditure	37,217,006	\$ 1,136,622	3.15%	36,080,384	\$ (10,410)	(.03%)	36,090,794
Net Revenue (Expenditure)	\$ 2,057,950	\$ 827,172		\$ 1,230,778	\$ 648,410		\$ 582,368
Unassigned Fund Balance	\$ 7,722,905	\$ 847,200	12.32%	\$ 6,875,705	\$ 1,922,782	38.82%	\$ 4,952,923
Sales & Use Tax Revenue YTD	\$ 22,998,084	\$ 1,606,689	7.51%	\$ 21,391,395	\$ 655,467	3.16%	\$ 20,735,928
Outside City Sales & Use Tax YTD	\$ 6,899,525	\$ 481,408	7.50%	\$ 6,418,117	\$ (705,249)	(9.90%)	\$ 7,123,366

General Fund Revenues

The City of Englewood's total budgeted revenue is \$39,670,112. Total revenue collected through November 2014 was \$39,274,956 or \$1,963,794 (5.3 percent) more than was collected in 2013. The chart below illustrates changes in General Fund revenues this year as compared to last year.

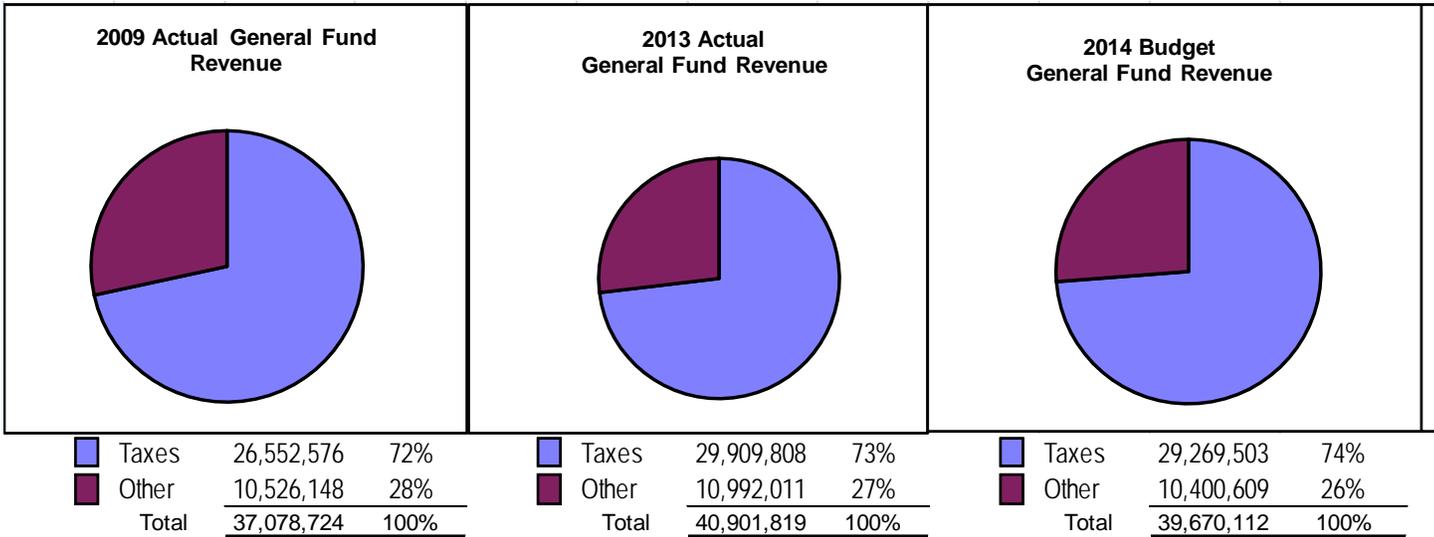
2014 Year-To-Date Change in General Fund Revenue as Compared to Prior Year



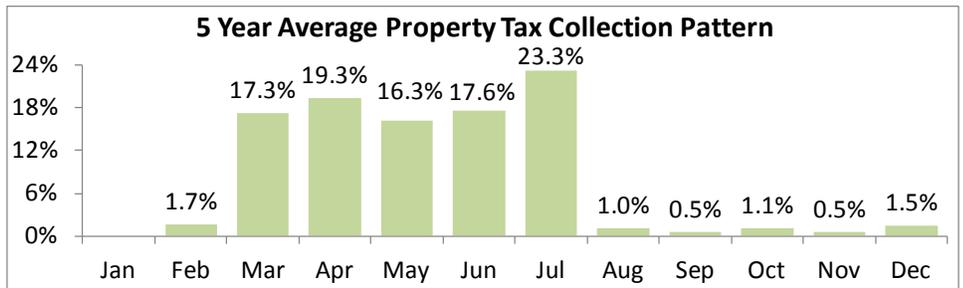
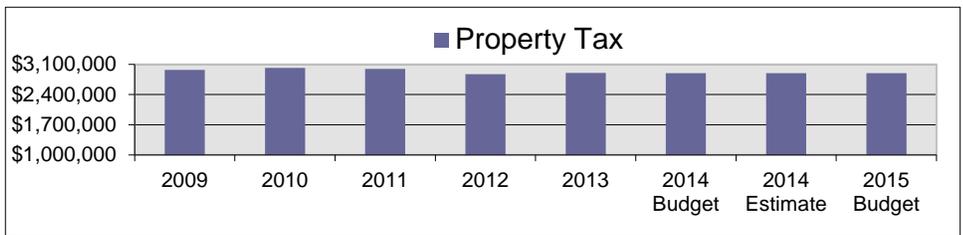
General Fund - Taxes

The General Fund obtains most of its revenue from taxes. In 2013 total revenues were \$40,901,819 of which \$29,909,808 (73.1 percent) came from tax collections. Taxes include property, sales and use, specific ownership, cigarette, utilities, franchise fees, and hotel/motel. The pie charts on the next page illustrate the contribution of taxes to total revenue for 2009, 2013 and 2014 Budget. Taxes as a percentage of total revenue have declined slightly as other fees and charges have been increased to help offset rising costs and relatively flat tax revenues.

General Fund Revenues - Taxes vs. Other



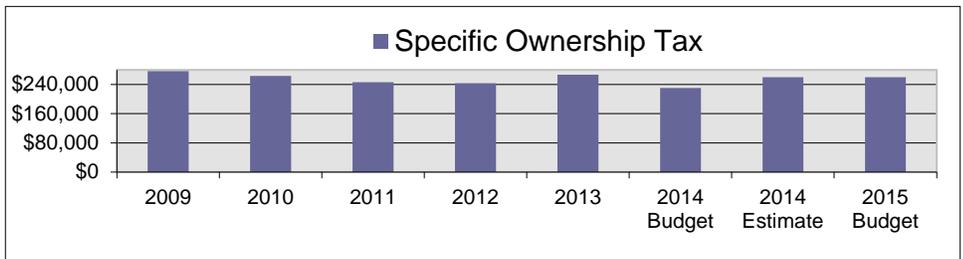
Property taxes: These taxes are collected based on the assessed value of all the properties in the City and the mill levy assessed against the property. The City's total 2012 mill levy collected in 2013 is 8.124 mills. The 2013 mill levy for general operations collected in 2014 is 5.880 mills. Voters approved a separate, dedicated mill levy for principal and interest payments on the City's general obligation debt for the construction of parks and recreation projects. The dedicated general obligation debt mill levy is accounted



Property Tax Mill Levy	2009	2010	2011	2012	2013	2014 Budget	2014 Estimate	2015 Budget
General Fund	5.880	5.880	5.880	5.880	5.880	5.880	5.880	5.880
Debt Service Fund	1.947	2.031	2.130	1.741	1.914	2.244	2.244	2.244
Total Mill Levy	7.827	7.911	8.010	7.621	7.794	8.124	8.124	8.124

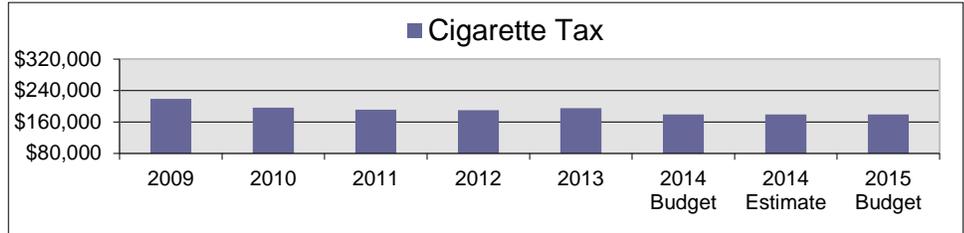
for in the Debt Service Fund. The dedicated general obligation debt mill levy dedicated for the City's general obligation debt collected in 2012 is 2.244 mills. Property tax collections declined from \$2,971,303 in 2009 to \$2,900,715 in 2013. This was a decrease of \$70,588 or 2.4 percent. In 2013 the City collected \$2,900,715 or 9.7 percent of 2013 total taxes and 7.1 percent of total revenues from property taxes. The City budgeted \$2,898,000 for 2014; and collected \$2,870,091 through November 2014. The estimate for the year is \$2,900,000.

Specific ownership: These taxes are based on the age and type of motor vehicles, wheeled trailers, semi-trailers, etc. These taxes are collected by the County Treasurer and remitted to the City on the fifteenth day of the following month. The City collected \$276,414 in 2009 and \$266,881 in 2013 which is a decrease of \$9,533 or 3.5 percent. The City collected \$266,881 in 2013 which is less than one percent of total revenues and total taxes. The City budgeted \$230,000 for 2014 and collected \$243,575 through November 2014. The estimate for the year is \$260,000.

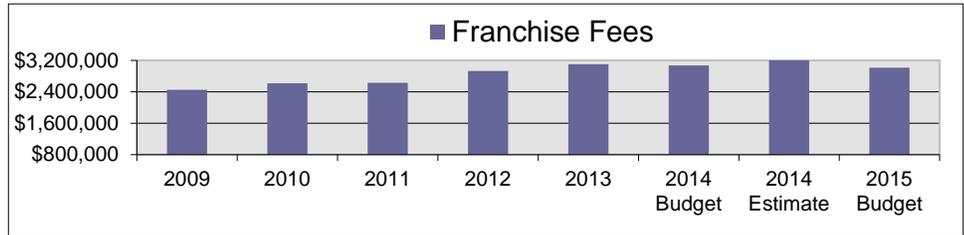


Cigarette Taxes: The State of Colorado levies a \$.20 per pack tax on cigarettes. The State distributes 46 percent of the gross tax to cities and towns based on the pro rata share of state sales tax collections in the previous year. These taxes have fallen

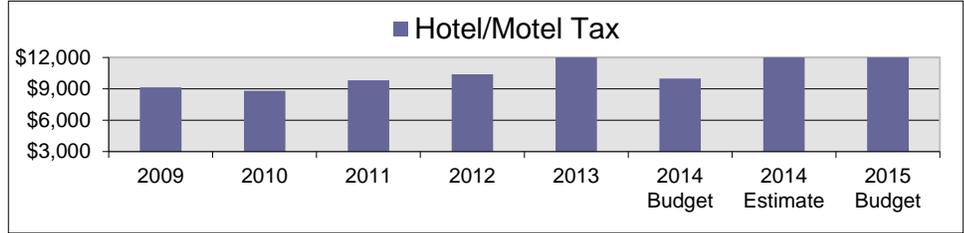
significantly in the past and continue to fall after the 2009 federal tax increase of approximately \$.62 per pack went into effect. This federal tax increase will fund the State Children’s Health Insurance Program (SCHIP). In 2009 the City collected \$218,449, but in 2013 the City collected \$195,088, which is a decrease of \$23,361 or 10.7 percent. These taxes accounted for less than one percent of total taxes and less than one percent of total revenues in 2013. The City budgeted \$179,000 for the year and collected \$171,793 through November 2014, which is \$6,156 or 3.5 percent less than the \$177,949 collected through November 2014. The estimate for the year is \$179,000.



Franchise Fees: The City collects a number of taxes on various utilities. This includes franchise tax on water, sewer, and public services, as well as occupational tax on telephone services. The City collected \$2,452,611 in 2009 and \$3,101,310 in 2013, an increase of \$648,699 or 26.5 percent. These taxes accounted for 10.5 percent of taxes and 7.6 percent of total revenues in 2013. The City budgeted \$3,069,500 for the year; collections through November totaled \$2,766,667 compared to \$2,673,729 collected during the same period last year. The estimate for the year is \$3,200,000.



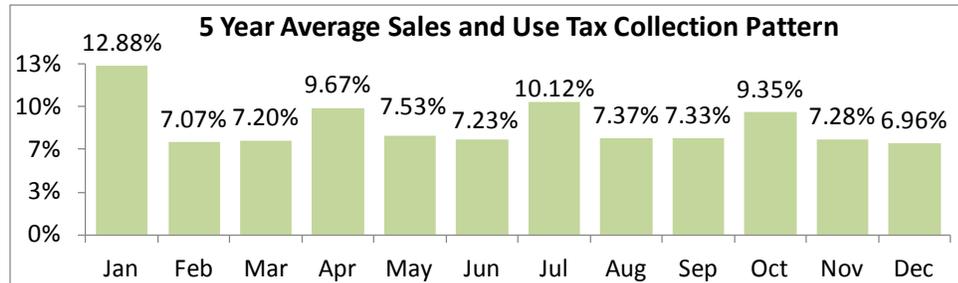
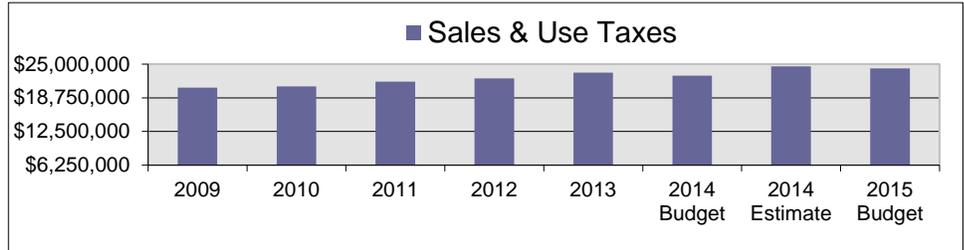
Hotel/Motel Tax: This tax is levied at two percent of the rental fee or price of lodging for *under* 30 days duration. The City budgeted \$10,000 for the year and has collected \$11,097 through November 2014. The estimate for the year is \$12,000.



Sales and Use Taxes Analysis

Sales and use taxes are the most important (and volatile) revenue sources for the City. Sales and use taxes generated 78.4 percent of all taxes and 57.4 percent of total revenues collected in 2013. In 2009, this tax generated \$20,624,659 for the

City of Englewood; in 2013 the City collected \$23,433,775, an increase of \$2,809,116 (13.6 percent or an average of 2.7 percent per year). This tax is levied on the sale price of taxable goods. Sales tax is calculated by multiplying the sales price of taxable goods times the sales tax rate of 3.5 percent. Vendors no longer receive a fee for collecting and remitting their sales/use taxes. Taxes for the current month are due to the City by the twentieth day of the following month. The City budgeted \$22,883,003 for 2014. Sales and Use Tax revenue (cash basis) through



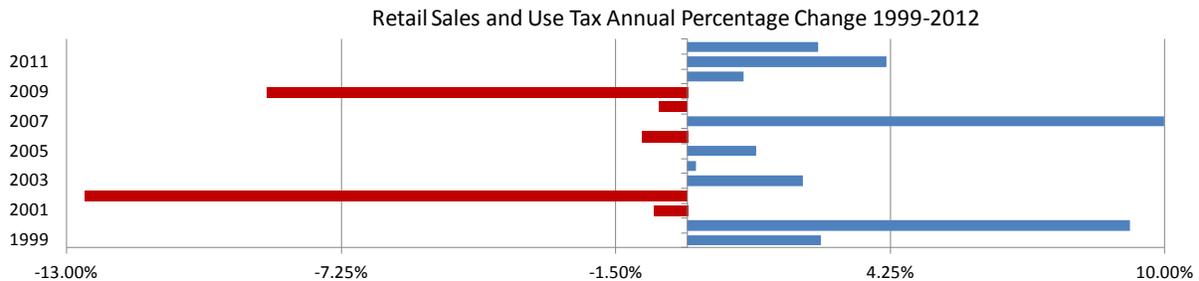
November 2014 was \$22,998,084 while sales tax collected year-to-date for November 2013 was \$21,391,395, an increase of \$1,606,689 or 7.5 percent.

In 2013, the City partnered with MUNIREns to provide the City’s business licensing and tax collection system. The system more accurately reports the sales versus use tax collections. In the former system, if an account was coded as a sales tax account, both sales and use tax remitted by the account was reported as sales tax. This was also the case with an account coded as use tax, both use and sales tax remitted by the account was reported as use tax. In total the amount of sales and use tax collections is the same, the allocation between sales and use has changed. This month we have restated 2013 to match the restated 2014 reporting. The revised Sales and Use Tax Collections Year-To-Date Comparison (Cash Basis) report is located on page 24.

Collections (cash basis) for November 2014 were \$1,868,001 while collections for November 2013 and November 2012 were 1,843,739 and \$1,623,635 respectively. November 2014 collections were 1.3 percent or \$24,262 more than November 2013 collections and \$244,366 or 15.1 percent more than November 2012 collections.

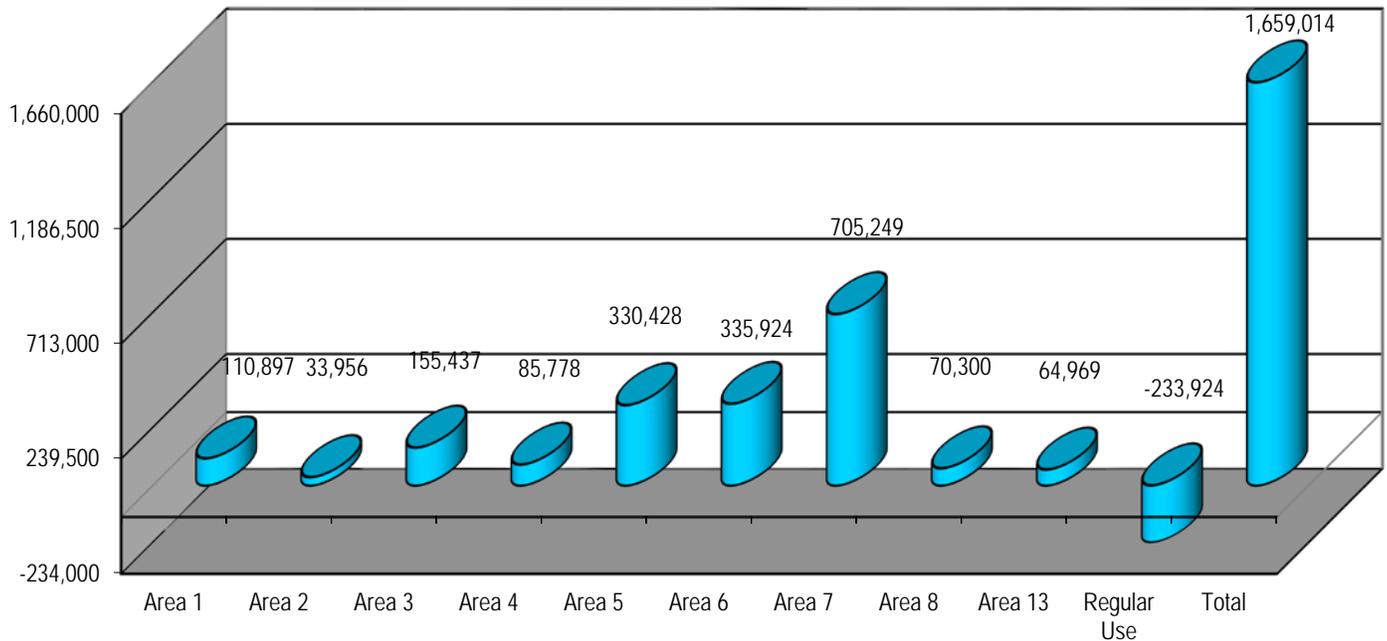
Based on the last five years of sales tax collection data, collections through November contribute 92.5 percent of total year’s sales tax collections; if this pattern holds this year, 7.2 percent is left to collect over the remainder of the year. Based on year-to-date collections, the City will collect an additional \$1,778,178 (the average collected in December has been \$1,558,621) over the remainder of the year for a total of \$24,836,152. Collections through November 2014 were 107.8 percent of last November’s collections. If this were applied to the entire year, the total collected would be \$25,250,545. The average of the two forecasts is \$25,043,348; the estimate for the year is (conservatively) \$24,600,000 and could be adjusted up or down again depending on future collections.

This revenue source tends to ebb and flow (often dramatically) with the economy, growing during economic expansions and contracting during downturns. The past several years (1999-2012) of sales tax collections have been exceptionally erratic making it extremely difficult to make accurate short or long term forecasts. It is important to continually review and analyze sales and use tax data including trends in the various geographic areas of the City.



The chart on the next page, “Change in Sales/Use Tax Collections by Area 2014 vs. 2013,” provides for the month the annual sales and use tax increases and decreases in the various geographic areas. Economic conditions, judged by sales and use tax collections, appears to be a “mixed bag” with some geographic areas increasing and some decreasing compared to the same period last year.

Change in Sales/Use Tax Collections by Area 2014 vs 2013

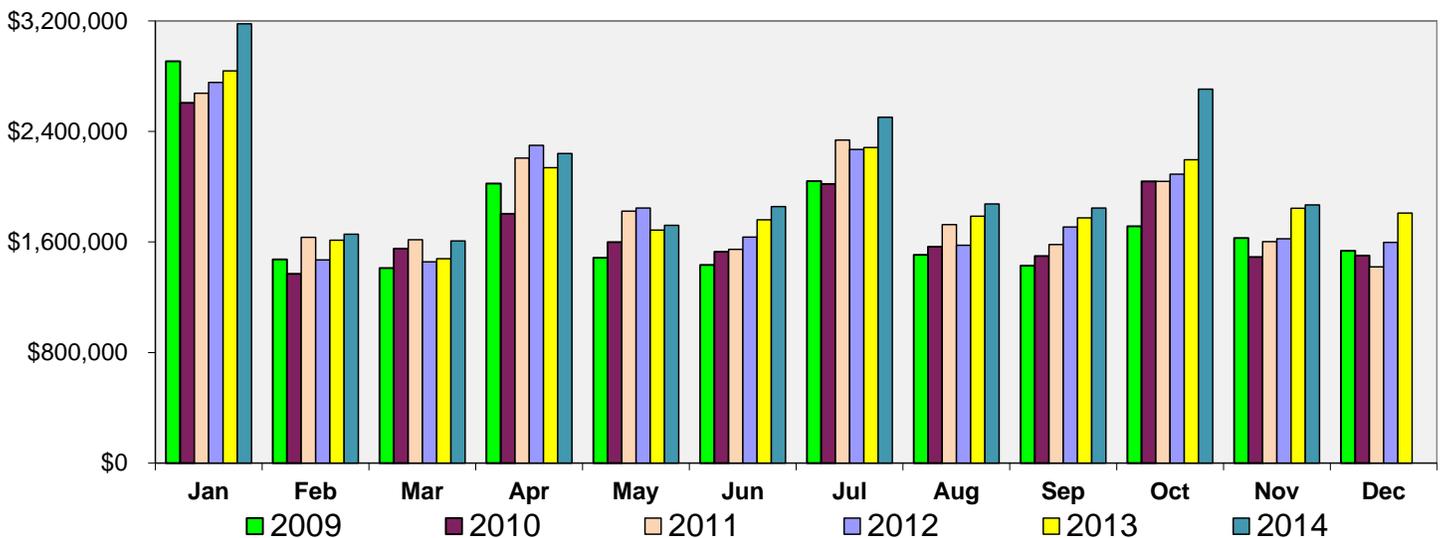


Please note that the geographic map of the sales tax areas was changed within the first quarter of 2012, and hopefully makes more sense. Some of the areas will look skewed until more comparable data is available in 2013. EURA Areas 9 & 10 and EURA Areas 11 & 12 were incorporated into Areas 1, 2 and 6. Specific changes include:

- Area 1 east boundary will change at Bannock St/Englewood Pkwy east to Acoma St south to Jefferson Ave/Hampden Ave/US 285
- Split the address down the middle of the streets for Area 2 and Area 3: Bannock St and Sherman St
- Split the address down the middle of the streets for Area 3 and Area 4: Belleview Ave, Fox St and Logan St
- The north and south side of the street included in Area 1: Jefferson Avenue
- The north and south side of the street included in Area 2: Jefferson Ave/Hampden Ave/US 285

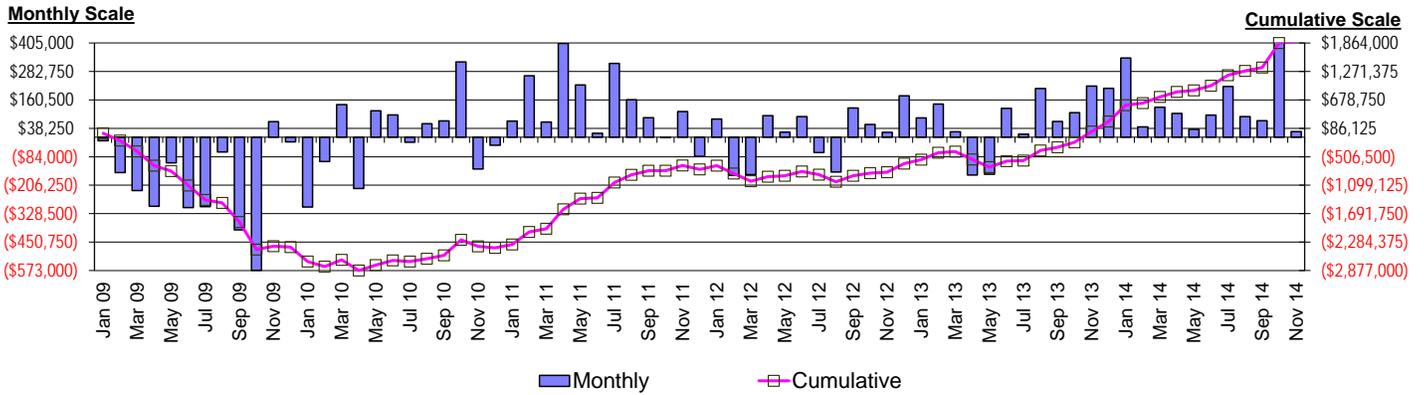
The bar graph below shows a comparison of monthly sales tax collections (cash basis) for 2009 through 2014.

2009-2014 YTD Sales/Use Tax Collections by Month - Cash Basis



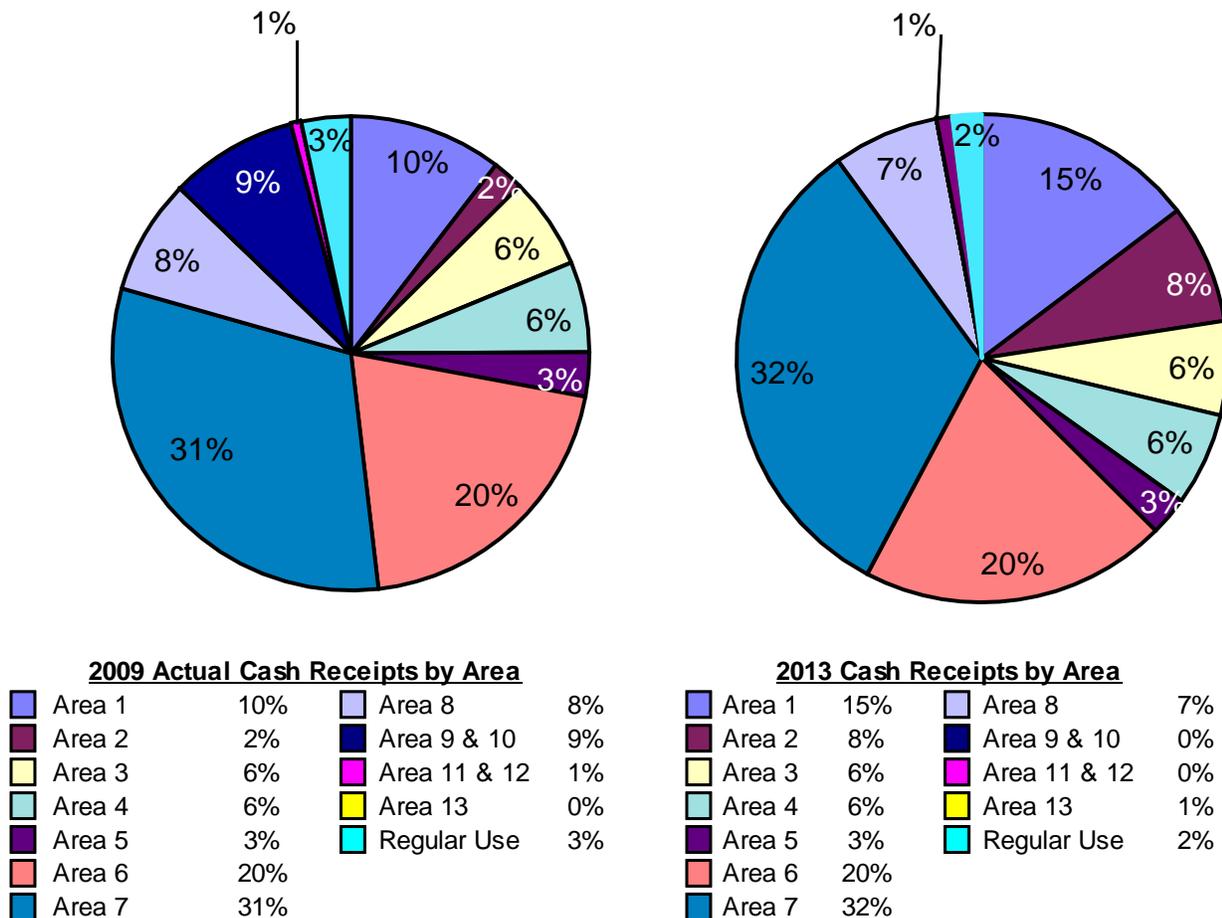
The next chart illustrates sales tax collections (cash basis) by month and cumulative for the years presented. For the period presented, the bar graph depicts the change in collections for a month as compared to the prior year, while the cumulative line graph is based on the beginning period monthly change in sales and use tax collections as adjusted by each consecutive month change.

2009 - 2014 Monthly Change Sales and Use Tax Receipts



Sales tax collections are reported by various geographic areas as illustrated in the following pie charts. These illustrate the changing collection patterns for 2009 and 2013.

Geographic Sales Tax Collection Areas



A brief description and analysis of the significant geographic areas follows:

Area 1: This geographic area accounts for the sales tax collections from CityCenter Englewood. CityCenter Englewood had collections of \$3,158,022 year-to-date or 3.6 percent more than was collected during the same period last year.

Area 5: This area includes the remodeled King Soopers. Year to date collections for November were \$793,568 or 71.3 percent higher than last year. Collections this year are well ahead of collections in any year in the past five years. The closure of the Littleton King Soopers Store (Broadway and Littleton Blvd) has had a significant impact to the increased collections of this area. The Littleton King Soopers Store is expected to reopen in January 2015.

Area 6: This geographic area is up 12.4 percent from last year.

Area 7: This geographic area records the outside city sales tax collections (Outside City). Outside City has been the geographic area responsible for much of the sales tax growth (and decline) in past years. Outside City collections have increased 12.67 percent from the same period last year. The chart below illustrates this area’s contribution to total sales and use taxes (cash basis) as well as total revenues since 2009 for collections through the month of December. The importance of Outside City has declined as a percentage of sales and use tax collections but it continues to remain an important impact on the City’s General Fund as illustrated by the following:

	2010	2011	2012	2013	2014
Total Sales and Use Taxes	19,073,808	20,792,191	20,733,118	21,398,960	23,057,974
Outside City Collections	5,910,708	7,484,116	6,899,525	6,418,117	7,123,366
Percentage of Total	31.0%	36.0%	33.3%	30.0%	30.9%
Total General Fund Revenues	33,559,899	35,543,832	36,673,162	37,311,162	39,274,956
Outside City Collections	5,910,708	7,484,116	6,899,525	6,418,117	7,123,366
Percentage of Revenues	17.6%	21.1%	18.8%	17.2%	18.1%

The City records the proceeds of some returns from Outside City into an unearned revenue (liability) account. The criteria staff uses to decide if proceeds should be placed in the unearned account is if a reasonable probability exists for another municipality to claim the revenue. This account currently has a balance of \$1,150,000 to cover intercity claims. The City paid \$76,978 in refunds including intercity sales/use tax claims through November 2014 compared to \$32,152 through November 2013. At this time *potential* refunds total approximately \$1,500,000 for claims submitted to Englewood but not completed.

Area 8: This geographic area consists of collections from public utilities. Collections through November were five percent higher than last year. Weather conditions, energy usage conservation, and rising energy prices play an important role in revenue collections. Collections could increase or decrease if the remainder of the year is significantly hotter/colder than normal.

Area 13: This geographic area encompasses the Kent Place Development. Collections through November were \$278,672 compared to \$213,703 last year. It is difficult to make comparison between 2014 and 2013 as not all the vendors were in operation in 2013.

Other Sales Tax Related Information

Finance and Administrative Services Department collected \$187,141 in sales and use tax audit revenues and general collections of balances on account through the month of November 2014, this compares to \$116,635 collected in 2013 and \$158,918 collected in 2012.

Of the 66 sales tax accounts reviewed in the various geographic areas, 39 (59 percent) showed improved collections and 27 (41 percent) showed reduced collections this year compared to the same period last year.

The Department issued 363 new sales tax licenses through November 2014; 367 and 394 were issued through November 2013 and 2012 respectively.

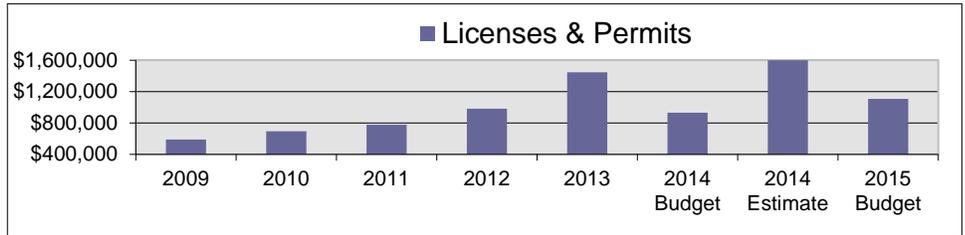
City records indicate that year-to-date 174 businesses closed (120 were outside the physical limits of Englewood) and 363 opened (243 of them were outside the physical limits of Englewood).

General Fund - Other Revenue

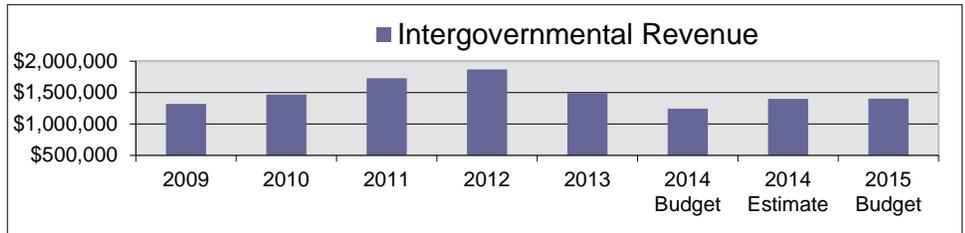
Other revenues (including McLellan rent) accounted for \$10,992,012 or 26.9 percent of the total revenues for 2013. The City budgeted \$10,400,609 for 2014.

The next page provides additional information on the significant revenue sources of the General Fund:

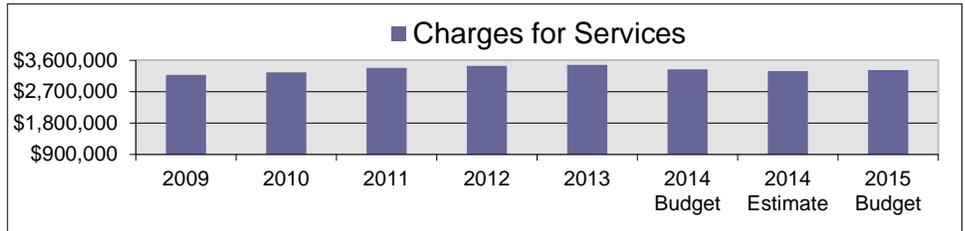
Licenses and Permits: This revenue category includes fees from business and building licenses and permits. This revenue source generated \$1,446,578 during 2013 or 3.5 percent of total revenue and 13.2 percent of total other revenue. This revenue source totaled \$588,328 in 2009 and increased to \$1,446,578 in 2013, a 145.9 percent increase. The City budgeted \$882,550 for 2014 and year-to-date collected \$1,482,899 or \$100,424 (7.3 percent) more than the \$1,382,475 collected through November 2014. The estimate for the year is \$1,600,000.



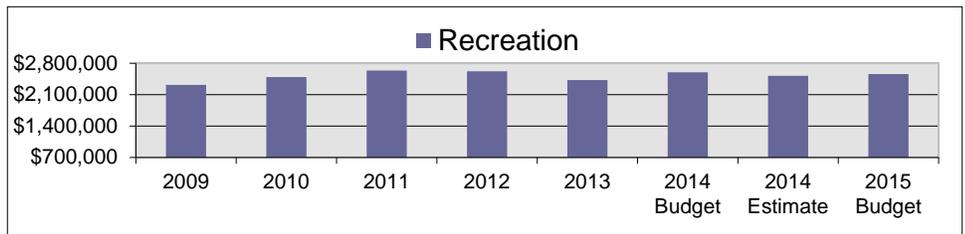
Intergovernmental Revenues: This revenue source includes state and federal shared revenues including payments in lieu of taxes. These revenues are budgeted at \$1,243,281 for 2014. This revenue source totaled \$1,319,282 in 2009 and the City collected \$1,488,204 in 2013, an 12.8 percent increase. The City collected \$1,298,577 through November 2014 this is \$112,528 more than the \$1,186,049 collected in the same period in 2013. The estimate for the year is \$1,400,000.



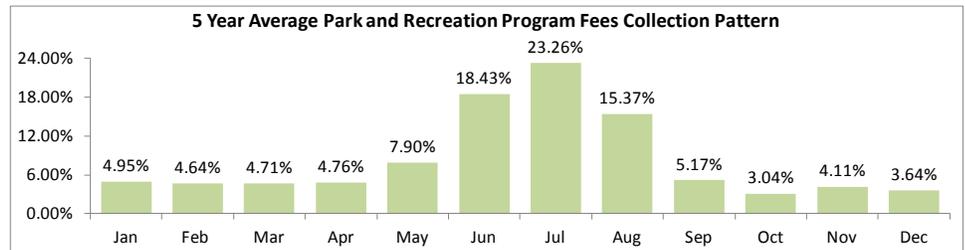
Charges for Services: This includes general government, public safety, fees for the administration of the utilities funds, court costs, highway and street and other charges. This revenue source is budgeted at \$3,340,803 for 2014. This revenue source totaled \$3,185,443 in 2009 and increased to \$3,469,845 in 2013, an 8.5 percent increase. Total collected year-to-date was \$2,894,860 or \$115,185 (3.8 percent) less than the \$3,010,045 collected year-to-date in 2013. The estimate for the year is \$3,291,022.



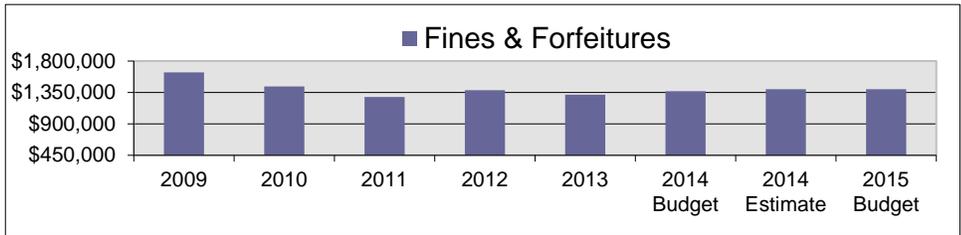
Recreation: This category of revenue includes the fees and charges collected from customers to participate in the various programs offered by the Parks and Recreation Department. This revenue source is budgeted at \$2,594,232 for 2014.



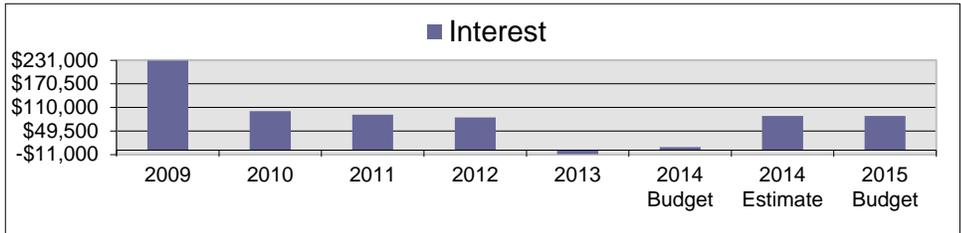
This revenue source totaled \$2,315,598 in 2009 and increased to \$2,420,443 in 2013, a 4.5 percent increase. Total collections through November 2014 were \$2,379,332 compared to \$2,327,274 collected in 2013. The estimate for the year is \$2,514,856.



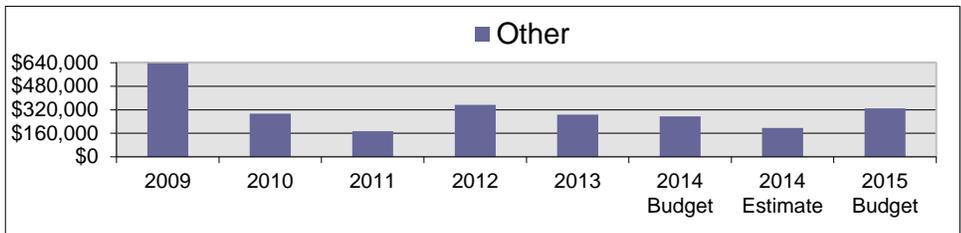
Fines and Forfeitures: This revenue source includes court, library, and other fines. The 2014 budget for this source is \$1,368,450. This revenue source totaled \$1,639,678 in 2009 and decreased to \$1,317,707 in 2013, a 19.6 percent decrease. Total collected year-to-date was \$1,261,446 or \$44,687 (3.7 percent) more than the \$1,216,759 collected in the same time period last year. The estimate for the year is \$1,396,844.



Interest: This is the amount earned on the City's cash investments. The 2014 budget for this source is \$8,164. This revenue source totaled \$230,000 in 2009 and decreased to a loss of \$10,233 in 2013, a 104.4 percent decrease. The City earned \$83,862 through November 2014; while the City earned \$20,283 through November 2013. The estimate for the year is 88,164.



Other: This source includes all revenues that do not fit in another revenue category. The 2014 budget for this source is \$320,050. This revenue source totaled \$635,982 in 2009 and decreased to \$285,931 in 2013, a 55 percent decrease. Total collected year-to-date is \$193,181 (31 percent) less than the \$280,006 collected last year during the same period. The estimate for the year is \$197,000.



Economic Incentives

The City of Englewood uses economic incentives to attract and maintain businesses. Businesses are the City's lifeblood, not only do they generate sales and property taxes but they provide employment and shopping opportunities for citizens.

Englewood Economic Development Incentives Granted

Business	Public Use of Incentive Funds
King Soopers (Federal and Belleview)	Storm sewer replacement, water line improvements, access modifications and electrical line undergrounding.
Oxford LCP	Construct sidewalk enhancements in the public right of way.
Flood Middle School	Relocate City Ditch and sanitary sewer line, upgrade water line and underground electrical lines.
Restaurant at Englewood Market Place	Landscaping, maintenance and ADA ramp.
Cadence dba Broadbell LLC for Sprouts	
Farmers Market	Intersection and signalized intersection.

General Fund - Expenditures

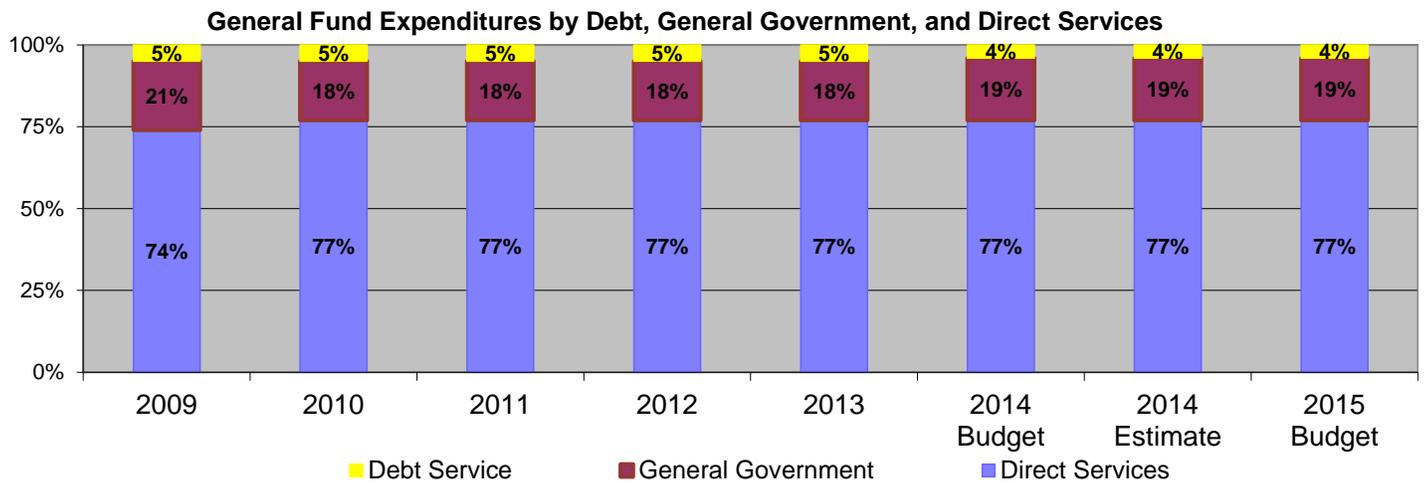
In 2006 the City adopted an outcome based budgeting philosophy. City Council and Staff outlined five outcomes to reflect, more appropriately, the desired result of the services delivered to the citizens of Englewood. The five outcomes identified are intended to depict Englewood as:

- ▶ A City that provides and maintains quality infrastructure,
- ▶ A safe, clean, healthy, and attractive City,
- ▶ A progressive City that provides responsive and cost efficient services,
- ▶ A City that is business friendly and economically diverse, and
- ▶ A City that provides diverse cultural, recreational, and entertainment opportunities.

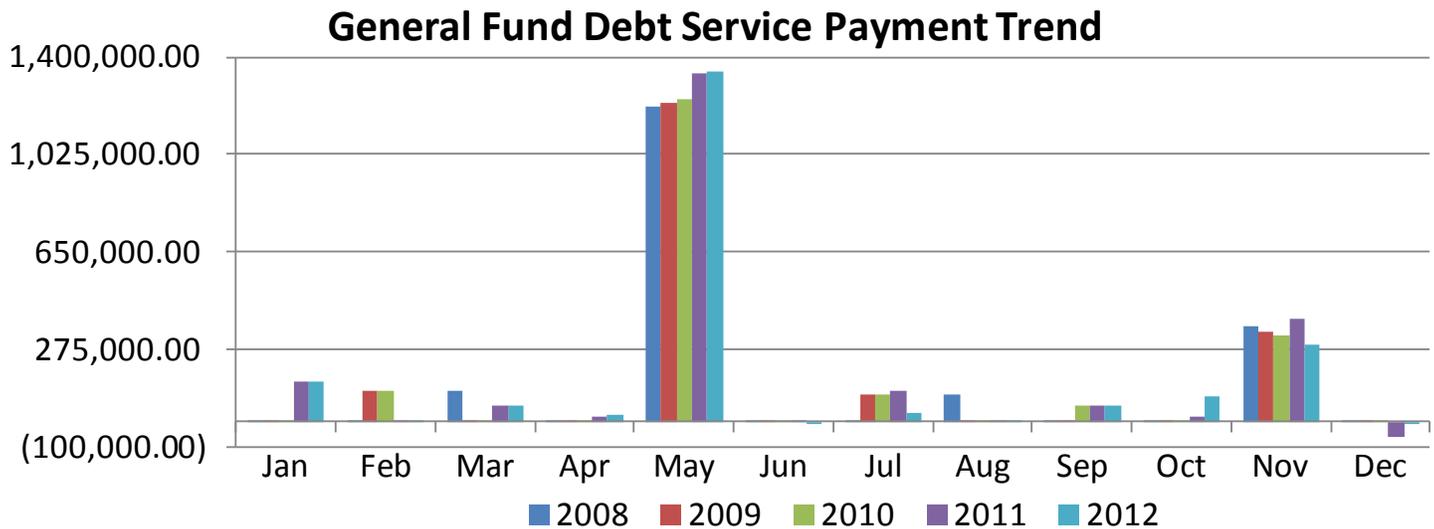
Outcome based budgeting is an additional tool the City Council and staff use to better develop ways to serve our citizens. This type of budgeting is refined and reviewed on an on-going basis to help us better focus our resources in meeting the objectives of our citizens.

The City budgeted total expenditures at \$42,126,719 for 2014, this compares to \$40,125,364 and \$40,265,587 expended in 2013 and 2012 respectively. Budgeted expenditures for 2014 general government (City Manager, Human Resources, etc.) totals \$7,812,457 or 18.5 percent of the total. Direct government expenditures (Police, Fire, etc.) are budgeted at \$32,305,442 or 76.7 percent of the total. Debt service (fixed costs) payments are \$2,008,820 or 4.8 percent of the total. Total expenditures through November were \$37,217,006 compared to \$36,080,384 in 2013 and \$36,090,794 in 2012. The expenditure estimate for the year is \$42,358,088.

The chart below illustrates the breakdown of expenditures into debt service, general and direct government services.



For illustrative purposes and based on a five year period (2008-2012), the following graph depicts the debt service payments cash outflow. The majority of debt service payments are typically made twice a year.



The schedule on the next page provides the expenditure for each of the General Fund departments for the years 2009 through 2014 Budget.

Expenditure	2009 Actual	2010 Actual	2011 Actual	2012 Actual	2013 Actual	2014 Budget	2014 Estimate
General Government							
Legislation	346,044	309,870	298,731	316,043	280,920	354,570	359,524
City Manager	674,170	659,882	639,184	658,047	675,844	703,758	702,946
City Attorney	678,038	702,228	706,841	712,036	719,781	818,514	847,637
Municipal Court	914,494	901,469	848,775	886,249	922,245	1,026,895	1,025,131
Human Resources	456,275	419,422	430,792	469,343	408,551	468,826	482,626
Finance & Administrative Services	1,575,923	1,445,581	1,446,313	1,464,305	1,533,061	1,625,150	1,666,154
Information Technology	1,360,237	1,280,660	1,332,766	1,373,943	1,336,590	1,378,942	1,364,874
Community Development	1,366,437	1,301,473	1,359,264	1,262,451	1,113,710	1,235,802	1,199,714
Contingencies	160,578	48,138	152,423	143,810	88,360	200,000	225,000
Contribution to Component Unit(s)	800,000	-	-	-	-	-	-
General Government Subtotal	8,332,196	7,068,723	7,215,089	7,286,227	7,079,062	7,812,457	7,873,606
Direct Services							
Public Works	5,152,891	5,137,364	5,259,875	5,202,903	5,234,382	5,504,669	5,483,234
Police	10,183,890	10,312,633	10,395,239	10,788,935	11,226,157	11,543,760	11,510,018
Fire	7,320,268	7,425,903	7,666,842	8,100,554	8,002,677	8,202,319	8,470,089
Library	1,275,554	1,284,083	1,145,613	1,180,771	1,174,656	1,250,536	1,235,281
Parks and Recreation	5,727,968	5,811,809	5,717,147	5,649,246	5,402,600	5,804,158	5,781,477
Direct Services Subtotal	29,660,571	29,971,792	30,184,716	30,922,409	31,040,472	32,305,442	32,480,099
Debt Service							
Debt Service-Civiccenter	1,571,752	1,570,705	1,658,857	1,570,921	2,005,830	1,573,000	1,568,563
Debt Service-Other	233,456	290,122	437,606	486,030		435,820	435,820
Debt Service Subtotal	1,805,208	1,860,827	2,096,463	2,056,951	2,005,830	2,008,820	2,004,383
Total Expenditure	39,797,975	38,901,342	39,496,268	40,265,587	40,125,364	42,126,719	42,358,088
% Expenditure Change	2.01%	-2.25%	1.53%	1.95%	-0.35%	4.62%	0.55%
Other Financing Uses							
Transfers Out	177,011	750,000	301,246	1,339,330	73,006	0	0
Total Other Financing Uses	177,011	750,000	301,246	1,339,330	73,006	0	0
Total Uses of Funds	39,974,986	39,651,342	39,797,514	41,604,917	40,198,370	42,126,719	42,358,088
% Uses of Funds Change	1.40%	-0.81%	0.37%	4.54%	-3.38%	1.25%	0.55%

The chart below provides per capita the General Fund expenditure information categorized into direct and general government services and debt service. Also provided is the per capita General Obligation Debt accounted for in the Debt Service Fund.

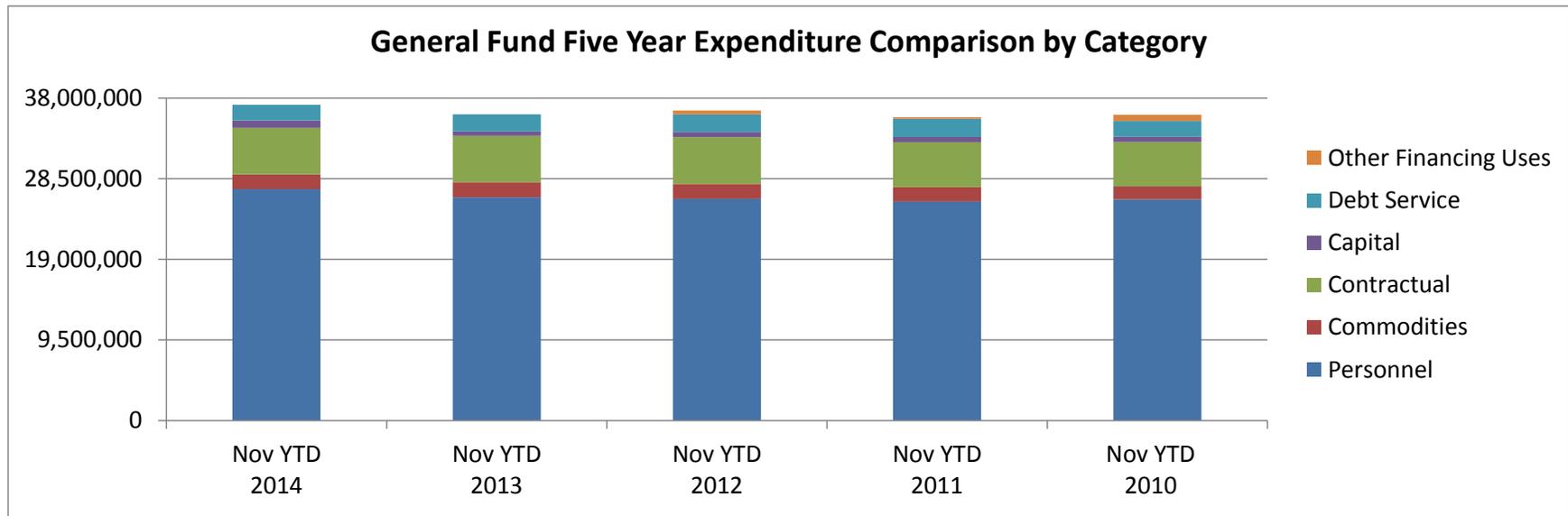
	2009	2010	2011	2012	2013	2014 Budget	2014 Estimate
Population*	30,761	30,354	30,720	31,138	31,138	31,138	31,138
General Fund							
General Government Services	\$ 271	\$ 233	\$ 235	\$ 232	\$ 234	\$ 234	\$ 252
Direct Services	\$ 964	\$ 987	\$ 983	\$ 969	\$ 993	\$ 993	\$ 1,043
Public Works	\$ 168	\$ 169	\$ 171	\$ 169	\$ 167	\$ 167	\$ 176
Police	\$ 331	\$ 340	\$ 338	\$ 334	\$ 346	\$ 346	\$ 370
Fire	\$ 238	\$ 245	\$ 250	\$ 246	\$ 260	\$ 260	\$ 272
Library	\$ 41	\$ 42	\$ 37	\$ 37	\$ 38	\$ 38	\$ 40
Parks & Recreation	\$ 186	\$ 191	\$ 186	\$ 184	\$ 181	\$ 181	\$ 186
Debt Service	\$ 59	\$ 61	\$ 68	\$ 67	\$ 66	\$ 66	\$ 64
Total Expenditure Per Capita	\$ 1,294	\$ 1,282	\$ 1,286	\$ 1,268	\$ 1,293	\$ 1,293	\$ 1,360
Debt Service Fund							
General Obligation Debt Per Capita	\$ 36	\$ 36	\$ 31	\$ 31	\$ 31	\$ 36	\$ 36

* Source: Colorado Department of Local Affairs Municipal Population Estimates By County

City of Englewood, Colorado

General Fund - Five Year Expenditure Comparison by Category

	Nov YTD 2014	YTD % Change	% of Total	Nov YTD 2013	YTD % Change	% of Total	Nov YTD 2012	YTD % Change	% of Total	Nov YTD 2011	YTD % Change	% of Total	Nov YTD 2010	% of Total
Personnel services														
Salaries and wages	19,682,716	0.850%	46.723%	19,517,551	-0.820%	47.476%	19,677,996	0.780%	49.445%	19,525,161	-1.860%	49.242%	19,894,228	49.767%
Overtime	895,222	43.980%	2.125%	621,764	4.520%	1.512%	594,880	18.500%	1.495%	502,000	7.370%	1.266%	467,553	1.170%
Benefits	6,688,373	8.200%	15.877%	6,181,313	5.700%	15.036%	5,848,250	1.220%	14.695%	5,777,759	1.110%	14.571%	5,714,307	14.295%
Personnel services total	27,266,310	3.590%	64.725%	26,320,627	0.760%	64.025%	26,121,125	1.230%	65.635%	25,804,921	-1.040%	65.080%	26,076,088	65.231%
Commodities total	1,733,386	-1.940%	4.115%	1,767,632	0.370%	4.300%	1,761,150	3.520%	4.425%	1,701,333	13.340%	4.291%	1,501,035	3.755%
Contractual services total	5,489,113	0.630%	13.030%	5,454,657	-0.740%	13.268%	5,495,572	4.160%	13.809%	5,276,309	0.790%	13.307%	5,235,106	13.096%
Capital total	864,445	64.030%	2.052%	527,016	-19.070%	1.282%	651,174	4.020%	1.636%	625,980	0.690%	1.579%	621,698	1.555%
Total Expenditures	35,353,253	3.770%	83.921%	34,069,933	0.120%	82.875%	34,029,022	1.860%	85.505%	33,408,542	-0.080%	84.256%	33,433,926	83.637%
Debt service total	1,863,752	-7.300%	4.424%	2,010,454	-2.490%	4.890%	2,061,772	-4.280%	5.181%	2,154,020	16.080%	5.432%	1,855,628	4.642%
Other financing uses total	0			0			434,000			186,321			750,000	
Total Uses of Funds	37,217,006	0.000%	88.345%	36,080,386	0.000%	87.765%	36,524,794	0.000%	90.686%	35,748,883	0.000%	89.688%	36,039,554	90.155%
Annual Total	42,126,719	2.473%		41,110,026	3.298%		39,797,514	0.369%		39,651,356	-0.810%		39,974,987	
YTD % of Annual Total	88.345%			87.765%			91.777%			90.158%			90.155%	



General Fund - Transfers

The General Fund has provided funds to and has received funds from Special Revenue Funds, Capital Projects Funds, and Internal Service Funds in order to buffer temporary gaps in revenue and expenditure amounts. The General Fund received the following net transfers; Council determined not to make the additional transfer from the PIF in 2014.

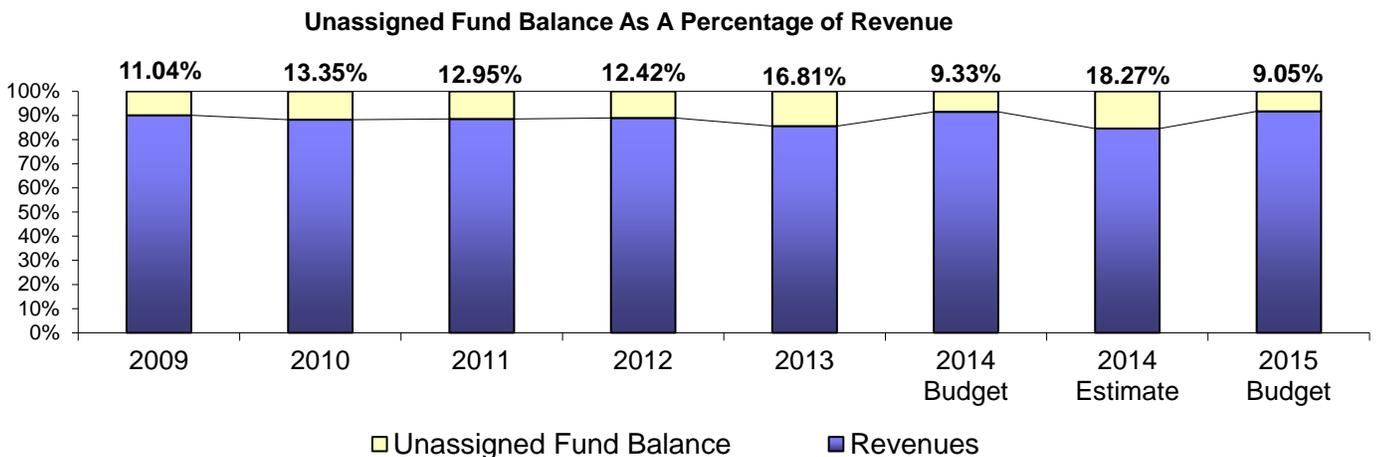
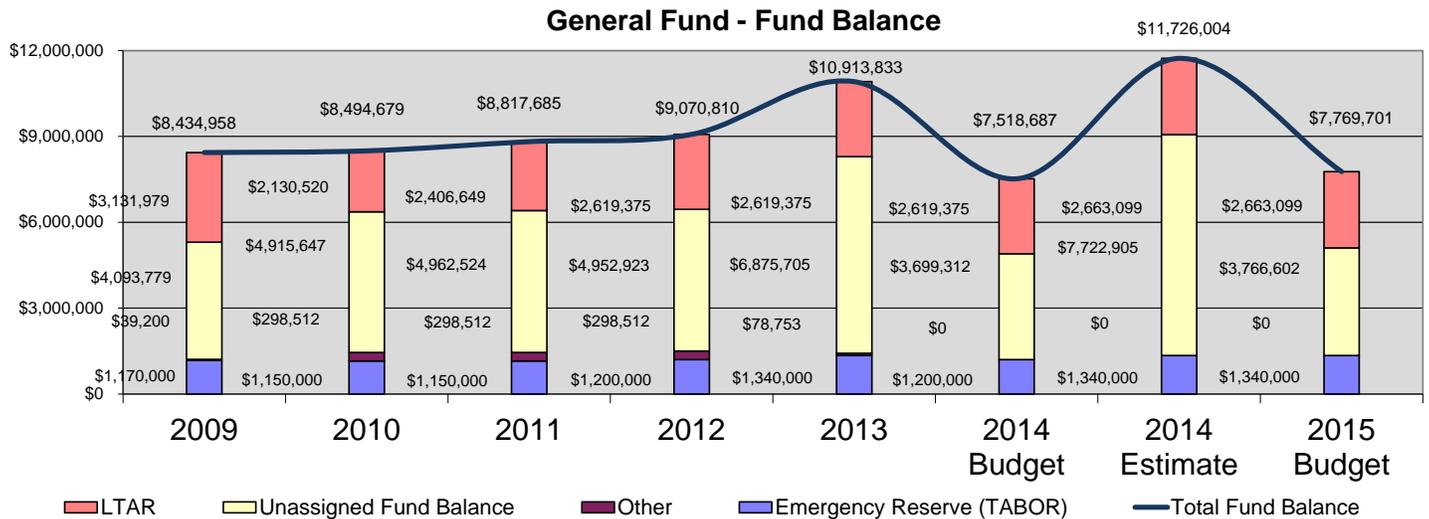
Source of Funds	2014 Budget Amount	2014 YTD Net Amount	2013 Net Annual Amount
Special Revenue Funds			
Neighborhood Stabilization Program Fund	\$ -	\$ -	\$ (73,006)
Capital Project Funds			
Public Improvement Fund (PIF)	835,820	479,544	989,574
Enterprise Funds			
Golf Course Fund	63,000	63,000	-
Internal Service Funds			
Central Services Fund	50,000	50,000	50,000
Servicenter Fund	300,000	300,000	100,000
Net Transfers In (Out) Total	\$ 1,248,820	\$ 892,544	1,066,568

General Fund - Fund Balance

The City designates the fund balance into two categories, restricted and unrestricted. The portion of the fund balance which is restricted is referred to as the “Reserves” while the unrestricted portion is referred to as the unassigned fund balance. The unassigned fund balance represents funds the City sets aside for a “rainy day”. Another way to view these unrestricted funds is as a stabilization fund, the intent of which is to smooth over unexpected fluctuations in revenues and expenditures. The fund balance is normally built up when revenues exceed expenditures. In the past, excess funds have been transferred out, usually for capital projects identified in the Multiple Year Capital Plan (MYCP). The estimated unassigned fund balance is not adequate to provide for a transfer from the General Fund to the capital projects funds.

Long Term Asset Reserve (LTAR) At the 2008 Budget workshop, City Council discussed and directed staff to establish a General Fund reserve account to accumulate funds from the sale, lease, or earnings from long-term assets. It was also determined that these funds should be used in a careful, judicious and strategic manner. The funds restricted in this account are to be expended if the funds are appropriated in the annual budget or by supplemental appropriation. The balance at the end of December 2013 was \$2,619,375. Unused funds from the LTAR financed Little Dry Creek Fountain Project in the amount of \$43,274 were deposited into the LTAR account. The current LTAR balance is \$2,663,099.

COPS Grant Reserve There was \$298,512 originally reserved to pay the City’s required portion of the COPS Grant. The funds originated in the LTAR. In 2013, \$219,760 was drawn down and the remaining \$78,753 was drawn down earlier in 2014 so there is no estimated ending COPS Grant Reserve for 2014. The COPS Grant funded the Impact Team which is included in the 2014 Budget.



The City's General Fund ended 2013 with total reserves of \$10,913,833, and an unassigned fund balance of \$6,875,705 or 16.8 percent of revenues (17.1 percent of expenditures). The *budgeted* total reserves for 2014 are \$7,518,687 with an unassigned fund balance of \$3,699,312 or 9.3 percent of budgeted revenues or 8.8 percent of budgeted expenditures. Estimated total reserves for 2014 are \$11,726,004 with an unassigned fund balance of \$7,722,905 or 18.3 percent of estimated revenues and 19.5 percent of projected expenditures. The \$7,722,905 would allow the City to operate for approximately 66.5 days (using average daily projected expenditures) if all other revenues and financing sources ceased. In these times of economic uncertainty, it is more important than ever to maintain reserves to help the City make up for revenue shortfalls and unexpected expenditure increases given that the one-time transfers made to the General Fund to help maintain reserves are no longer available.

PUBLIC IMPROVEMENT FUND OVERVIEW

The Public Improvement Fund (PIF) accounts for the City's "public-use" capital projects (e.g. roads, bridges, pavement, etc.). The PIF funding is from the collection of vehicle and building use taxes, intergovernmental revenues, interest income, and other miscellaneous sources.

The table on the next page illustrates the PIF Year-To-Date (YTD) revenues and expenditures for the years 2012 through 2014. The dollar and percentage change between each year is also provided. The Estimated Ending Fund Balance is included in order to account for the remaining PIF appropriation in addition to the remaining annual revenue anticipated for the fund.

Public Improvement Fund (PIF)	2014	2014 vs 2013 Increase (Decrease)		2013	2013 vs 2012 Increase (Decrease)		2012
YTD Revenues	\$ 3,535,075	\$ 183,530	5.48%	\$ 3,351,545	\$ 766,192	29.64%	\$ 2,585,353
YTD Expenditures	3,617,389	\$ 447,871	14.13%	3,169,518	\$ 464,748	17.18%	2,704,770
Net Revenues (Expenditures)	\$ (82,314)	\$ (264,341)		\$ 182,027	\$ 301,444		\$ (119,417)
Beginning PIF Fund Balance	\$ 1,905,453			\$ 1,320,371			\$ 934,251
Ending PIF Fund Balance Before Remaining Annual Revenue and Appropriation	\$ 1,823,139			\$ 1,502,398			\$ 814,834
Plus: Remaining Annual Revenue	138,319			213,118			411,612
Less: Remaining Annual Appropriation	(1,455,467)			(789,265)			(652,818)
Estimated Ending Fund Balance	\$ 505,991			\$ 926,251			\$ 573,628
Unappropriated Fund Balance as of December 31,				\$ 785,553			\$ 540,125

The three main funding sources for the PIF are Vehicle Use Tax, Building Use Tax and Arapahoe County Road and Bridge Tax.

	2014 Estimate	2014 Adopted Budget	2014 YTD Actual	2014 Vs 2013		2013 YTD Actual	2013 Vs 2012		2012 YTD Actual
			Amount	%		Amount	%		
Vehicle Use Tax	\$ 1,400,000	\$ 1,300,000	\$ 1,335,087	\$ 151,339	13%	\$ 1,183,747	\$ 110,802	10%	\$ 1,072,945
Building Use Tax	\$ 1,600,000	\$ 1,500,000	\$ 1,888,388	\$ 91,407	5%	\$ 1,796,982	\$ 1,022,270	132%	\$ 774,712
Arapahoe County Road and Bridge Tax	\$ 199,000	\$ 199,000	\$ 185,252	\$ (3,349)	-2%	\$ 188,601	\$ 9,136	5%	\$ 179,466

Vehicle Use Tax is based on the valuation of new vehicles purchased by City of Englewood residents. This tax is collected and remitted by Arapahoe County at the time the vehicle is registered. **Building Use Tax** is based on the valuation of building permits issued by the City of Englewood. These revenue sources are monitored periodically to determine the revision of the annual estimate. **Arapahoe County Road and Bridge Tax** is restricted to the construction and maintenance of streets and bridges. This tax is based on a mill levy established by Arapahoe County multiplied by 50% of the City's assessed property valuation.

2014 Year-To-Date City Funds At-A-Glance

(Please refer to "Funds Glossary" for a Brief Description of Funds and Fund Types)

	Beginning Balance	Revenue	Expenditure	Other Sources (Uses)	Restricted/ Committed Balance	Estimated Ending Balance
Governmental Fund Types (Fund Balance)						
General Fund	10,913,832	38,655,466	37,217,006	(626,289)	4,003,099	7,722,905
Special Revenue Funds						
Conservation Trust	1,526,069	239,889	366,591	(1,310,272)	-	89,094
Open Space	1,878,961	175,366	1,600,453	(392,080)	-	61,794
Donors	538,116	81,381	253,539	-	-	365,959
Community Development	-	238,964	262,731	23,767	-	-
Malley Center Trust	256,088	4,079	26,197	-	-	233,970
Parks & Recreation Trust	456,411	11,192	8,927	-	-	458,676
Debt Service Fund						
General Obligation Bond	46,839	1,111,159	1,103,411	-	-	54,587
Capital Projects Funds						
PIF	1,905,453	3,535,075	1,416,163	(3,518,374)	-	505,991
MYCP	792,754	5,351	953,513	157,748	-	2,339
Proprietary Fund Types (Funds Available Balance)						
Enterprise Funds						
Water	11,487,009	7,833,917	8,066,285	-	-	11,254,641
Sewer	4,206,955	15,559,429	13,615,940	-	1,000,000	5,150,444
Stormwater Drainage	1,128,456	320,505	210,614	-	102,500	1,135,846
Golf Course	891,719	1,932,037	1,982,407	(63,000)	215,773	562,577
Concrete Utility	315,615	579,070	667,395	-	-	227,290
Housing Rehabilitation	1,218,829	237,823	287,932	-	-	1,168,720
Internal Service Funds						
Central Services	133,693	264,440	269,865	(50,000)	-	78,268
ServiCenter	1,415,804	2,217,646	1,819,096	(300,000)	-	1,514,354
CERF	1,615,138	994,268	1,054,540	-	-	1,554,866
Employee Benefits	53,304	5,491,308	5,856,584	-	-	(311,973)
Risk Management	85,748	1,555,299	1,425,516	-	-	215,531

CLOSING

The Finance and Administrative Services Department staff works closely with the City Manager's Office and the various departments to help identify revenue and expenditure threats, trends and opportunities as well as strategies to balance revenues and expenditures. I will continue to provide Council with monthly reports. It is important to frequently monitor the financial condition of the City so City staff and Council can work together to take action, if necessary, to maintain service levels, employees, and fiscal health of the City.

I plan to discuss this report with Council at an upcoming study session. If you have any questions regarding this report, I can be reached at **303.762.2401**.

FUNDS GLOSSARY

Capital Equipment Replacement Fund (CERF) – Accounts for the accumulation of funds for the scheduled replacement of City-owned equipment and vehicles.

Capital Projects Funds account for financial resources to be used for the acquisition and/or construction of major capital facilities (other than those financed by proprietary funds).

Central Services Fund – Accounts for the financing of printing services and for maintaining an inventory of frequently used or essential office supplies provided by Central Services to other departments of the City on a cost reimbursement basis.

Community Development Fund – Accounts for the **art** Shuttle Program which is funded in part by the Regional Transportation District (RTD). **art** provides riders free transportation to 19 stops connecting CityCenter Englewood, businesses in downtown Englewood, and the medical facilities in and near Craig Hospital and Swedish Medical Center.

Concrete Utility Fund – Accounts for revenues and expenses associated with maintaining the City’s sidewalks, curbs and gutters.

Conservation Trust Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided primarily from State Lottery funds.

Debt Service Funds account for the accumulation of resources and payment of general obligation bond principal and interest from governmental resources and special assessment bond and loan principal and interest from special assessment levies when the government is obligated in some manner for payment.

Donors’ Fund – Accounts for funds donated to the City for various specified activities.

Employee Benefits Fund – Accounts for the administration of providing City employee benefit programs: medical, dental, life, and disability insurance.

Enterprise Funds account for operations that: (a) are financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges, or (b) where the City Council has decided that periodic determination of revenue earned, expenses incurred and/or net income is appropriate for capital maintenance, public policy, management controls, accountability or other purposes.

Fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

General Obligation Bond Fund – Accounts for the accumulation of monies for payment of General Obligation Bond principal and interest.

Golf Course Fund – Accounts for revenues and expenses associated with the operations of the Englewood Municipal Golf Course.

Governmental Funds distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). These funds focus on the near-term *inflows and outflows of spendable resources*, as well as on balances of spendable resources available at the end of the year.

Housing Rehabilitation Fund – Accounts for revenues and expenses associated with the City’s housing rehabilitation program.

Internal Service Funds are used to account for the financing of goods or services provided by one department or agency to other departments or agencies of the City on a cost-reimbursement basis.

MOA – Museum of Outdoor Arts

Malley Center Trust Fund – Accounts for a trust established by Elsie Malley to be used for the benefit of the Malley Senior Recreation Center.

Multi-Year Capital Projects Fund (MYCP) - Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily with transfers from other City Funds.

Open Space Fund – Accounts for the acquisition of parks and open space land not previously owned by the City and for improvements to existing park and recreation facilities. Financing is provided from the Arapahoe County Open Space Sales Tax of .25%. The Open Space Tax was created on November 1, 2004 and expires on December 31, 2023.

Parks and Recreation Trust Fund – Accounts for a trust established by the City, financed primarily by donations, to be used exclusively for specific park and recreation projects.

Proprietary Funds account for operations that are financed and operated in a manner similar to private business enterprises. It is the intent that the cost of providing such goods or services will be recovered through user charges.

Public Improvement Fund (PIF) – Accounts for the acquisition and/or construction of major capital improvements and facilities. Financing is provided primarily from building and vehicle use taxes.

Risk Management Fund – Accounts for the administration of maintaining property and liability and workers' compensation insurance.

ServiCenter Fund – Accounts for the financing of automotive repairs and services provided by the ServiCenter to other departments of the City, or to other governmental units, on a cost reimbursement basis.

Sewer Fund – Accounts for revenues and expenses associated with providing wastewater services to the City of Englewood residents and some county residents.

Special Revenue Funds account for the proceeds of specific revenue sources that are legally restricted to expenditure for specified purposes.

Storm Drainage Fund – Accounts for revenues and expenses associated with maintaining the City's storm drainage system.

Water Fund – Accounts for revenues and expenses associated with providing water services to City of Englewood residents.

General Fund Comparative Revenue, Expenditure & Fund Balance Report

as of November 30, 2014

Percentage of Year Completed = 92%

Fund Balance January 1	\$ 8,726,474	\$ 10,913,833	\$ 10,913,833	\$ 9,070,810	\$ 9,070,810	\$ 8,817,685	\$ 8,817,685			
Revenues	2014				2013			2012		
	Budget	Nov-14	% Budget	YE Estimate	Dec-13	Nov-13	% YTD	Dec-12	Nov-12	% YTD
Property Tax	2,898,000	2,870,091	99.04%	2,900,000	2,900,715	2,879,165	99.26%	2,874,816	2,849,579	99.12%
Specific Ownership Tax	230,000	243,575	105.90%	260,000	266,881	225,314	84.42%	243,293	207,925	85.46%
Sales & Use Taxes	22,883,003	22,998,084	100.50%	24,600,000	23,433,775	21,391,395	91.28%	22,363,618	20,735,928	92.72%
Cigarette Tax	179,000	171,793	95.97%	179,000	195,088	177,949	91.21%	189,618	172,672	91.06%
Franchise Fees	3,069,500	2,766,667	90.13%	3,200,000	3,101,310	2,673,729	86.21%	2,930,888	2,521,219	86.02%
Hotel/Motel Tax	10,000	11,097	110.97%	12,000	12,039	11,109	92.28%	10,395	9,486	91.26%
Licenses & Permits	882,250	1,482,899	168.08%	1,600,000	1,446,578	1,382,475	95.57%	983,359	919,359	93.49%
Intergovernmental Revenue	1,243,281	1,298,577	104.45%	1,400,000	1,488,204	1,186,049	79.70%	1,865,722	1,561,629	83.70%
Charges for Services	3,345,353	2,894,860	86.53%	3,291,022	3,469,845	3,010,045	86.75%	3,441,525	2,938,502	85.38%
Recreation	2,594,232	2,379,332	91.72%	2,514,856	2,420,443	2,327,274	96.15%	2,615,642	2,525,764	96.56%
Fines & Forfeitures	1,368,450	1,261,446	92.18%	1,396,844	1,317,707	1,216,759	92.34%	1,381,453	1,281,824	92.79%
Interest	8,164	83,862	1027.22%	88,164	(10,223)	20,283	-198.41%	84,045	78,498	93.40%
EMRF Rents	638,829	619,492	96.97%	638,829	573,526	529,610	92.34%	551,295	509,629	92.44%
Miscellaneous	320,050	193,181	60.36%	197,000	285,931	280,006	97.93%	354,130	361,148	101.98%
Total Revenues	39,670,112	39,274,956	99.00%	42,277,715	40,901,819	37,311,162	91.22%	39,889,799	36,673,162	91.94%
Expenditures										
Legislation	354,570	308,649	87.05%	359,524	280,920	235,279	83.75%	316,043	254,799	80.62%
City Attorney	818,514	639,117	78.08%	847,637	719,781	639,442	88.84%	712,036	636,478	89.39%
Court	1,026,895	827,975	80.63%	1,025,131	922,245	819,960	88.91%	886,249	789,409	89.07%
City Manager	703,758	598,830	85.09%	702,946	675,844	601,022	88.93%	658,047	585,449	88.97%
Human Resources	468,826	387,253	82.60%	482,626	408,551	368,501	90.20%	469,343	417,540	88.96%
Financial Services	1,625,150	1,350,010	83.07%	1,666,154	1,533,060	1,342,325	87.56%	1,464,305	1,307,035	89.26%
Information Technology	1,378,942	1,152,909	83.61%	1,364,874	1,336,591	1,205,168	90.17%	1,373,943	1,212,070	88.22%
Public Works	5,504,669	4,761,050	86.49%	5,483,234	5,234,383	4,644,781	88.74%	5,202,903	4,498,135	86.45%
Fire Department	8,202,319	7,460,802	90.96%	8,470,089	8,002,677	7,115,268	88.91%	8,100,554	7,215,762	89.08%
Police Department	11,543,760	10,619,251	91.99%	11,510,018	11,226,157	10,020,157	89.26%	10,788,935	9,677,949	89.70%
Community Development	1,235,802	930,399	75.29%	1,199,714	1,113,710	985,108	88.45%	1,262,451	1,107,152	87.70%
Library	1,250,536	1,038,106	83.01%	1,235,281	1,174,656	1,047,355	89.16%	1,180,771	1,034,357	87.60%
Recreation	5,804,158	5,067,318	87.30%	5,781,477	5,402,599	4,958,732	91.78%	5,649,246	5,147,800	91.12%
Debt Service	2,008,820	1,867,077	92.94%	2,004,383	2,005,830	2,012,279	100.32%	2,056,951	2,064,621	100.37%
Contingency	200,000	208,260	104.13%	225,000	88,360	85,007	96.21%	143,810	142,238	98.91%
Total Expenditures	42,126,719	37,217,006	88.35%	42,358,088	40,125,364	36,080,384	89.92%	40,265,587	36,090,794	89.63%
Excess revenues over (under) expenditures	(2,456,607)	2,057,950	-83.77%	(80,373)	776,455	1,230,778		(375,788)	582,368	
Net transfers in (out)	1,248,820	892,544	71.47%	892,544	1,066,568	1,139,574	106.84%	628,913	1,534,243	243.95%
Total Fund Balance	\$ 7,518,687	\$ 13,864,327	184.40%	\$ 11,726,004	\$ 10,913,833	\$ 11,441,162	104.83%	\$ 9,070,810	\$ 10,934,296	120.54%

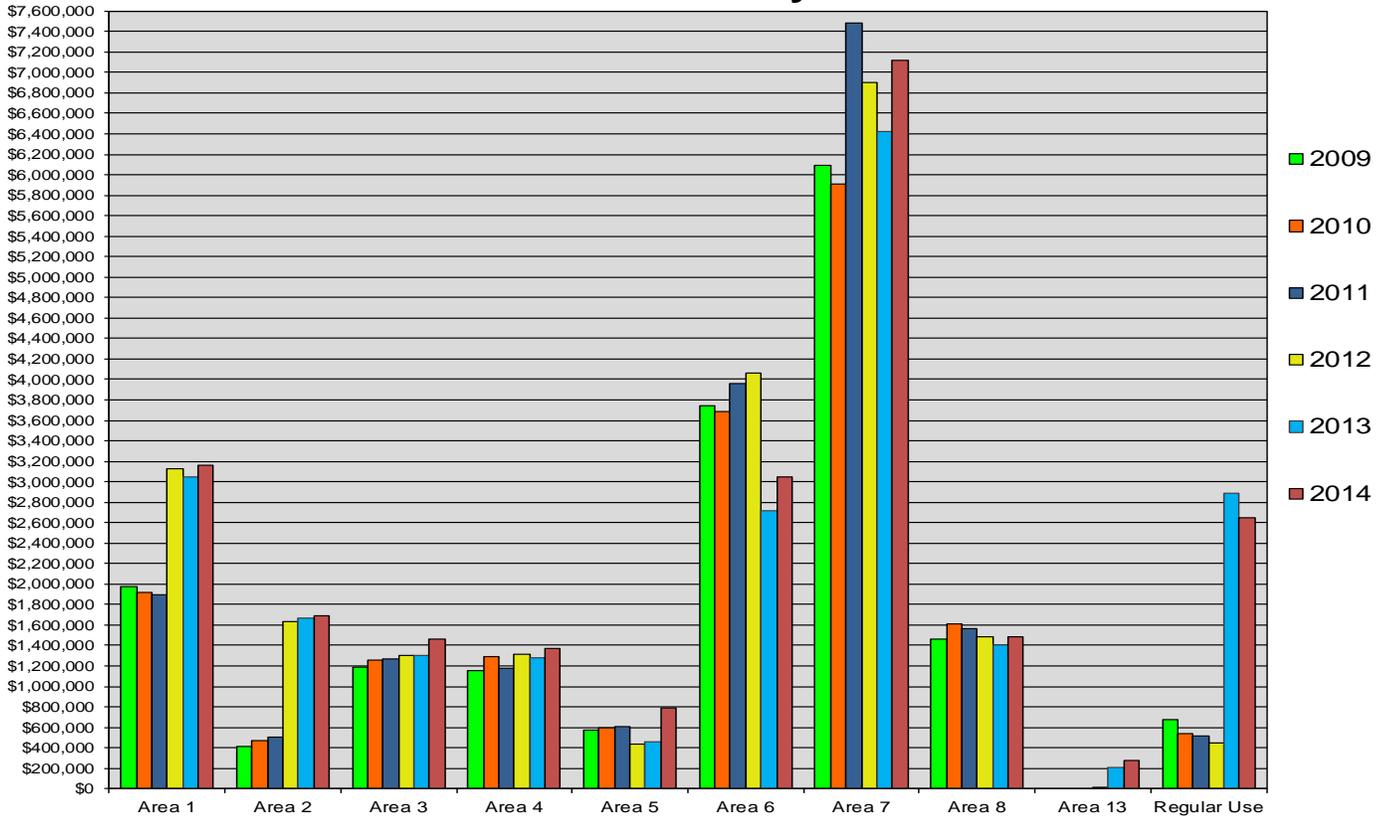
Fund Balance Analysis

Total Fund Balance	\$ 7,518,687	\$ 13,864,327	\$ 11,726,004	\$ 10,913,833	\$ 9,070,810
Restricted Fund Balance					
-Emergencies (TABOR)	1,200,000	1,340,000	1,340,000	1,340,000	1,200,000
Committed Fund Balance					
-LTAR	2,619,375	2,663,099	2,663,099	2,619,375	2,619,375
-COPS Grant	-	-	-	78,753	298,512
Restricted/Committed	\$ 3,819,375	\$ 4,003,099	\$ 4,003,099	\$ 4,038,128	\$ 4,117,887
Estimated Unassigned Fund Balance	\$ 3,699,312	\$ 9,861,228	\$ 7,722,905	\$ 6,875,705	\$ 4,952,923
As a percentage of projected revenues	8.75%	23.32%	18.27%	16.81%	12.42%
As a percentage of budgeted revenues	9.33%	24.86%	19.47%		
Target	3,967,011	-	5,950,517		

**Sales & Use Tax Collections Year-to-Date Comparison (Cash Basis)
for the month of November 2014**

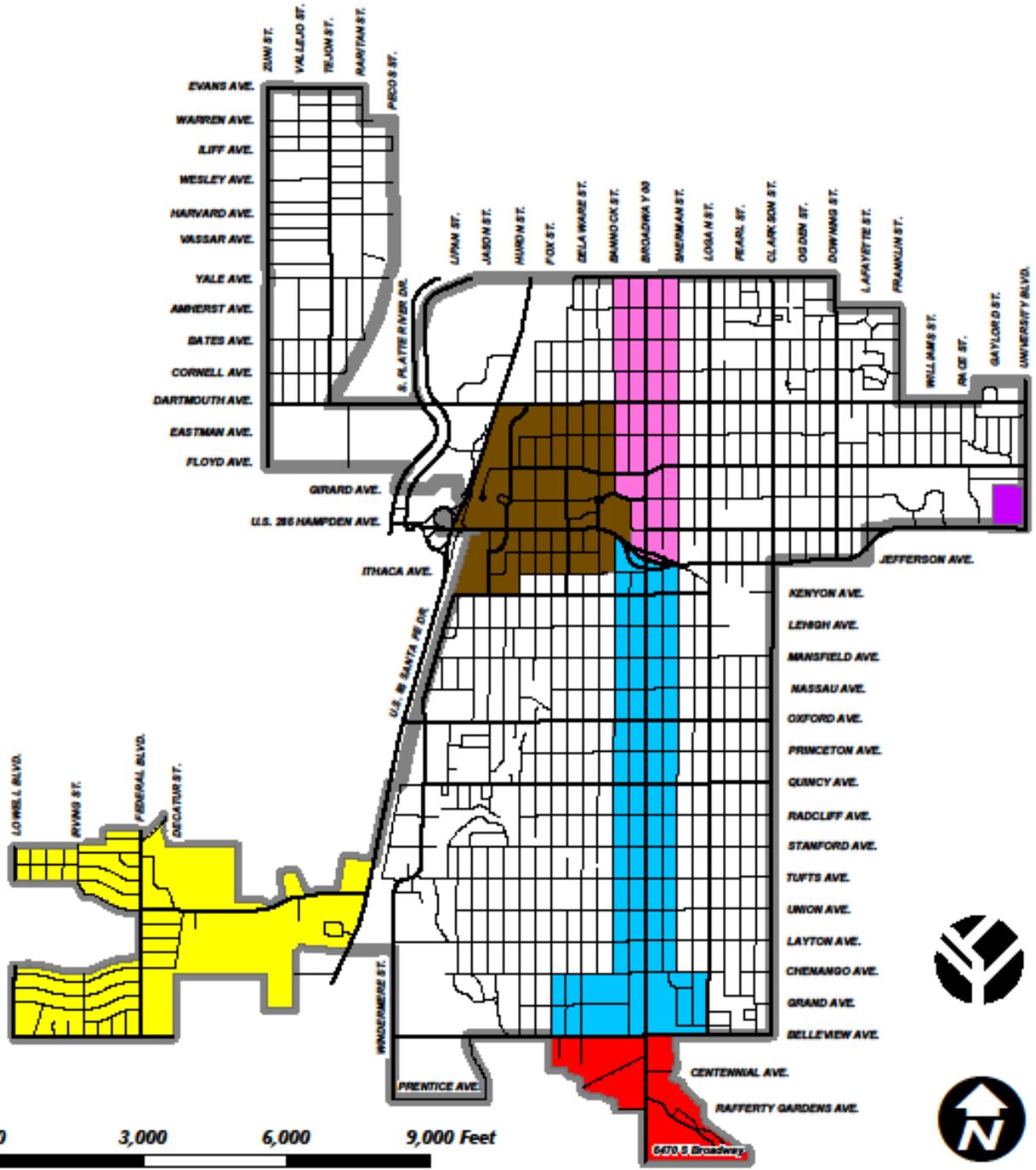
	2009	% Change	2010	% Change	2011	% Change	2012	% Change	Restated 2013	% Change	Restated 2014	% Change	\$ Change
Area 1	1,975,634	-9.19%	1,913,601	-10.16%	1,900,451	-0.69%	3,128,315	64.61%	3,047,125	-2.60%	3,158,022	3.64%	110,897
Area 2	408,181	-2.74%	465,800	6.86%	502,746	7.93%	1,638,022	225.81%	1,662,229	1.48%	1,696,185	2.04%	33,956
Area 3	1,188,350	0.83%	1,261,773	10.42%	1,264,110	0.19%	1,307,914	3.47%	1,305,707	-0.17%	1,461,144	11.90%	155,437
Area 4	1,157,374	-28.96%	1,293,127	-8.05%	1,175,858	-9.07%	1,318,377	12.12%	1,283,732	-2.63%	1,369,510	6.68%	85,778
Area 5	568,045	-17.85%	599,394	-2.77%	613,208	2.30%	441,128	-28.06%	463,140	4.99%	793,568	71.35%	330,428
Area 6	3,744,561	-2.29%	3,681,891	-9.71%	3,956,134	7.45%	4,062,138	2.68%	2,712,599	-33.22%	3,048,523	12.38%	335,924
Area 7	6,096,447	-19.35%	5,910,708	-22.00%	7,484,116	26.62%	6,899,525	-7.81%	6,418,117	-6.98%	7,123,366	10.99%	705,249
Area 8	1,464,648	-7.46%	1,605,547	-11.22%	1,570,546	-2.18%	1,489,227	-5.18%	1,409,996	-5.32%	1,480,296	4.99%	70,300
Area 13					0	0.00%	824	0.00%	213,703	0.00%	278,672	30.40%	64,969
Regular Use	673,977	152.74%	540,306	40.07%	512,908	-5.07%	447,648	-12.72%	2,882,612	543.95%	2,648,688	-8.12%	-233,924
Subtotal	17,277,216	-4.16%	17,272,146	-11.79%	18,980,077	9.89%	20,733,118	9.24%	21,398,960	3.21%	23,057,974	7.75%	1,659,014
Area 9	1,627,528	37.38%	1,638,935	-2.72%	1,652,144	0.81%	0	-100.00%	0	0.00%	0	0.00%	0
Area 10	17,094	-25.01%	32,228	66.72%	23,951	-25.68%	0	-100.00%	0	0.00%	0	0.00%	0
Area 9 and 10	1,644,622	-3.49%	1,671,163	1.61%	1,676,096	0.30%	0	-100.00%	0	0.00%	0	0.00%	0
Area 11	130,667	34.37%	127,574	-7.21%	132,669	3.99%	0	-100.00%	0	0.00%	0	0.00%	0
Area 12	2,864	-20.17%	2,926	-26.97%	3,349	14.47%	0	-100.00%	0	0.00%	0	0.00%	0
Area 11 and 12	133,531	-5.63%	130,499	-2.27%	136,018	4.23%	0	-100.00%	0	0.00%	0	0.00%	0
Subtotal	1,778,153	-3.66%	1,801,662	1.32%	1,812,113	0.58%	0	-100.00%	0	0.00%	0	0.00%	0
Total	19,055,369	-11.07%	19,073,808	0.10%	20,792,191	9.01%	20,733,118	-0.28%	21,398,960	3.21%	23,057,974	7.75%	1,659,014
Refunds	287,190	-42.51%	215,756	-24.87%	45,233	-79.04%	236,998	423.95%	32,152	-86.43%	76,978	139.42%	
Audit & Collections Revenue*	475,488	-32.02%	375,242	-21.08%	192,805	-48.62%	158,918	-17.58%	116,635	-26.61%	221,208	89.66%	
**included Above													
Unearned Sales Tax	600,000	-7.69%	600,000	0.00%	1,100,000	83.33%	1,150,000	4.55%	1,150,000	0.00%	1,150,000	0.00%	
Building Use	376,591	-45.02%	523,220	38.94%	579,228	10.70%	774,712	33.75%	1,796,982	131.95%	1,767,243	-1.65%	
Vehicle Use	911,089	-24.14%	871,708	-4.32%	909,415	4.33%	1,181,120	29.88%	1,306,658	10.63%	1,447,955	10.81%	

November YTD Collections by Area 2009-2014



Area Descriptions

- | | |
|---|--|
| Area 1 - CityCenter (Formerly Cinderella City) | Area 5 - Federal and Bellevue W of Santa Fe Drive |
| Area 2 - S of Yale, north & south side of Jefferson Ave/US 285 between Bannock and Sherman | Area 6 - All other City locations |
| Area 3 - S of Jefferson Ave/US 285 between Bannock & Sherman and north side of Bellevue between Logan & Delaware | Area 7 - Outside City limits |
| Area 4 - Broadway and Bellevue (Between Fox and Sherman and south side of Bellevue and to the Southern City Limits) | Area 8 - Public Utilities |
| | Area 13 - Hampden Avenue (US 285) and University Boulevard |



City of Englewood, Colorado: Sales Tax Areas

- | | | |
|---------|---------|--------------------------|
| Area 1* | Area 4 | Arterials and Collectors |
| Area 2* | Area 5 | Local Streets |
| Area 3 | Area 13 | Englewood City Limits |

Areas Not Depicted on Map:
 Area 6 - Other City Locations* Area 7 - Outside City Limits Area 8 - Public Utilities
 * Includes EURA designated Areas 9, 10, 11, & 12